

Show Me the Money:

Using COS Pivot to Find Funding Opportunities in the Arts & Humanities

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www.arts.vcu.edu

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Workshop Objectives

- Review research resources at VCU.
- Discuss and demonstrate web-based funding databases
 - Set up a COS Pivot account and run through its features.
- Briefly review other funding opportunities search resources relevant to arts and humanities.
- Discuss search strategies.
- Discuss how to get grant search assistance at VCU.

VCUArts Research Development Services

- **Demonstrating artistic excellence through national funding partnerships.**
- Assist to develop projects with budgets over \$5,000.
- Help faculty build grants skills by assisting with submission strategies, project timelines and budgets.
- Building interdisciplinary research collaborations within VCU.
- Realize Quest by supporting creative research.

OVPR Research Development Services

- **Assistance in locating funding.**
- Assistance in identifying campus resources.
- Assistance in building collaborations.
- Proposal development assistance and editing.
 - Interdisciplinary and collaborative opportunities
 - New and early-stage faculty
- Provision of “template language” and research statistics.
- Proposal submission assistance.

Office of Research Website

- Descriptions of all training and workshop offerings.
- **Access to funding opportunities databases.**
- Enhanced proposal preparation tools.
 - Award databases, collaboration tools
 - Sample funded proposals
 - Grant writing guides
- Internal funding opportunities listing.
- Research policies and procedures.

<http://www.research.vcu.edu/vpr/resources/index.htm>

Prepare for Your Search

- Write a prospectus.
- Determine type of funding needed.
- List priorities.
- Consider timing and deadlines.
- Consider pros and cons of Public and Private funding.
- Review University proposal submission procedures.

It's not an
ATM.

pivot.cos.com



COS Pivot

- 26,000+ funding opportunities worth \$33 billion
- 3 million+ expert profiles from around the world
- Updated daily by COS editors
- Includes **solicited** grants, fellowships, and other awards
- For maximum capabilities, **set up a Pivot account**.

pivot.cos.com

Ways of Searching Pivot

Quick Search

- Search across all available funding opportunities.

Sponsor Search

- Search for all programs in the database attached to a specific sponsor.

Search Advisor

- Find funding matches based on expertise profiles.

Advanced Search

- Constructs a targeted, field-specific search using search boxes, browsing windows, and pick lists.

Managing Your Results: Account Benefits



LIVE DEMONSTRATION OF COS PIVOT

If you have a profile...

Home Funding **Profiles** Support Admin

Catherine Ingrassia

Affiliation Associate Dean, Department of Gender, Sexuality and Women's Studies, Virginia Commonwealth University

Expertise Restoration and eighteenth-century British literature.
Restoration and eighteenth-century British literature

Communities English, Gender Studies, Language Studies, Women's Studies

Degrees PhD, University of Texas/Austin
[more »](#)

Funding matches: **90 funding opportunities**

Contact info cingress@vcu.edu
[more »](#)

Colleagues: 19 Prev. Affiliations: 1

COLLEAGUES

SEARCH WITHIN THIS LIST **GO**

This list of representative publications... processes and may be missing publica

Sort by Match Relevance

Jacobs, Fredrika Affiliate faculty, De

Funding matches

90 Funding opportunity matches for:

Catherine Ingrassia
Associate Dean, Department of Gender, Sexuality and Women's Studies, Virginia Commonwealth University

Profile country filters: ☒ United States Unrestricted opps included

Share Sorted by: match relevance

21-30 of 90 results

	Current status	Next deadline
<input type="checkbox"/> Research Support Grants	--	Sponsor: Mar 16, 2013
<input type="checkbox"/> Turning Point Prize	--	Sponsor: Dec 28, 2012
<input type="checkbox"/> Emily Schoenbaum Community Development Grants Program	--	Sponsor: Continuous
<input type="checkbox"/> Joan F. Giambalvo Memorial Scholarship	--	Sponsor: Feb 20, 2013
<input type="checkbox"/> Project Grants	--	Sponsor: Mar 01, 2013
<input type="checkbox"/> Request for Grant Proposals: Study of the U.S. Institutes for Women Student Leaders on Women's Leadership	--	Sponsor: Dec 30, 2012
<input type="checkbox"/> AAS-American Society for Eighteenth-Century Studies Fellowships	--	Sponsor: Jan 15, 2013

General Tips for Pivot

- Use advanced search manipulations for text fields.
 - See Find Funding Opportunities Support Guides.
- Pay attention to notes within individual records.
- Use “Show me more opps like this” feature to dig deeper.
- Look for keyword patterns.
- Save your queries.
- Share good opportunities and good search strategies with your colleagues.
- Use notifications features (alerts come once a week).



COS Funding Alert for Jessica Venable **fundingalert** to: jcvenable

bradner_acceleration

11 funding opportunities

1 ALA Annual Diversity Research Grant Program

Sponsor:
American Library Association (ALA)
Office for Diversity


2 Center for Excellence in Surgical Education, Research and Training (CESERT) Grants Program

Sponsor:
Association for Surgical Education (ASE)
Association for Surgical Education Foundation

3 Violent Victimization Among Racial and Ethnic Minorities

New

Advanced Search Tips for Pivot

- *Make sure not to accidentally fill in the “**Exclude these**” section.*
-  provides tips on manipulating field.
- Text boxes at top search any part of the record, or specify field. Define search logic.
- Do not use decimals, commas, \$ for “**Amount.**”
- “**Activity Location**”: Always include Unrestricted and Unspecified. Consider More Locations for groups.
- Always define “**Citizenship and Residency.**” Choose also Unrestricted and Unspecified.
- Combine “**Keyword**” browse and term search.

