

Pharma Sales Dashboard

Pharma Sales Dashboard

Sales Overview

Sales Performance Analysis

Inventory Snapshot

Inventory Snapshot-Table View

Drug-Shelf Life

Within 18Months

Within 12Months



[Sales Overview](#)

Total Stock
1.70M

Sold Stock
1.17M

Total Sales
\$0.94M

Returned Units
13.48K

Stock Available
511.17K

Revenue Planning
\$407.93K



Apply all
slicers

Clear all
slicers

Category
All

DrugName
All

ManufacturerNa...
All

Region
All

Sales Agents
All

Measure Parameter

- ☐ Unit Price
- ☐ Sold Stock
- ☐ Total Stock
- ☐ Total Sales USD
- ☐ Returned Units

Row Parameter

- ☐ Select all
- ☐ Category
- ☐ DrugName
- ☐ Location
- ☐ Manufactured Country
- ☐ ManufacturerName
- ☐ Sales Agents
- ☐ Supplier Category
- ☐ Supplier Region
- ☐ SupplierName

DrugName	Unit Price	Sold Stock	Total Stock	Total Sales USD	Returned Units	Product Discount	Revenue Planing
Acetaminophen	20.26	32453	45,995	\$23,498.83	306	1.23	\$9,256.19
Amiodarone	8.05	13211	19,961	\$9,741.93	210	0.58	\$5,079.71
Amoxicillin	31.86	35175	50,639	\$37,316.81	364	1.56	\$16,218.72
Apomorphine	23.51	32763	45,713	\$27,555.18	581	1.57	\$10,772.47
Atenolol	8.84	13408	20,207	\$10,666.58	89	0.48	\$5,210.88
Azithromycin	23.08	33686	47,508	\$26,878.99	160	1.40	\$11,182.70
Bupropion	21.57	32801	45,985	\$25,249.51	269	1.81	\$9,784.48
Carvedilol	8.22	13037	20,825	\$9,747.71	72	0.85	\$6,026.77
Chlorpromazine	23.58	33757	47,693	\$27,452.17	406	1.36	\$11,152.74
Ciprofloxacin	10.01	13497	21,094	\$12,359.87	0	0.65	\$7,177.56
Citalopram	20.52	32871	45,897	\$24,026.42	406	1.81	\$8,751.70
Clonazepam	20.00	34380	48,028	\$23,630.34	262	1.62	\$9,087.39
Cyclobenzaprine	7.58	12713	20,307	\$8,695.21	133	0.48	\$4,910.36
Diazepam	8.11	12953	20,296	\$9,562.18	162	0.38	\$5,630.63
Doxycycline	21.33	32687	46,123	\$24,721.17	82	1.64	\$9,768.75
Entacapone	22.59	32402	46,061	\$26,258.63	517	1.83	\$10,336.70
Erythromycin	9.00	13497	20,222	\$11,107.57	287	0.64	\$5,137.06
Escitalopram	10.66	14267	21,718	\$12,614.41	213	0.66	\$6,329.74
Famotidine	8.17	12741	20,115	\$9,495.84	116	0.59	\$4,873.04
Furosemide	26.22	37431	52,140	\$30,553.49	333	1.54	\$11,679.68

Sales
Performance
Analysis



Category

All

DrugName

All

ManufacturerNa...

