

# Recommendation Based on Personal-values: beyond Recommending What You Might Prefer

YASUFUMI TAKAMA

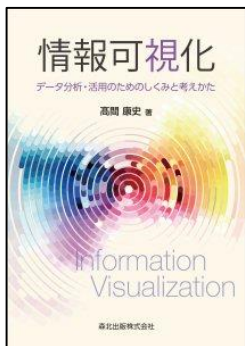
TOKYO METROPOLITAN UNIVERSITY, JAPAN

# Research Topics



## Web Intelligence

## Recommendation



## InfoVis.



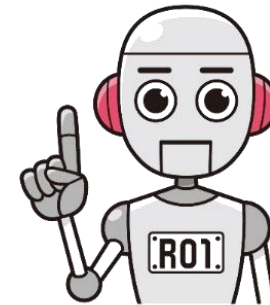
Support for improving  
AI performance



Support for information  
access/understanding



## Human in the loop



# Table of Contents

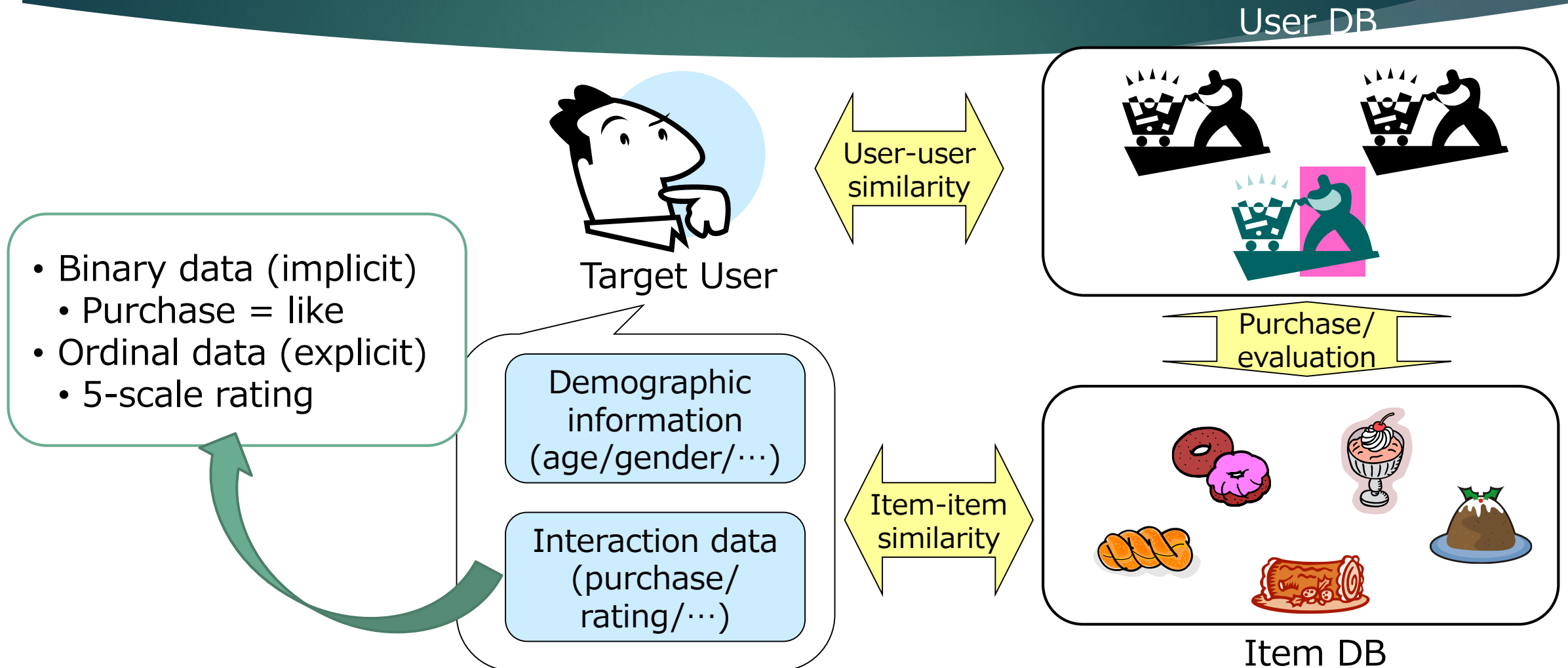
- ▶ Introduction to Information Recommendation
  - ▶ Aim of recommendation
  - ▶ Algorithms
  - ▶ Evaluation metrics
- ▶ Beyond Accuracy
  - ▶ Challenges
  - ▶ Personal values
  - ▶ Introduction to collaborative filtering
  - ▶ Extension: user modeling from browsing history, item modeling

# Recommendation is ...




- Find items of interest to target user from vast amount of items

# Used Information for Recommendation



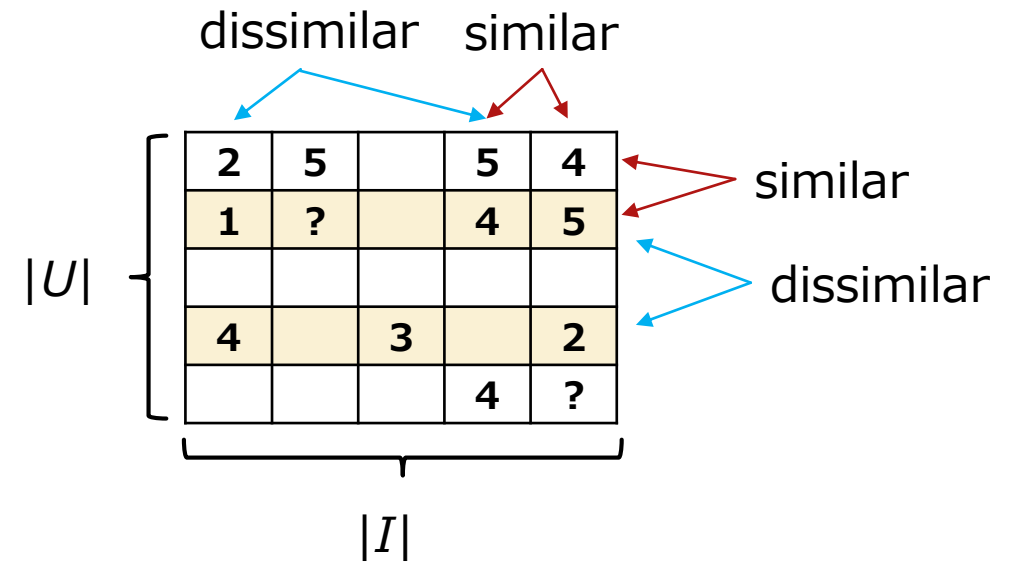
# Assumption behind Recommendation

- ▶ Similar users have similar preference for items
    - ▶ **Purchased same items in the past**
    - ▶ Similar demographic information
  - ▶ Users prefer items similar to those they preferred in the past
    - ▶ Movies of same categories
    - ▶ New album of favorite singer
- Conditions of similar users
- 

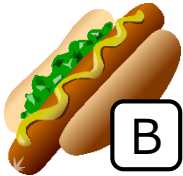
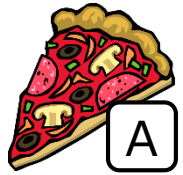
**Collaborative  
Filtering**

# Collaborative Filtering

- ▶ Rating Matrix
  - ▶ Record of user-item interaction
  - ▶ Value
    - ▶ Rating ... 1:bad – 5:good
    - ▶ Implicit feedback ... 1:buy – 0:not yet
  - ▶ Predict unknown rating value
- ▶ Neighborhood-based approach
  - ▶ User-based: similar user = similar ratings to same items
  - ▶ Item-based: similar item = similar ratings by same user



