

# HOW TO GET REMOTE JOBS

using

LINKED 

STEP BY STEP GUIDE




Ishtiaq Marwat  
@careertribe

LinkedIn for  
Freelancing

578,524

Remote Jobs are Posted  
in Last 30 Days



Search by title, skill, or compa...

Worldwide

Jobs

Past month


Remote 1

Experience level

Jobs in Worldwide

578,524 results


Set alert ☐




Session Lead(External Contractor) - Product Management Nanodegree (Europe)

Udacity

EMEA (Remote)

3 connections work here


Promoted




Business Development Manager, Pakistan

Group-IB

Pakistan (Remote)

Actively recruiting

Promoted •  Easy Apply



This makes

**LINKED** 

the one of the **biggest**  
**platforms** to get  
remote jobs

Now if you want to Find a  
remote job using LinkedIn....

Here is the step by step  
process



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# Optimize your LinkedIn profile




**7 things** are very important  
if you are searching for jobs  
on LinkedIn



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# Optimize these 7 LinkedIn Features before applying for Remote Jobs

- 
- Professional **profile picture**
  - **Cover photo** aligned to your Target job
  - **Headline** showcasing your skillsets & experience
  - **Featured section** having your portfolio link, certificates, awards & achievements
  - **Relevant** experience
  - **Recommendations** from your BOSS & Experienced professionals
  - Well optimized **Skill** section

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# Go to Jobs Section



- Search for your **skillset** i.e Copywriting, Web developer, digital marketing
- Select Job type: **Remote**
- Select **Location**: Worldwide or any specific country
- Select relevant **experience**
- Select specific **industry**
- Select date **posted**: past week

The screenshot shows the LinkedIn search interface. The search bar contains 'digital marketing' and the location is set to 'Worldwide'. The search results are filtered by 'Jobs', 'Past month', 'Experience level 3', 'Job type 4', 'Remote 1', and 'Industry 3'. The results list three job openings: 'Head of Marketing (m/w/d)' at medflex.de, 'Sr. Product Marketer, Core Product' at Zapier, and 'B2B Chief Marketing Officer' at Yango Deli Tech. The 'Head of Marketing' job is highlighted, showing details like 'Full-time · Mid-Senior level', '11-50 employees · IT Services and IT Consulting', and a description of the role at medflex.



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# Select Available jobs & Read their Job description



## Growth Consultant

ComX.io · Germany (Remote) 3 days ago · 21 applicants

Full-time · Entry level

11-50 employees · Technology, Information and Internet

[Apply](#) [Save](#)

PREMIUM

### Meet the hiring team

**Tash Hoffman** · 2nd  
Heading up Team Growth and Recruiting an Epic Team for Co...  
Job poster  
1 mutual connection

[Message](#)

#### ABOUT THE POSITION

As Growth Consultant Sales, you will help ComX to move into working directly with CEO (Ex-Google) and COO (Ex-General Office or remote).

We are funded by customer revenue not by investors, which allows us to take sustainable decisions for our business and provide actual value to our customers. If it's not helping people we won't do it. It's as easy as that.

We are looking for people who understand that, share the passion for growing businesses sustainably and actually providing value.

#### YOUR TASK

- Dive into training and get going super fast. We expect people to hit the ground running ASAP and use the Training provided
- Consulting and Negotiating deals with our prospective Customers. That means, arranging Demos and conducting them with the goal to convert clients.
- Negotiating with C-Level Target audience. ComX is used by technical CEOs that really like to move the needle - so you need to become comfortable to deal with successful, hardworking people and support them.
- Identify Bottlenecks and improve the funnel together with Philipp to optimize for efficiency and return.
- Test and iterate new offers and products we are launching to existing or new audiences
- Get involved into any growth tasks as required - hiring - marketing - offer adjustments - consulting our clients for funnel questions - consulting our clients for copy questions

## Search for:

- **Keywords**
- **Required Skillset**
- **Softwares or Tools**



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# Create an ATS Optimized CV that is relevant to the job description & employer requirements.



