What's missing from your garage forecourt?

Nedbank Clients!



WHAT'S MISSING FROM YOUR GARAGE FORECOURT? NEDBANK CLIENTS!

All about the Nedbank ATM PAGE 3

The benefits of a Nedbank ATM PAGE 4

How do you make money? PAGE 5

What we provide PAGE 6

Frequently asked questions PAGE 8





All about the Nedbank ATM

The best-value ATM for you

Nedbank was the first to launch ATMs in South Africa, and we still work to bring easy self-service banking to all South Africans.

Many of our recent ATMs have been installed in areas that have previously never been serviced by ATMs. Nedbank is also a leading innovator of retail ATMs and self-service technology. Our dedicated research and development unit drives the creation of innovative products and services for existing - and emerging - market needs.

Nedbank prides itself on committed, dedicated and reliable ATM services. We welcome new enquiries and can provide answers to questions about the benefits of a Nedbank ATM. If you're already enjoying the benefits of an ATM and want to know why you should add a Nedbank ATM or simply move your ATM to our network, we are happy to meet with you and answer all your questions. We will gladly put you in touch with any of the many people we work with for quality service references.





The benefits of a Nedbank ATM

Installing a Nedbank ATM provides huge benefit for customers. Them being able to check your balances or withdraw funds quickly from their account at a local cafe, supermarket or petrol station means less hassle. Nedbank's ATM services also benefit the merchant by increasing Nedbank client traffic in your store, increased spend per customer, because they have cash in hand.

More business benefits for you once you have installed a Nedbank ATM

- You will attract more customers, with more than 30% of all users revisiting such an ATM around 10 times each month.
- Most people use the same two or three ATMs for the majority of their cash withdrawals, so coming into your store becomes part of your ATM users' habits. Increased store traffic means bigger spend.
- ATMs encourage impulse buying as customers with cash in hand tend to spend more.





How you make money

- ATMs reduce credit card and point-of-sale fees, as customers choose to draw cash at the ATM instead and use it for purchases during the day.
- You offer your customers the convenience of around-the-clock selfservice banking.
- You'll also get free installation and advice.
- We have found that more than 40% of cash withdrawn from our machines is spent in store.





What we provide

- The ATM delivered, installed and setup on your premises at no cost to you.
- We provide seven-days-a-week maintenance and support.

As a Nedbank client, you are given access to our seven-days-a-week service line, which is managed at all times, including public holidays.

ATM options for every venue

Nedbank self-service banking offers a range of ATM models. We'll help you choose the right model for your venue, whether it's a space-constrained area or a high-transaction site. We'll also make sure that you receive the right ATM to match the nature of your business. In addition, we make sure that you choose the cashing procedure that best suits your needs. We can provide a free ATM – either self-cashed or Nedbank-cashed.

The self-cashed ATM

The business owner cashes the machine. This means you can use the ATM to do your banking. Rather than keeping large sums of tempting cash in your cash register, use it to feed the ATM. This means the ATM is doing your banking for you.





What we provide

Cash-serviced ATM

Nedbank will load the cash into the ATM at no charge to you.

Signage and consumables

The right signage increases overall transaction volumes and revenue for your business. We ensure that you are provided with all the appropriate signage your site requires.

We offer a number of signage options, depending on what experience and research shows will work best for your site. Prominent outdoor signage drives customers to your site and internal signage helps customers locate the ATM on your premises.

Servicing

We carry out weekly and monthly ATM site inspections to ensure that your ATM is in good working order. This also helps us to identify potential issues before they become problems.

Nedbank self-service banking offers you the flexibility to choose the ATM service that's right for your business. One of our dedicated area managers will work with you to discuss the benefit levels your business may expect from a Nedbank ATM.





Frequently asked questions

What are the benefits of having an ATM on my premises?

When you install a Nedbank ATM, you provide your customers with a convenient way to access cash, when and where they need it, while also attracting foot traffic to your store and increasing your store turnover

What support can Nedbank self-service banking provide for the ATM?

Nedbank can provide you with a dedicated area manager, full system support and reliable value-added services. We offer a range of ATM models to suit your needs and we are flexible in meeting changing requirements. In addition to full deployment and installation, Nedbank Self-service Banking offers a host of services, including:

- ATM-funding options
- Operational support
- Ongoing ATM maintenance
- Signage and advertising opportunities
- Nedbank Helpdesk (24/7)

Where is the best place on my premises to place the ATM?

Nedbank self-service banking can help you determine the best location for your ATM on your premises subject to council, security and service requirements. We recommend that the ATM be installed in a secure part of your premises that is well lit, clearly visible and easily accessible to all customers.





Frequently asked questions

Following these guidelines will greatly assist in ensuring high usage of and increased transaction volumes at your ATM.

What do I need to provide for my ATM?

If you can provide a safe and visible location and a power socket, Nedbank self-service banking will do the rest, subject to council, security and serviceability requirements.

Can Nedbank put cash in the ATM for me?

Yes. Nedbank self-service banking can offer different funding options to meet your specific requirements. You can either have a fully funded ATM service, where we provide the cash for your ATM or you can self-fund the ATM and supply the ATM with cash. Your Nedbank Self-service Banking Area Manager can help you determine the best funding solution for you and your business.

Do Nedbank ATMs accept all cards?

Nedbank ATMs accept cards from the major South African banks, most major overseas banks and the majority of credit card unions.

What kind of signage will I receive?

As part of Nedbank's solution, we provide you with signage so that customers can easily locate the ATM on your premises.





Frequently asked questions

How long will it take to deliver and install my ATM?

Every ATM installation is different and has many variables, subject to council, security and serviceability requirements. Once a lease agreement is concluded the installation processes is completed within a month including building works of five days. Nedbank Self-service Banking will work with you to deliver and install your ATM in a timeframe that meets your requirements.

What if I sell the business before the contract period is finished?

In most cases if an ATM is shown to be performing well and is an asset to the business, new owners are likely to accept the existing contract as part of the sale. If you are selling your business, discuss with your legal advisor the inclusion of the existing ATM contract as a prerequisite of the sale. We also recommend that you contact your Nedbank Self-service Banking Area Manager to discuss your specific circumstances.

Get more Nedbank clients in your store and install a Nedbank ATM.