All

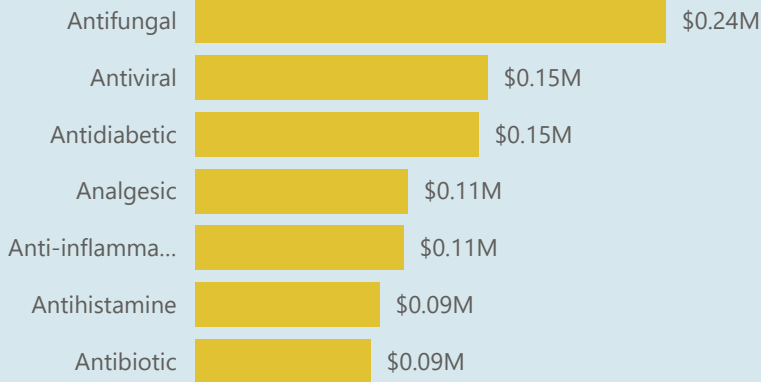
Region

All

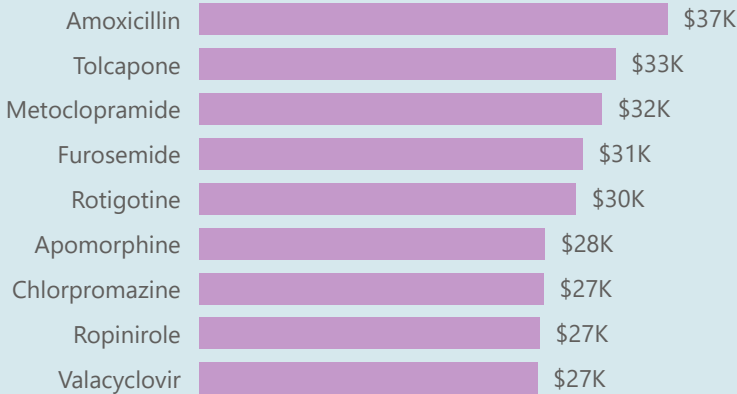
Sales Agents

All

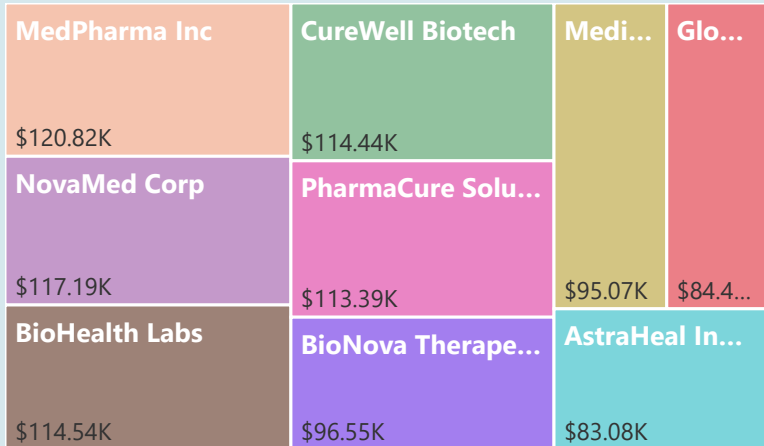
Total Sales by Category



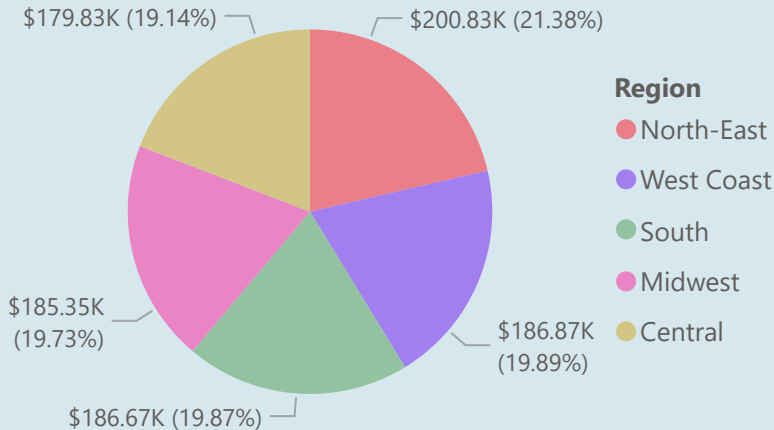
Total Sales by DrugName



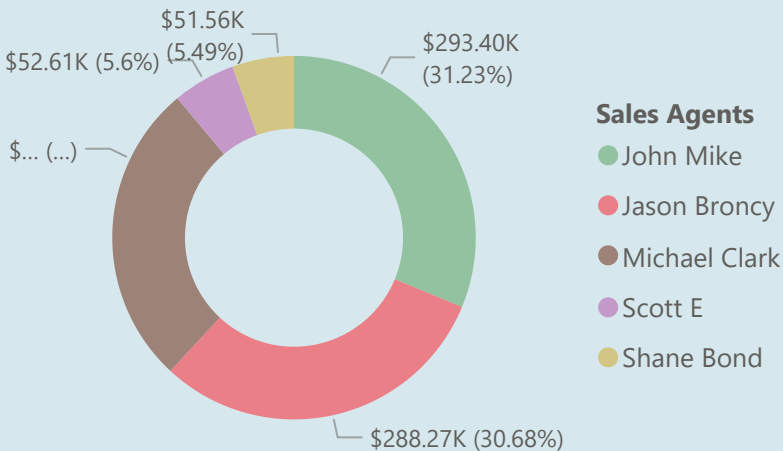
Total Sales by ManufacturerName



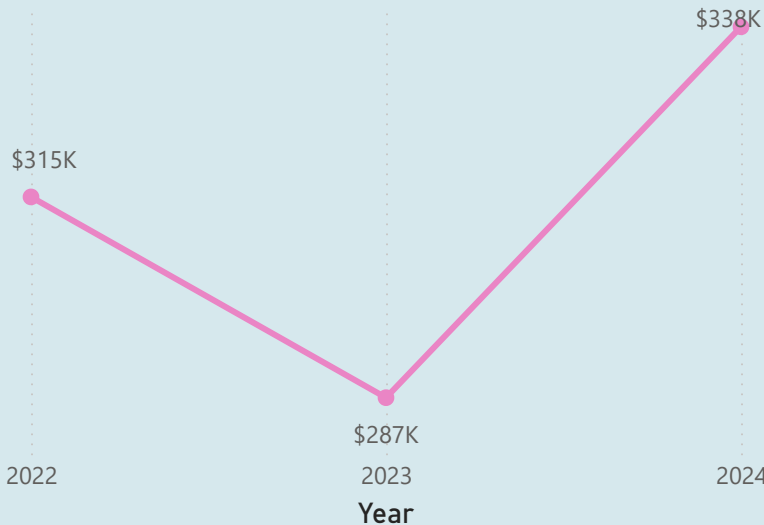
Total Sales by Region



Total Sales by Sales Agents



Total Sales by Year



[Inventory](#)
[Snapshot](#)

Category
All

DrugName
All

ManufacturerNa...
All

Region
All

Sales Agents
All

Stock

Sales

Stock and Sales

Table View

Sales and Revenue Planning

T0tal Sales Revenue Planning





Inventory
Snapshot

Category

All

DrugName

All

ManufacturerNa...

All

Region

All

Sales Agents

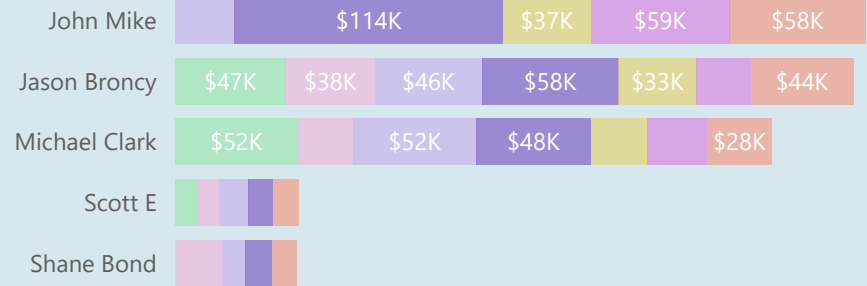
All

Year-Month	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
2024-01	60,679	40940	425	19,314	\$33,452.26	\$15,711.82
2024-10	56,443	37840	424	18,179	\$29,924.37	\$14,816.93
2022-10	55,782	35862	458	19,462	\$27,244.54	\$14,687.42
2023-05	55,872	37297	586	17,989	\$31,089.36	\$14,675.71
2022-08	49,931	32774	472	16,685	\$28,488.93	\$14,604.54