## MUHAMMAD ISHTIAQ KHAN

Email: [engrshitiag92@yahoo.com](mailto:engrshitiag92@yahoo.com)

Cell # +92333-9482842

LinkedIn: [in/muhammadiштиaqkhan](https://www.linkedin.com/in/muhammadiштиaqkhan)

City: Islamabad, Pakistan

### Executive Summary

Young Customer Experience & data analytics professional, PTCL innovation excellence award-2019 winner & Performance excellence award-2020 winner, with 05 years of experience in the telecom sector in the areas of business operations, customer services, data analysis & digitalization. Currently working on the Customer360 project that covers more than 1.5 million customers.

Hands-on experience in preparing business plans, marketing campaigns for 16K+ customers, analyzing more than 1.5 million customers & improving the customer experience through actionable insights, using BI/Data analytics tools (Tableau, PowerBI, Excel), Oracle Siebel CRM, IBM Maximo, Microstrategy dashboards, dashboard reporting, training employees & introducing customer-oriented initiatives & campaigns.

Link to Portfolio: <https://www.behance.net/ishtiagmarwat> (If not opening please reach me)

### Key Profile Highlights

- Awarded Presidential Business Excellence Award-2019 (Innovation Category) for improving the customer experience and 15% revenue increase through Happy Hayatabad, Thank Hayatabad & Win Hayatabad initiatives. (Awarded by Group CEO & President PTCL & Ufone)
- Youngest Professional leading a team, which won 3 PTCL Presidential Business Excellence Awards for consecutive 3 years (2017,2018,2019)
- Led a Business Operation team of 25+ employees for Three & a half years & provided high-quality services to 10K+ Customers
- Increased revenue to 26+ Million (in PKR) per month by starting 6+ marketing campaigns/customer-oriented initiatives to acquire new customers, upsell the services & improve the customer experience.
- Successfully implemented 03 dashboards of the Customer360 project (Continuous Auditing) to transform the overall customer experience of 1.5 million customers.
- Certified Digital Trainer and Learning Partner with PTCL Training & Development department and trained 500+ Employees

### Work Experience

Group Internal Audit PTCL & Ufone (Etisalat Group)  
Jul 2020 – Till Now

Manager (Audit-Digitalization)

Responsible for Digitalization, Branding & Employee development & engagement initiatives

- Successfully launched "[Customer Credential Analysis dashboard](#)" (Customer360 Continuous Auditing product) to broaden the visibility over credentials quality of 1.5 million customers and curb with previous defaulters.
- Successfully designed "[Pending Orders Management dashboard](#)" (Customer360 Continuous Auditing product) to improve the customer experience of 1.5 million customers by monitoring & minimizing the service provisioning time to less than 24 hours.



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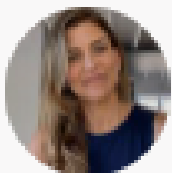
Swipe>>



Find the Job poster, recruiters or head of departments in the specific company & reach them through a message



## Meet the hiring team




**Tash Hoffman** · 2nd

Heading up Team Growth and Recruiting an Epic Team for Co...


Job poster

1 mutual connection

Message


 ComX.io

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**Philipp Ströhe...** · 2nd  
Creating Europe's market leading B2B Platform for Sales...  
Provides services - Lead Generation, Digital Marketing, Marketing Consulting, Social Media Marketing,...

Follow



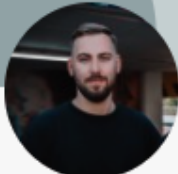
**Jan Peter Prigge** · 3rd  
Account Manager & Growth Consultant @ comx.io | Helpin...

