



If the number on the top ( $\% \Delta Q^d$ ) is larger than  
the number in the bottom ( $\% \Delta P$ )

When a consumer  
overreacts (60% > 10%)

$$e_p^d = \frac{\% \Delta Q^d = 60\%}{\% \Delta P = 10\%}$$

**An Example:**



Price  
increased by  
10%



Consumer  
purchased 60%  
less!

The elasticity is  
greater than one



$e_p d > 1$

$$e_{p_d} = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in Price}}$$

$e_p d = 6$

$$e_p^d = \frac{\% \text{ change in quantity demanded}}{\% \text{ change in Price}}$$

An Example:

If the number on the top ( $\% \Delta Q^d$ ) is **larger** than the number in the bottom ( $\% \Delta P$ )

$$e_p^d = \frac{\% \Delta Q^d = 60\%}{\% \Delta P = 10\%}$$

$$e_p^d = 6 \quad e_p^d > 1$$

The elasticity is **greater than one**

Consumer purchased 60% less!

Price increased by 10%

When a consumer overreacts ( $60\% > 10\%$ )

**An Example:**