

Techsavanna

nairobi ,nairobi 30200

Kenya

Phone: 722537792

Website: <http://techsavanna.technology>

Customer Name
SANOFI AVENTIS (K)
Sales Person
SAM KWAMANGA
Billing Address
10306 nairobi,nairobi

Issued Date: 02-06-2019
Valid Date: --
Shipping Address
30200 10306 nairobi,nairobi

Code	Name	Quantity	Price	Discount	Tax	Total
PRO46	SAVANNA SALES MANAGEMENT WITH BI TOOLS	1	320,000			320,000
SER3	SOFTWARE CUSTOMIZATION FEE	36	3,500			126,000
SER2	Training	48	1,200			57,600
<b>GRAND TOTAL</b>						<b>503,600</b>

As per proposed features:

Map sanofi customer name to distributor customer name

Sales per month to be uploaded on a weekly basis

Take note of stock remaining also

Returns should also be factored in (negative sales)

Sales are per countries

Customer types-Distributor,Individual,institution

Tender sales are per country,

Distributor sales vs stock table

Sales Achievement per District Salesmanager,per sales person,customer,country,national manager

Price per sku per country

Change product names when uploading sales eg blueband base name,bleuband1-distributor name

Remove cluster from sales upload

Report of sales per product/region/country/sales rep

Ability to export into BI friendly database file

## TERMS AND CONDITIONS

Unless otherwise agreed in writing by the supplier all invoices are payable within thirty (30) days of the date of invoice, in the currency of the invoice, drawn on a bank based in Kenya or by such other method as is agreed in advance by the Supplier.

- All prices are **not inclusive of VAT** which shall be payable in addition by the Customer at the applicable rate.