

# Pharma Sales Dashboard

Pharma Sales Dashboard

Sales Overview

Sales Performance Analysis

Inventory Snapshot

Inventory Snapshot-Table View

Drug-Shelf Life

Within 18Months

Within 12Months



## Sales Overview

Total Stock  
**1.70M**

Sold Stock  
**1.17M**

Total Sales  
**\$0.94M**

Returned Units  
**13.48K**

Stock Available  
**511.17K**

Revenue Planning  
**\$407.93K**



Apply all  
slicers

**Clear all  
slicers**

Category  
All

DrugName  
All

ManufacturerNa...  
All

Region  
All

Sales Agents  
All

### Measure Parameter

- Unit Price
- Sold Stock
- Total Stock
- Total Sales USD
- Returned Units

### Row Parameter

- Select all
- Category
- DrugName
- Location
- Manufactured Country
- ManufacturerName
- Sales Agents
- Supplier Category
- Supplier Region
- SupplierName

DrugName	Unit Price	Sold Stock	Total Stock	Total Sales USD	Returned Units	Product Discount	Revenue Planing
Acetaminophen	20.26	32453	45,995	\$23,498.83	306	1.23	\$9,256.19
Amiodarone	8.05	13211	19,961	\$9,741.93	210	0.58	\$5,079.71
Amoxicillin	31.86	35175	50,639	\$37,316.81	364	1.56	\$16,218.72
Apomorphine	23.51	32763	45,713	\$27,555.18	581	1.57	\$10,772.47
Atenolol	8.84	13408	20,207	\$10,666.58	89	0.48	\$5,210.88
Azithromycin	23.08	33686	47,508	\$26,878.99	160	1.40	\$11,182.70
Bupropion	21.57	32801	45,985	\$25,249.51	269	1.81	\$9,784.48
Carvedilol	8.22	13037	20,825	\$9,747.71	72	0.85	\$6,026.77
Chlorpromazine	23.58	33757	47,693	\$27,452.17	406	1.36	\$11,152.74
Ciprofloxacin	10.01	13497	21,094	\$12,359.87	0	0.65	\$7,177.56
Citalopram	20.52	32871	45,897	\$24,026.42	406	1.81	\$8,751.70
Clonazepam	20.00	34380	48,028	\$23,630.34	262	1.62	\$9,087.39
Cyclobenzaprine	7.58	12713	20,307	\$8,695.21	133	0.48	\$4,910.36
Diazepam	8.11	12953	20,296	\$9,562.18	162	0.38	\$5,630.63
Doxycycline	21.33	32687	46,123	\$24,721.17	82	1.64	\$9,768.75
Entacapone	22.59	32402	46,061	\$26,258.63	517	1.83	\$10,336.70
Erythromycin	9.00	13497	20,222	\$11,107.57	287	0.64	\$5,137.06
Escitalopram	10.66	14267	21,718	\$12,614.41	213	0.66	\$6,329.74
Famotidine	8.17	12741	20,115	\$9,495.84	116	0.59	\$4,873.04
Furosemide	26.22	37431	52,140	\$30,553.49	333	1.54	\$11,679.68