Message




**Alexander Buck** · 3rd  
Director Operations @ComX.io

Message




**Dennis Heininger** · 3rd  
Saving sales teams of complex B2B products 80% of time by...

224 followers



**Alexander Vinnik** · 3rd  
Growth Consultant bei ComX.io  
AI for Sales



**Christoph Erler** · 2nd  
Turning Germany's technical B2B Sales Upside down | Founder ...  
Marcel Vonarburg and Hira Jessica Binte Tariq are mutual connections



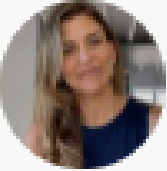
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**Show them – How you are the right fit for the job and share your portfolio & ask them for an interview or recommendation**




**Meet the hiring team**

 **Tash Hoffman** · 2nd  
Heading up Team Growth and Recruiting an Epic Team for Co...  
Job poster

[Message](#)

**New message**

 **Tash Hoffman**  
Heading up Team Growth and Recruiting an Epic Team for ComX - HIRING OPEN

I'm interested in your Growth Consultant role

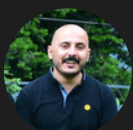
Hi Tash,

I hope you're doing well! I'm interested in the role you posted: Growth Consultant.

Based on my experience as LinkedIn Coach for Freelancers & Entrepreneurs 🎯 Enabling Freelancers & Businesses with 2 Days LinkedIn Masterclass to scale & win High-ticket clients. Content Marketing | Social Selling | Consulting, I believe I could be a good fit.

Are you open to a quick chat to discuss the position? I'd love to learn more about it, and share more about my own qualifications. I look forward to hearing from you.

Best regards,  
Muhammad Ishtiaq Khan



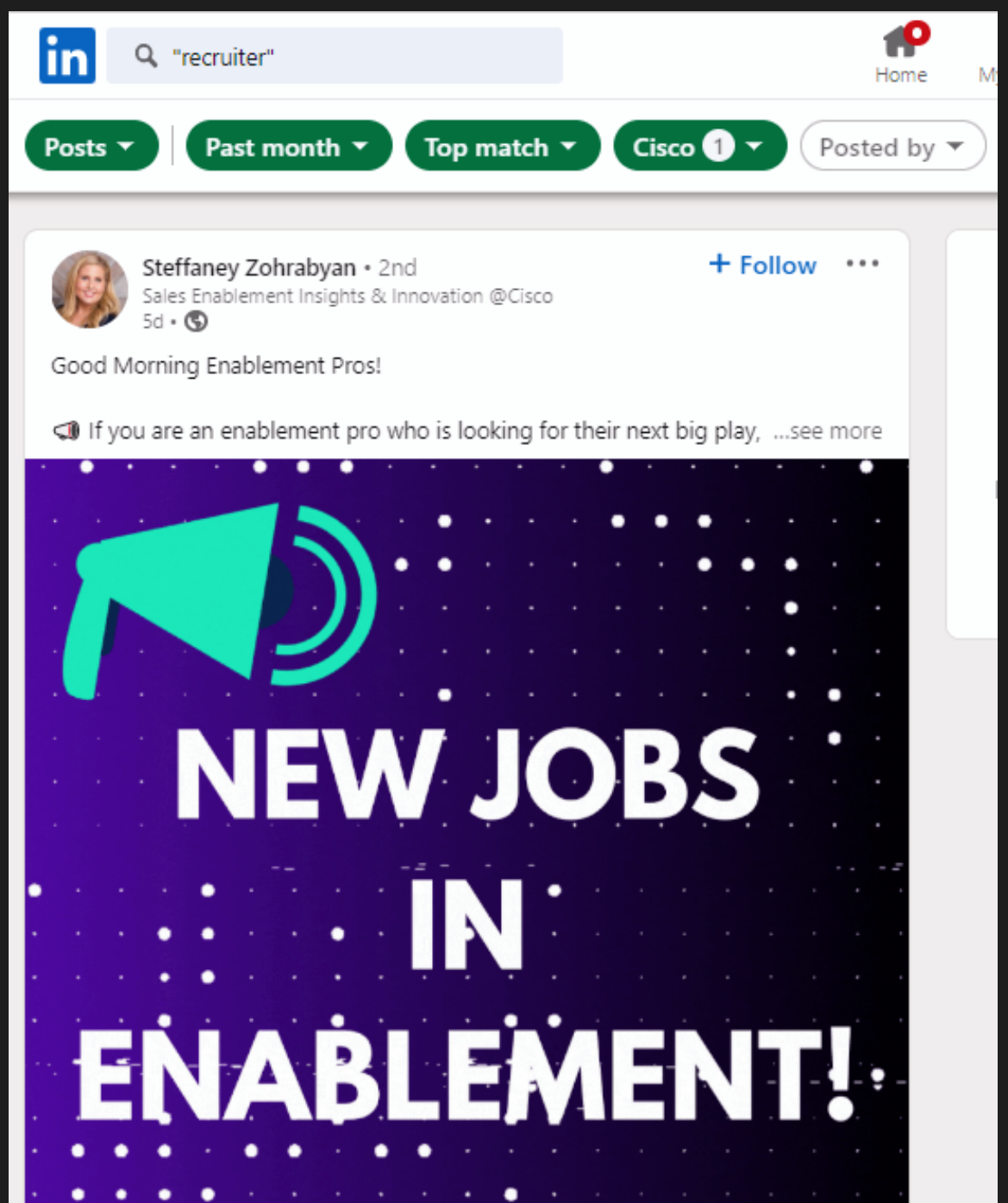
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**Swipe>>**

