











#### Demand for cell phone service



1 2 3 4 5 6 7



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# Consumer Surplus

525 - 280 = 245



#### 280

What the consumer actually pays for 7 hours

#### If the price is \$40 per unit 40

# Willingness to pay for 7 hours of cell service = \$525

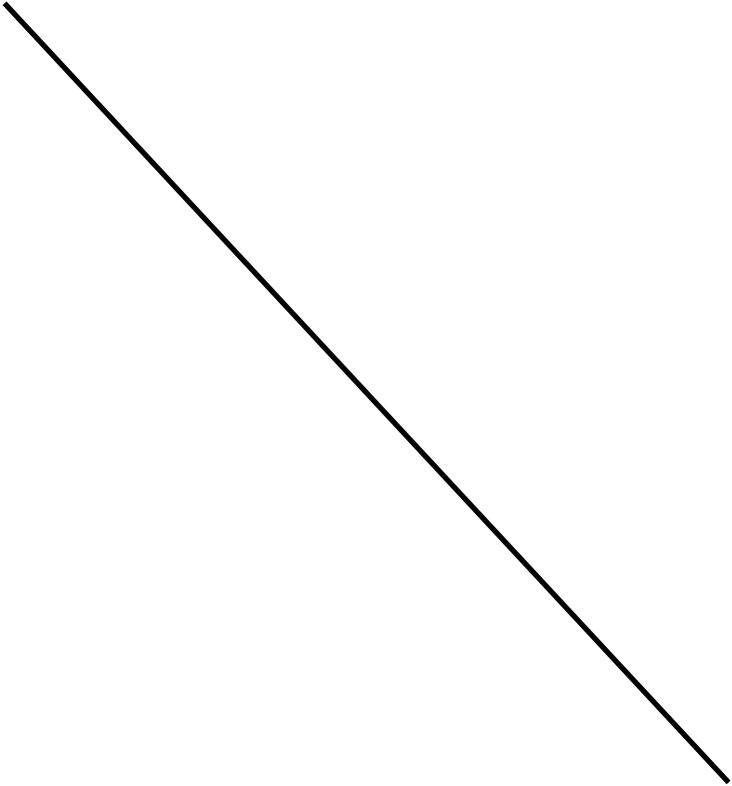
## \$525

#### Consumer Actually pays \$40 x 7

\$280

### \$245

#### The difference between "value" to the consumer and what s/he actually pays is Consumer Surplus







# Consumer buys 7 hours

#### Consumer Surplus

Value of 7 hours to consumer

What the consumer actually pays for 7 hours