# Sales Performance Analysis

Category  
All

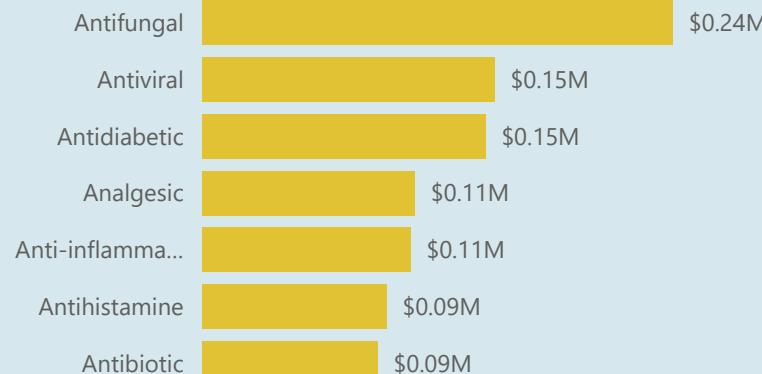
DrugName  
All

ManufacturerNa...  
All

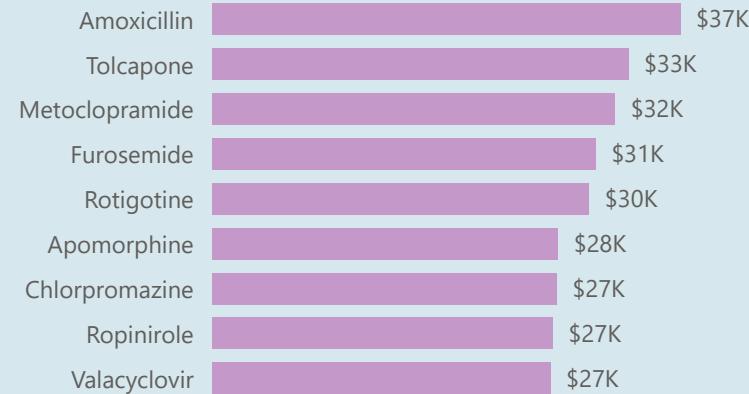
Region  
All

Sales Agents  
All

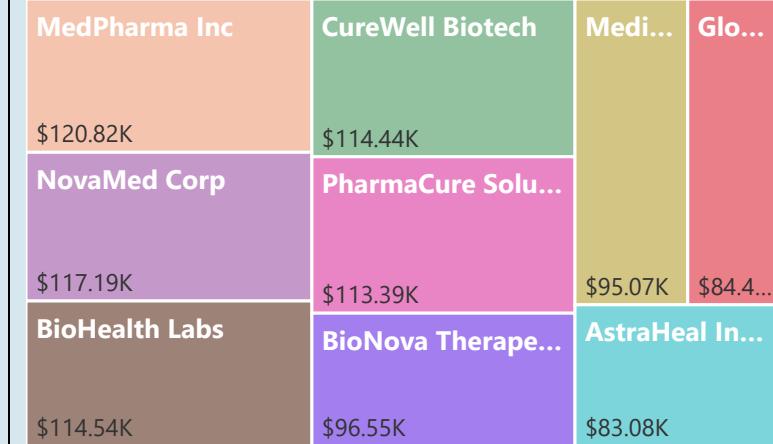
## Total Sales by Category



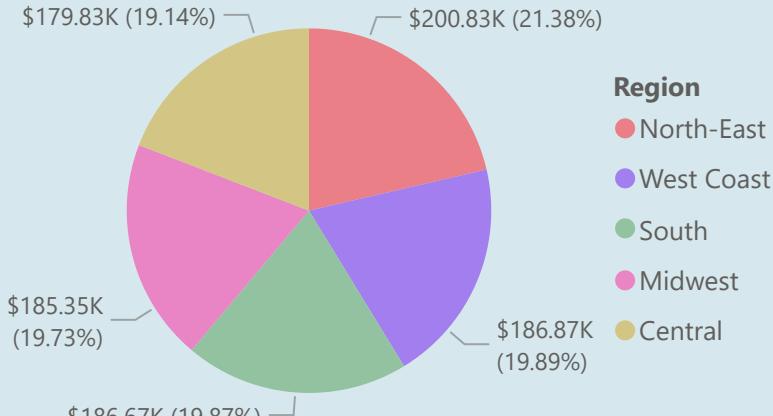