2024-04	55,659	37669	363	17,627	\$30,064.57	\$14,554.79
2022-06	50,206	33058	510	16,638	\$26,349.69	\$13,692.45
2023-04	50,697	34582	139	15,976	\$29,076.88	\$13,473.21
2024-09	64,080	45550	750	17,780	\$34,764.80	\$12,824.63
2023-11	44,814	30348	661	13,805	\$26,960.47	\$12,751.42
2024-07	55,845	37701	321	17,823	\$26,650.90	\$12,132.31
2024-02	51,021	34292	299	16,430	\$26,701.39	\$12,116.66
2022-03	57,813	42699	193	14,921	\$34,883.32	\$12,109.93
2024-05	49,329	33357	331	15,641	\$26,148.17	\$11,734.43
2023-10	45,823	30943	492	14,388	\$25,065.41	\$11,381.18
2022-05	46,324	31674	305	14,345	\$25,628.41	\$11,292.14
2022-09	51,299	35685	519	15,095	\$27,112.79	\$11,279.04
2022-11	46,725	31328	304	15,093	\$24,396.63	\$11,201.51
2022-12	49,145	35759	445	12,941	\$30,130.56	\$11,108.75
2023-06	40,136	26247	324	13,565	\$20,649.85	\$10,933.01
2023-03	34,814	22368	352	12,094	\$18,743.97	\$10,833.98
2023-01	39,489	26687	259	12,543	\$21,503.26	\$10,794.67
2022-04	38,486	25439	332	12,715	\$20,160.04	\$10,693.74
2022-07	49,077	34910	249	13,918	\$27,375.97	\$10,509.72
Total	16,98,983	1174330	13484	5,11,169	\$9,39,553.38	\$4,07,928.70

