

$$e_{y^d} = \frac{\% \text{ change in demand}}{\% \text{ change in Income}}$$

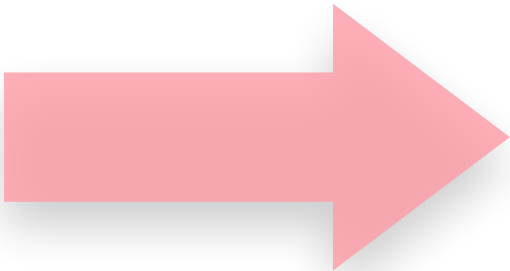
If the $\% \Delta D$ is larger
than the $\% \Delta Y$

If the $\% \Delta D$ is smaller
than the $\% \Delta Y$

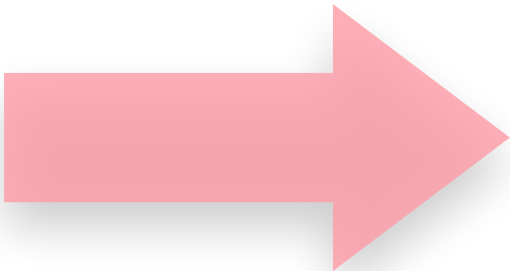
If the $\% \Delta D$ is

equal to the $\% \Delta Y$

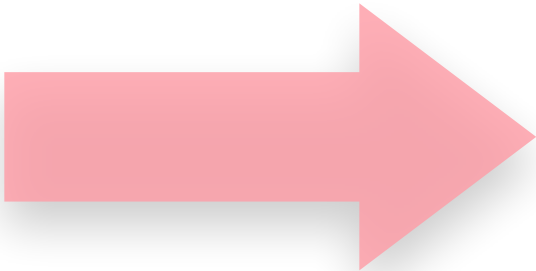
The elasticity will
be a number
larger than one