## Total Sales by DrugName



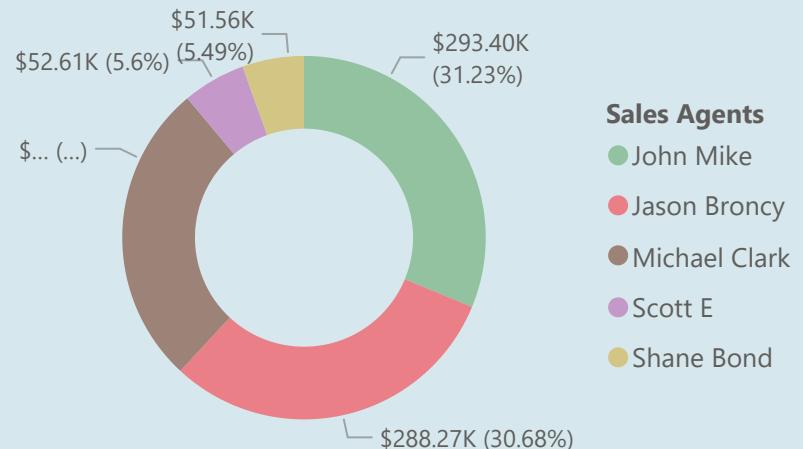
## Total Sales by ManufacturerName



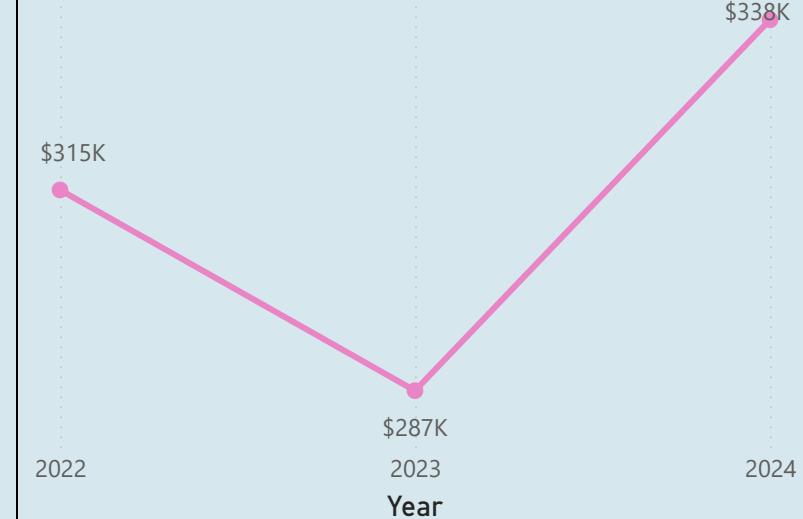
## Total Sales by Region



## Total Sales by Sales Agents



## Total Sales by Year



## Inventory Snapshot

Category

All

DrugName

All

ManufacturerNa...

