

Increase in productivity = 3%

Increase in Prices (Inflation = 2%)

Mistake #1: The "Robbery Coefficient"



Suppose that...

When in fact, they earned only
3% for increased productivity

Workers mistakenly
believe they "earned"
5% and inflation
"robbed" them of 2%"

Increase in wages = 3 + 2 = 5%

and they got an additional 2% to
compensate them for inflation

With zero inflation, the wage increase would have been only 3%



Compensation for my
stellar performance



Compensation for rising
prices to keep me from
earning **less** in real terms

Mistake #1: The "Robbery Coefficient"

Increase in productivity = 3% ← Compensation for my stellar performance

Increase in Prices (Inflation = 2%) ← Compensation for rising prices to keep me from earning **less** in real terms

Increase in wages = 3 + 2 = 5%

Workers mistakenly believe they "earned" 5% and inflation "robbed" them of 2%

When in fact, they earned only 3% for increased productivity and they got an additional 2% to compensate them for inflation

With zero inflation, the wage increase would have been only 3%