# Neighborhood-based CF



A: 5  
B: 2

$$A \propto 5 \times 0.1 + 3 \times 0.8 = 2.9$$

$$B \propto 2 \times 0.1 + 4 \times 0.8 = \mathbf{3.4}$$



0.1



A: 3  
B: 4

Similarity=0.8



Rating matrix

4	x	2	1	x	x
4	x	x	x	4	x
x	3	x	2	2	x
x	x	2	5	x	4
x	x	1	4	3	4

Similarity  
between  
vectors

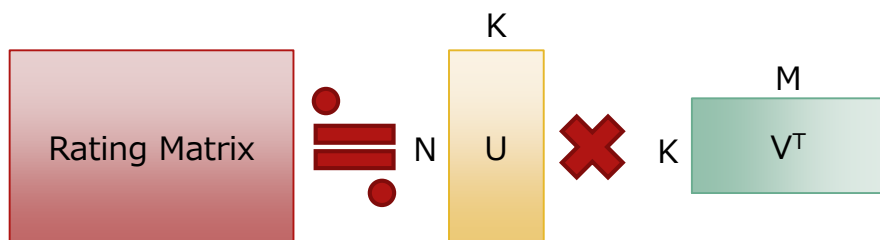
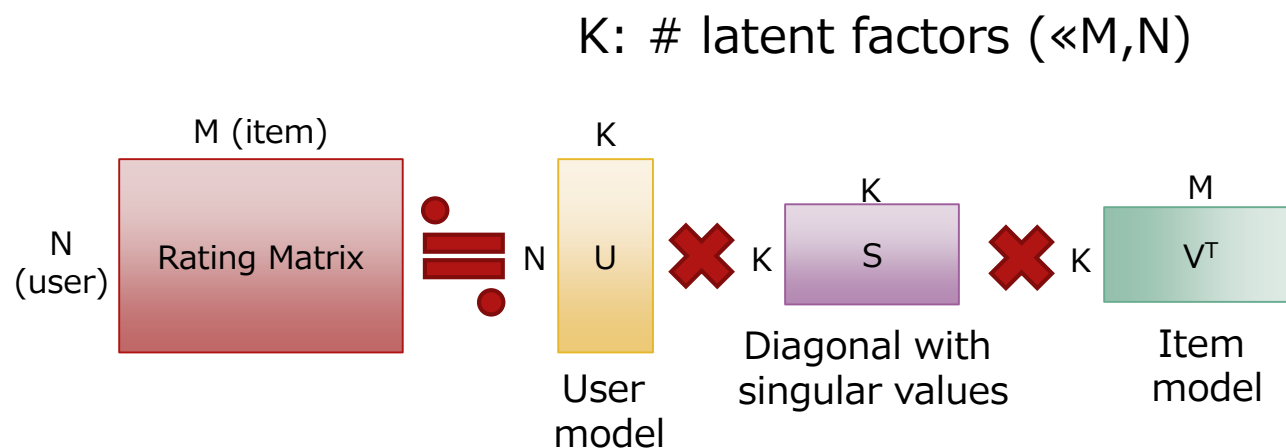
- ▶ Prediction by weighted average
  - ▶ Rating × similarity
- ▶ Similarity of user vectors
  - ▶ Cosine
  - ▶ Pearson correlation coefficient



# Matrix Factorization-based CF

- ▶ Neighborhood-based CF = Memory-based approach
  - ▶ User/item vector = row/column of rating matrix
  - ▶ Too sparse: few common items rated by different users
  - ▶ Cold start problem, sparsity problem
- ▶ Solution: dimensionality reduction
  - ▶ Rating matrix  $\Rightarrow$  user models, item models with lower dimensions
  - ▶ Prediction by dot product of item/user vectors
  - ▶ Model-based approach

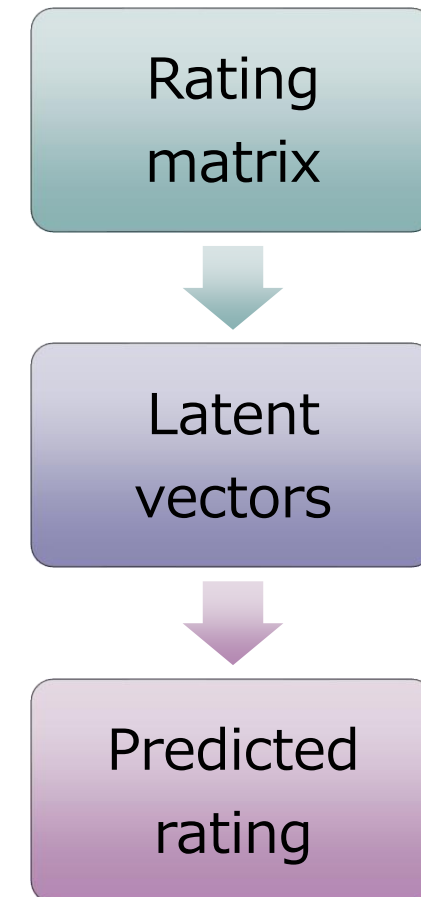
# Variations of Matrix Factorization-based CF



- ▶ SVD (Singular Value Decomposition) [Sarwar00]
- ▶ NMF (Non-negative Matrix Factorization) [Lee00]
  - ▶  $U, V$ : non-negative values
- ▶ PMF (Probabilistic Matrix Factorization) [Salakhutdinov07]
  - ▶  $\text{Rating} \sim N(UV^T, \sigma^2)$

# Model-based CF

- ▶ Matrix Factorization-based CF (MCF)
- ▶ Neural-based CF (NCF)[He17]
- ▶ Common strategy
  - ▶ Learning latent factors for user/item
- ▶ Difference in predicted rating calculation
  - ▶ MCF: linear function  $\cdots$  dot product
  - ▶ NCF: nonlinear function



# Evaluation Metrics

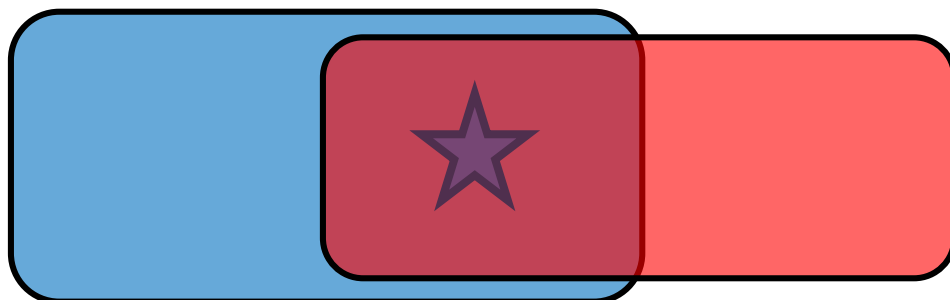
- ▶ Prediction error
  - ▶ MAE (Mean Absolute Error)
  - ▶ RMSE (Root Mean Square Error)
- ▶ Top-N recommendation
  - ▶ Precision: ★ ÷ ■
  - ▶ Recall : ★ ÷ ■

Actual rating	5	3	2
Predicted rating	4	3	4

$$MAE = \frac{|5 - 4| + |3 - 3| + |2 - 4|}{3} = 1.0$$

$$RMSE = \sqrt{\frac{(5 - 4)^2 + (3 - 3)^2 + (2 - 4)^2}{3}} = 1.29$$

Recommend  
N items



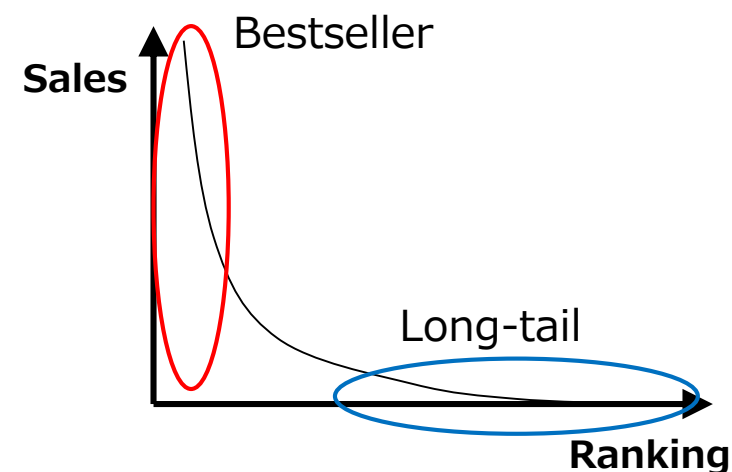
favorite  
items

# Beyond Accuracy

- ▶ Traditional challenge
  - ▶ Cold start problem: new users, new items
  - ▶ How to achieve high accuracy for new users?
- ▶ Recent challenges
  - ▶ Context awareness: location, time of day, weekday/weekend, etc.
  - ▶ **Long-tail items:** recommend unpopular items
  - ▶ **Diversity:** recommend different set of items
  - ▶ **Behavior change:** recommend different actions from past

