



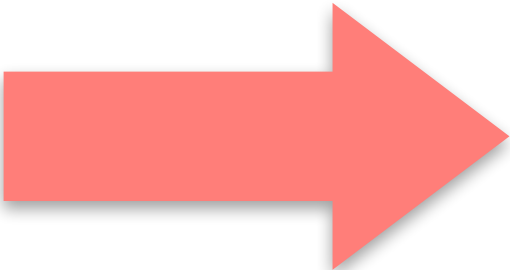
$$e_{p_d} = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in Price}}$$

If the number on the top (%change in quantity demanded)  
is **larger** than the number in the bottom (%change in Price)

If the %change in quantity demanded  
is smaller than the %change in Price

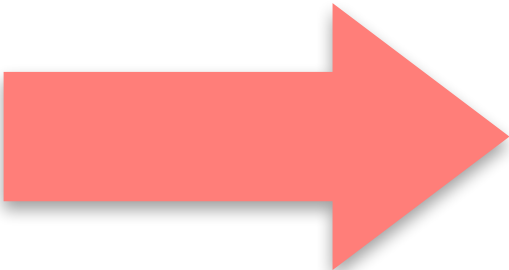
If the  $\% \Delta Q^d$  is equal  
to the  $\% \Delta P$

The elasticity will be a  
number **larger** than one

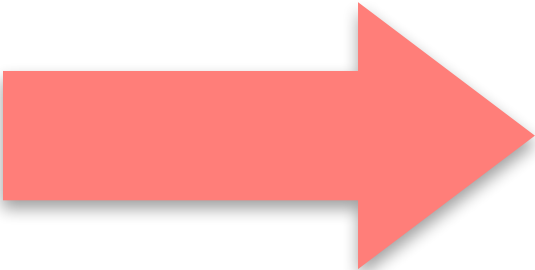


The elasticity will be a  
number **smaller** than  
one





The elasticity will be  
equal to one



$$e_{p^d} = \frac{\% \Delta Q^d = 60\%}{\% \Delta P = 10\%}$$

$$e_p d = -6$$

Ignoring the sign:

Demand is Elastic

$$e_{pd} = \frac{\% \Delta Q_d = 12\%}{\% \Delta P = 25\%}$$



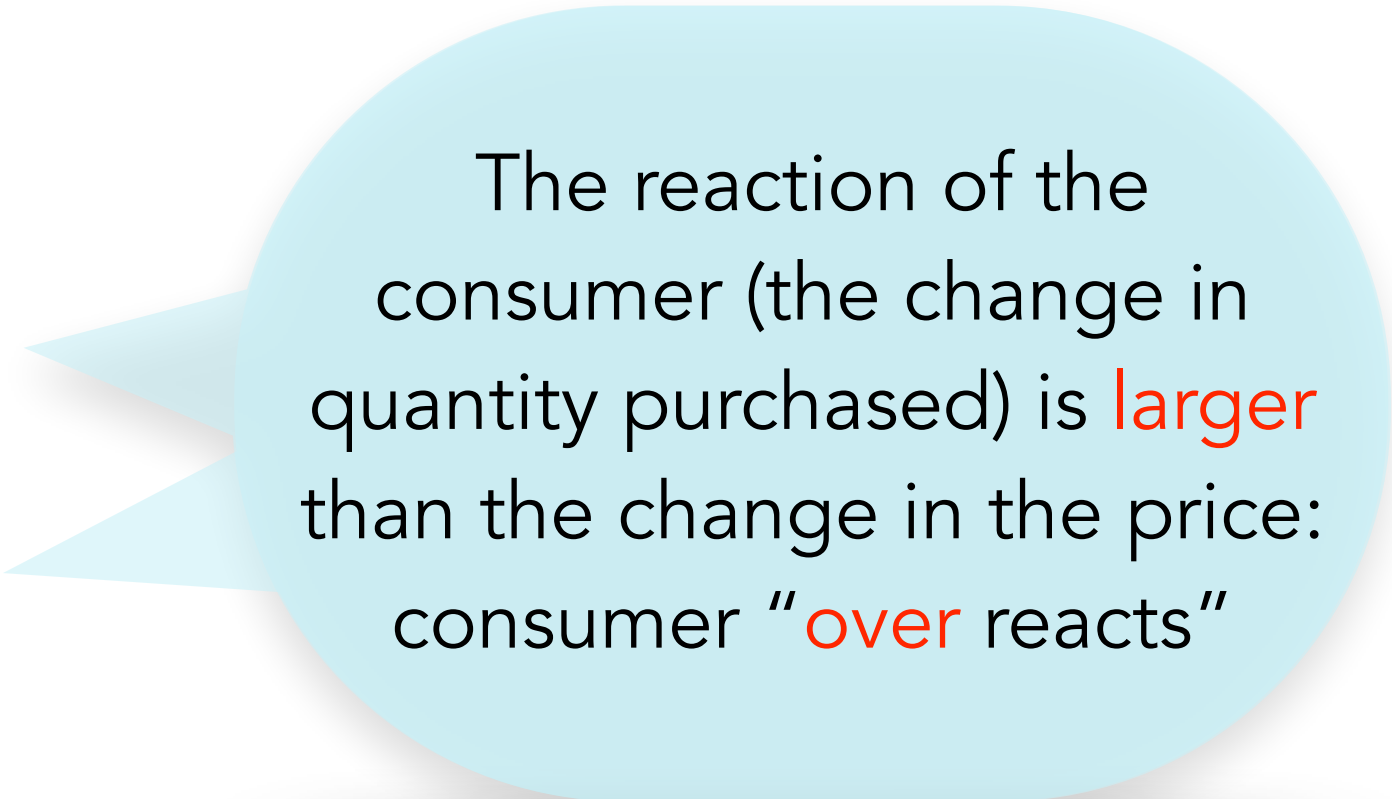
