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# PROPOSAL

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FOR

## SUPPLY, INSTALLATION AND TRAINING OF SAVANNA LMS SYSTEM.

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**Submitted by:**

**TECHSAVANNA CO LTD**

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### Summary notes

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To guide you in the financial proposal, please find some notes

1. TECHSAVANNA COMPANY LTD will have the following teams on this project:
  - a. 2 Technical Consultants
  - b. 1 Project Manager

*(The 3 staff will be involved in the project at different times)*

2. TECHSAVANNA'S COMPANY LTD standard costs include:

- a. TECHSAVANNA COMPANY LTD uses 16% as the VAT rate where necessary

**Assumption:**

1. All future implementations will be charged separately at the rate of KES 2500 per day per consultant. All standard costs will apply during these rollouts and RCTI will meet them.
2. The software will NOT have any user license restrictions
3. The system will NOT have any server/ server license restrictions.
4. Future implementations charges to be agreed upon

1.1.1 ANNEX B1

**1.1.2 SUMMARY OF COSTS**

Costs	Total in (KES)
Implementation and Consultancy fees 1-1000 clients	
Implementation and Consultancy fees 1000-10000 clients	
Implementation and Consultancy fees 11000-50000 clients	
Training and Misc (10 days)	
Monthly Recurrent for Hosting (10,000 clients and below)	
Total cost KES	

## **FEATURES OF MFS APPLICATION:**

### **1. MOBILE REGISTRATION MANAGEMENT**

- Membership registration
- Loan applications
- Group guarantor ship
- Loan disbursements Via Mpesa

## **CORE APPLICATION/BACK END APPLICATION**

- Members/Clients Database
  - Registration Fees
  - Personal Details (Address, Photo, Tel. Numbers etc.
  - Membership Details
  - Employment and Group Details
  - Next of Kin and Beneficiaries
- Loans Processing and Tracking
  - Interest Calculation Procedures
  - Rules for who qualifies for the loan
  - Share to Loan Ratio
  - Share to Income Ratio
  - Other charges associated with the loan
  - Guarantors and/or members in groups.
  - Printable Loan Schedule
  - Loan appraisal, approval and disbursements
- Savings and Current Accounts
  - Minimum Amount/savings in shares
  - Unlimited number of savings accounts
  - Cash Withdrawal and Share Transfers
- Cash Desk
  - Teller GL Accounts
  - Daily Activity report for cash movement tracking
- Guarantor capture and Group Maintenance
  - Auto-release of guarantor free shares upon loan repayment
  - Allow groups
- General Ledger Transactions

- Inter-ledger transactions
- GL to member accounts e.g. for salary transfers
- GL to loan accounts
- Bills and Income capture
- Journal Posting
  - Non-member related transactions e.g. petty cash, electricity bills, office stationery etc.
- Dividends calculation and Management
- User access levels and rights
  - Levels of Read-only, Read and Write and Read, Write and Update
  - Transaction Supervision
  - Audit Trail Reports
- Integration to 3<sup>rd</sup> party applications
  - Payroll
  - MPESA pay-bill
  - SMS Alerts(bulk sms)
  - Export to Excel, Word and PDF
  - Integration with visa cards pay pals etc

Standard MFS REPORTS which includes but not limited to

- Final Accounts Reports
  - Income and Expenditure
  - Trial Balance
  - Balance Sheet
- Loan Reports
  - Outstanding Loans
  - Loan Aging Analysis
  - Total Loans Reports
- Member Statements

