Show Me the Money:
Using COS Pivot
to Find Funding Opportunities
in the Biomedical Sciences

Jessica Venable
Grant and Research Analyst
Office of the Vice President for Research
Virginia Commonwealth University
www.research.vcu.edu
jcvenable@vcu.edu

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Workshop Objectives

- Review the services and resources of OVPR.

- Discuss and demonstrate web-based funding databases

  - Set up a COS Pivot account and run through its features.

- Briefly review other funding opportunities search resources relevant to biomedical sciences.

- Discuss search strategies.

- Discuss how to get grant search assistance at VCU.

VCU Research Development Services

- **Assistance in locating funding.**

- Assistance in identifying campus resources.

- Assistance in building collaborations.

- Proposal development assistance and editing.
    - Interdisciplinary and collaborative opportunities
    - New and early-stage faculty

- Provision of "template language" and research statistics.

- Proposal submission assistance.

Office of Research Website

- Descriptions of all training and workshop offerings.
- **Access to funding opportunities databases.**
- Enhanced proposal preparation tools.

    - Award databases, collaboration tools
    - Sample funded proposals
    - Grant writing guides
- Internal funding opportunities listing.
- Research policies and procedures.

http://www.research.vcu.edu/vpr/resources/index.htm
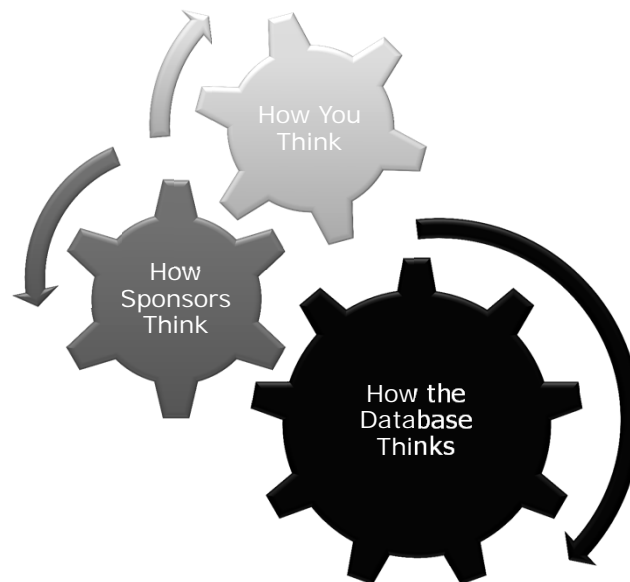
Prepare for Your Search

- **Write a lay-language prospectus**.
  - Keywords, target population, methodologies, areas of innovation, collaborating disciplines, outcomes and impact.
- Determine type of funding needed.
- List priorities.
- Consider timing and deadlines.