The elasticity will
be a number
smaller than one



The elasticity will be
equal to one



$$e_{y^d} = \frac{\% \Delta D = 60\%}{\% \Delta Y = 10\%}$$

eyd = 6

Demand is
Income Elastic

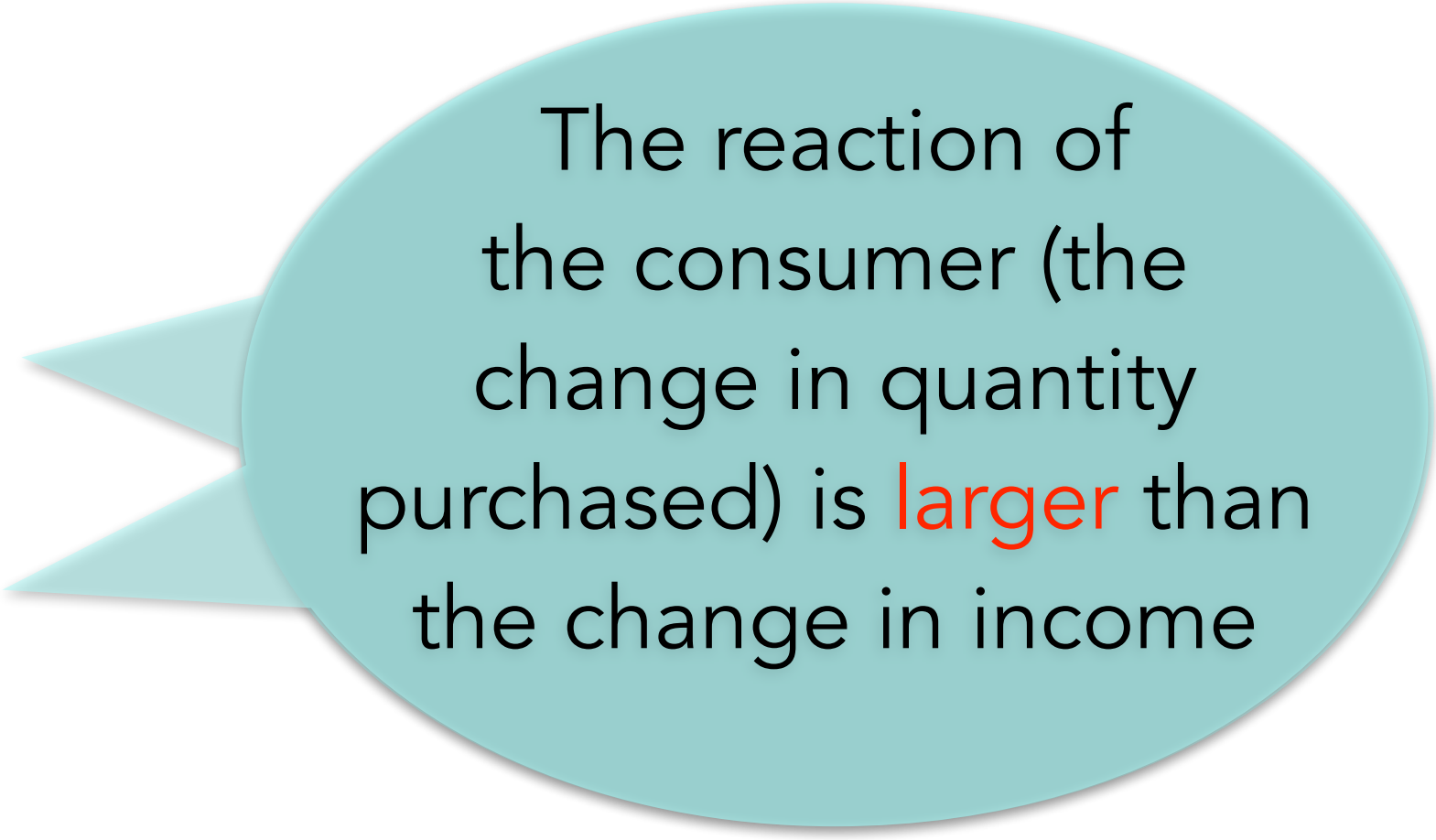
$$e_{y^d} = \frac{\% \Delta D = 12\%}{\% \Delta Y = 25\%}$$