SEARCHING FEDERAL AGENCIES

Grants.gov

- Find and apply for more than \$400 Billion in Federal grants.
- Basic search, browse, and advanced search options.
- Sign up for daily email alerts.
- I use grants.gov when:
 1. I am looking for a particular funding opportunity that I know the name/number of.
 2. An agency only posts its opportunities on grants.gov.
 3. A field has a limited number of opportunities.

<http://grants.gov/>

Agency-run Databases: **NEA**

- Click on artistic discipline for details.
- VCUarts submits one application in March and one in August.
- VCUarts will select one project per deadline for submission.
- Talk with Sarah Cunningham about NEA submission.
- Individual artists cannot apply for funding.

<http://www.nea.gov/grants/index.html>

Agency-run Databases: **NSF**

- Funds approximately 11,000 proposals for research, education and training annually.
 - Of interest: Directorates for **Education and Human Resources** and **Social, Behavioral, and Economic Sciences**
 - Make sure your research fits within NSF's mission.
- Search by special populations, by program area, for awards (abstracts).
- Includes agency-specific proposal preparation guidance.
- Sign up for alerts (immediate, daily, weekly).

[**http://www.nsf.gov/funding/**](http://www.nsf.gov/funding/)

Other Agency-run Databases & Lists

- Department of Commerce

<http://www.commerce.gov/about-commerce/grants-contracting-trade-opportunities>

- Department of State

- All funding announcements posted at **grants.gov** or use COS Pivot Sponsor search

<http://www.state.gov/>

- Department of Education

<http://www2.ed.gov/fund/landing.jhtml?src=In>

OTHER GRANT SEARCH TOOLS

Other Databases: **SPIN**

- Includes 11,000+ funding opportunities from public and private sponsors .
- Basic and Advanced search options:
 - Can specify desired sponsors, grant amounts, career level, key terms, etc.
- Set up an expertise profile and locate collaborators through GENIUS.
- Receive automatic email notifications of funding opportunities through SMARTS.
- **More challenging to use than Pivot.**

<https://vcuera.research.vcu.edu/spin/spinmain.asp>

Other Organizations' Search Tools

- **H-Net**
 - Tracks and lists Humanities and Social Sciences funding announcements.

<http://www.h-net.org/announce/group.cgi?type=Funding>

- **NYFA Source**
 - A national directory of awards, services, and publications for artists.

<http://www.nyfa.org/source/content/search/search.aspx?SA=1>

Other Organizations' Search Tools

- **MSU Libraries:** Grants and Related Resources
 - By academic level, by population group, or by subject.
 - Lists of funding opportunities, databases, and print resources.

<http://staff.lib.msu.edu/harris23/grants/index.htm>

- **VCU Libraries:** Research Guides
 - Grants and Funding tips for faculty and students.

<http://guides.library.vcu.edu/home>

Artist Search Tools

- **ResArtis: Worldwide Network**
 - Global opportunities for residencies, meetings, and networks.

<http://www.resartis.org/en/>

- **Alliance of Artist Communities**
 - Association to support artists residencies

<http://www.artistcommunities.org/>

- **Creative Capital**
 - Provides financial and advisory support to artists

<http://www.creative-capital.org/>

SEARCHING FOUNDATIONS



The Foundation Center: The free side

- Gathers and analyzes data and provides training on private giving worldwide.
- Search general information about private funders, including tax records.
- Access news and RFPs by discipline through *Philanthropy News Digest* (children & youth, disabilities, medical research, science/technology, etc.).
- Access reports and trends on giving through *PubHub*.
- Webinars, self-paced tutorials, on-line courses.
- Also hosts www.grantsspace.org.

<http://foundationcenter.org/>

The Foundation Center: The paid side

- Foundation Directory Online
 - More than 100,000 grantmaker profiles.
 - Descriptions of more than 1.1 million grants and funding trends.
 - Search by interest area, keyword, activity funded, geographic location, etc.
 - Includes difficult-to-find information.
 - But, also requires finesse to search.

<http://fonline.foundationcenter.org/sample/professional/>

Using the Foundation Directory Online

- MCV Campus
 - **Jessica Venable** (OVPR), 827-1443
jcvenable@vcu.edu
 - **Pam Dillon** (CCTR), 827-1519
pmdillon@vcu.edu
- Monroe Park Campus
 - **Ariana Bracalente**, 828-1230
abracalente@vcu.edu

IN SUMMARY

Search Strategies

- Review the literature.
 - Emerging keywords, “old” keywords
 - Emerging areas of study, opportunities for collaboration
 - Emerging sources of funding (check acknowledgements)
- Search for a funding opportunity that you know, then work backwards.
- Look for keyword patterns, ideas.
- Start broad, then narrow.
- Explore alternative disciplines, think about where the money is.
- Think about characteristics of you.

Individual Grant Search Appointments

- **MCV Campus** – Hutton Student Center, Room 209
 - First Tuesday of the month
 - 9:00 am – 2:00 pm
- **Monroe Park Campus** – Honors College, Room 572
 - Fourth Wednesday of the month
 - 9:00 am – 2:00 pm
- **By Appointment** – Biotech One *or* 809 South Cathedral Place
- Can also arrange workshops for larger groups.

Contact Jessica Venable: jcvenable@vcu.edu

Other Assistance with Grant Searching

- **Brigette Pfister**, College of Humanities and Sciences
bspfister@vcu.edu, 827-1359

CHS Proposal Development Blog: <http://wp.vcu.edu/bspfister/>

- **Pamela Dillon**, Center for Clinical and Translational Research
pmdillon@vcu.edu, 827-1519
- **RaShel Charles**, Institute for Women's Health
rcharles@mcvh-vcu.edu, 827-2241

QUESTIONS?