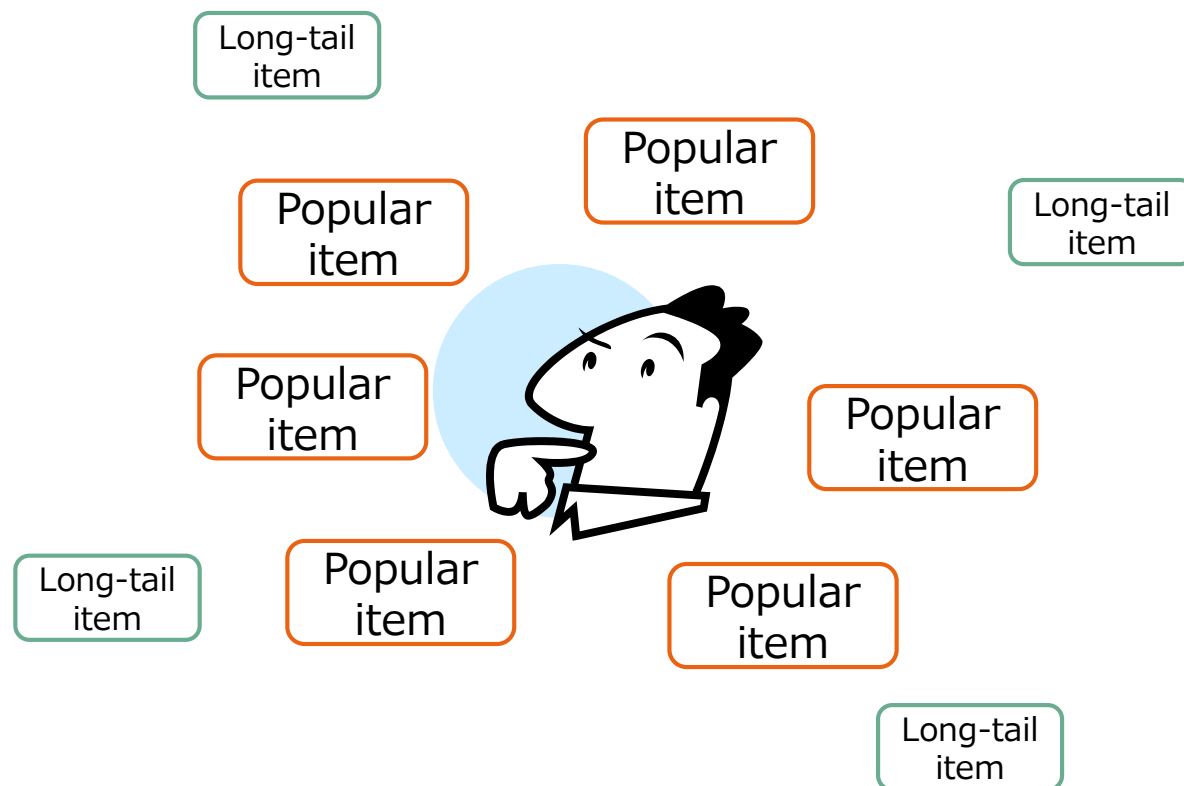
# Long-tail Item Recommendation

- ▶ Long-tail: unpopular item
  - ▶ Amazon: 1/3 of sales from long-tail items (past)
  - ▶ Common practice: 80 % of sales from 20% popular items
  - ▶ Head area << tail area
  - ▶ Difficult in brick & mortar shops
- ▶ Merit for seller (company)
  - ▶ Gain of sales
- ▶ Merit for customers
  - ▶ Personalized service  $\Rightarrow$  customer satisfaction  $\uparrow$



# Difficulty in recommending long-tail items

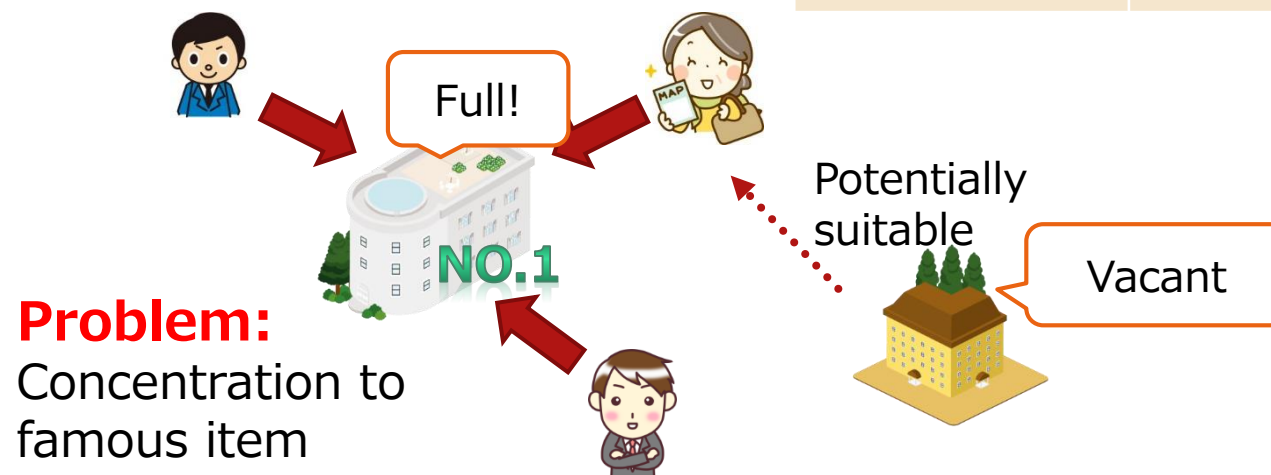
- ▶ Popularity bias
  - ▶ Popular item:
    - ▶ Attract positive ratings
    - ▶ Recommend to many users
      - ▶ Regardless of CF algorithms
- ▶ Solution
  - ▶ Consider other factors than accuracy
  - ▶ e.g. Diversity



# Diversity

- ▶ [Within user] Different types of items for a user
  - ▶ Different genres, artists, topics, etc.
- ▶ [Between users] Different items for different users
  - ▶ Useful for solving social concerns
    - ▶ Hotels, restaurants
- ▶ **Long-tail items** contribute to diversification

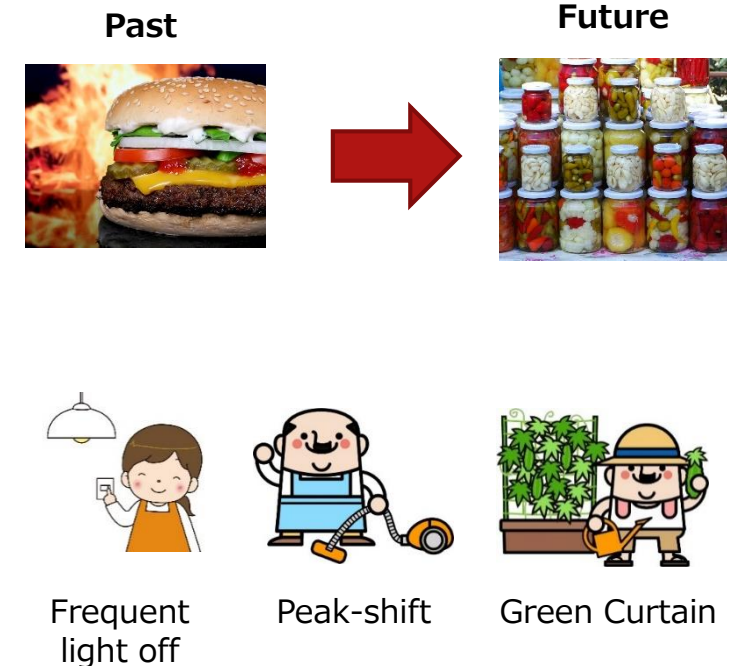
homogenous	Diversified
Star Wars EP1	Star Wars EP1
Star Wars EP2	Walking dead
Star Wars EP3	Peter Rabbit
Matrix	KAN-WOO
Solo: SW story	Oceans





# Behavior Change

- ▶ Social concern in modern society
  - ▶ Health promotion
    - ▶ Walking route recommendation
    - ▶ Healthy food/recipe recommendation
  - ▶ Energy-saving behavior
  - ▶ Infection prevention
- ▶ Challenges
  - ▶ Past behavior is meaningless: Favorite  $\neq$  profitable
  - ▶ From Favorite items to profitable & **Acceptable items**
  - ▶ **Explanation**: Why this items is recommended



