

C: Good afternoon, sir.

A: Good afternoon. Sit down, please

C: Thank you.

A: You are @@@, aren't you? I am xxx

C: Yes. Nice to meet you, Mr.xxx

A: To start with, Tell me a little bit about yourself.

C: As you know sir, My name is @@@ I was born in 1990, My major was electrical engineering (电气工程) .i am a graduate of Naikai University.

B: oh,you graduated from Nankai University. it is a famous university.you are a excellent student. you must be good at study,but work is different from study.

C: Yeah I know that .our teachers not only teach us thinking ,analying and reading but also pay attention to the cultivation of the ability of solving pratical problems.

B: that is great .and What kind of personality do you think you have?

C: Well, I approach things very enthusiastically (狂热的), I think, and I don't like to leave things half-done (半途而废) . I'm very organized and extremely capable (有才华的) .

B: it's good .What do you think about this job?

C: I think this job can help me in my future career.

A: What would you say are your main weaknesses and strengths?

C: Well, I'm afraid I'm a poor speaker, however I'm fully aware of this, so I've been studying how to speak in public. I suppose my strengths are I'm persistent (坚持的) and a fast-learner (自学者) .

A: Do you have any licenses or certificates (证书) ?

C: I have a driver's license, and I am a CPA (Certified Public Accountant) (注册会计师)

A: Tell me what you know about our company please.

C: This company is one of the biggest trading companies in the China.

B: What starting salary do you expect?

C: I'd like to start at ¥3000 a month.

B: How long does it take to get here from your home?

C: It takes about 40 minutes.

B: OK! How can we get in touch with you?

C: You can reach me at 62547833.

B: 62547833?

C: Yes

B: Do you have any questions you would like to ask me?

C: NO thanks!

B: It has been pleasant talking with you, Mr. C. We'll notify (通知) you of our final decision within one week.

C: Thank you

(下场)

A: Sit down, please, Tell me a little bit about yourself.

D: All right. My name is ??? I live in Shanghai, I was born in 1989, I graduated from Guangdong University of Foreign Studies . I major in international trade.

A: Do you have anything else to say about yourself?

D: When I was a sophomore (大二学生), I passed Band 6 of College English Test (大学英语6级) . I' m also good at playing basketball .If time allowed, I can show you a little .

A: ha, no wonder you looks so strong !. en.... I see by your resume that you have been working?

D: Yes, I have worked for two years with an Company.

B: What made you decide to change your job?

D: I would like to get a job in which I can further develop my career.

B: May I ask you why you left the former company, I know that you worked in a company?

D: Because I want to change my working environment and seek new challenges.

B: How will your experiences benefit this company?

D: I know the marketing from top to bottom and. I can develop a new market for you. That will increase your profit margin (利润率) and keep the shareholders (股东) satisfied.

B: Why are you interested in this company?

D: I think working in this company would provide me with a good opportunity to use my knowledge.

A: How can we get in touch with you?

D: You can reach me at 62246833.

A: How can I contact you when we reach our decision?

D: You can call me at this number between 4 and 6 in the afternoon.

A: Alright, Mr. David, we' ll notify you of our final decision within one week.

D: Thank you!

D 退场

A: well ,which one is better ?i think the the second one will suit our company .he is experienced .

B: it's good idea ,but the first one is a graduate of a famous university ,maybe she is potential.

A: let's think it latter,now ,it's time to have a dinner.i am exhausted.

B: ok ,let's go.