Sales by Agents

Category

Analgesic Antibiotic Antidiabetic Antifungal



Year-Month	Total Stock	Sold Stock	Stock Available	Total Sales	Revenue Planing ▼
2024-01	60,679	40940	19,314	\$33,452.26	\$15,711.82
2024-10	56,443	37840	18,179	\$29,924.37	\$14,816.93
2022-10	55,782	35862	19,462	\$27,244.54	\$14,687.42
2023-05	55,872	37297	17,989	\$31,089.36	\$14,675.71
2022-08	49,931	32774	16,685	\$28,488.93	\$14,604.54
2024-04	55,659	37669	17,627	\$30,064.57	\$14,554.79
2022-06	50,206	33058	16,638	\$26,349.69	\$13,692.45
2023-04	50,697	34582	15,976	\$29,076.88	\$13,473.21
2024-09	64,080	45550	17,780	\$34,764.80	\$12,824.63
2023-11	44,814	30348	13,805	\$26,960.47	\$12,751.42
2024-07	55,845	37701	17,823	\$26,650.90	\$12,132.31
2024-02	51,021	34292	16,430	\$26,701.39	\$12,116.66

Drug – Shelf Life
24 Months



Category
All

DrugName
All

ManufacturerNa...
All

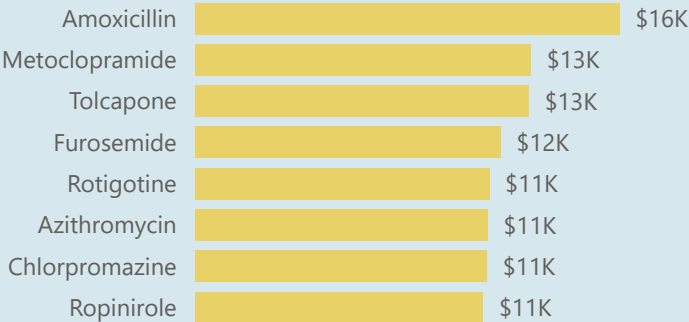
Region
All

Sales Agents
All

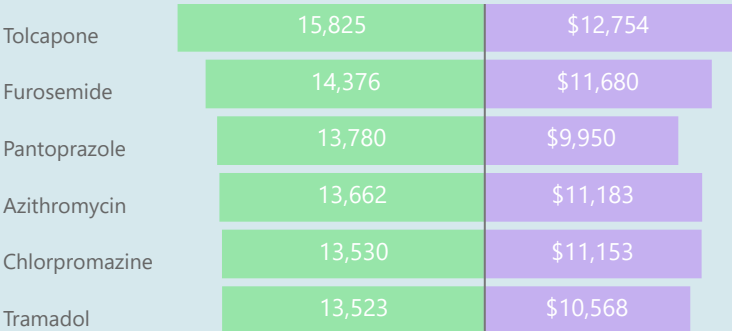
18 Months

12 Months

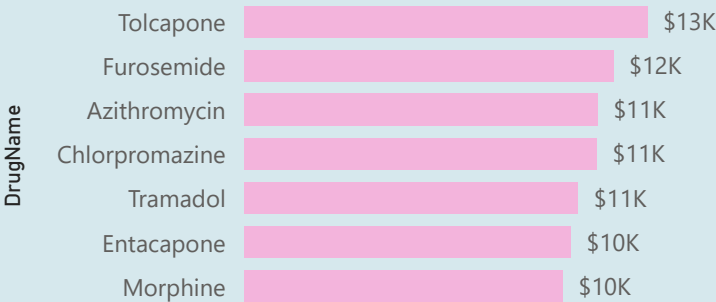
Top 10 Drugs by Revenue



Top Drugs Expiry



Expiry within 24 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Anti-inflammatory	Metoclopramide	17 August 2028	33	54,090	38490	532	15,068	\$32,097.64	\$12,841.28
Antiviral	Tolcapone	16 April 2026	5	55,646	39497	324	15,825	\$33,167.12	\$12,753.75
Antifungal	Furosemide	01 August 2026	9	52,140	37431	333	14,376	\$30,553.49	\$11,679.68
Antifungal	Rotigotine	11 June 2029	43	49,755	35620	255	13,880	\$30,041.81	\$11,245.02
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Antifungal	Ropinirole	31 January 2029	38	45,729	32183	318	13,228	\$27,145.28	\$11,007.67
