HashiCorp

# Standardize Infrastructure Provisioning

Infrastructure as Code with
**HashiCorp** Terraform

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Staff Solutions Engineer

# HashiCorp Cloud Infrastructure Automation

Our technology represents the standard for cloud infrastructure automation workflows for teams, and a system of record for enterprise cloud programs.

## Infrastructure

Infrastructure as Code

Compliance & Governance

Self-service Infrastructure

## Networking

Service Registry & Discovery

Secure Networking

Service Mesh

Automated Networking

## Security

Secrets Management

Encryption

Advanced Data Protection

Secure Remote Access

## Application

Workload Orchestration

Application-centric Networking

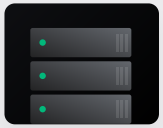
Developer-centric Application Delivery

**3,600+**
Customers

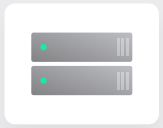
**~415**
Global 2000 Customers

**~180**
Fortune 500 Customers

# Cloud Introduced New Principles



**Applications**
Private Datacenter



**Private Cloud**
Systems of Record


US-EAST


US-WEST

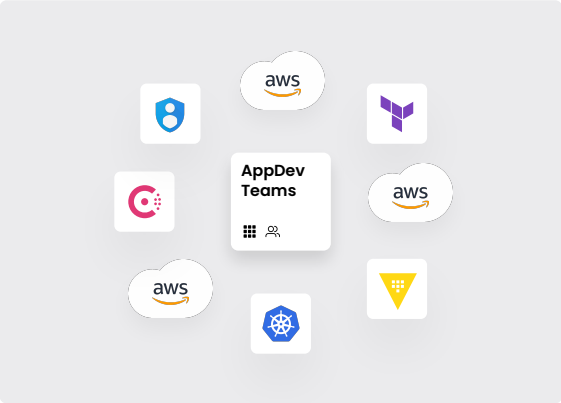

US-CENTRAL

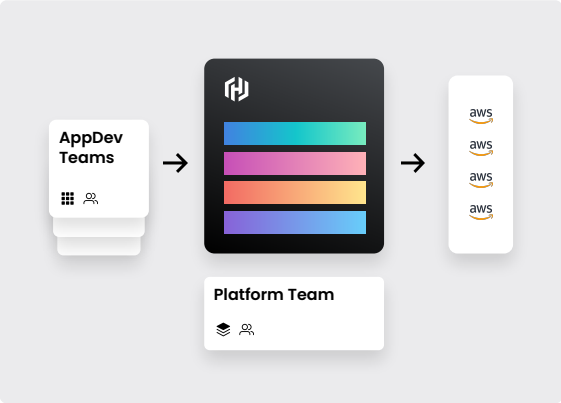
**Public Cloud**
Systems of Engagement

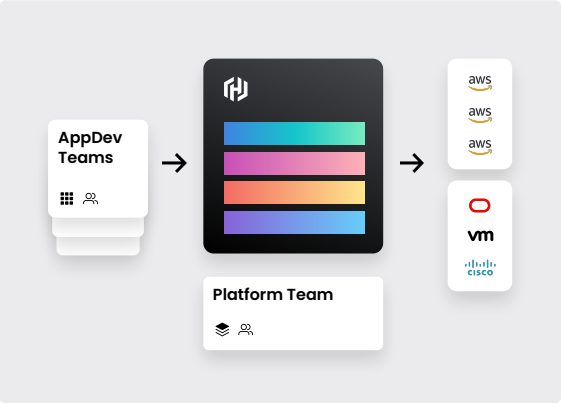


| | | | |
|---|---|---|---|
| **Connect** Networking | **Host-based** Static | → | **Service-based** |
| **Secure** Security | **High-trust** IP-based | → | **Identity-based** |
| **Provision** Operations | **Dedicated** Servers | → | **Infrastructure as Code** |

