

# GMS P&L 2019-2023

Sales

2.2M

Last Year 1.90M

% Change 15.23%

Gross Profit

1.2M

Last Year 1.04M

% Change 18%

Expense

1.0M

Last Year 804.15K

% Change 24%

Net Income

233.4K

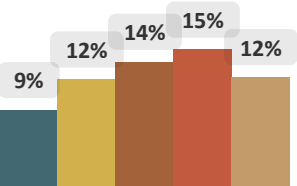
Last Year 252.60K

% Change -8%

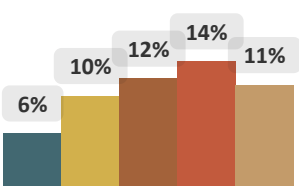
## Profit Ratios for 2019-2023



Gross Margin

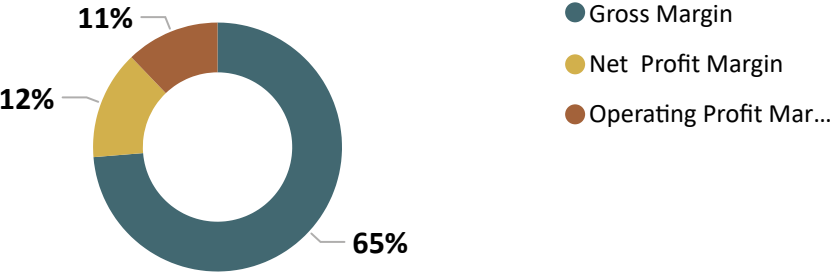


Net Profit Margin

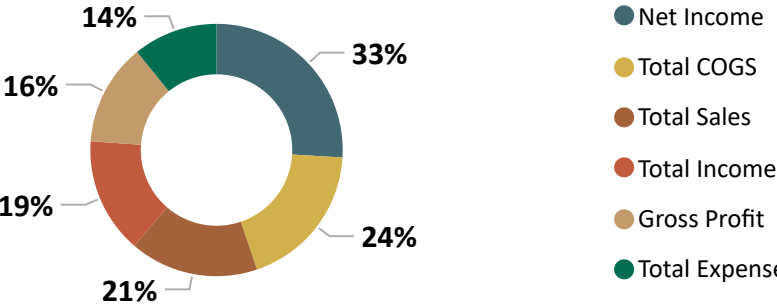


Operating Profit Margin

## Average Profitability Ratio



## Average Growth 2019 - 2023



# P&L for 2019-2023

Particulars	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21	Jan - Dec 22	Jan - Dec 23
Ordinary Income/Expense					
Income					
Sales					
Sales - Agency	7,975.00	0.00	0.00	0.00	11,913.46
Sales - Air Quality	14,275.25	17,811.50	16,288.75	21,825.00	19,405.00
Sales - Calibration	183,068.50	223,737.25	292,830.00	403,498.50	461,975.00
Sales - Foam Sample+Fire Test	34,075.00	39,890.50	43,920.00	45,475.00	44,550.00
Sales - Freight Charges	6,215.03	11,601.90	12,582.50	22,549.00	39,078.99
Sales - FRS Lifeboat	48,170.00	36,290.00	31,850.00	30,950.00	49,250.00
Sales - FRS Sales	220,732.45	137,269.13	207,771.58	190,870.97	292,141.22
Sales - FRS Services	376,776.77	353,000.62	459,209.10	510,014.26	594,651.98
Sales - Hans Buch - Delivery	1,987.00	0.00	0.00	0.00	0.00
Sales - Third Part Services	14,925.00	124,354.59	159,842.00	148,995.53	225,472.95
Sales - Third Party Sales	31,973.58	201,124.10	216,569.38	382,127.30	283,906.68