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pivot.cos.com

COS Pivot

- 26,000+ funding opportunities worth $33 billion
- 3 million+ expert profiles from around the world
- Updated daily by COS editors.
- Includes **solicited** grants, fellowships, and other awards.
  - Federal and private opportunities.
- Sign up for weekly alerts.
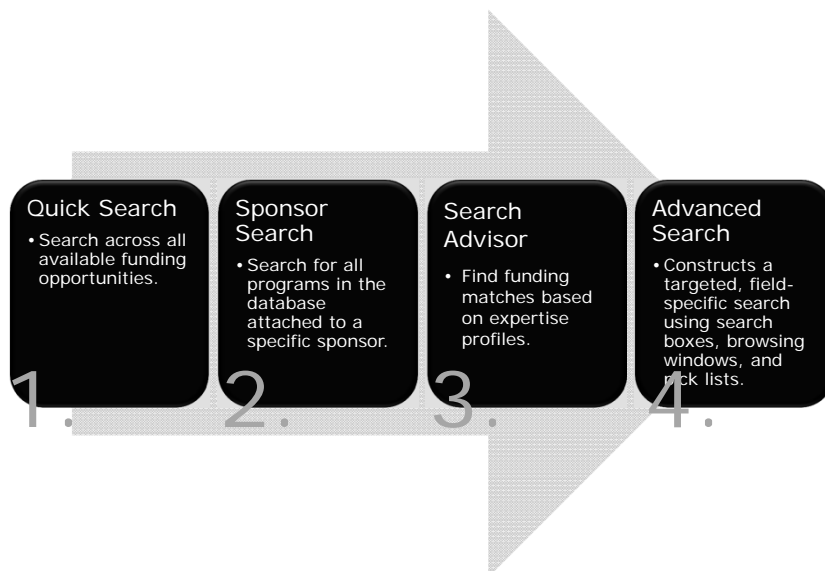- For maximum capabilities, **set up a Pivot account**.
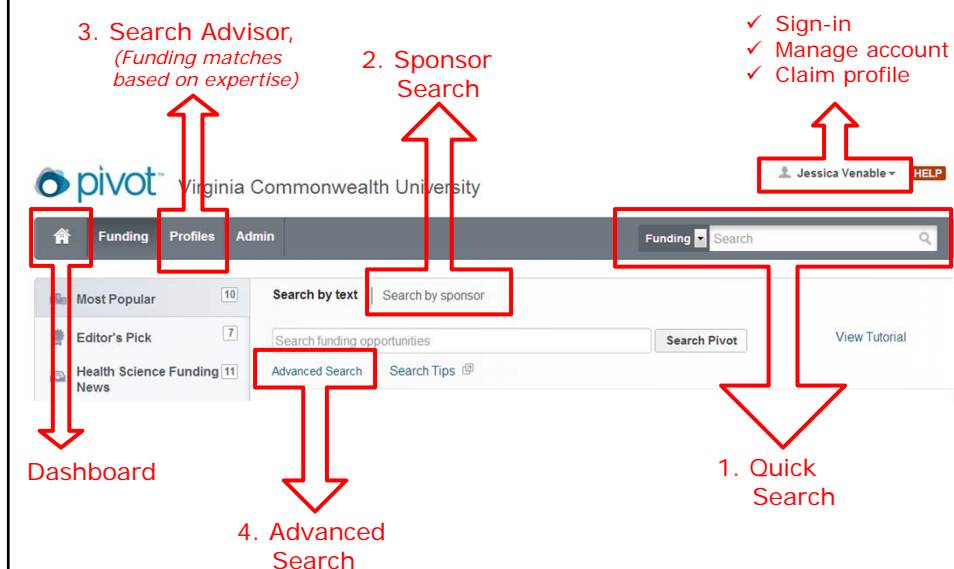
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Getting in the Right Mindset

How You Think

How Sponsors Think

How the Database Thinks

It's not an ATM.

Ways of Searching Pivot

Quick Search	Sponsor Search	Search Advisor	Advanced Search
• Search across all available funding opportunities.	• Search for all programs in the database attached to a specific sponsor.	• Find funding matches based on expertise profiles.	• Constructs a targeted, field-specific search using search boxes, browsing windows, and pick lists.
1.	2.	3.	4.

Managing Your Results: Account Benefits

Navigating the Pivot Landing Page

3. Search Advisor,
(Funding matches based on expertise)

2. Sponsor Search

✓ Sign-in
✓ Manage account
✓ Claim profile

Dashboard

4. Advanced Search

1. Quick Search

Funding Advanced Search   View Tutorial

Find Opportunities matching

○ Match *all* of the fields   ○ Match *any* of the fields ⓘ   [Search]   Clear All

	All Fields ▾	obesity	or		or		ⓘ
and	All Fields ▾	pregnancy	or		or		
and	All Fields ▾		or		or		

+ Add another row   Clear

▸ Amount

▸ Deadlines

▸ Limited Submission

★▸ Activity Location   **Select:** United States, Virginia, Unrestricted, Unspecified

★▸ Citizenship or Residency **Select:** Country/ies of citizenship and residency, Unrestricted, Unspecified

★▸ Funding Type   **Select:** Collaboration, Equipment, Meeting, Postdoctoral Award, Research, etc...

★▸ Keyword   *Browse for terms*

★▸ Requirements   **Select:** Academic Institution, Minority, New Faculty, PhD/MD, Women, etc...

★▸ Sponsor Type   **Select:** if you want to limit to a certain type of sponsor

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Search Results

Top funding types

Research:	4
Collaboration or Coope...:	1
Meeting or Conference ...:	1
Visiting Personnel:	1
Prize or Award:	1

Top sponsor types

Federal, U.S.:	2
National Government, N...:	2
Professional Society o...:	2

Top requirements

PhD or MD or Other Pro...:	5
New Faculty or New Inv...:	5
Small Business:	2
Government:	1
Nonprofit:	1

Top keywords

Nutrition or Dietetics:	4
Pediatrics:	4
Diabetes:	2
Obesity:	2
Child or Maternal Health:	2

☐ **6 Results** Sort▾   Deadline   Amount

☐ 🔍 **American College of Obstetricians and Gynecologists/Abbott**   27 Dec 2013 $20,000 USD
   Nutrition Research Fellowship in Nutrition in Pregnancy
   American Congress of Obstetricians and Gynecologists (ACOG)

☐ 🔍 **Research Workshop Travel Awards**   09 Sep 2013 $600 USD
   American Socie...