# Adopting a Cloud Operating Model




**Stage 1:** Adopt

## Tactical Cloud

Engineering teams begin to make use of AWS services

**Stage 2:** Standardize

## Cloud Program

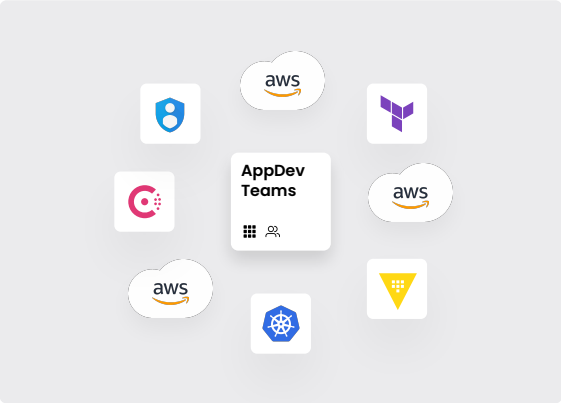
Operations, security, networking teams adopt a common infrastructure foundation

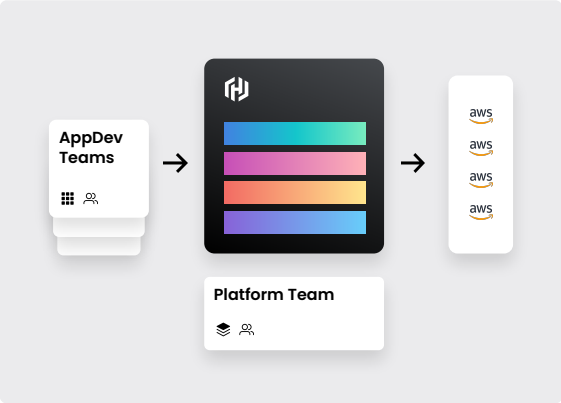
**Stage 3:** Scale

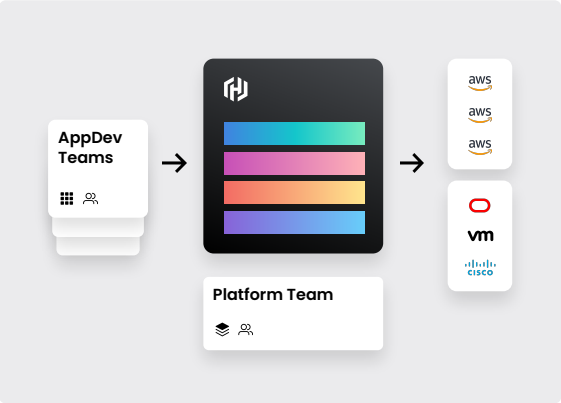
## Private Estate

Cloud operating model applied broadly, including private cloud & on-prem