$$e_y^d = 0.48$$

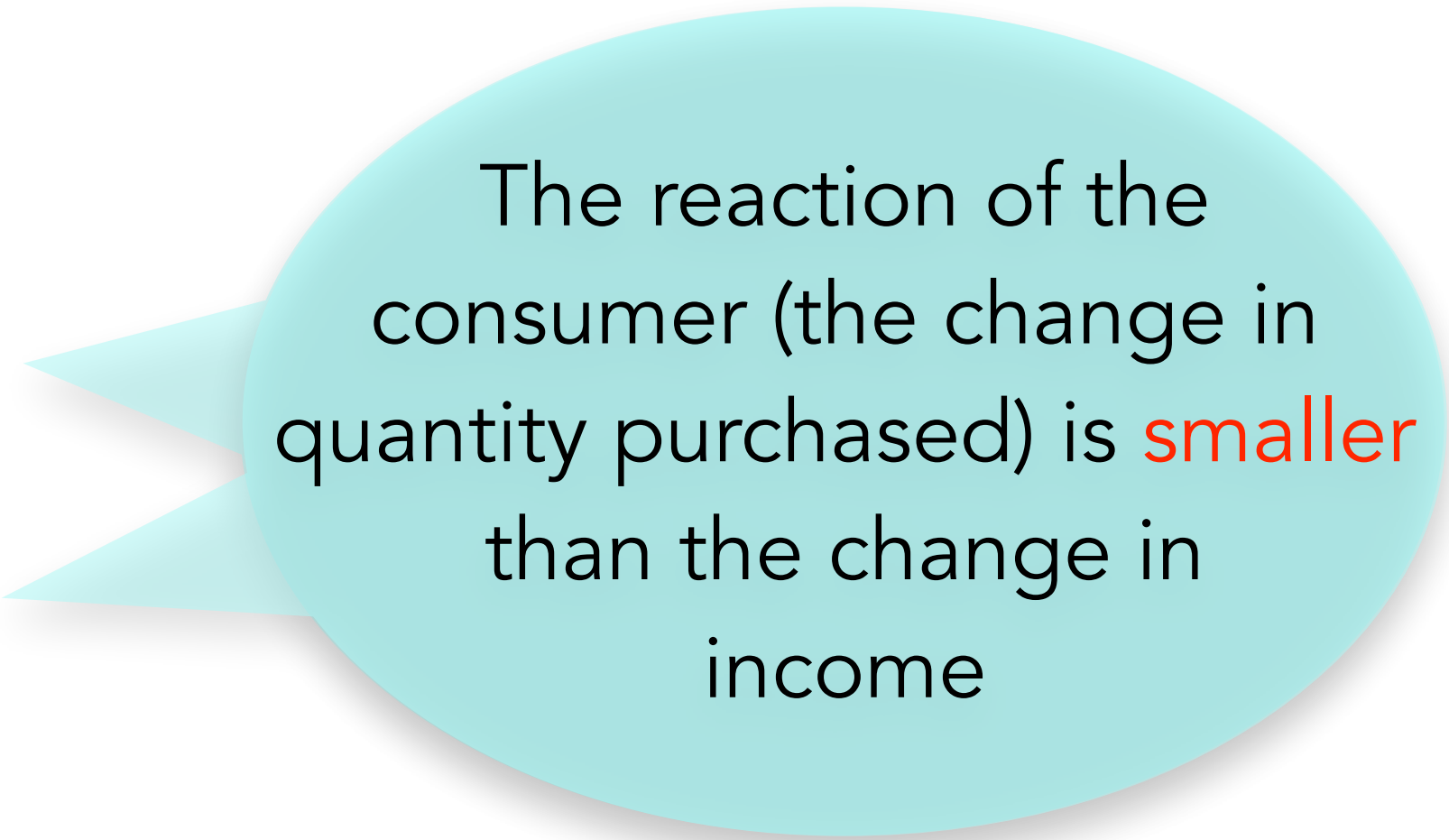
Demand is
Income Inelastic

$$e_{y^d} = \frac{\% \Delta D = 12\%}{\% \Delta Y = 12\%}$$

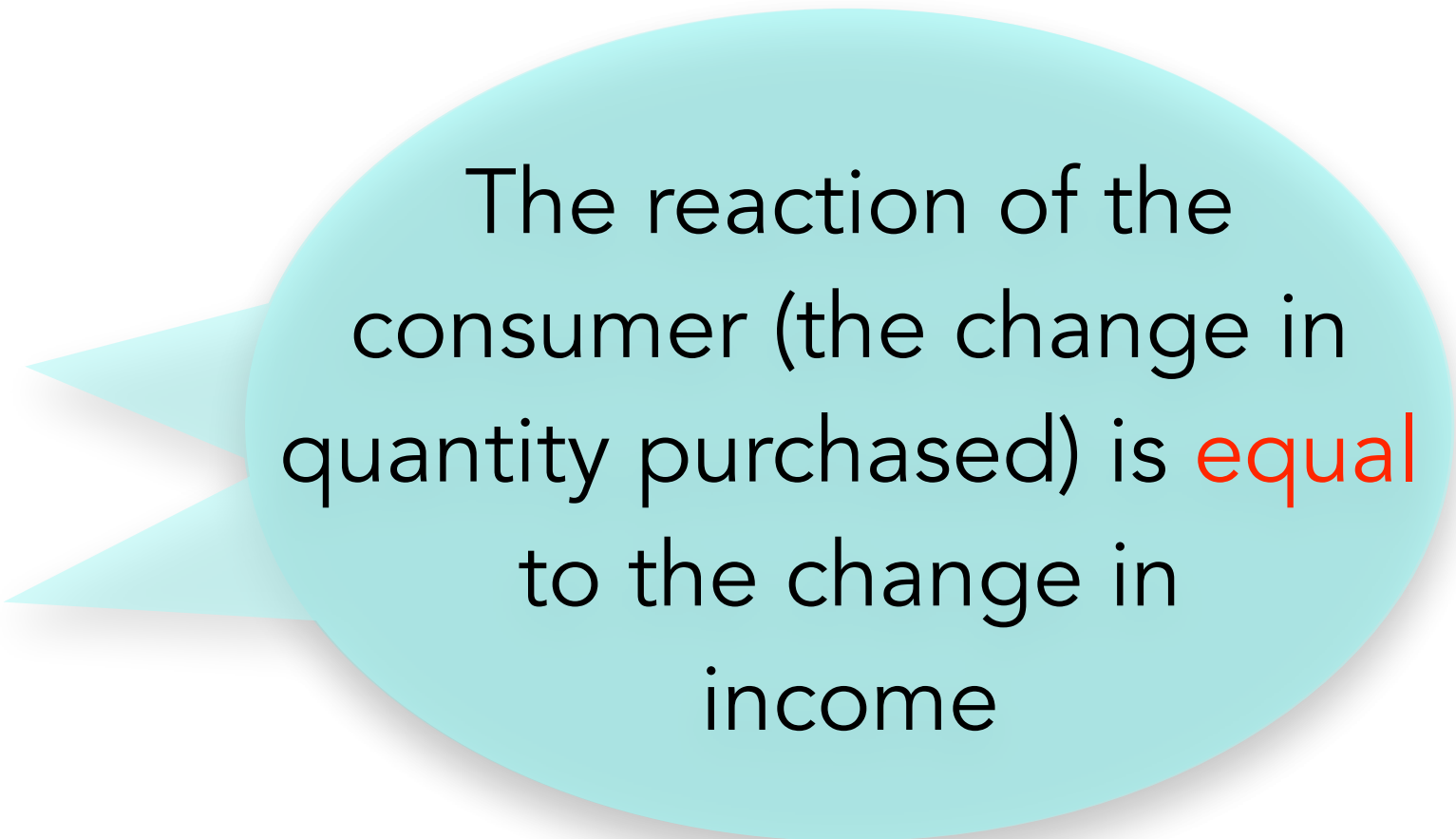
$$e_y d = 1$$



The reaction of
the consumer (the
change in quantity
purchased) is **larger** than
the change in income



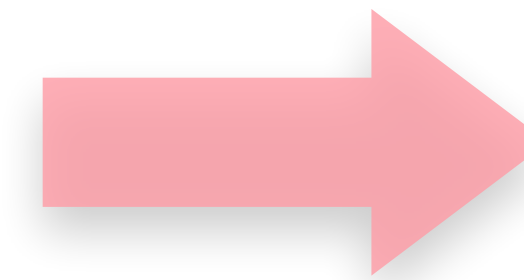
The reaction of the consumer (the change in quantity purchased) is **smaller** than the change in income



The reaction of the consumer (the change in quantity purchased) is equal to the change in income

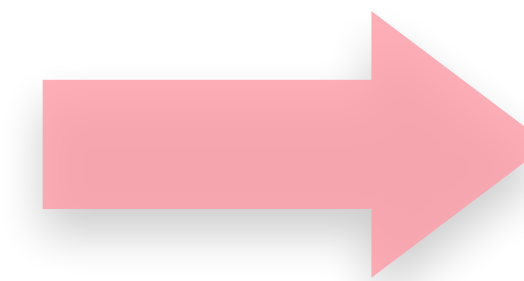
$$e_y^d = \frac{\% \text{ change in demand}}{\% \text{ change in Income}}$$

$$e_y^d = \frac{\% \Delta D = 60\%}{\% \Delta Y = 10\%}$$



Demand is
Income **Elastic**
 $e_y^d = 6$

$$e_y^d = \frac{\% \Delta D = 12\%}{\% \Delta Y = 25\%}$$



Demand is
Income **Inelastic**
 $e_y^d = 0.48$

$$e_y^d = \frac{\% \Delta D = 12\%}{\% \Delta Y = 12\%}$$



$$e_y^d = 1$$

The reaction of the
consumer (the change in
quantity purchased) is **equal**
to the change in
income

The **sign** of the Income Elasticity tells us what **kind** of good it is....