#### Bulk SMS Solution

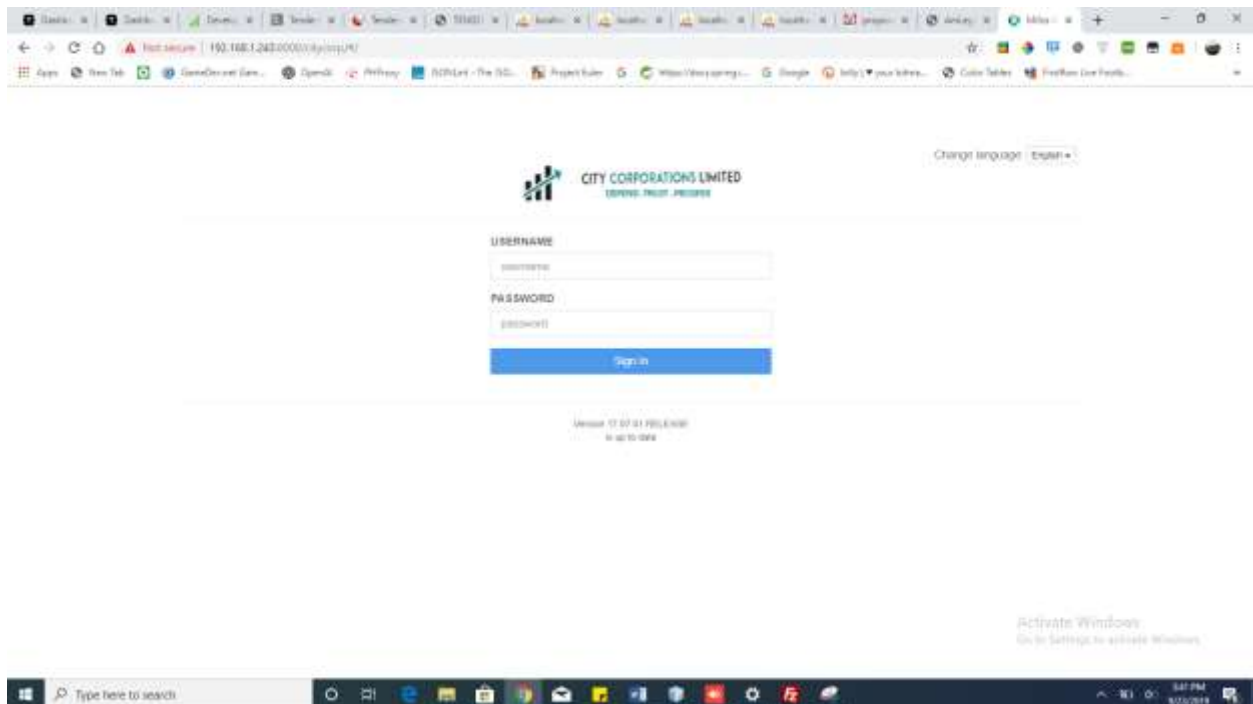
We have two options to bulk SMS solution:

- SIM-Card based – mostly used whenever the sender expects a reply from the recipient.
- Internet based – This is where we load SMS to the client who intends to send messages across different groups.
- **Mobile USSD and ANDROID client applications**

## AMONG OUR CLIENTELE:

**KCB,Waumini MFS, City Corporation MFS, Century MFS, Meru County MFS, UIP Credit etc**

## SAMPLE SCREENSHOTS:



Dashboard

Recent Activities

- Clients
- View Client
- Get Reporting Detail
- Importance
- Reports
- Importance
- View Client
- View Loan Acc

Frequent Activities

- Clients
- View Loan Acc
- View Loan Acc
- View Client
- BankAccountPayment
- BankAccountApproval
- BankAccountReport

Amount Disbursed for Today

NARCOB

Client Trends for Head Office (Days)

NARCOB

Amount Collected for Today

NARCOB

List of Clients

Filter display by Name/Status/ID

Find by name/status/client/external id

Show Client

Import Clients + Create Client

Name	Client #	External ID	Status	Office	Staff
BENEDICT OGWABO	MSA00057		Active	NARCOB	
FRANCIS OGBE KINOWE	MSA00078		Active	NARCOB	
GABRIEL OGBE ADIERO	MSA00105		Active	NARCOB	
JAMES MIMANG OGBE	MSA00097		Active	NARCOB	
JOSEPH WABERU	MSA00008		Active	NARCOB	
JOSEPH ABITHI WABERU	MSA00045	75472328158	Active	NARCOB	
MOHAMED WABERU OGBE	MSA00048		Active	NARCOB	
WABERU SAMUEL MOGAWAZ	MSA00022		Active	NARCOB	
OTENO CHARLES OGBE	MSA00085		Active	NARCOB	
PETER NGUGI MIMANG	MSA00029		Active	NARCOB	
PETER OMBUTSIS OMBUTSIS	MSA00062		Active	NARCOB	
RICHARD OMBUTSIS OMBUTSIS	MSA00017		Active	NARCOB	
SAMUEL OGBE OGBE	MSA00040		Active	NARCOB	
WABERU NGUGI	MSA00003		Active	NARCOB	

The screenshot shows a web browser window with a URL bar displaying a local IP address. The page content includes a header with a navigation menu and a main section titled "MOTORBIKE TVS 125CC(#MBA4000002518)". Below this, there is a table of loan details and a section for performance history.