# Delivering Standardized Shared Services




**Stage 1:** Adopting — **Stage 2:** Standardizing — **Stage 3:** Scale

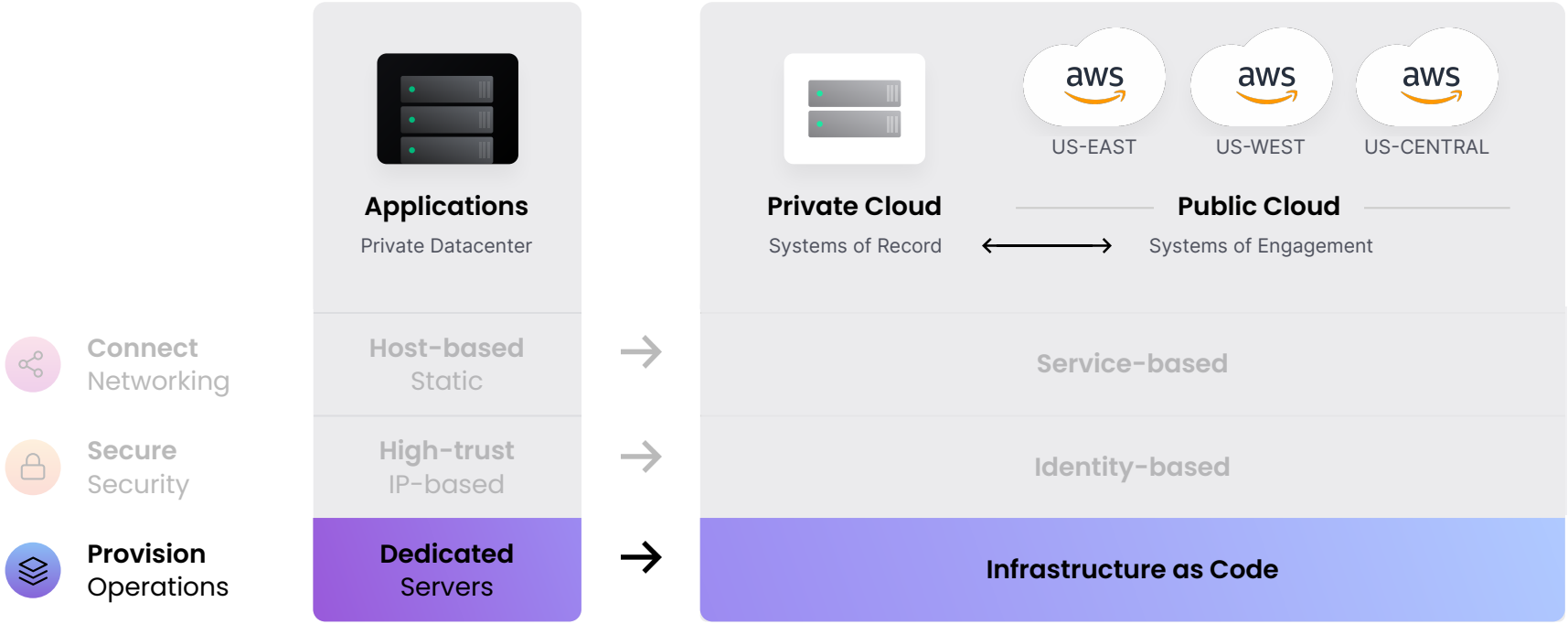
## Ad-hoc Adoption

OSS Projects

## Standardized Workflows

Enterprise Products

# The Infrastructure Provisioning Layer



# Terraform

The standard for infrastructure automation
to **provision** and **manage** any infrastructure

## Infrastructure as Code

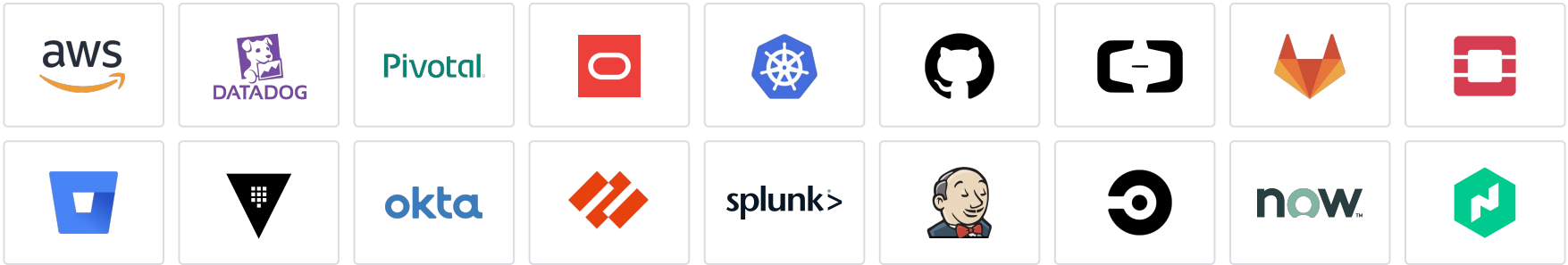
| Cloud | Networking | Private DC | SaaS |
|---|---|---|---|
| AWS | Palo Alto | vSphere | GitHub |
| EC2 | Cisco | vSAN | Salesforce |
| ECS | F5 | NSX | JIRA |
| ... | ... | ... | ... |