Antibiotic	Valacyclovir	31 January 2030	50	47,327	33542	415	13,370	\$26,947.33	\$10,889.51
Antiviral	Apomorphine	20 December 2028	37	45,713	32763	581	12,369	\$27,555.18	\$10,772.47
Antiviral	Tramadol	27 May 2026	6	46,272	32762	22	13,523	\$26,151.72	\$10,567.62
Total			1154	16,98,983	1174330	13484	5,11,169	\$9,39,553.38	\$4,07,928.70

Drug – Shelf Life
18 Months



Category

All

DrugName

All

ManufacturerNa...

All

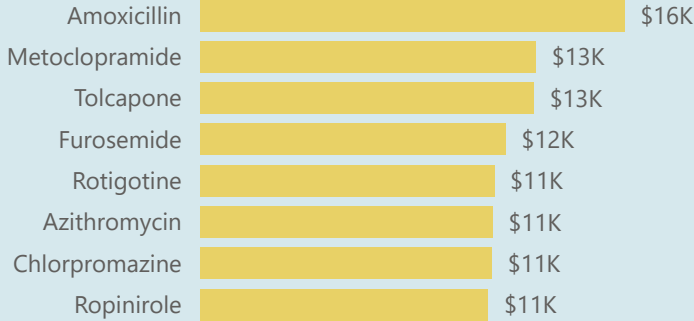
Region

All

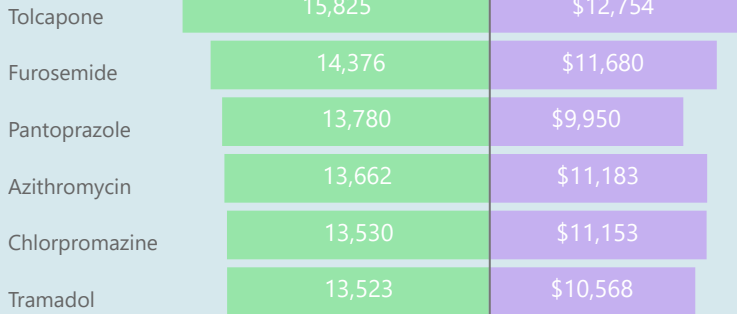
Sales Agents

All

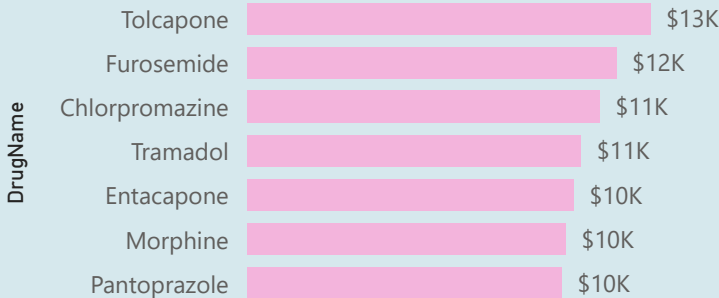
Top 10 Drugs by Revenue



Top Drugs Expiry



Expiry within 18 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antibiotic	Acetaminophen	05 January 2026	2	45,995	32453	306	13,236	\$23,498.83	\$9,256.19
Antifungal	Amiodarone	29 August 2027	21	19,961	13211	210	6,540	\$9,741.93	\$5,079.71
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Antiviral	Apomorphine	20 December 2028	37	45,713	32763	581	12,369	\$27,555.18	\$10,772.47
Antihistamine	Atenolol	01 January 2028	26	20,207	13408	89	6,710	\$10,666.58	\$5,210.88
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Antidiabetic	Bupropion	13 May 2028	30	45,985	32801	269	12,915	\$25,249.51	\$9,784.48
Antiviral	Carvedilol	08 September 2026	10	20,825	13037	72	7,716	\$9,747.71	\$6,026.77
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Anti-inflammatory	Ciprofloxacin	17 November 2027	24	21,094	13497	0	7,597	\$12,359.87	\$7,177.56
Antifungal	Citalopram	22 December 2027	25	45,997	32871	186	12,940	\$24,886.18	\$9,751.78
Total			1154	16,98,983	1174330	13484	5,11,169	\$9,39,553.38	\$4,07,928.70