$$e_p^d = -0.48$$

Demand is Inelastic

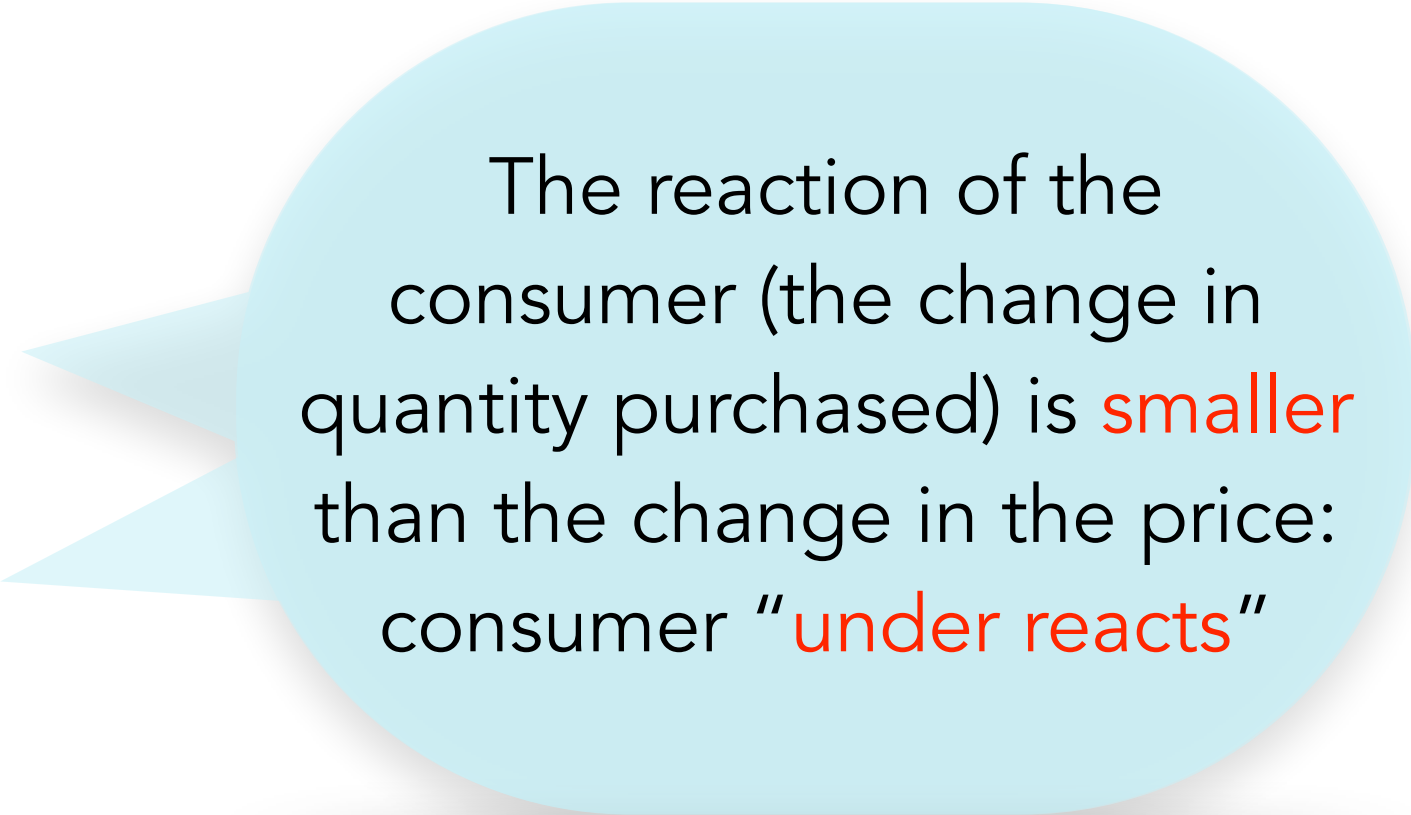
$$e_{pd} = \frac{\% \Delta Q_d = 12\%}{\% \Delta P = 12\%}$$