# Personality & Personal Values

## ▶ Personal values

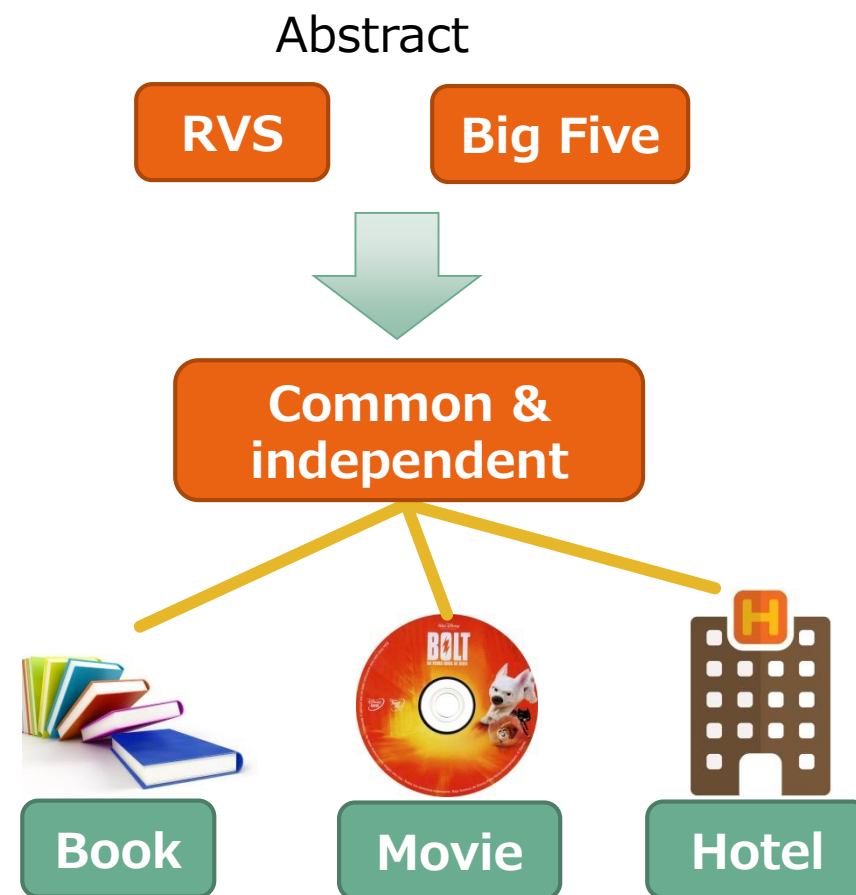
- ▶ Basis for ethical action
- ▶ Acquired nature
- ▶ Rockeach value survey (RVS)
- ▶ Terminal values (18 items)
  - ▶ End-states of existence
  - ▶ True friendship / Happiness / etc.
- ▶ Instrumental values (18 items)
  - ▶ Preferable modes of behavior
  - ▶ Ambition / Love / Courage / etc.

## ▶ Personality

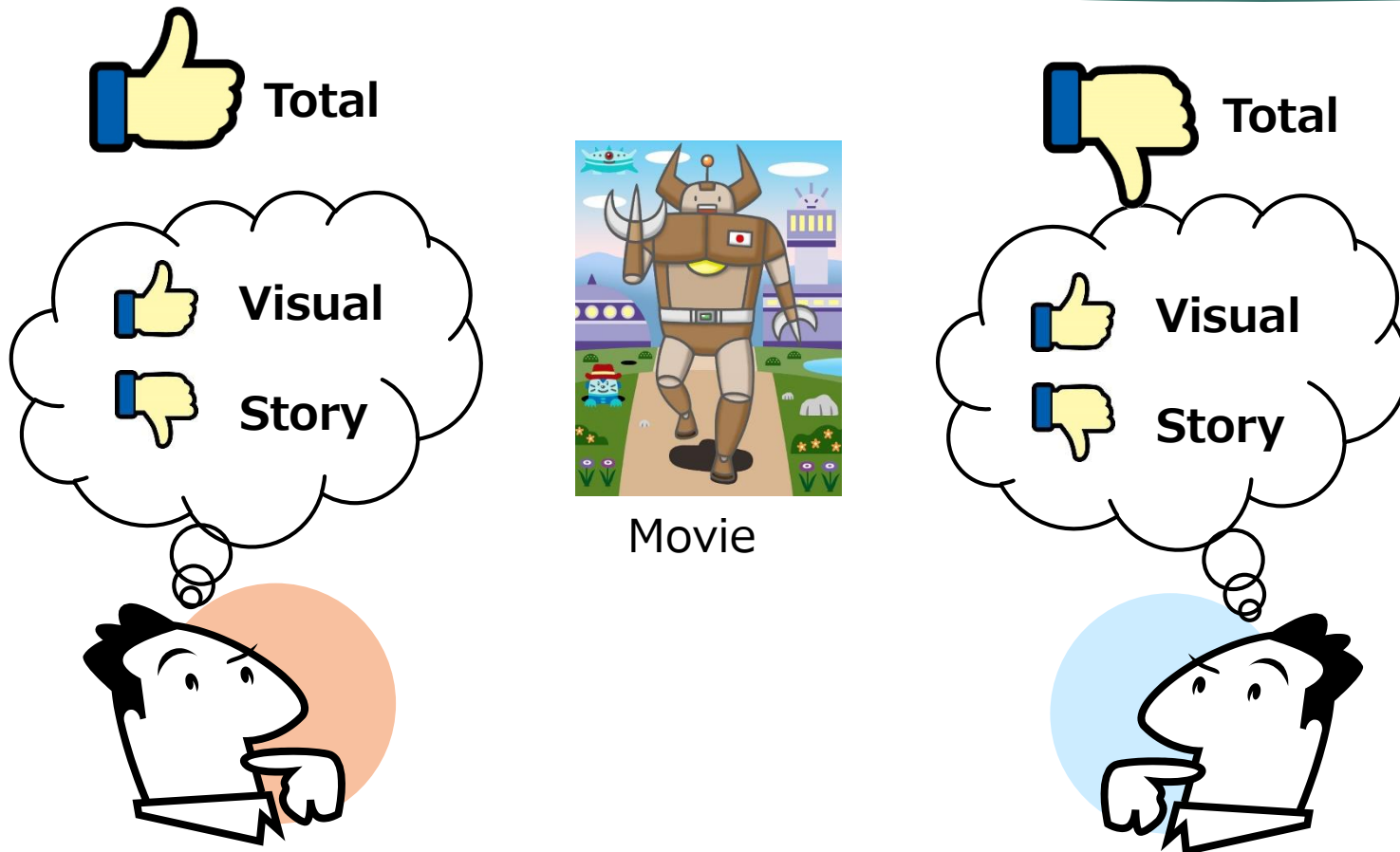
- ▶ Individual difference among people in behavior patterns, cognition, emotion
- ▶ Inherent nature
- ▶ Big-five factors
  - ▶ Openness to experience
  - ▶ Conscientiousness
  - ▶ Extroversion
  - ▶ Agreeableness
  - ▶ Neuroticism

# Challenge for Personal Values-based Recommendation

- ▶ Distance to preference
  - ▶ What to recommend to “**Ambitious**” user?
  - ▶ Difficult to directly apply to recommendation
- ▶ Independent of target item domain
  - ▶ Modeling method should be common to any items
- ▶ Possibility of computation
  - ▶ Without interpretation / tuning by human expert
  - ▶ Implicit modeling



