# Day 1:

# <u>Laying the Foundation for Your Marketplace</u> <u>Journey</u>

# **Step 1: Choose Your Marketplace Type:**

**Marketplace Type: Q-Commerce** 

## **Primary Purpose:**

To provide a platform for rapid delivery of furniture and home decor essentials, catering to the fast-paced lifestyle of urban professionals, young adults, and families. The goal is to deliver furniture quickly, offering a wide variety of products to help customers furnish and style their homes with ease.

# **Step 2: Define Your Business Goals:**

Our marketplace addresses the issue of delayed furniture deliveries and the complexity of assembling products after purchase. Urban dwellers and busy professionals often lack the time and resources to shop for furniture in physical stores or wait for long delivery times. Our Q-Commerce platform aims to solve this by offering quick delivery of quality furniture within hours. Additionally, we provide easyto-assemble options for customers who prefer convenience.

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- 1. The target audience includes:
  - Urban Professionals: Individuals with demanding jobs who need quick and reliable delivery for essential home furniture, such as office desks, chairs, and storage solutions.
  - Young Adults and Students: People living in apartments or dorms who need affordable, stylish, and compact furniture delivered quickly.
  - **Families**: Households that require a variety of furniture for living rooms, bedrooms, kitchens, and offices, often seeking speedy delivery for home upgrades or relocations.
  - New Homeowners/ Renters: People who have just moved into a new space and need a complete furniture setup promptly.

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- 2. The platform will provide a wide range of furniture and home decor items, including:
  - Living Room Furniture: Sofas, armchairs, coffee tables, TV stands, and storage units.
  - o **Bedroom Furniture**: Beds, wardrobes, bedside tables, dressers, and nightstands.
  - o **Dining Furniture**: Dining tables, chairs, barstools, and buffets.
  - Home Office Furniture: Desks, ergonomic chairs, bookshelves, and file cabinets.
  - o Storage Solutions: Shelves, cabinets, and organizers.
  - o **Decorative Items**: Rugs, lamps, wall art, mirrors, and vases.
  - Assembly Services: Optional assembly of furniture at the customer's location for convenience.

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- 3. **Speed**: Guaranteed delivery within hours (e.g., within 90 minutes), allowing customers to furnish their spaces without delay.
  - **Convenience**: A user-friendly app and website, providing real-time inventory updates, easy navigation, and fast checkouts.
  - Customizable Furniture: Some products will offer custom designs (e.g., custom sizes, colors) to meet the specific needs of customers.
  - Reliability: Real-time tracking of orders, transparent pricing with no hidden costs, and efficient delivery with professional installation.
  - Sustainability: Offering eco-friendly furniture options and promoting sustainable practices (e.g., recyclable materials, eco-conscious packaging).

# Step 3: Create a Data Schema

# **Entities and Their Relationships:**

Below are the key entities in the marketplace and their relationships:

## 1. Products:

- o **ID**: Unique identifier for each product.
- Name: Name of the product (e.g., "Modern Sofa", "Dining Table Set").
- Price: Cost per unit.
- Stock: Available quantity.
- Category: Classification (e.g., Living Room Furniture, Bedroom Furniture, Office Furniture, Decor).
- o **Tags**: Keywords for search (e.g., "wooden", "modern", "compact").
- o **Dimensions**: Measurements (width, height, depth).
- o **Material**: Type of materials used (e.g., wood, metal, fabric).

- o Color: Available colors for the product.
- o Assembly Required: Boolean (true/false) indicating if the product requires assembly.
- **Product Images**: High-quality images for visualization.

#### 2. Orders:

- o Order ID: Unique identifier for each order.
- o Customer Info: Customer's full name, contact number, and address.
- o **Product Details**: List of products, quantities, prices, and any discounts applied.
- o **Status**: Order status (Pending, Shipped, Delivered, Cancelled).
- o **Timestamp**: Date and time of order placement.
- o **Delivery Type**: Option to choose between standard delivery or express delivery.
- o **Total Price**: Final total including any applicable taxes and delivery charges.

#### 3. Customers:

- o **Customer ID**: Unique identifier for each customer.
- o Name: Full name.
- o Contact Info: Phone number and email address.
- o **Address**: Delivery address with postal code.
- Order History: Record of past orders, including the products ordered and delivery dates.
- o **Wishlist**: A list of products saved for future consideration.
- o **Payment Info**: Stored for faster checkout (securely encrypted).

### 4. Delivery Zones:

- o **Zone Name**: Identifier for the delivery zone (e.g., "Downtown Area", "Suburbs").
- o Coverage Area: List of served postal codes or cities.
- Assigned Drivers: Information about drivers, including their availability and tracking data.

#### 5. **Shipment:**

- Shipment ID: Unique identifier for tracking a shipment.
- o Order ID: Associated order number.
- Status: Current status (e.g., "In Transit", "Out for Delivery", "Delivered").
- o Delivery Date: Expected or actual delivery date.
- o **Driver Info**: Name and contact details of the driver responsible for the delivery.
- Delivery Confirmation: Option for customers to sign upon delivery or take delivery photos for proof.

#### 6. Reviews:

- o **Review ID**: Unique identifier for each review.
- Customer ID: The customer who wrote the review.
- Product ID: The product being reviewed.
- Rating: Numeric rating (1 to 5 stars).

- o **Review Text**: Customer's feedback on the product and service.
- o **Timestamp**: Date and time of the review submission.

## 7. Payment Transactions:

- o **Transaction ID**: Unique identifier for each payment transaction.
- o Order ID: Associated order.
- o Amount: Total amount paid.
- o **Payment Method**: Credit card, debit card, PayPal, etc.
- o Transaction Status: Success, Pending, Failed.
- o **Timestamp**: Date and time of payment.

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# **Visual Representation of Schema:**

```
[Product]
- ID
- Name
- Stock
- Category
- Tags
  [Order] -----> [Customer]
- Order ID
               - Customer ID
 - Product ID
- Quantity
                - Contact Info
- Status
                - Address
- Timestamp
                - Order History
   [Shipment] <----- [Delivery Zone]
- Shipment ID - Zone Name
- Order ID
                - Coverage Area
                - Assigned Drivers
- Status
```

### **Conclusion:**

In conclusion, our Q-Commerce furniture platform aims to revolutionize the home furnishing experience by providing fast, reliable delivery and high-quality products to urban professionals and families. By combining speed, convenience, and customer-centric services, we ensure a seamless shopping experience for busy individuals.