



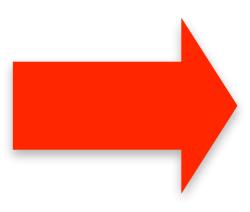


# 1. The number of Substitutes available

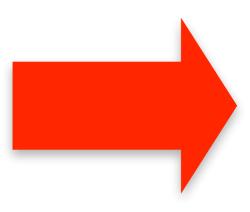
## The more substitutes

## The easier for consumers to

avoid price increase



## The easier to decrease quantity demanded in response to a price increase



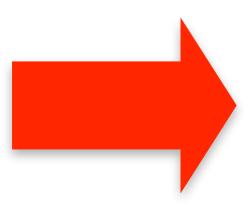
#### The more elastic

(sensitive) demand is

## The larger the drop in quantity

demanded in response to a price

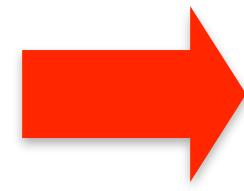
increase



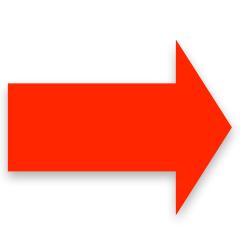
### 1. The number of Substitutes available

The more substitutes

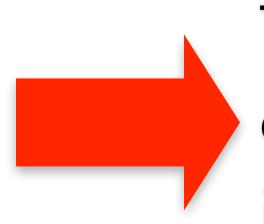
The more elastic (sensitive) demand is



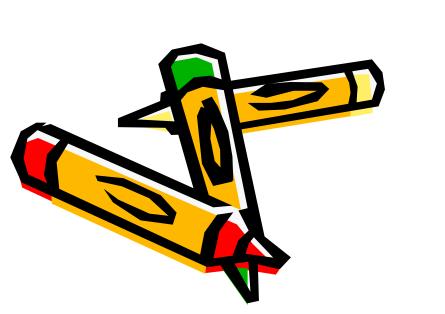
The easier for consumers to avoid price increase



The easier to decrease quantity demanded in response to a price increase



The larger the drop in quantity demanded in response to a price increase



## 1. The number of Substitutes available