# Personal Values as Important Attributes for Decision Making



Both users agree  
in *attribute* level

**BUT**

Total evaluation is  
different



**Different  
personal values**

# Rating Matching Rate (RMR)

## Review1

Attribute	Polarity
Total	Positive
Story	Positive
Actor	Positive
Music	Negative

## Review2

Attribute	Polarity
Total	Negative
Story	Negative
Actor	Positive
Music	Positive

✓ Same polarity as total evaluation

## RMR

Attribute	Story	Actor	Music
Match	2	1	0
Unmatch	0	1	2
RMR	1.0	0.5	0.0

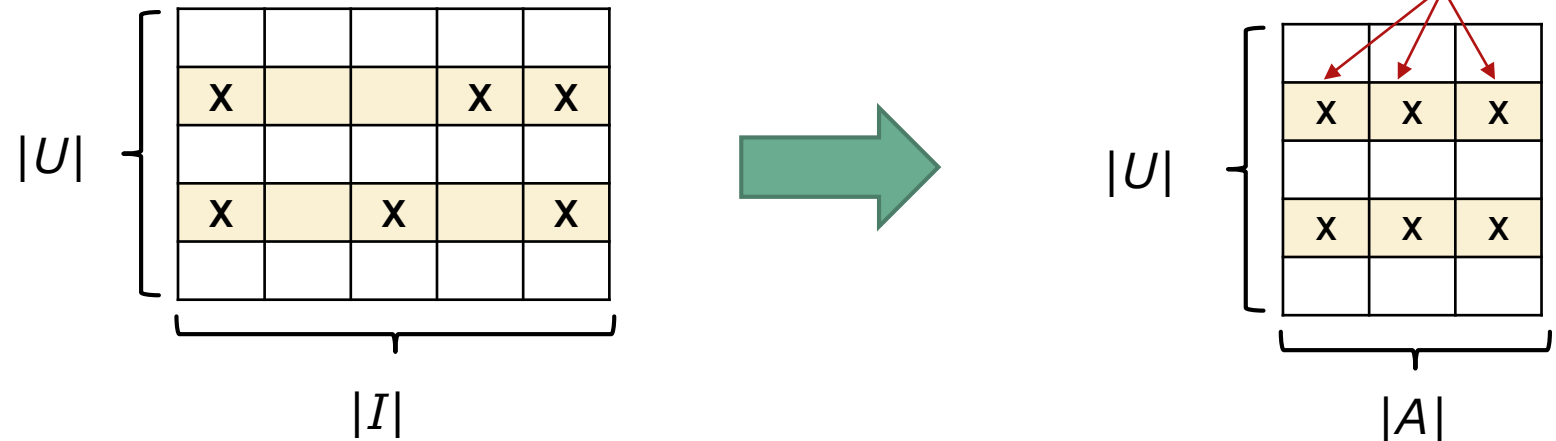
- User model = n-dimensional vector consisting of each attribute's RMR
- High RMR = strong effect on decision making

# Advantage of Personal Values-based User Modeling

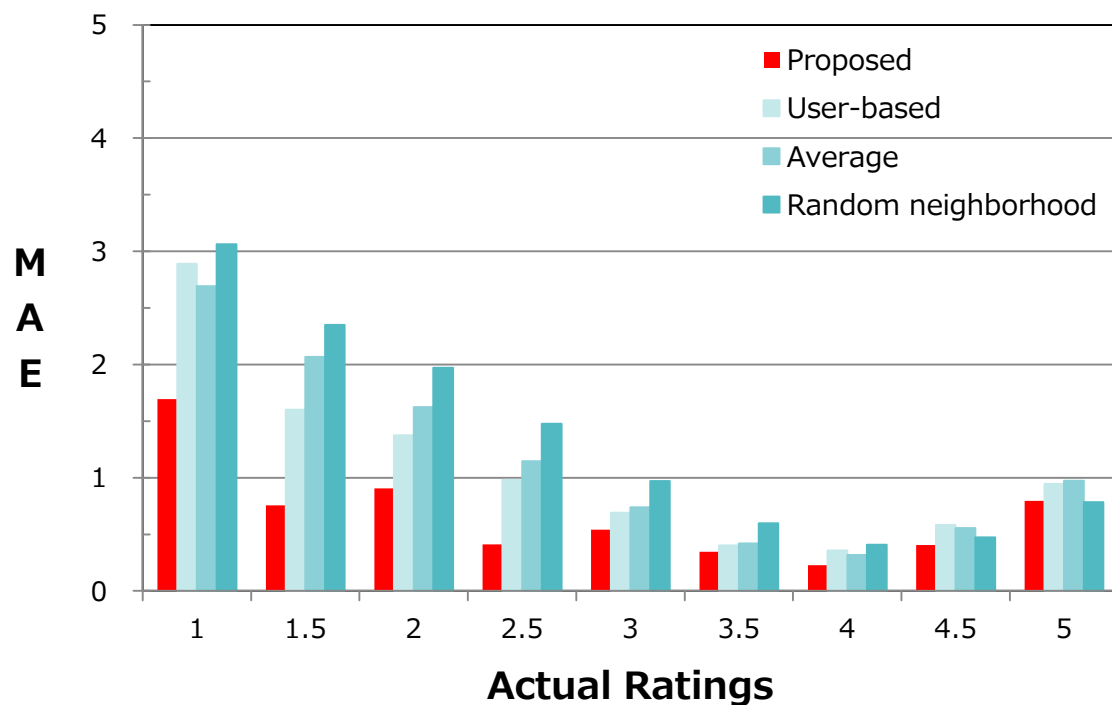
- ▶ Model is constructed on attribute space of target item
  - ▶ Easy to combine with ordinary recommendation methods
  - ▶ Can be calculated for any attribute IF rating is given
- ▶ Stable modeling with small number of reviews ( $<10$ )
  - ▶ Effective for “lack of information” problem
- ▶ Potential for
  - ▶ Interpretability: suitable for **Explanation** of recommendation
  - ▶ Recommending **Acceptable items**: satisfy important attributes
  - ▶ Recommending **Long-tail items**: shown by experiments

# Personal Values-based Collaborative Filtering (Neighborhood-based CF)

- ▶ Extend User-based collaborative filtering
- ▶ Used for user-user similarity calculation
  - ▶ Baseline: correlation of item ratings (i.e. neighborhood-based)
  - ▶ Proposed: correlation of RMR



# Experimental Result

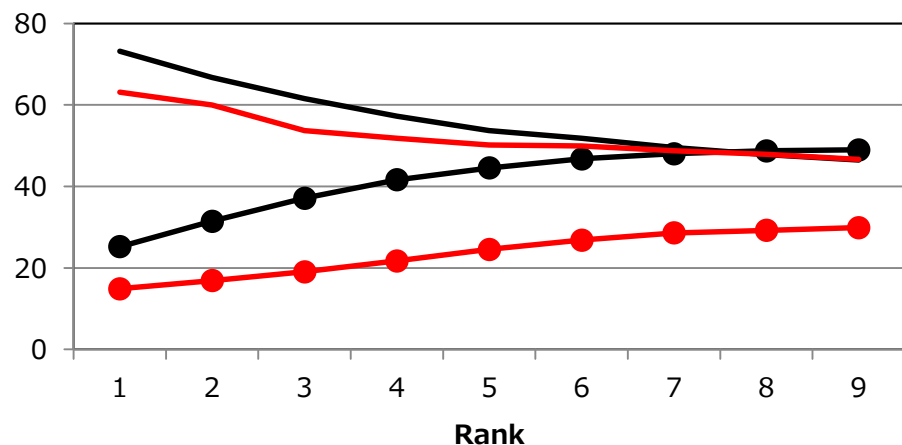


- ▶ Target data: 4Travel
  - ▶ 5,079 users
  - ▶ 7,295 hotels
  - ▶ 64,137 ratings: sparse dataset
- ▶ Comparison of MAE
  - ▶ All methods achieved lower MAE for around 4
  - ▶ Proposed method: lower MAE for lower ratings

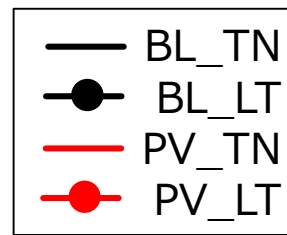
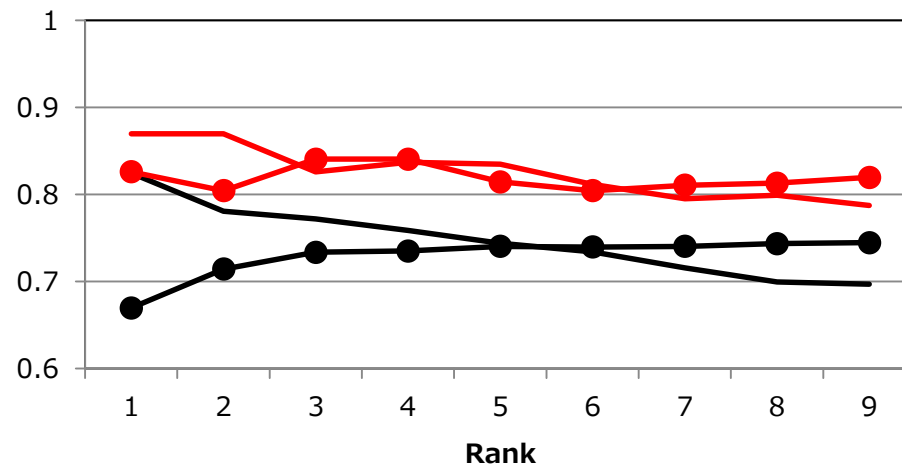


