# What determines Consumer Spending?

# Real Income Wealth Expectations **Prices**

# The higher Incomes are, the more consumers spend

#### Optimistic consumers spend more: higher intercept

Lower prices, increase the real value of wealth consumers spend more: higher intercept

### Wealthier individuals spend more: higher intercept































## Portion of consumption induced by income

Portion of consumption independent from income

#### Induced consumption

#### Autonomous consumption

-MP'

# Wealth **Expectations**

Expectation Prices



C = intercept + MPCY

## What determines Consumer Spending?

Optimistic consumers spend more: higher intercept

Lower prices, increase the real value of wealth consumers spend more: higher intercept

The higher Incomes are, the more consumers spend

Real Income

Wealth

Expectations

**Prices** 

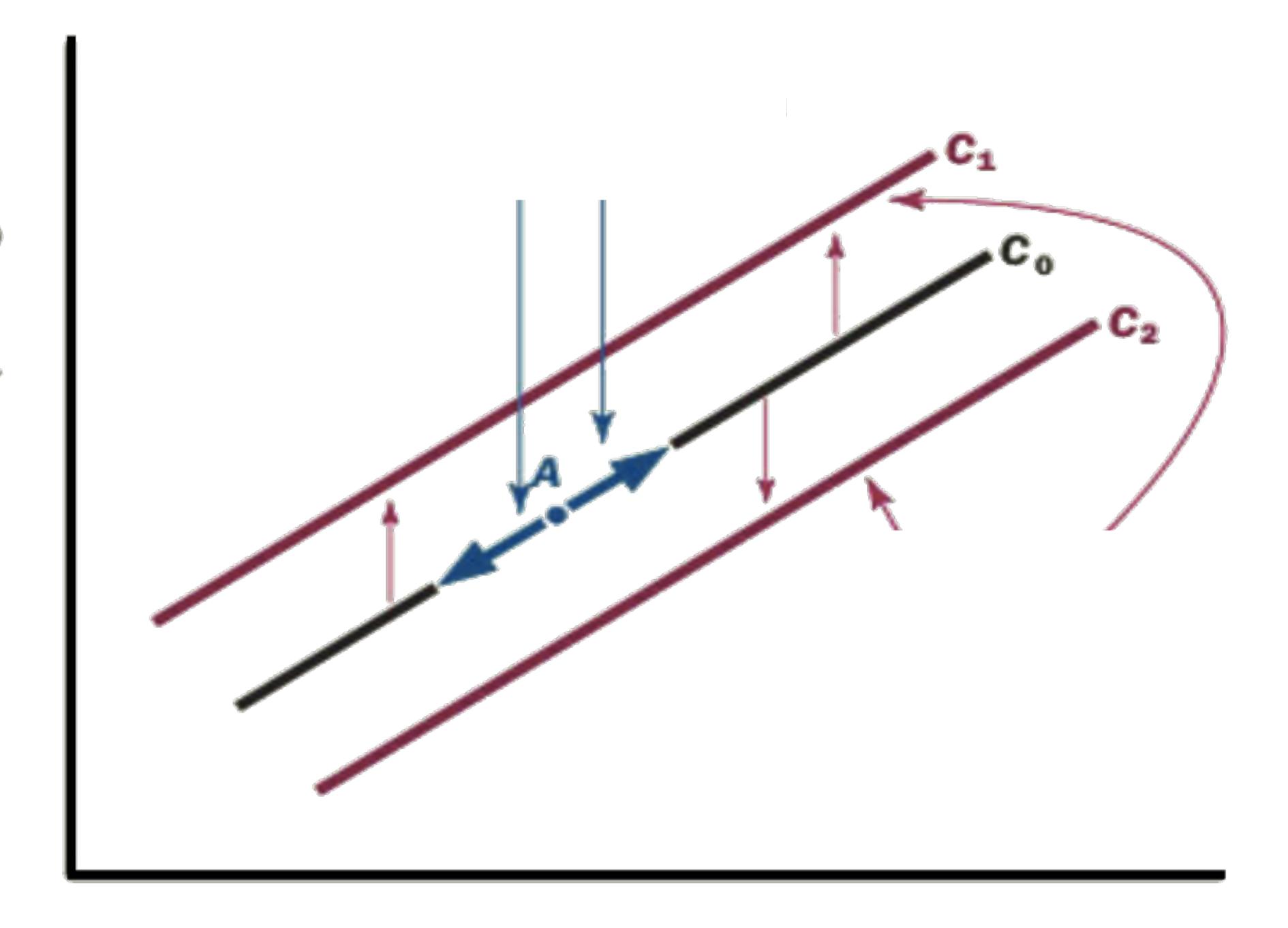
Wealthier individuals spend more: higher intercept

**Expectations** 

**Prices** 

Autonomous consumption

Induced consumption



Real Disposable Income