All

Region

All

Sales Agents

All

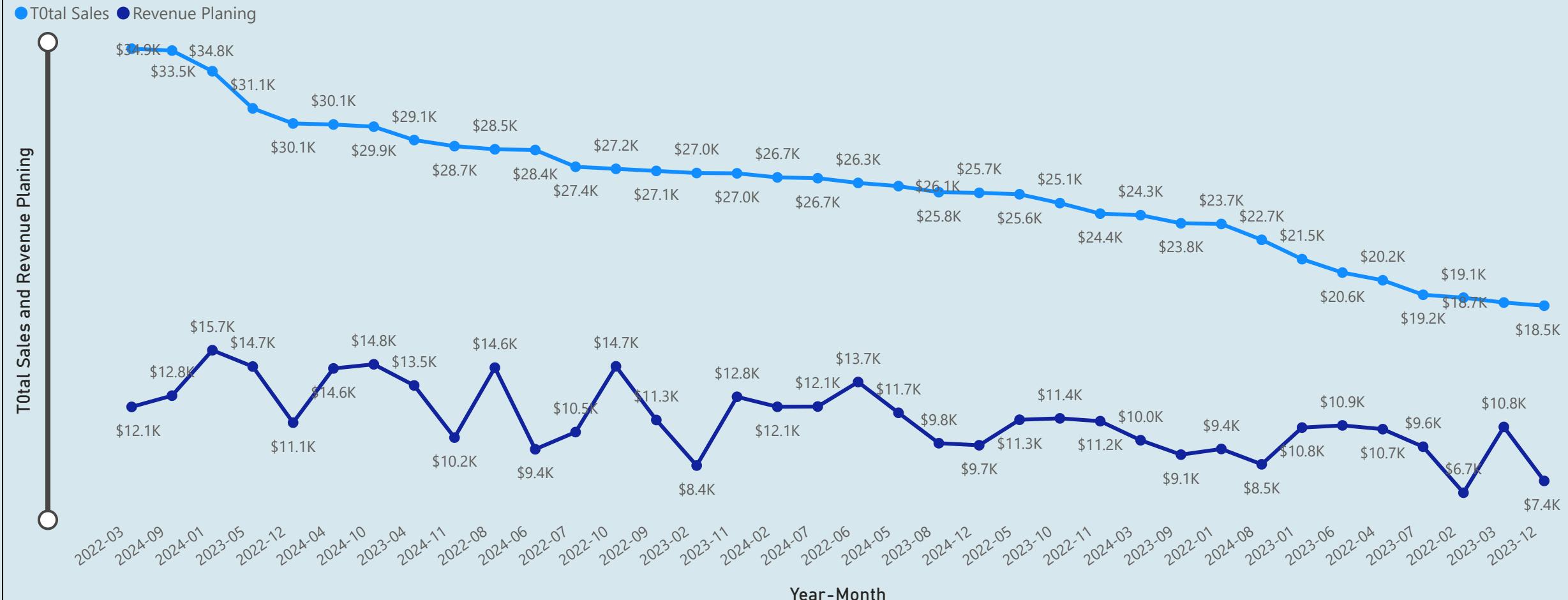
**Stock**

**Sales**

**Stock and Sales**

Table View

### Sales and Revenue Planning



## Inventory Snapshot

Category

All

DrugName

All

ManufacturerNa...

All

Region

All

Sales Agents

All

Year-Month	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
2024-01	60,679	40940	425	19,314	\$33,452.26	\$15,711.82
2024-10	56,443	37840	424	18,179	\$29,924.37	\$14,816.93
2022-10	55,782	35862	458	19,462	\$27,244.54	\$14,687.42
2023-05	55,872	37297	586	17,989	\$31,089.36	\$14,675.71
2022-08	49,931	32774	472	16,685	\$28,488.93	\$14,604.54
2024-04	55,659	37669	363	17,627	\$30,064.57	\$14,554.79
2022-06	50,206	33058	510	16,638	\$26,349.69	\$13,692.45
2023-04	50,697	34582	139	15,976	\$29,076.88	\$13,473.21
2024-09	64,080	45550	750	17,780	\$34,764.80	\$12,824.63
2023-11	44,814	30348	661	13,805	\$26,960.47	\$12,751.42
2024-07	55,845	37701	321	17,823	\$26,650.90	\$12,132.31
2024-02	51,021	34292	299	16,430	\$26,701.39	\$12,116.66
2022-03	57,813	42699	193	14,921	\$34,883.32	\$12,109.93
2024-05	49,329	33357	331	15,641	\$26,148.17	\$11,734.43
2023-10	45,823	30943	492	14,388	\$25,065.41	\$11,381.18
2022-05	46,324	31674	305	14,345	\$25,628.41	\$11,292.14
2022-09	51,299	35685	519	15,095	\$27,112.79	\$11,279.04
2022-11	46,725	31328	304	15,093	\$24,396.63	\$11,201.51
2022-12	49,145	35759	445	12,941	\$30,130.56	\$11,108.75
2023-06	40,136	26247	324	13,565	\$20,649.85	\$10,933.01
2023-03	34,814	22368	352	12,094	\$18,743.97	\$10,833.98
2023-01	39,489	26687	259	12,543	\$21,503.26	\$10,794.67
2022-04	38,486	25439	332	12,715	\$20,160.04	\$10,693.74
2022-07	49,077	34910	249	13,918	\$27,375.97	\$10,509.72
<b>Total</b>	<b>16,98,983</b>	<b>1174330</b>	<b>13484</b>	<b>5,11,169</b>	<b>\$9,39,553.38</b>	<b>\$4,07,928.70</b>