# Find some active recruiters/decision makers in those companies

Connect with them on LinkedIn & show up regularly on their profiles/posts


- Type "Recruiter" in **Search Bar**
- **Select "Posts"**
- **Author Company:** "Type Company Name"
- **Date Posted:** "Past Week or Past Day"



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# Develop professional relationships first.




**Hannah's Activity**




All activity Articles **Posts** Documents


 **Hannah Bakr** • 3rd+  
Digital Management Trainee | PMG  
1w • Edited • 

 I'm thrilled to share that I just started as Digital Management Trainee at **Philip Morris International** in Gräfelfing. Thank you so much for this opportunity.  
[#smokefreefuture](#) [#makehistory](#)



Starting a New Position

   65

 **Hannah Bakr**  
Digital Management Trainee | PMG



Subject (optional)

Hi Z,


I read that you are working for Y.

I am thinking to join the Y with abc skills. And I was wondering how did you made your transition from X to Y. Thinking of it might not be easy.  
Happy to hear your motivation behind.

Regards,

 **Muhammad Ishtiaq Khan** (LinkedIn Coach) • You  
LinkedIn Coach for Freelancers & Entrepreneurs  Enabling Freelancers ...  
2s ...

Congratulations **Hannah Bakr**. This is going to be a Great start to your professional journey.

