

Standardize Infrastructure Provisioning

Infrastructure as Code with
HashiCorp **Terraform**

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HashiCorp Cloud Infrastructure Automation

Our technology represents the standard for cloud infrastructure automation workflows for teams, and a system of record for enterprise cloud programs.



Infrastructure

Infrastructure as Code
Compliance & Governance
Self-service Infrastructure



Networking

Service Registry & Discovery
Secure Networking
Service Mesh
Automated Networking



Security

Secrets Management
Encryption
Advanced Data Protection
Secure Remote Access



Application

Workload Orchestration
Application-centric Networking
Developer-centric Application
Delivery

3,600+

Customers

~415

Global 2000 Customers


~180

Fortune 500 Customers



Cloud Introduced New Principles

 **Connect**
Networking

 **Secure**
Security

 **Provision**
Operations



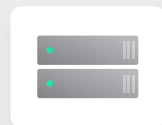
Applications

Private Datacenter

Host-based
Static

High-trust
IP-based

Dedicated
Servers



Private Cloud

Systems of Record



US-EAST



US-WEST



US-CENTRAL

Public Cloud

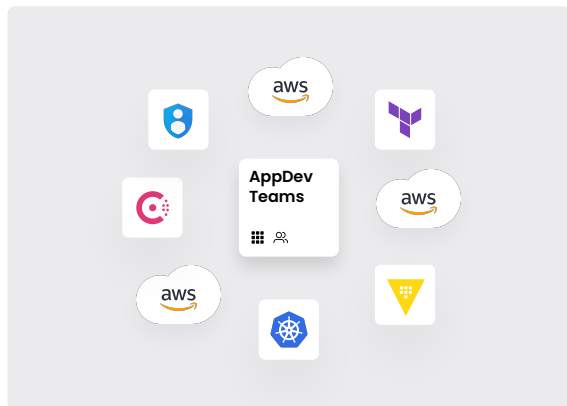
Systems of Engagement

Service-based

Identity-based

Infrastructure as Code

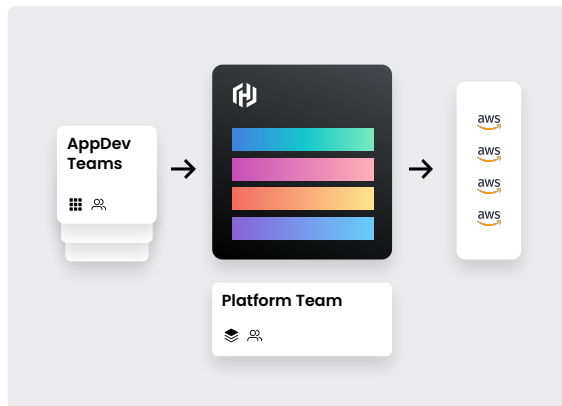
Adopting a Cloud Operating Model



Stage 1: Adopt

Tactical Cloud

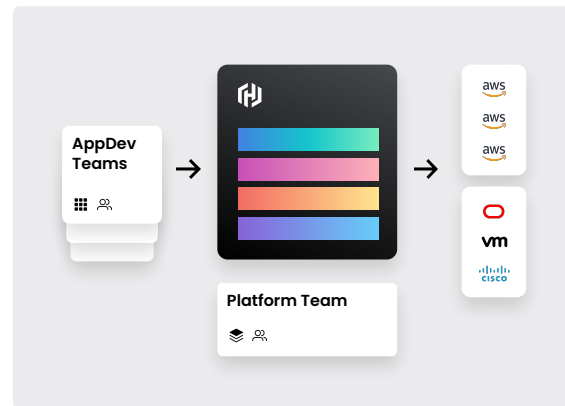
Engineering teams begin to make use of AWS services