Loan Details	
Disbursement Date	07 June 2018
Loan Purpose	Not Provided
Loan Officer	Unassigned
Currency	Kirgizstani Som (KGS)
External ID	Not Provided
Proposed Amount	103.000
Approved Amount	103.000
Disburse Amount	103.000

Performance History	
# of Repayments	365

192.168.1.243:8080/vj/step/W/vehicle/account/3318

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Maturity Date 07 June 2019

Account Detail Repayment Schedule Transactions Charges Loan Documents Notes

Hide account View Journal Entries Export

ID	Office	Transaction Date	Transaction Type	Amount	Break Down				Loan Balance
					Principal	Interest	Fees	Penalties	
32527767	NAACOR	11 April 2018	Repayment	4,880	3,689	1,287	0	0	0
32527766	NAACOR	26 March 2018	Repayment	3,907	2,121	879	0	0	3,501
32527765	NAACOR	26 March 2018	Repayment	3,900	2,184	816	0	0	3,710
32527763	NAACOR	16 March 2018	Repayment	6,000	2,973	1,130	0	0	7,094
32527761	NAACOR	11 March 2018	Repayment	2,031	1,432	598	0	0	10,764
32527755	NAACOR	07 March 2018	Repayment	2,007	1,410	590	0	0	12,190
32527754	NAACOR	26 March 2018	Repayment	2,990	1,411	590	0	0	11,606
32527753	NAACOR	27 February 2018	Repayment	2,000	1,411	590	0	0	11,016
32527752	NAACOR	26 February 2018	Repayment	3,031	2,174	856	0	0	10,426
32527751	NAACOR	15 February 2018	Repayment	3,907	2,006	904	0	0	10,000
32527750	NAACOR	11 February 2018	Repayment	2,990	1,426	563	0	0	20,606
32527749	NAACOR	26 January 2018	Repayment	5,990	3,601	1,389	0	0	22,131
32527748	NAACOR	21 January 2018	Repayment	5,031	3,574	1,456	0	0	29,732



Loan Reports

Filter by Name:

Name	Type	Category
Active Loans - Details	Table	Loan
Active Loans - Details(Pentaho)	Pentaho	Loan
Active Loans - Summary	Table	Loan
Active Loans - Summary(Pentaho)	Pentaho	Loan
Active Loans by Disbursal Period	Table	Loan
Active Loans by Disbursal Period Report(WITHOUT Insurance)	Table	Loan
Active Loans by Disbursal Period(Pentaho)	Pentaho	Loan
Active Loans in last installment	Table	Loan
Active Loans in last installment Summary	Table	Loan
Active Loans in last installment Summary(Pentaho)	Pentaho	Loan
Active Loans in last installment(Pentaho)	Pentaho	Loan
Active Loans Passed First Maturity	Table	Loan
Active Loans Passed First Maturity Summary	Table	Loan

Reports / Run Report

Active Loans - Details(Pentaho) [Refresh](#)

Branch	NAKURU				
Office/Branch	Currency	Loan Officer	Client	Loan Account No.	Product
NAKURU	KSh	-	MOHAMED HIRIBAE SALIM	MBA000001279	MOTORBIKE BOXER 180CC

Branch	KISUMU				
Office/Branch	Currency	Loan Officer	Client	Loan Account No.	Product
KISUMU	KSh	-	ERIC KAMURAGE	MBA200001281	MOTORBIKE TVS 180CC
KISUMU	KSh	-	WILFRED ONYANGO JUMA	MBA300001281	MOTORBIKE BOXER 125CC

Branch	KITALE				
Office/Branch	Currency	Loan Officer	Client	Loan Account No.	Product
KITALE	KSh	-	DAVIDA OIGAT OT. 20000000	MBA300001286	MOTORBIKE

## WORKPLAN

Activity	Week 1	Week2	Week3	Week 4/5
Rollout	*****			
Configuration,intergration and customization	*****			
Data entry and cleanup			*****	
Training and commissioning				*****