## Sales by Agents

Category

Analgesic Antibiotic Antidiabetic Antifungal

John Mike

\$114K

\$37K

\$59K

\$58K

Jason Broncy

\$47K

\$38K

\$46K

\$58K

\$33K

\$44K

Michael Clark

\$52K

\$28K

\$52K

\$48K

\$28K

Scott E

\$11K

\$12K

\$13K

Shane Bond

\$11K

\$12K

\$13K

Year-Month	Total Stock	Sold Stock	Stock Available	Total Sales	Revenue Planing
2024-01	60,679	40940	19,314	\$33,452.26	\$15,711.82
2024-10	56,443	37840	18,179	\$29,924.37	\$14,816.93
2022-10	55,782	35862	19,462	\$27,244.54	\$14,687.42
2023-05	55,872	37297	17,989	\$31,089.36	\$14,675.71
2022-08	49,931	32774	16,685	\$28,488.93	\$14,604.54
2024-04	55,659	37669	17,627	\$30,064.57	\$14,554.79
2022-06	50,206	33058	16,638	\$26,349.69	\$13,692.45
2023-04	50,697	34582	15,976	\$29,076.88	\$13,473.21
2024-09	64,080	45550	17,780	\$34,764.80	\$12,824.63
2023-11	44,814	30348	13,805	\$26,960.47	\$12,751.42
2024-07	55,845	37701	17,823	\$26,650.90	\$12,132.31
2024-02	51,021	34292	16,430	\$26,701.29	\$12,116.66

## Drug – Shelf Life

24 Months

Category

All

DrugName

All

ManufacturerNa...

All

Region

All

Sales Agents

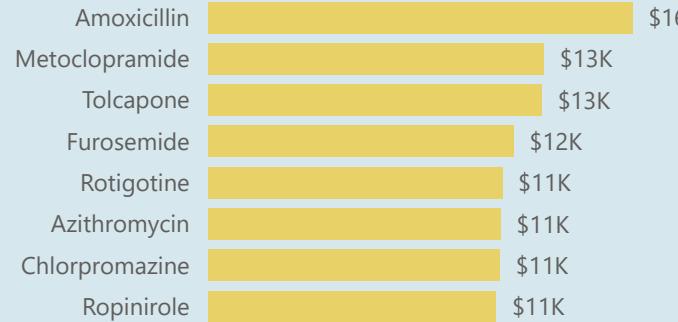
All

18 Months

12 Months



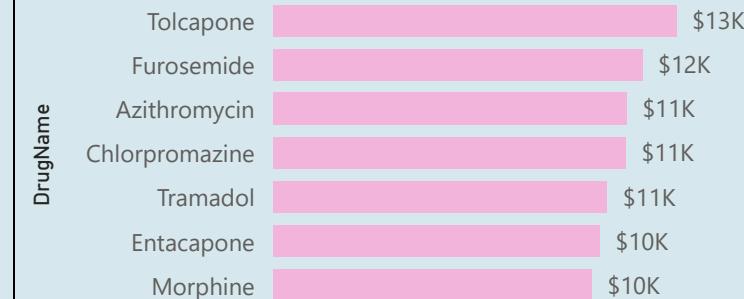
### Top 10 Drugs by Revenue



### Top Drugs Expiry

Tolcapone	15,825	\$12,754
Furosemide	14,376	\$11,680
Pantoprazole	13,780	\$9,950
Azithromycin	13,662	\$11,183
Chlorpromazine	13,530	\$11,153
Tramadol	13,523	\$10,568