Stage 2: Standardize

Cloud Program

Operations, security, networking teams adopt a common infrastructure foundation

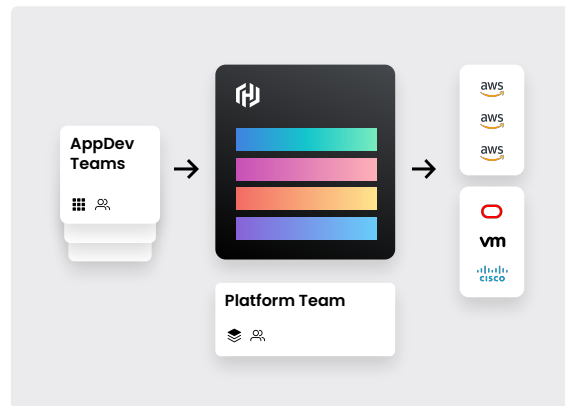
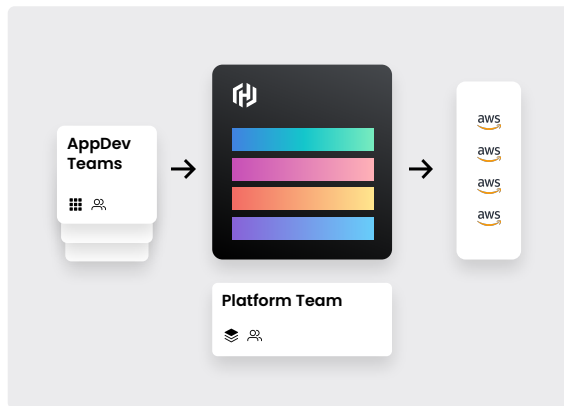
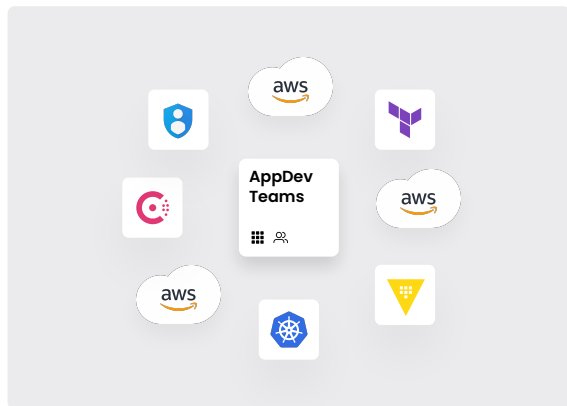