# Potential for Long-tail item recommendation

## Avg. Popularity



## Avg. Precision



BL: baseline (User-based)  
PV: personal values  
TN: Top-N  
LT: long tail selection

- ▶ Long Tail selection: select unpopular items with high predicted ratings
  - ▶ PV can enhance effect of Long Tail selection
- ▶ PV can improve precision

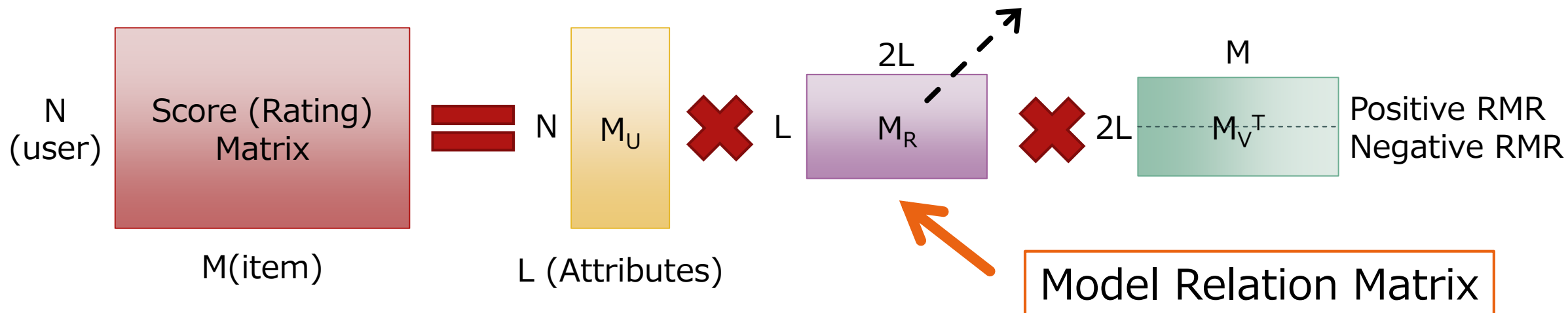
# MCFPV (Matrix-based CF employing Personal Values)

## ► Difference from usual approach

- Latent factors  $\Rightarrow$  Item's attributes
- User / Item models: RMR
- Recommend higher score items

## Interpretability

Large value in  $M_R(\text{story, cast})$   
 $\Rightarrow$  Users care about casts' reputation  
 if they put priority on story.



# Model Relation Matrix

- ▶ Manual Setting [Shiraishi17]
  - ▶ Diagonal matrix
- ▶ Learning from rating matrix
  - ▶ Based on prediction error
  - ▶ BPR (Bayesian Personalized Ranking) [Rendle09]

$$\begin{pmatrix} 1 & \cdots & 0 & -1 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 1 & 0 & \cdots & -1 \end{pmatrix} \quad \begin{pmatrix} 1 & \cdots & 0 & 0 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 1 & 0 & \cdots & 0 \end{pmatrix}$$

$$\begin{pmatrix} 2 & \cdots & 0 & -1 & \cdots & 0 \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ 0 & \cdots & 2 & 0 & \cdots & -1 \end{pmatrix}$$

$$M_R = \begin{pmatrix} w_{1,1} & \cdots & w_{1,L} & w_{1,L+1} & \cdots & w_{1,2L} \\ \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ w_{L,1} & \cdots & w_{L,L} & w_{L,L+1} & \cdots & w_{L,2L} \end{pmatrix} \quad M_U$$

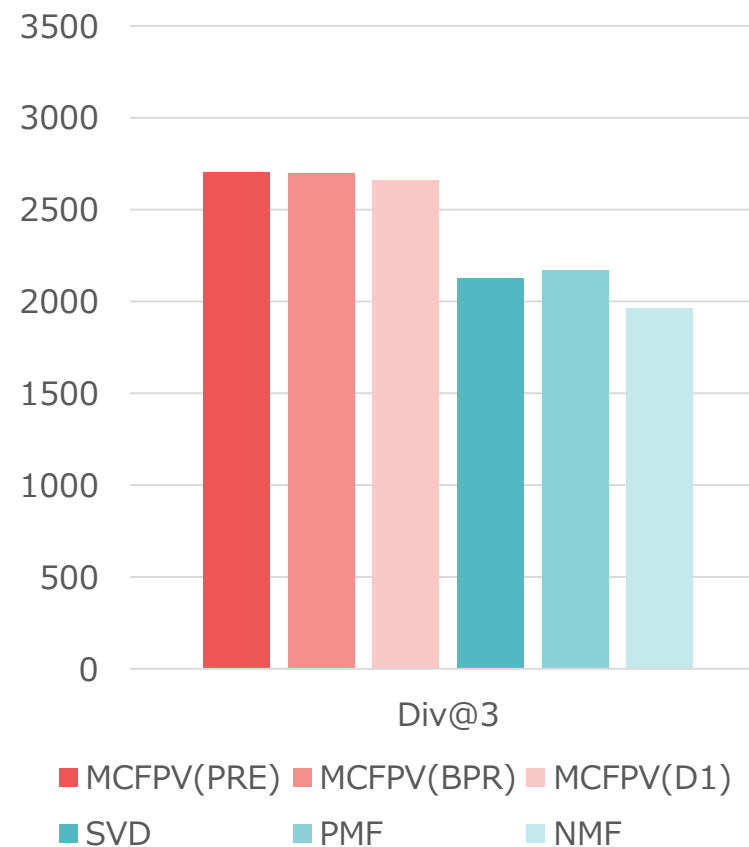
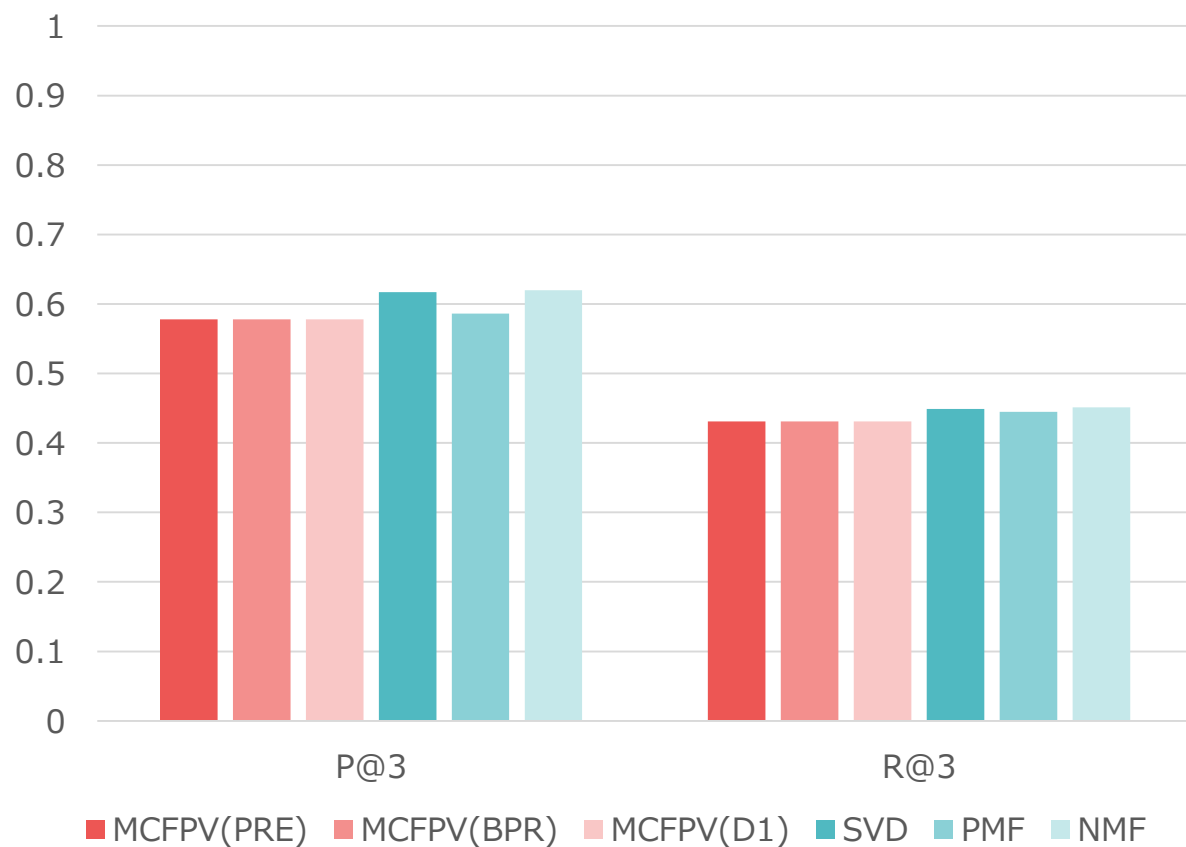
(Positive)  $M_V$  (Negative)