# A Deep and Broad Ecosystem

**3,000+**
Providers

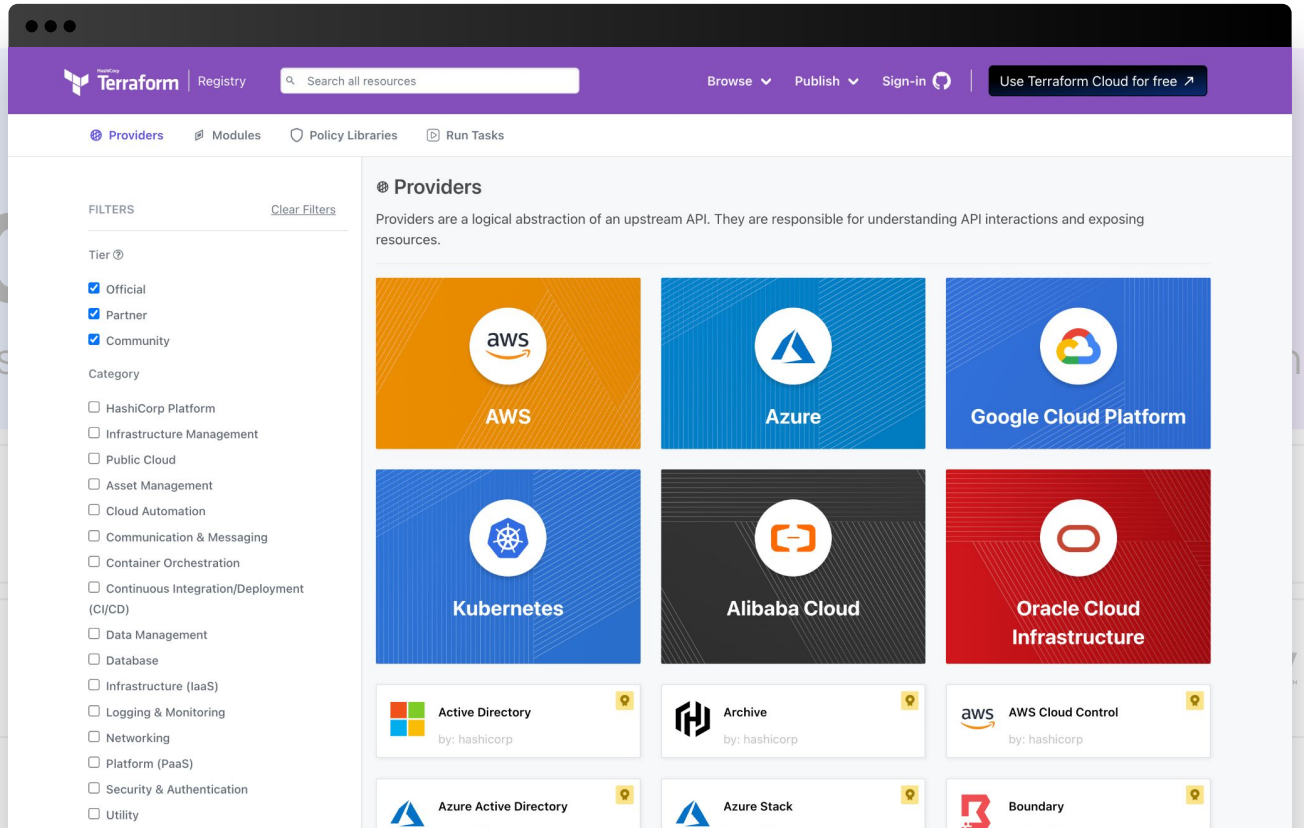
**12,000+**
Modules

**20+**
Run task partners




*Source: Registry.terraform.io*

# Terraform Registry

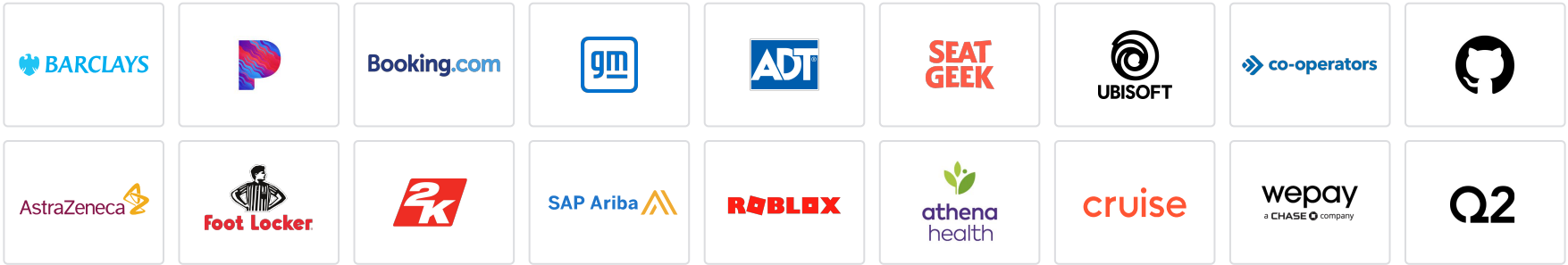


# Standardizing an Industry Approach

**250M+**
Downloads*

**30K+**
Certified users

**2,500+**
Customers



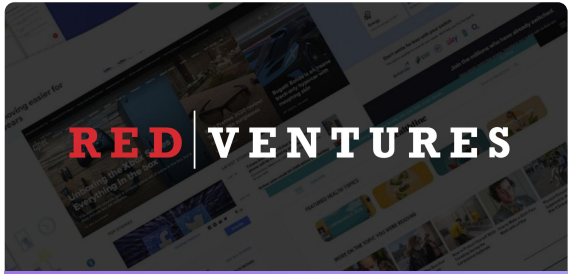

*Source: Downloads as of FY2022, Terraform customers as of 3Q FY23

# Value of Centralizing Infrastructure Provisioning


Speed

**5x**

**Faster** time to market with a 90% decrease in time spent provisioning infrastructure




Cost

**$20K**

**Saved** each month in infrastructure operating costs


Risk

**96%**

**Faster** provisioning without security or compliance issues with modules

# Enabling Platform Team Capabilities

Standardize workflow, manage infrastructure lifecycle, operate at scale

### Unified Workflow Management

RBAC | Remote State Storage | Registry | No Code Workflow

### Policy & Security

Sentinel, OPA Policy | Run Tasks | Enforcement

### Visibility & Optimization

Workspace Mgmt | Drift Detection | Continuous Validation | Alerts | Audit Logs | Roll-back/forward