Stage 3: Scale

Private Estate

Cloud operating model applied broadly, including private cloud & on-prem

Delivering Standardized Shared Services



Stage 1: Adopting

Stage 2: Standardizing

Stage 3: Scale

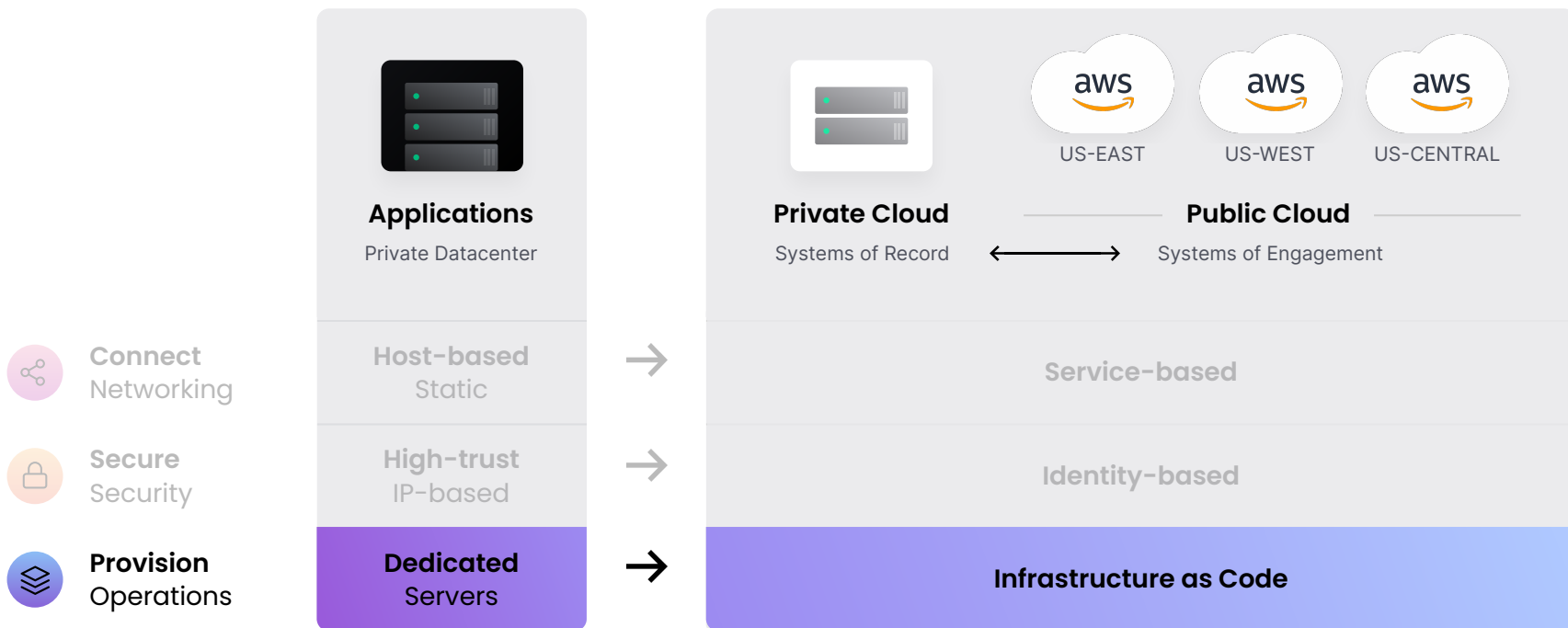
Ad-hoc Adoption

OSS Projects

Standardized Workflows

Enterprise Products

The Infrastructure Provisioning Layer





Terraform

The standard for infrastructure automation
to **provision** and **manage** any infrastructure

Infrastructure as Code

Cloud

AWS
EC2
ECS
...

Networking

Palo Alto
Cisco
F5
...

Private DC

vSphere
vSAN
NSX
...

SaaS

GitHub
Salesforce
JIRA
...