   American College of Obstetrician...   ☒

   ABSTRACT
   ACOG and Abbott Nutrition have established a research
   award in the area of nutrition in pregnancy. The purpose
   of this grant is to provide Junior Fellows or Fellows of
   ACOG with the opportunity to advance knowledge on
   issues related to nutrition in...

   ELIGIBILITY
   The applicant must be an ACOG Junior Fellow or
   Fellow at the time of application.

☐ 🔍 **Reissue PHS**   05 Dec 2013 $1,000,000 USD
   Business Te
   [R41/R42]) -
   United States D
   National Institut
   Eunice Kenned
   Development (N

☐ 🔍 **Reissue PHS**   05 Dec 2013 $1,000,000 USD
   and ACF for
   Applications (Parent SBIR [R43/R44]) - Pediatric Growth and
   Nutrition Branch
   United States Department of Health and Human Services (HHS)
   National Institutes of Health (NIH)
   Eunice Kennedy Shriver National Institute of Child Health and Human
   Development (NICHD)

☐ 🔍 **China-Canada Joint Health Research Initiative**   14 Mar 2014 $225,000 CAD
   Canadian Institutes of Health Research (CIHR)

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Funding Opportunities Details

American College of Obstetricians and Gynecologists/Abbott Nutrition Research Fellowship in Nutrition in Pregnancy
Opp ID: 102005 | Research | Last edited on 30 Mar 2013

Full Details

Website	http://www.acog.org/About_ACOG/ACOG_Departments/Research_Fellowships_and_Awards
Sponsor	American Congress of Obstetricians and Gynecologists (ACOG)
Amount	$20,000 USD
	One award will be provided. The grant is made for one calendar year - from July 1, 2013, through June 30, 2014. A six-month progress report will be due in January 2014. No-cost extension may be granted. Grants are not... more »
Requirements	New Faculty/New Investigator Ph.D./M.D./Other Professional
Citizenship or Residency	Unspecified
Activity location	Unspecified
Abstract	ACOG and Abbott Nutrition have established a research award in the area of nutrition in pregnancy. The purpose of this grant is to provide Junior Fellows or Fellows of ACOG with the opportunity to advance knowledge on... more »
Eligibility	The applicant must be an ACOG Junior Fellow or Fellow at the time of application.
Keywords	Pregnancy Women's Health Child or Maternal Health Obesity Diabetes Nutrition or Dietetics

Track 0 others
Set to Active 0 others
Share
Curate

See alert recipients (0)
See more opps like this
Send feedback

Profile Matches
149 from inside your institution
500+ from outside institutions

Funding Contact Person
Lindsay Spencer *(For assistance)*
American Congress of Obstetricians and Gynecologists
PO Box 70620
Washington, DC 20024-9998
Phone: +1 (202) 863-2479
lspencer@acog.org
more »

- Always go to the sponsor's website for full information.
- If you like the opportunity, put it on your "Active" list.
- Share the opportunity with others.
- "Show more opps like this" to replicate this record.
- Use the keywords of one good record to learn how the database works.

Searching Profiles

Profile Advanced Search — View Tutorial

Filter by
Agriculture
Allied Health
Applied Science
Architecture
Arts
Business
Education
Engineering
Environmenta...
Humanities
Law
Mass Communi...
Medicine
Natural Science
Social Sciences

☑ Search inside my institution
☑ Search outside my institution

obesity AND pregnancy

Search in: ☑ Expertise ☑ Keywords ☑ Homepage ☑ Pub Page
☑ CV Page ☑ Title ☑ Abstract ☐ Scholar Name
☐ Affiliation

Search by Name
First name MI

Degree

Search Clear All

Institution
☑ Virginia Commonwealth University: 12
☑ Outside Institutions: 4,783

Filter by clear
Agriculture: 120
Allied Health: 1,299
Applied Science: 132
Architecture: 0
Arts: 4
Business: 63
Education: 121
Engineering: 45
Environmenta...: 56
Humanities: 100
Law: 12
Mass Communi...: 12
Medicine: 2,808
Natural Science: 658
Social Sciences: 630