# Experiments: Dataset

Dataset	# User	# Item	# Rating	Density
Yahoo! Movie	18,507	6,746	523,730	0.00420
Hotpepper Beauty	31,976	8,101	72,386	0.00028

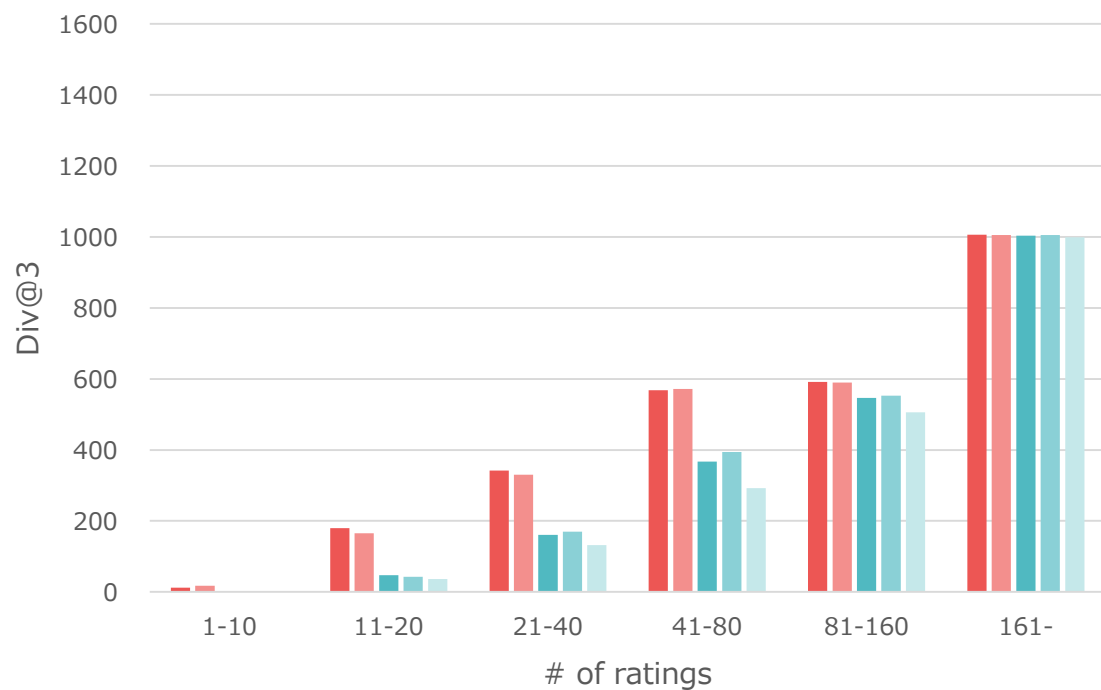
- ▶ Yahoo! Movie: rating  $\in \{1, 2, \dots, 5\}$ 
  - ▶ 5 Attributes: Story, Cast, Scenario, Visuals, Music
- ▶ Hotpepper Beauty: rating  $\in \{1, 2, \dots, 5\}$ 
  - ▶ 4 attributes: Atmosphere, Service, Skill, Price