A Deep and Broad Ecosystem



3,000+

Providers



12,000+

Modules



20+

Run task partners

aws



Pivotal



okta



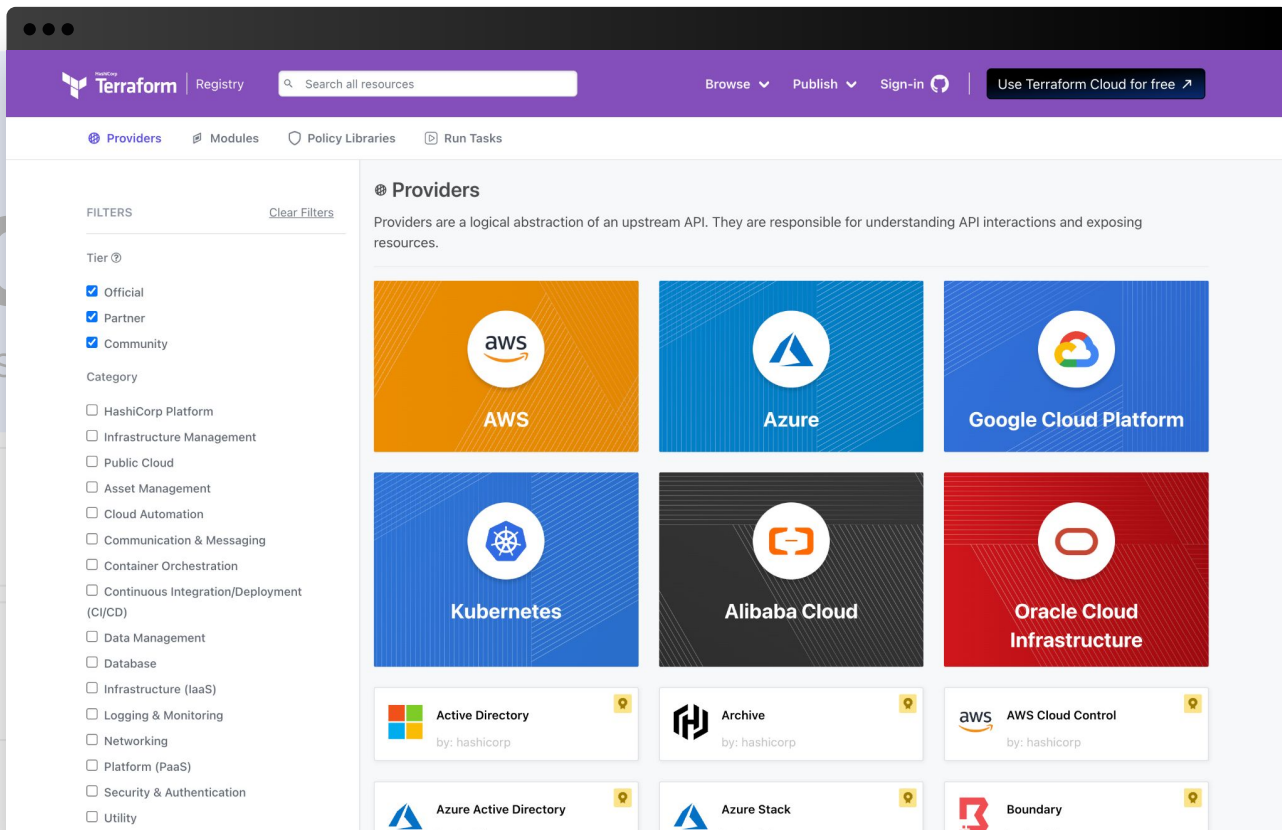
splunk>



now™



Terraform Registry



The screenshot shows the Terraform Registry interface. The top navigation bar is purple and contains the Terraform logo, the word "Registry", a search bar, and links for "Browse", "Publish", "Sign-in", and a button to "Use Terraform Cloud for free". Below the navigation bar, there are tabs for "Providers", "Modules", "Policy Libraries", and "Run Tasks". The main content area is divided into a left sidebar and a main panel. The sidebar contains a "FILTERS" section with a "Clear Filters" link. Under "Tier", there are three checked options: "Official", "Partner", and "Community". Under "Category", there is a list of categories with checkboxes, including "HashiCorp Platform", "Infrastructure Management", "Public Cloud", "Asset Management", "Cloud Automation", "Communication & Messaging", "Container Orchestration", "Continuous Integration/Deployment (CI/CD)", "Data Management", "Database", "Infrastructure (IaaS)", "Logging & Monitoring", "Networking", "Platform (PaaS)", "Security & Authentication", and "Utility". The main panel is titled "Providers" and includes a description: "Providers are a logical abstraction of an upstream API. They are responsible for understanding API interactions and exposing resources." Below this, there is a grid of provider cards. The first row contains three large cards for "AWS", "Azure", and "Google Cloud Platform". The second row contains three smaller cards for "Kubernetes", "Alibaba Cloud", and "Oracle Cloud Infrastructure". The third row contains three even smaller cards for "Active Directory", "Archive", and "AWS Cloud Control". The fourth row contains three more cards for "Azure Active Directory", "Azure Stack", and "Boundary". Each card features a logo and the provider's name.

Providers

Providers are a logical abstraction of an upstream API. They are responsible for understanding API interactions and exposing resources.

