



We do not calculate the CPI correctly: Substitution Bias

In the year when the basket was built, apples were cheap and thus most consumers bought them in large quantity: 10 apples

CPI uses old quantity with new price

10  
apples



\$0.30/each

With time, apples become expensive  
and consumers substitute apples for a  
cheaper alternative

10  
apples





\$1/each

Cost of the  
basket =

$$10 \times 0.3 = \$3$$

$$\begin{aligned} \text{Cost of the} \\ \text{basket} &= 10 \times 1 \\ &= \$10 \end{aligned}$$



The CPI  
reports **233%**  
inflation

# We **do not** calculate the CPI correctly: **Substitution** Bias



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basket =  
 $10 \times 0.3 = \$3$

\$0.30/each

The CPI  
reports **233%**  
inflation

Cost of the  
basket =  $10 \times 1$   
= **\$10**

**\$1/each**



To avoid a drop in **real** salary, the **nominal** salary **must**  
**increase by inflation**