# Result: P@3, R@3, Div@3 Yahoo! Movie

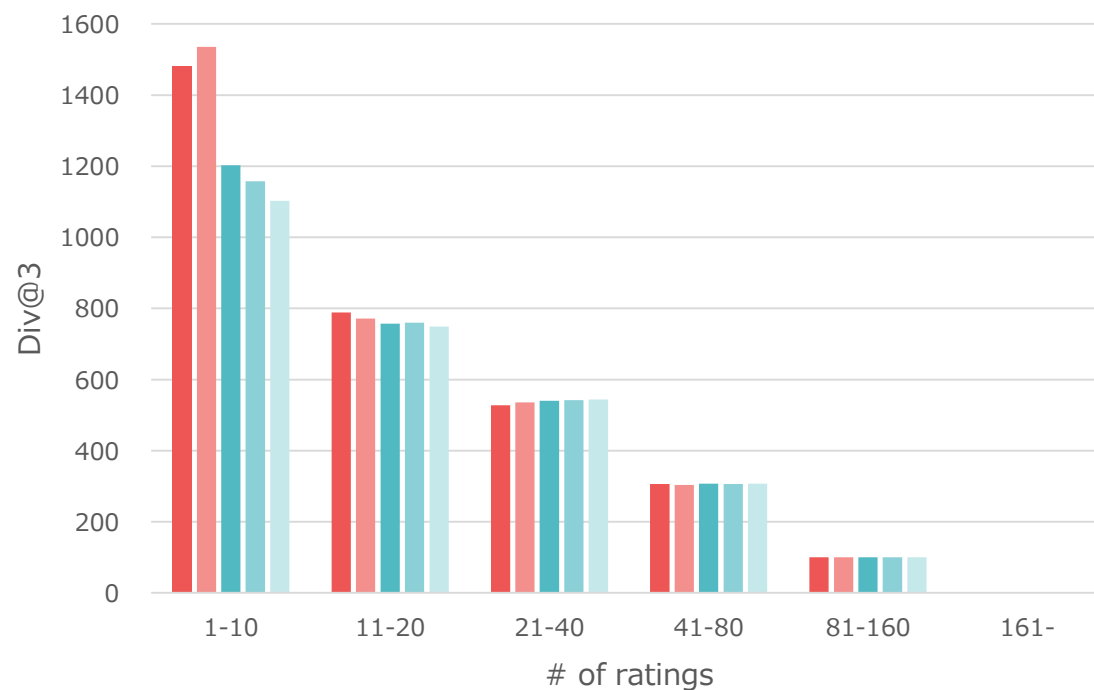


# Result: (X) Popularity vs. (Y) Diversity

## Yahoo! Movie



## Hotpepper Beauty



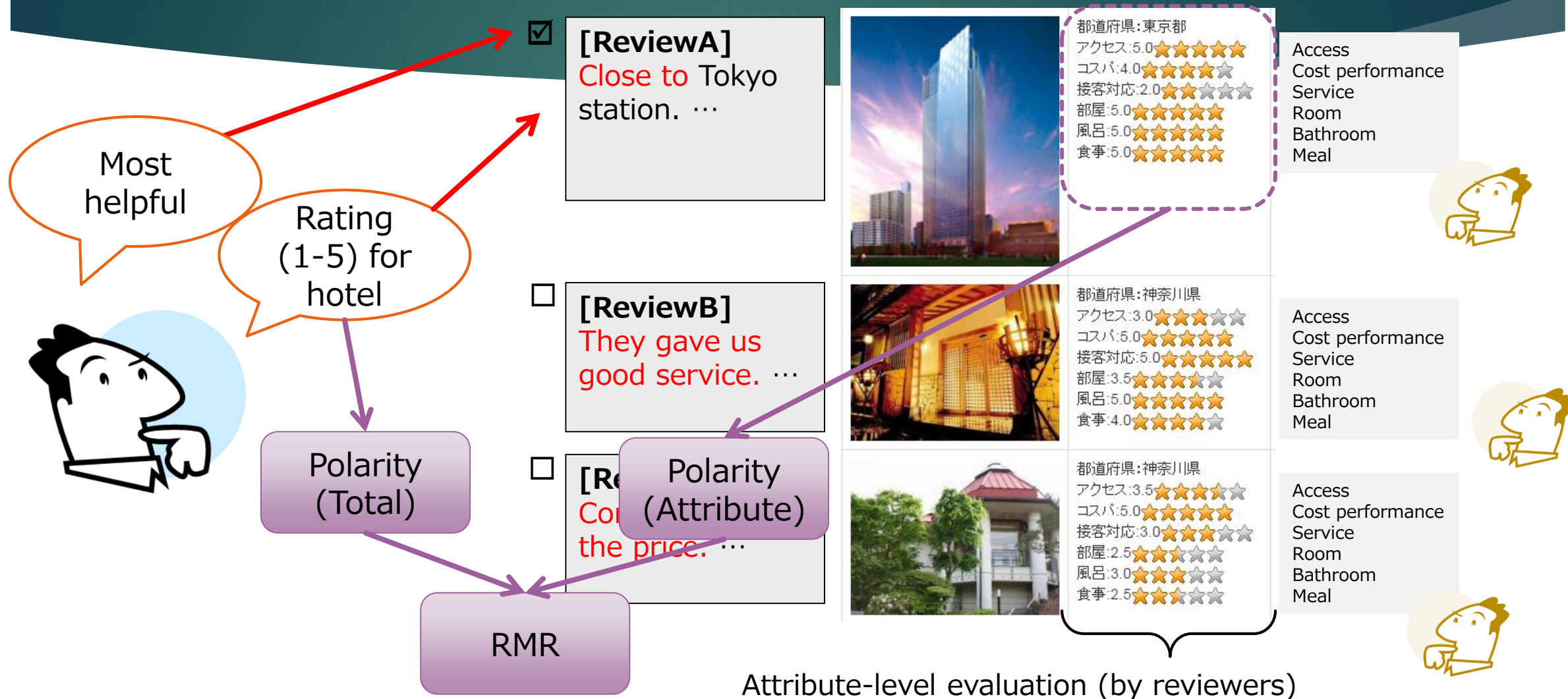
■ MCFPV(PRE) ■ MCFPV(BPR) ■ SVD ■ PMF ■ NMF

# Good / Bad Points of Personal Values-based User Modeling

- ▶ [GOOD] Model is constructed on attribute space of target item
  - ▶ Easy to combine with ordinary recommendation methods
  - ▶ Can be calculated for any attribute IF rating is given
- ▶ [GOOD] Stable modeling with small number of reviews ( $<10$ )
  - ▶ Effective for cold-start / sparsity problem
- ▶ [BAD] Need reviews POSTED by target users
  - ▶ # of reviewers  $\ll$  # of ROMs

# User Modeling from Review Browsing Behavior

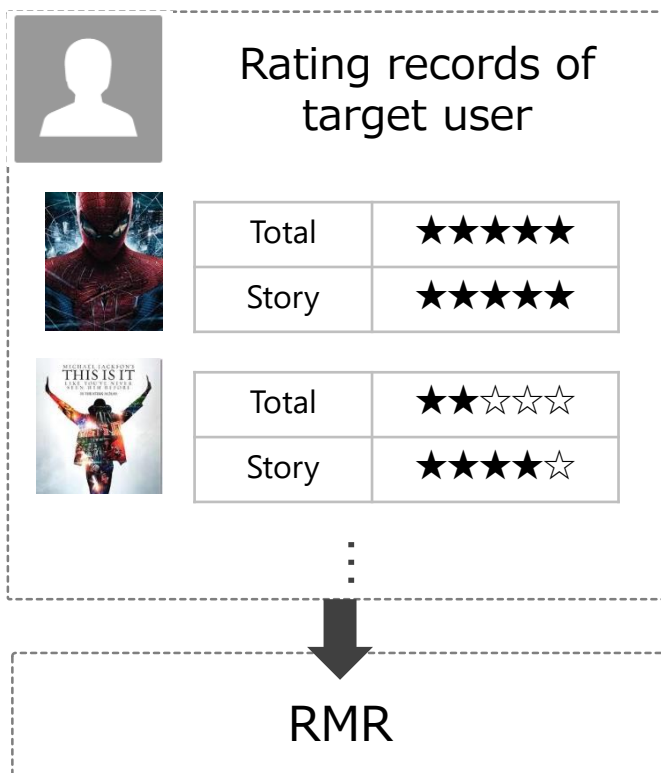
32



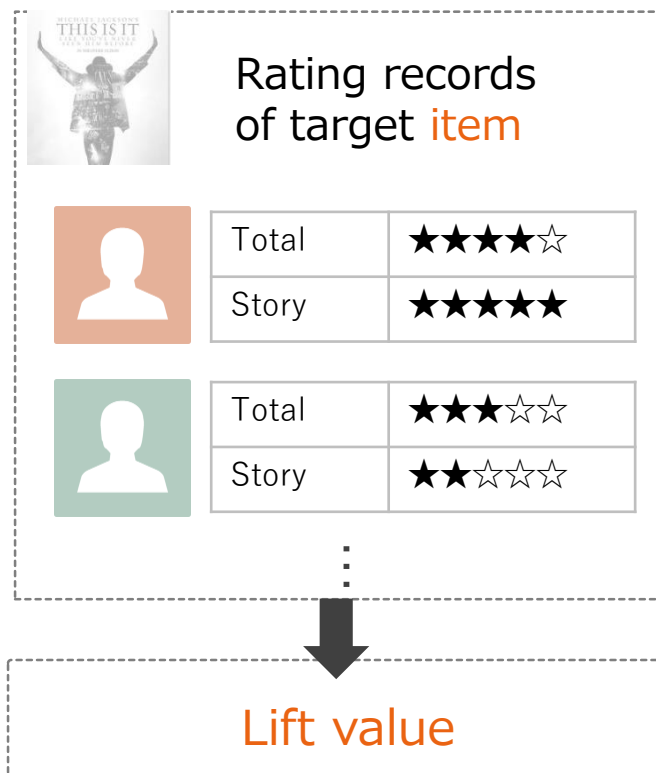


# From user modeling to item modeling

## User modeling



## [Proposed] Item modeling



More review available  
for item than user

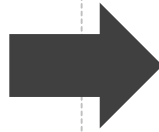
# From RMR to Lift value

## Personal-values-based user model

Attribute evaluation	Total evaluation
Pos	Pos
Neg	Neg



$$\text{RMR} = \frac{\text{\#matched}}{\text{\#unmatched} + \text{\#matched}}$$



## Proposed method

Attribute evaluation	Total evaluation
Pos	Pos
Pos	Neg
Neg	Pos
Neg	Neg



### Lift value

Calculate 4 values for attribute

# Calculation of Lift value

**X:** Polarity of  
Attribute evaluation

**Y:** Polarity of  
Total evaluation

Pos	→	Pos
Pos	→	Neg
Neg	→	Pos
Neg	→	Neg

4 patters of lift value

$$\text{lift}(X \rightarrow Y) = \frac{P(X \wedge Y)}{P(X)P(Y)}$$

## Example for movie data

Attr	P→P	P→N	N→P	N→N
Story	2.00	0.67	0.00	1.33

↓

$$\text{lift}(\text{Pos} \rightarrow \text{Pos}) = 2.0$$

The probability of “*The movie is favored*” **doubles** with the condition of “*Story is favored*”

# Explaining recommendation with lift value

Attribute evaluation	Total evaluation
Pos	Pos
Pos	Neg
Neg	Pos
Neg	Neg



Attribute	P→P	P→N	N→P	N→N
Story	2.00	0.67	0.00	1.33
Casts	1.08	0.93	0.87	1.11
Direction	1.22	0.81	0.83	1.14
Visual quality	0.00	1.33	2.00	1.33
Music	1.12	0.67	0.97	1.09

"People who *like story* tend to be *satisfied* with the *movie*"

"People tend to be *satisfied* with the *movie* even though they do *not like Visual quality*"

As I don't care about visual quality, I might like it.



# Conclusion

- ▶ Personal values-based information recommendation
  - ▶ RMR: Modeling user's personal values
  - ▶ Introduction to collaborative filtering (neighborhood-based, Matrix-based): effective for long-tail item recommendation
  - ▶ User modeling from browsing history
  - ▶ Item modeling with explanation
- ▶ Beyond recommending favorite items
  - ▶ Paradigm shift to acceptable items
  - ▶ Extend applicability of recommender systems: behavior change support, etc.