Regulatory Package Manager

Transforming compliance from a cost center into a competitive advantage through intelligent automation

📊 The Problem: Compliance Chaos

Financial institutions waste millions managing regulatory documents across multiple jurisdictions. Teams manually track amendments, chase updates across government websites, and struggle to know if they have the right versions. **Each RegTech vendor duplicates this work**, re-analyzing the same regulations for every client.

Result: 60% of compliance budgets spent on document management, fragmented solutions, and constant risk of outdated regulations.

💡

Think of it like Spotify for Compliance

Before Spotify: Everyone bought the same songs individually, stored them locally, managed their own library.

After Spotify: One central library, everyone streams what they need, automatic updates, shared infrastructure.

NYQST does this for regulations: We maintain one master library of regulatory documents (laws, rules, schemas) with version control. Clients "subscribe" to the regimes they need (like EMIR, MiFID, SFTR). **Updates happen automatically**. You always have the right version.

How It Works: Simple as Package Management

We treat regulations like software packages. The technology industry solved this problem decades ago with "package managers" (think App Store for code libraries). **NYQST applies this proven approach to compliance**.

📦 Each Document is Versioned

EMIR law dated 2024.01.09
RTS schemas version 3.0
All checksummed for integrity

🔗 Dependencies Auto-Resolve

Request EMIR → Get law + RTS + schemas + validation rules automatically

🔄 Updates Track Automatically

Know when new versions available
Understand what changed
Impact assessment included

🎯 Gap Analysis Built-In

Tell us your activities
We identify missing documents
Get remediation roadmap

Our "Bill of Materials" Innovation

Business Model: Proven Path to $20M Revenue

Timeline	Premium Clients	Enterprise Clients	Annual Revenue
Year 1	20 × $30K = $600K	2 × $200K = $400K	$1.0M
Year 2	100 × $30K = $3.0M	10 × $200K = $2.0M	$5.0M
Year 3	500 × $30K = $15.0M	25 × $200K = $5.0M	$20.0M

💰 Investment Required

Development: $216K (6 engineers × 8 weeks)

Infrastructure: $0 Year 1 (open-source tools)

ROI: 4.6× in Year 1, 23× by Year 3

🚀 Why We'll Win

Network effects: Each new client improves data

Analyze once, serve many: Not custom per client

Open architecture: Works with existing tools

8-Week Path to Market

1-2 — **Foundation**
Repository setup, coordinate system, first EMIR package published

3-4 — **Document Ingestion**
PDF processing pipeline, upload EMIR + MiFID + SFTR regimes

5-6 — **Intelligence Layer**
Obligation extraction, CDE mapping, graph database relationships

7-8 — **Client Tools**
API, CLI, dashboard prototype, documentation

What Makes NYQST Different

vs. Manual Processes

✔ Automatic updates vs. manual tracking

✔ Dependency awareness vs. hunting documents

✔ Systematic gap analysis vs. spreadsheets

vs. Existing RegTech

✔ Open architecture vs. vendor lock-in

✔ Industry-standard tools (Maven)

✔ Multi-tenant efficiency vs. per-client work

vs. Building In-House

✔ Shared infrastructure = lower cost

✔ Professional monitoring team

✔ Pre-analyzed obligations library

Our Moat

✔ Network effects (more clients = better data)

✔ Years of accumulated analysis

✔ Regulatory relationships & early access

Success Metrics

Category	Metric	Target
Technical	Document version accuracy	99%
Technical	Obligation extraction accuracy	90%+
Business	Design partners (6 months)	20 firms
Business	Paying customers (9 months)	5 clients
Business	ARR (12 months)	$1M

Investment Opportunity

$216K	$1M → $20M	6 Months
8-Week MVP	Year 1 → Year 3	To First Revenue

Next Steps

✓ **Week 1-2:** Validate with 5-10 design partners for feedback

✓ **Week 3-4:** Secure $216K funding and hire core team

✓ **Week 5-12:** Build MVP with EMIR + MiFID II regimes

✓ **Q1 2025:** Beta launch with design partners

✓ **Q2 2025:** Commercial launch and revenue generation