Filters:

- Tier
 - ☒ Official
 - ☒ Partner
 - ☒ Community
- Category
 - ☐ HashiCorp Platform
 - ☐ Infrastructure Management
 - ☐ Public Cloud
 - ☐ Asset Management
 - ☐ Cloud Automation
 - ☐ Communication & Messaging
 - ☐ Container Orchestration
 - ☐ Continuous Integration/Deployment (CI/CD)
 - ☐ Data Management
 - ☐ Database
 - ☐ Infrastructure (IaaS)
 - ☐ Logging & Monitoring
 - ☐ Networking
 - ☐ Platform (PaaS)
 - ☐ Security & Authentication
 - ☐ Utility

Providers:

- AWS**
- Azure**
- Google Cloud Platform**
- Kubernetes**
- Alibaba Cloud**
- Oracle Cloud Infrastructure**
- Active Directory** (by: hashicorp)
- Archive** (by: hashicorp)
- AWS Cloud Control** (by: hashicorp)
- Azure Active Directory** (by: hashicorp)
- Azure Stack** (by: hashicorp)
- Boundary** (by: hashicorp)

Standardizing an Industry Approach



250M+

Downloads*



30K+

Certified users



2,500+

Customers

 BARCLAYS



Booking.com



SEAT
GEEK



 co-operators



AstraZeneca 



SAP Ariba 

ROBLOX



cruise

wepay
a CHASE company

Q2



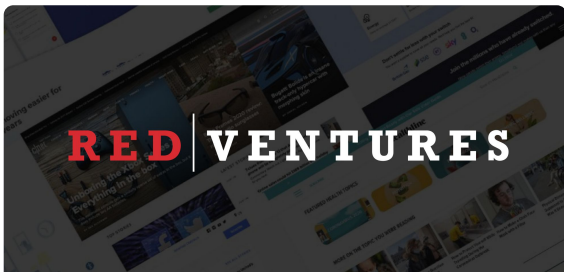
Value of Centralizing Infrastructure Provisioning



Speed

5x

Faster time to market with a 90% decrease in time spent provisioning infrastructure



Cost

\$20K

Saved each month in infrastructure operating costs



Risk

96%

Faster provisioning without security or compliance issues with modules

Enabling Platform Team Capabilities

Standardize workflow, manage infrastructure lifecycle, operate at scale

Unified Workflow Management

RBAC | Remote State Storage |
Registry | No Code Workflow

Policy & Security

Sentinel, OPA Policy |
Run Tasks | Enforcement

Visibility & Optimization

Workspace Mgmt | Drift Detection |
Continuous Validation | Alerts |
Audit Logs | Roll-back/forward

Reliability & Scale

Managed HA | Self-Managed HA |
Self-Hosted Agents

Governance, Risk, & Compliance

SOC Compliance | 24×7 Support

Integrations & API

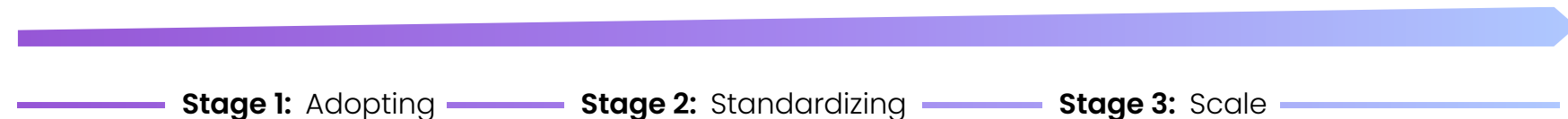
Okta, Splunk, Waypoint, ServiceNow,
HCP Packer



