



Jean Elie Sylvain

MBA in Technology Management and Finance

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Taipei, Taiwan

MBA in Technology Management with a strong foundation in business development and finance. My distinctive combination of technical proficiency, business development, and financial insight positions me as an asset ready to contribute meaningfully to the growth and success of any organizations.

WORK EXPERIENCE

BUSINESS DEVELOPMENT & VC SPECIALIST CHC Healthcare Group

04/2020 - Present

Taipei, Taiwan

Achievements/Tasks

- Leveraged effective networking strategies to enter new markets and generate new business opportunities.
- Developed business pipeline using cold and warm techniques.
- Maintained courteous and effective relationships with customers.
- Conducting market research to identify new trends and investment opportunities for the company.
- Negotiate and finalize partnership agreements to drive mutual business growth.

Finance Specialist Reliable Source Industrial (RSI)

06/2019 - 02/2020

Taipei, Taiwan

Achievements/Tasks

- Reviewed and submitted financial documentation and reports to support business financial goals and objectives.
- Monitored and evaluated financial performance and authored and delivered communications.
- Prepare monthly reconciliation of bank accounts and take corrective actions on deviations.
- Prepare and present accurate and timely financial reports, including monthly, quarterly, and annual statements.

EDUCATION

MBA in Technology Management & Finance National Tsing Hua University (NTHU)

09/2017 - 06/2019

Hsinchu, Taiwan

Courses

- Supply Chain Management.
- Management Information System (MIS).
- Project Management.
- Cross-Cultural Marketing.

Business Administration (Accounting) Universite Des Sciences Modernes D'Haiti (UNASMOH)

09/2009 - 06/2013

Port-Au-Prince, Haiti

SKILLS

Relationship Building

Communication Skills

Strategic Planning

Problem Solving

Project Management

Presentation Skills

Python

JavaScript

HTHM

CSS

Microsoft Office

ACHIEVEMENTS

Completed four (5) major contracts with overseas partners for CHC in Taiwan within the past 10 months. (03/2023 - 01/2024)

I contacted, discussed collaboration, and successfully finalized four(4) contracts with partners from Israel, Germany, and Japan, expecting to grow the company's annual revenue by over 15% next year.

Set up a subsidiary for CHC Healthcare Group in the UK (10/2021 - 01/2022)

I conduct market research and collaborate with regulatory partners in the UK to establish the company's first subsidiary outside of Southeast Asia Southeast Asia.

Complete Python, HTML, CSS & JavaScript online courses. (11/2022 - 09/2023)

Given my passion for AI and web development, I embarked on a journey to master programming languages, aligning myself with the pervasive impact of AI on the global economy.

LANGUAGES

English

Full Professional Proficiency

Chinese

Professional Working Proficiency

French

Native or Bilingual Proficiency

Haitian Creole

Native or Bilingual Proficiency

INTERESTS

Web Development

Artificial Intelligence

Entrepreneurship

Music

Sport