### Reliability & Scale

Managed HA | Self-Managed HA | Self-Hosted Agents

### Governance, Risk, & Compliance

SOC Compliance | 24×7 Support

### Integrations & API

Okta, Splunk, Waypoint, ServiceNow, HCP Packer

# Terraform can grow with your evolving needs

# Cloud Operating Model Maturity

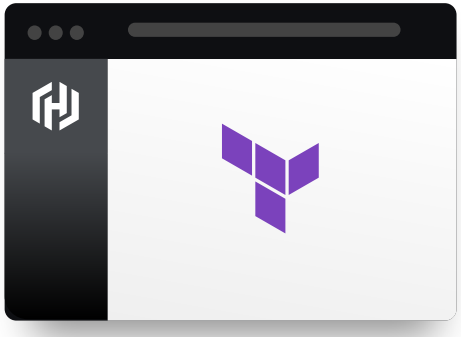
## Infrastructure Automation

**Stage 1:** Adopting — **Stage 2:** Standardizing — **Stage 3:** Scale

| | Practitioner Discovery | Operational Excellence | Digitally Transformed |
|---|---|---|---|
| **Profile** | • Tactical Planning<br>• New Workloads<br>• Disconnected Teams & Tools | • Strategic Planning<br>• Workload Transformation<br>• Platform Teams<br>• Standardized Workflow & Tools<br>• Shared Services | • Strategic Planning<br>• Workload Transformation<br>• Platform Teams<br>• Standardized Workflow & Tools<br>• Shared Services<br>• Ground-Cloud/Private Estate |
| **Scope** | • Cloud Resources<br>• CICD | • Networking, SaaS Resources<br>• Policy, Security, Compliance, Governance<br>• Visibility, Drift Detection, Inventory | • Private Data Center Resources<br>• Self-Service Infrastructure<br>• Cost Optimization |