### Expiry within 24 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Anti-inflammatory	Metoclopramide	17 August 2028	33	54,090	38490	532	15,068	\$32,097.64	\$12,841.28
Antiviral	Tolcapone	16 April 2026	5	55,646	39497	324	15,825	\$33,167.12	\$12,753.75
Antifungal	Furosemide	01 August 2026	9	52,140	37431	333	14,376	\$30,553.49	\$11,679.68
Antifungal	Rotigotine	11 June 2029	43	49,755	35620	255	13,880	\$30,041.81	\$11,245.02
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Antifungal	Ropinirole	31 January 2029	38	45,729	32183	318	13,228	\$27,145.28	\$11,007.67
Antibiotic	Valacyclovir	31 January 2030	50	47,327	33542	415	13,370	\$26,947.33	\$10,889.51
Antiviral	Apomorphine	20 December 2028	37	45,713	32763	581	12,369	\$27,555.18	\$10,772.47
<b>Total</b>				<b>1154</b>	<b>16,98,983</b>	<b>1174330</b>	<b>13484</b>	<b>5,11,169</b>	<b>\$9,39,553.38</b>
									<b>\$4,07,928.70</b>

## Drug – Shelf Life

18 Months

Category

All

DrugName

All

ManufacturerNa...

All

Region

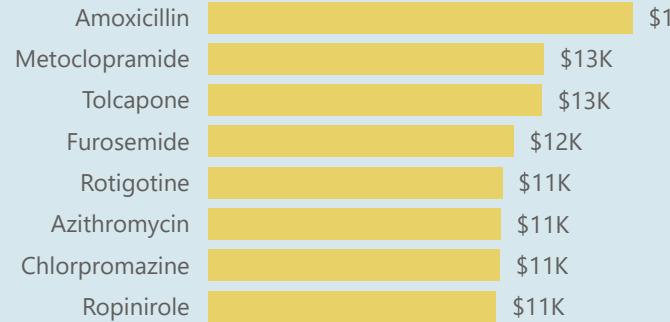
All

Sales Agents

All



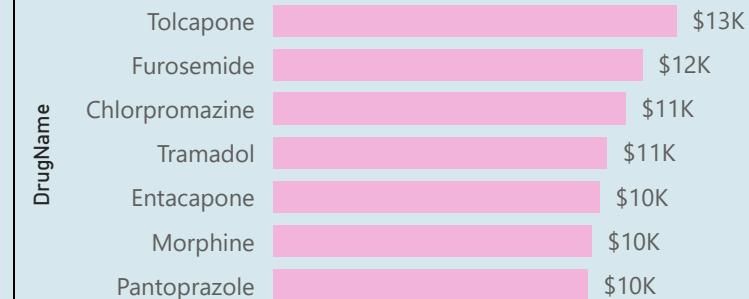
### Top 10 Drugs by Revenue



### Top Drugs Expiry

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Pantoprazole	13,780	\$9,950
Azithromycin	13,662	\$11,183
Chlorpromazine	13,530	\$11,153
Tramadol	13,523	\$10,568

### Expiry within 18 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antibiotic	Acetaminophen	05 January 2026	2	45,995	32453	306	13,236	\$23,498.83	\$9,256.19
Antifungal	Amiodarone	29 August 2027	21	19,961	13211	210	6,540	\$9,741.93	\$5,079.71
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Antiviral	Apomorphine	20 December 2028	37	45,713	32763	581	12,369	\$27,555.18	\$10,772.47
Antihistamine	Atenolol	01 January 2028	26	20,207	13408	89	6,710	\$10,666.58	\$5,210.88
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Antidiabetic	Bupropion	13 May 2028	30	45,985	32801	269	12,915	\$25,249.51	\$9,784.48
Antiviral	Carvedilol	08 September 2026	10	20,825	13037	72	7,716	\$9,747.71	\$6,026.77
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Anti-inflammatory	Ciprofloxacin	17 November 2027	24	21,094	13497	0	7,597	\$12,359.87	\$7,177.56
<b>Total</b>				<b>1154</b>	<b>16,98,983</b>	<b>1174330</b>	<b>13484</b>	<b>5,11,169</b>	<b>\$9,39,553.38</b>
									<b>\$4,07,928.70</b>

## Drug – Shelf Life

12 Months

Category

All

DrugName

All

ManufacturerNa...