Terraform can grow with
your evolving needs

Cloud Operating Model Maturity

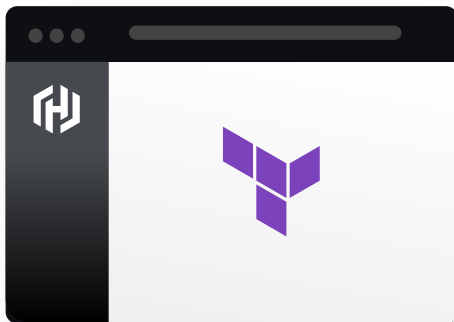
Infrastructure Automation



	Practitioner Discovery	Operational Excellence	Digitally Transformed
Profile	<ul style="list-style-type: none">• Tactical Planning• New Workloads• Disconnected Teams & Tools	<ul style="list-style-type: none">• Strategic Planning• Workload Transformation• Platform Teams• Standardized Workflow & Tools• Shared Services	<ul style="list-style-type: none">• Strategic Planning• Workload Transformation• Platform Teams• Standardized Workflow & Tools• Shared Services• Ground-Cloud/Private Estate
Scope	<ul style="list-style-type: none">• Cloud Resources• CI/CD	<ul style="list-style-type: none">• Networking, SaaS Resources• Policy, Security, Compliance, Governance• Visibility, Drift Detection, Inventory	<ul style="list-style-type: none">• Private Data Center Resources• Self-Service Infrastructure• Cost Optimization