$$e_p d = -1$$

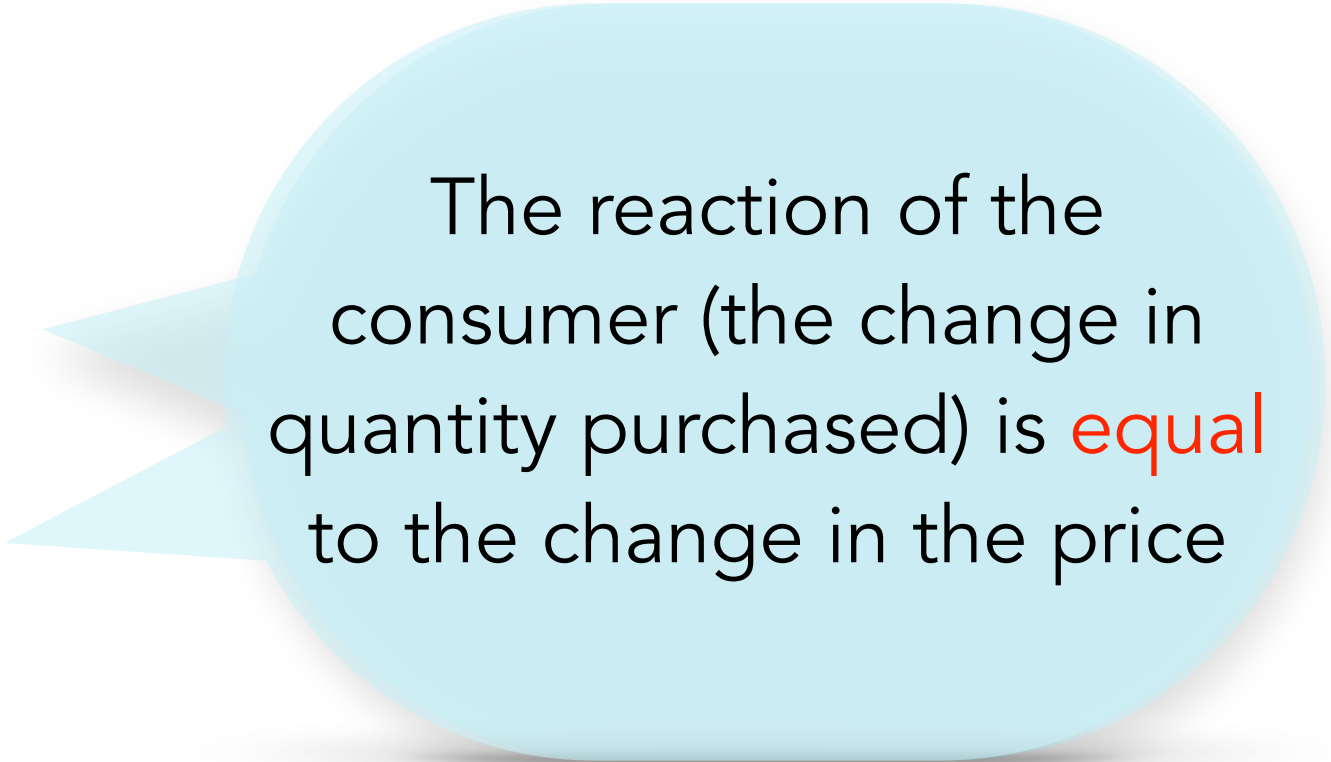
Demand is Unit Elastic



The reaction of the consumer (the change in quantity purchased) is **larger** than the change in the price: consumer "**over** reacts"



The reaction of the consumer (the change in quantity purchased) is **smaller** than the change in the price: consumer "**under reacts**"



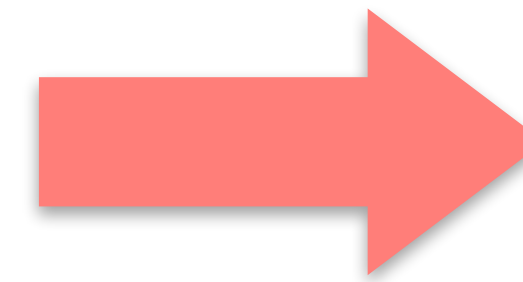
The reaction of the consumer (the change in quantity purchased) is **equal** to the change in the price



$$e_p^d = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in Price}}$$

Ignoring the sign:

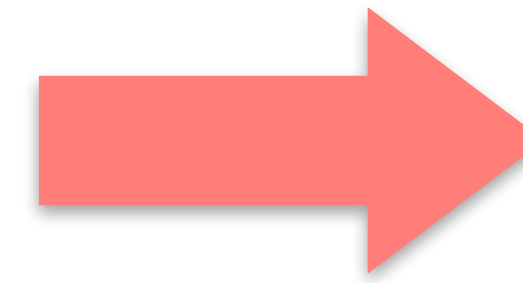
$$e_p^d = \frac{\% \Delta Q^d = 60\%}{\% \Delta P = 10\%}$$



$$e_p^d = -6$$

Demand is Elastic

$$e_p^d = \frac{\% \Delta Q^d = 12\%}{\% \Delta P = 25\%}$$

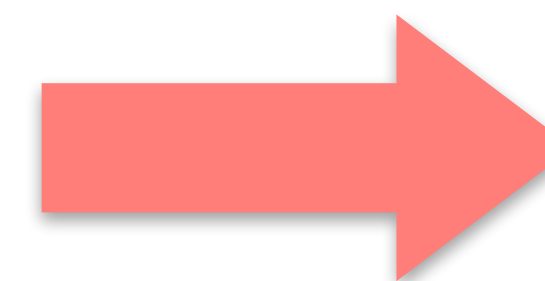


$$e_p^d = -0.48$$

Demand is Inelastic

$$e_p^d = \frac{\% \Delta Q^d = 12\%}{\% \Delta P = 12\%}$$

The reaction of the consumer (the change in quantity purchased) is **equal** to the change in the price



$$e_p^d = -1$$

Demand is Unit Elastic