Country sort by alpha
United States: 3037
United Kingdom: 474
Australia: 269

4,795 Results Sort

Jevitt, Cecilia
Nursing
College of Nursing
USF Health
University of South Florida

Kirwan, John
Associate Professor
BSTP: Graduate Programs in Biomedical Sciences
School of Medicine
Case Western Reserve University

Gunderson, Erica P.
Self-employed Consultant
Epidemiology and Nutrition

Lowe, Lynn P.
Research Associate Professor
Department of Preventive Medicine
Feinberg School of Medicine
Northwestern University

Barbour, Lynn
Professor
Division of Endocrinology, Metabolism and Diabetes
Department of Medicine
School of Medicine
University of Colorado at Denver

Searching Profiles

Lynn Barbour
Professor, Division of Endocrinology, Metabolism and Diabetes
Department of Medicine, School of Medicine, University of Colorado at Denver

Overview | Publications (21)

Personal Website: http://www.ucdenver.edu/academics/colleges/medicalschool/departments/medicine/EndocrinologyMetabolismDiabetes/faculty_staff/Pages/Barbour.aspx
more »

Publication Page: http://www.ucdenver.edu/academics/colleges/medicalschool/departments/medicine/EndocrinologyMetabolismDiabetes/faculty_staff/Pages/Barbour.aspx
more »

Expertise:
- Endocrine Disorders in Pregnancy
- Obesity and Diabetes and Pregnancy
- Fetal Programming of Obesity

Contact Details
LYNN.BARBOUR@UCHSC.EDU
Lynn.Barbour@UCDenve...

12801 East 17th Ave
Po Box 6511 Ms 8106
Aurora, CO, 80045
United States
more »

Funding Matches:
357 funding opportunities

University of Colorado at Denver

- Mine other people's profiles for funding opportunities and keywords.
- Use the Profiles feature to find collaborators.

Country
These opps are filtered based on countries in your profile. Opps without country restrictions are included
☑ United States

Submission type
Limited Submission: 17
Other internal coordin...: 6

Top funding types
Research: 200

357 Matches Sort ▾

	Deadline	Amount
Daland Fellowships in Clinical Investigation American Philosophical Society (APS)	01 Sep 2014	$80,000 USD
Amgen Scholars Fellowship Endocrine Society	30 Jan 2014	$48,000 USD
Biology of Manual Therapies (R21) United States Department of Health and Human Services (HHS) National Institutes of Health (NIH)	16 Oct 2013	$275,000 USD
Biology of Manual Therapies (R01) United States Department of Health and Human Services (HHS) National Institutes of Health (NIH)	05 Oct 2013	see record

Weekly Funding Alerts

COS Funding Alert for Jessica Venable   Inbox ×

fundingalert@cos.com
to me ▾

Funding alerts for your saved searches
Results: September 15, 2013

Login to view your saved searches

CommunityEngagement
1 funding opportunities

1   AmeriCorps State and National Grant Competitions

Sponsor:
Corporation for National and Community Service (CNCS)
AmeriCorps

Deadline:
December 11, 2013

Limited submission

Tips for Using Pivot

- Consider also using "old" keywords.

- Look for keyword patterns.

- Pay attention to notes within individual records.

- Look for an opportunity you know and replicate its description.

- Look up your mentors' and colleagues' funding matches.

- Use notifications features (alerts come once a week).

- Use the Support Guides as needed.

Tips for NOT Using Pivot

- The database **DOES NOT** contain "everything."

- **OR**, the database does contain "everything," and we are not searching correctly.

- When searching for a particular opportunity, go to the source.

- There is no substitute for word-of-mouth.

Search Strategies

- Review the literature.
  - Emerging areas of study, opportunities for collaboration
  - Emerging sources of funding (check acknowledgements)
- Search for a funding opportunity that you know, then work backwards.
- Look for keyword patterns, ideas.
- **Start broad, then narrow** (especially for graduate funding).
- Explore alternative disciplines, think about where the money is.
- **Think about characteristics of you**.

Individual Grant Search Appointments

- **MCV Campus** – Hunton Student Center, Room 209
  - First Tuesday of the month
  - 9:00 am – 2:00 pm
- **Monroe Park Campus** – Honors College, Room 572
  - Fourth Wednesday of the month
  - 9:00 am – 2:00 pm
- **By Appointment** – Biotech One *or* 809 South Cathedral Place
- Can also arrange workshops for larger groups.

Contact Jessica Venable: **jcvenable@vcu.edu**

QUESTIONS?