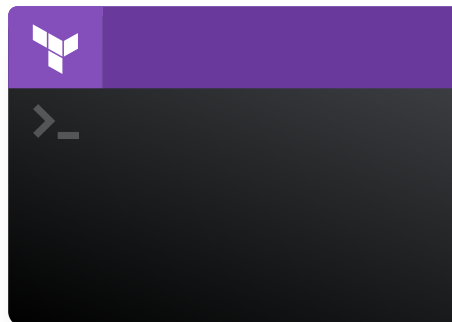
Solutions to Fit Your Needs

Fully Managed



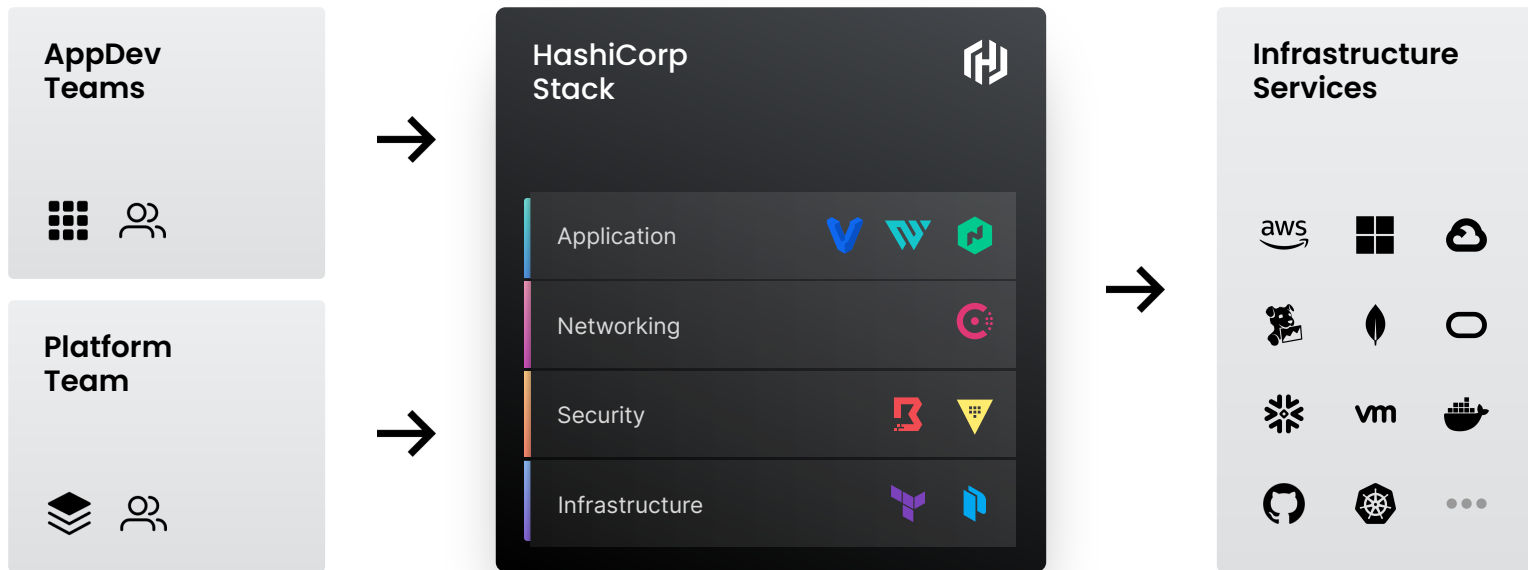
 **Terraform Cloud**

Self-managed

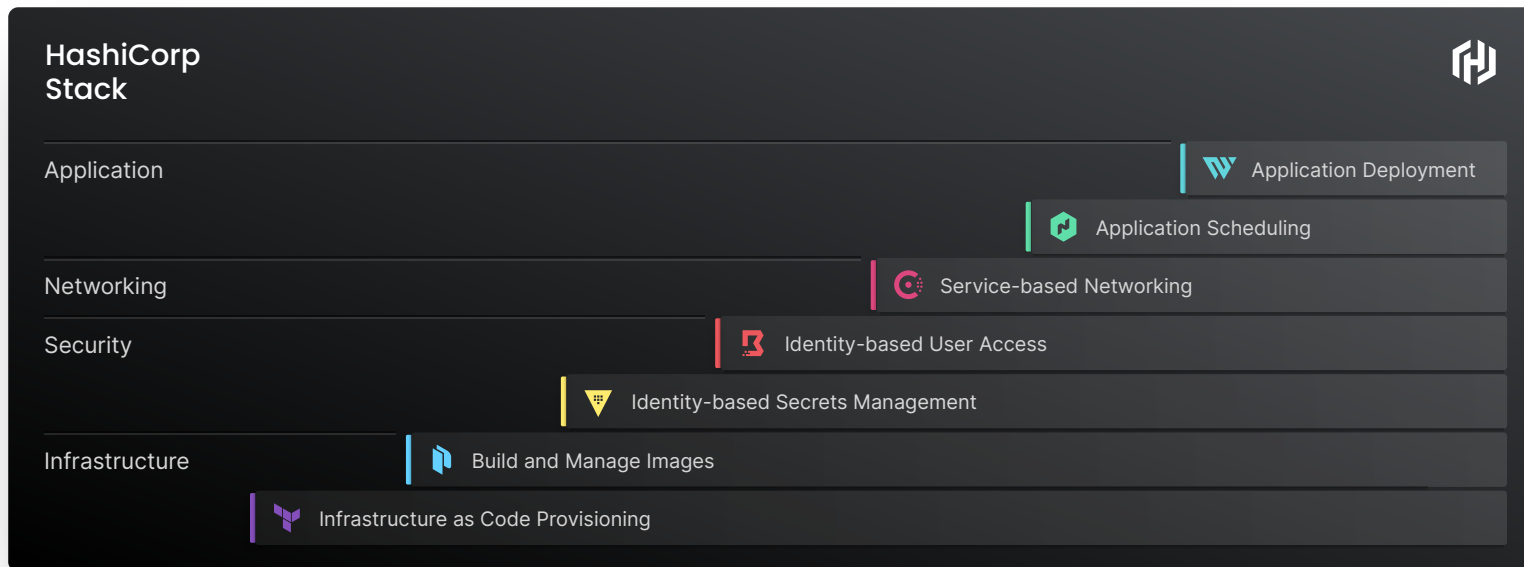


 **Terraform Enterprise**

Unlocking the Cloud Operating Model for Platform Teams



Partnering on a Cloud Operating Model



— **Stage 1: Adopting** — **Stage 2: Standardizing** — **Stage 3: Scale** →

Getting Started

AWS + Terraform Cloud Workshop:

<https://hashicorp-terraform.awsworkshop.io>



Thank you

hello@hashicorp.com