Drug – Shelf Life
12 Months



Category

DrugName

ManufacturerNa...

Region

Sales Agents

All

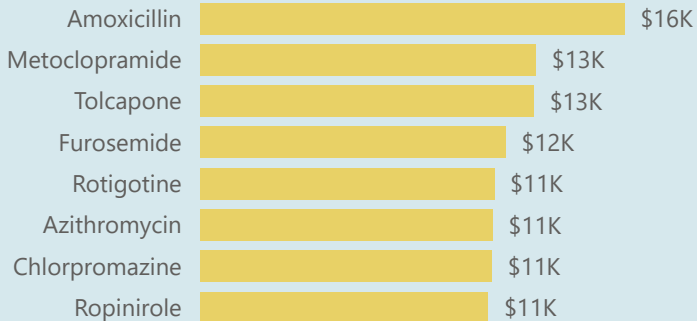
All

All

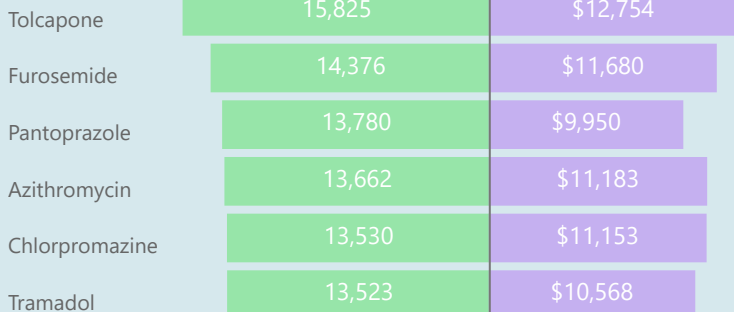
All

All

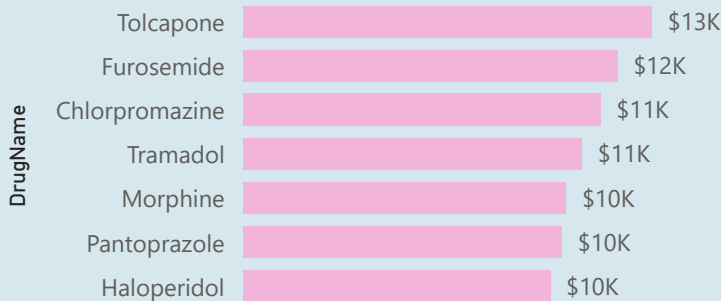
Top 10 Drugs by Revenue



Top Drugs Expiry



Expiry within 12 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antiviral	Tolcapone	16 April 2026	5	55,646	39497	324	15,825	\$33,167.12	\$12,753.75
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Anti-inflammatory	Metoclopramide	17 August 2028	33	54,090	38490	532	15,068	\$32,097.64	\$12,841.28
Antifungal	Furosemide	01 August 2026	9	52,140	37431	333	14,376	\$30,553.49	\$11,679.68
Antifungal	Rotigotine	11 June 2029	43	49,755	35620	255	13,880	\$30,041.81	\$11,245.02
Antiviral	Pantoprazole	11 June 2026	7	48,249	33768	701	13,780	\$24,225.07	\$9,949.83
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Analgesic	Tramadol	27 May 2026	6	46,373	32760	90	13,523	\$26,151.79	\$10,567.68
Antidiabetic	Clonazepam	07 April 2026	5	48,028	34380	262	13,386	\$23,630.34	\$9,087.39
Antidiabetic	Metformin	31 July 2028	50	47,227	33542	445	13,240	\$26,847.33	\$10,888.51
Total			1154	16,98,983	1174330	13484	5,11,169	\$9,39,553.38	\$4,07,928.70