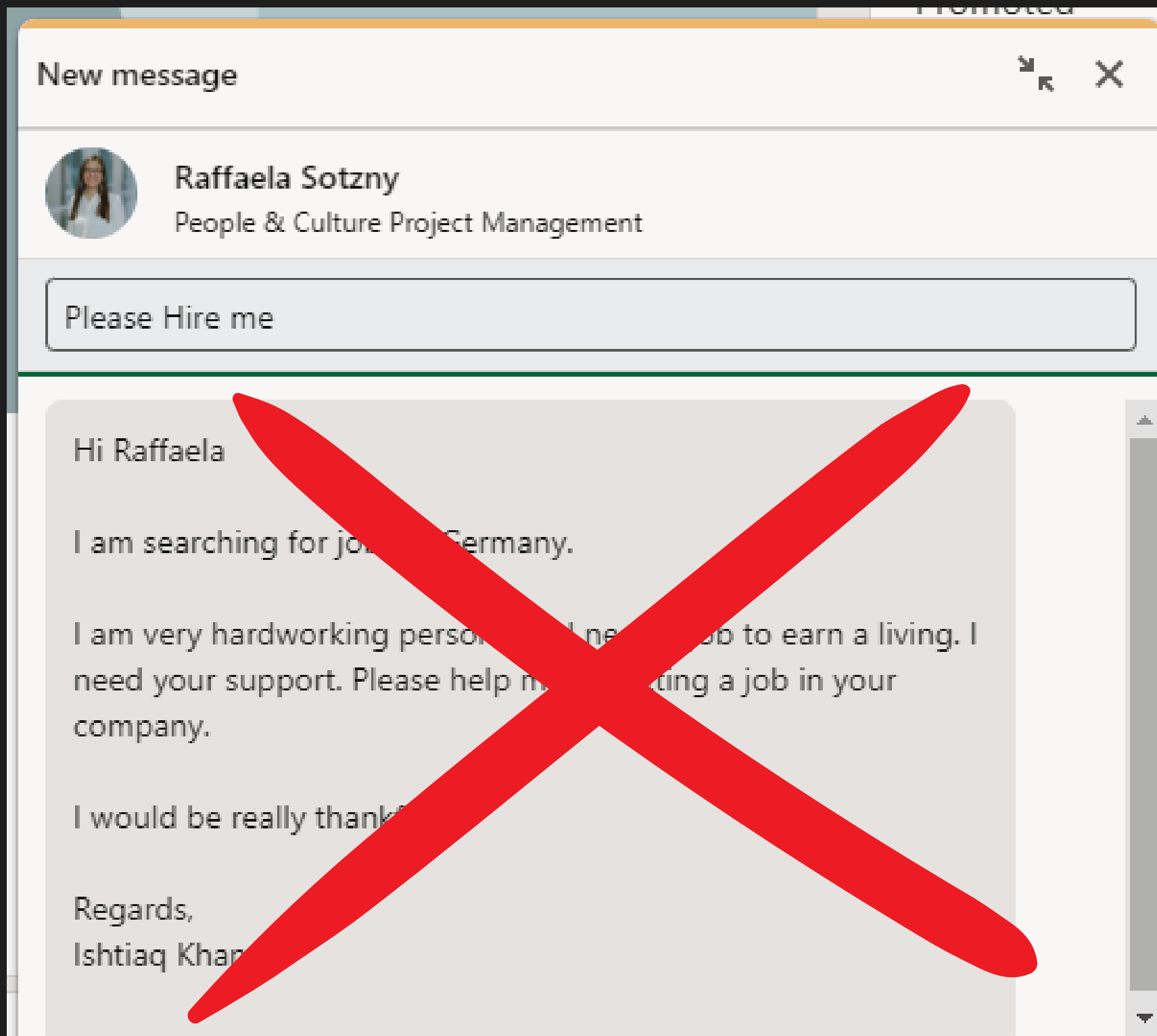
Like ·  1 | Reply



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Please don't ask for  
**immediate** favors.

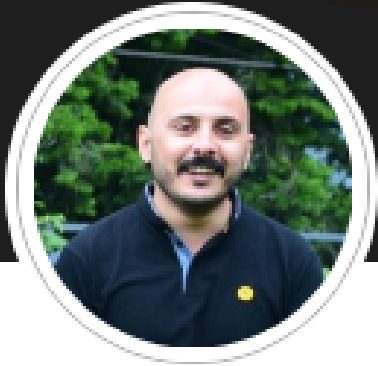


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# Learn How to Get Remote Jobs on LinkedIn



**DM Now to**




Enabling Freelancers, Entrepreneurs & Coaches  
use LinkedIn to win High-ticket Freelance clients,  
Business Growth & Coaching-gigs






**Muhammad Ishtiaq Khan**  (LinkedIn Coach)  Career Tribe

LinkedIn Coach for Freelancers & Entrepreneurs  Enabling  
Freelancers & Businesses with 2 Days LinkedIn Masterclass to scale  
& win High-ticket clients. Content Marketing | Social Selling |  
Consulting

Talks about #sales, #branding, #socialselling, #contentmarketing, and  
#linkedinforfreelancing

Punjab, Pakistan · [Contact info](#)

[Grow & Monetize your LinkedIn](#) 

45,250 followers · 500+ connections

[Open to](#) [Add profile section](#) [More](#)

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**Do you find this Information Helpful....**

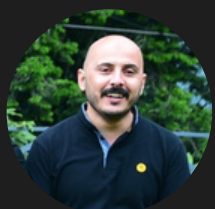
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**Get High-Ticket Clients &  
Remote Jobs ...**

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LinkedIn for  
**Freelancing**