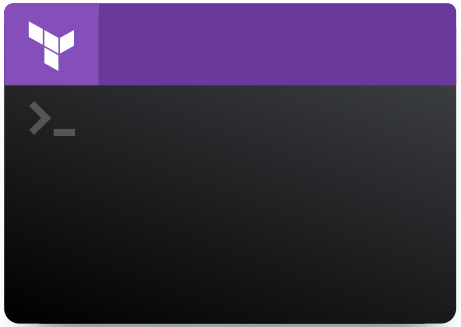
# Solutions to Fit Your Needs

## Fully Managed



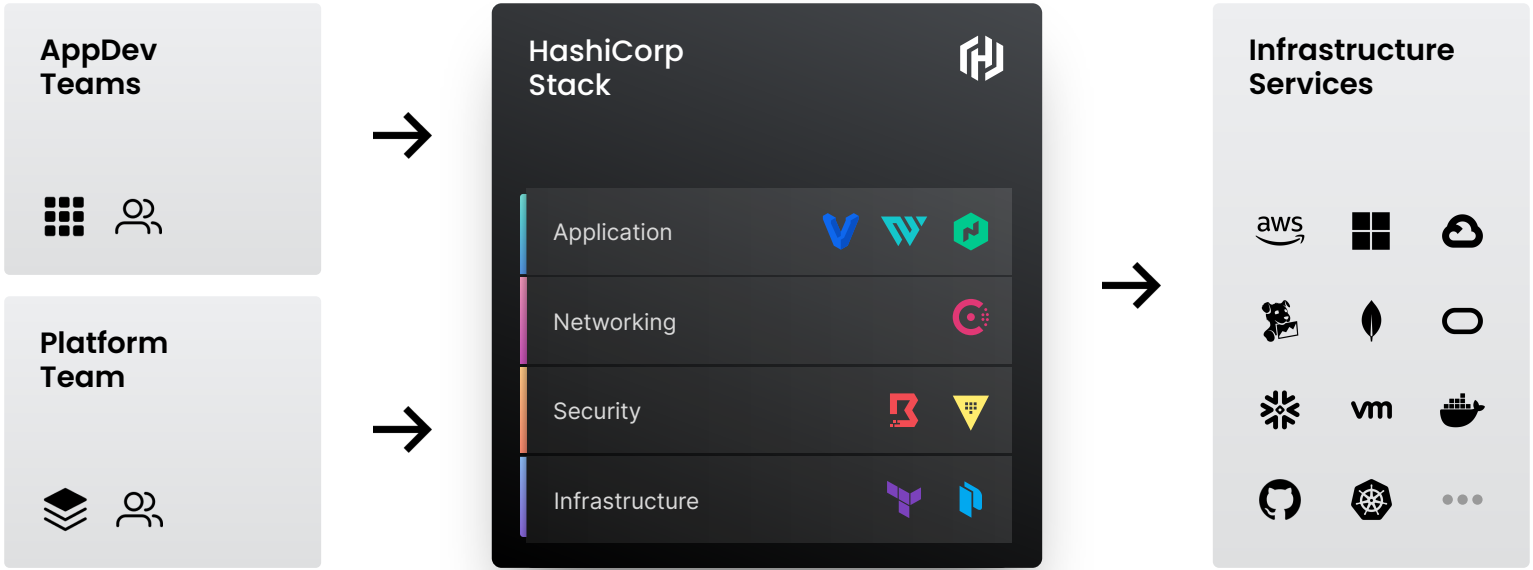
Terraform Cloud

## Self-managed

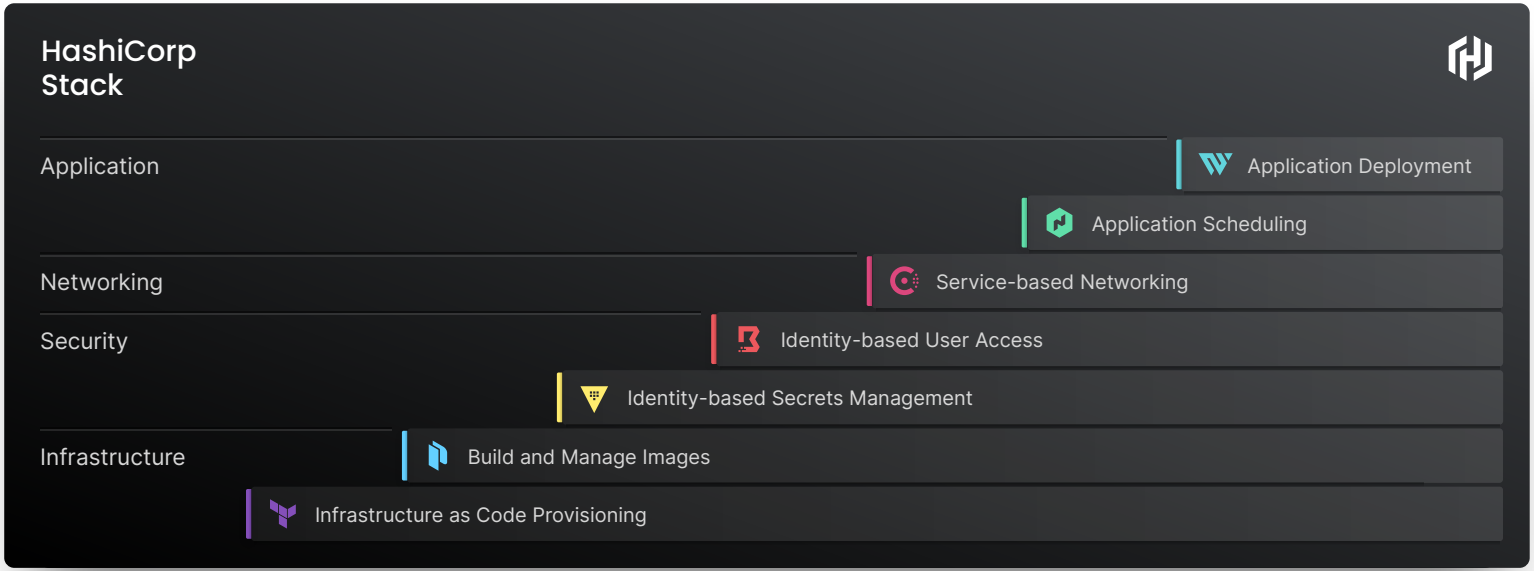


Terraform Enterprise

# Unlocking the Cloud Operating Model for Platform Teams



# Partnering on a Cloud Operating Model




**Stage 1:** Adopting — **Stage 2:** Standardizing — **Stage 3:** Scale →

HashiCorp

# Getting Started

**AWS + Terraform Cloud Workshop:**
https://hashicorp-terraform.awsworkshop.io

# Thank you

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