All

Region

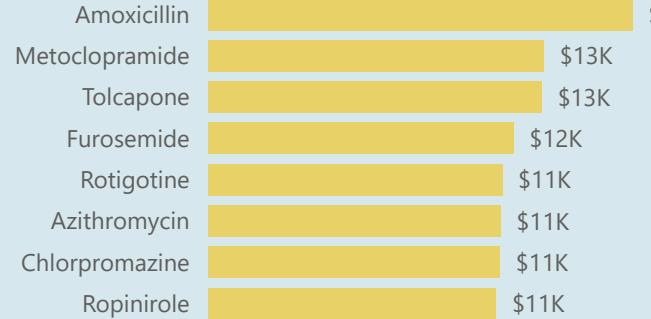
All

Sales Agents

All



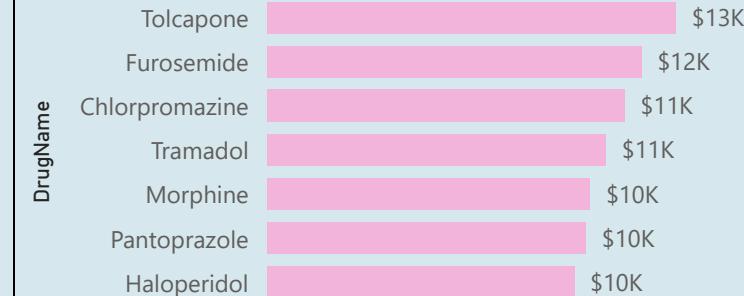
### Top 10 Drugs by Revenue



### Top Drugs Expiry

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Furosemide	14,376	\$11,680
Pantoprazole	13,780	\$9,950
Azithromycin	13,662	\$11,183
Chlorpromazine	13,530	\$11,153
Tramadol	13,523	\$10,568

### Expiry within 12 Months



Revenue Planing

Category	DrugName	ExpiryDate	Expiry Period	Total Stock	Sold Stock	Returned Stocks	Stock Available	Total Sales	Revenue Planing
Antiviral	Tolcapone	16 April 2026	5	55,646	39497	324	15,825	\$33,167.12	\$12,753.75
Antihistamine	Amoxicillin	30 January 2028	26	50,639	35175	364	15,100	\$37,316.81	\$16,218.72
Anti-inflammatory	Metoclopramide	17 August 2028	33	54,090	38490	532	15,068	\$32,097.64	\$12,841.28
Antifungal	Furosemide	01 August 2026	9	52,140	37431	333	14,376	\$30,553.49	\$11,679.68
Antifungal	Rotigotine	11 June 2029	43	49,755	35620	255	13,880	\$30,041.81	\$11,245.02
Antiviral	Pantoprazole	11 June 2026	7	48,249	33768	701	13,780	\$24,225.07	\$9,949.83
Antifungal	Azithromycin	18 August 2027	21	47,508	33686	160	13,662	\$26,878.99	\$11,182.70
Analgesic	Chlorpromazine	06 June 2026	7	47,693	33757	406	13,530	\$27,452.17	\$11,152.74
Analgesic	Tramadol	27 May 2026	6	46,373	32760	90	13,523	\$26,151.79	\$10,567.68
Antidiabetic	Clonazepam	07 April 2026	5	48,028	34380	262	13,386	\$23,630.34	\$9,087.39
<b>Total</b>				<b>1154</b>	<b>16,98,983</b>	<b>1174330</b>	<b>13484</b>	<b>5,11,169</b>	<b>\$9,39,553.38</b>
									<b>\$4,07,928.70</b>