## TAHA HASSAN

#### **Digital Marketing & Proud Geek**

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#### **ABOUT ME**

Results-driven marketing professional skilled in digital marketing, content creation, and social media management. Experienced in multi-channel campaigns, data-driven decision-making, and client relationship management. Passionate about combining creativity and analytics to deliver measurable business growth.

### **EXPERIENCE**

#### Digital Marketing Intern Albion Environmental

**2**025

Ayr, Scotland

- Designed and implemented marketing strategies to promote the MyBins app.
- Enhanced community engagement and awareness among local councils.
- Produced compelling visual and written content for social media channels, leading to a 20% increase in follower engagement.
- Helped councils communicate recycling schedules and sustainability initiatives.

# Digital Marketing Executive Workers Education & Research Organization

**1** 2021 - 2023

Karachi, Pakistan

- Developed and executed integrated digital marketing strategies to drive lead generation, successfully increasing qualified leads by 35% year-over-year.
- Managed end-to-end social media and email marketing campaigns, from content creation to performance analysis, which boosted audience engagement and brand visibility.
- Optimized website content and structure for SEO, leading to a 40% increase in organic traffic and a significant improvement in search engine rankings for target keywords.

### **PROJECTS**

- Digital Marketing Practice: Developed a website, implemented SEO strategies, managed social media marketing, and created engaging content.
- Future Marketing and Transformational Technology: Focused on DARQ technology and its transformative impact on the healthcare sector.
- Digital Branding: Researched Kapferer's Brand Identity Prism and analyzed Revolut's brand extension strategy.
- Thesis on Supply Chain Performance in the Textile Sector of Pakistan: Studied supply chain integration, e-procurement practices, and the impact of total quality management.
- Marketing Research Project: Designed a portable refrigerator prototype, developed market positioning, and created a 4P marketing strategy.
- Management Research Project: Interviewed REDWOOD's executive director to analyze organizational planning and leadership approaches.
- **Economics Research Project:** Examined perfect competition models in firms, focusing on short- and long-term pricing conditions.

#### **EDUCATION**

# M.Sc. in Digital Marketing University of the West of Scotland

**2024 - 2025** 

 Courses: Digital Branding, Digital Marketing Practice, Future Marketing and Transformational Technology

# Master of Business Administration Bahria University, Karachi

**2021 - 2022** 

 Courses: Inventory Management, Strategic Procurement, Demand Forecasting, Green Supply Chain

# Bachelor in Business Management Bahria University, Karachi

**2017 - 2021** 

 Courses: Inventory Management, Procurement, Supply Chain Management, Shipping in SCM, Distribution Management

### **CERTIFICATIONS**

Entrepreneurial Masterclass

UWS

Marketing Analytics
Univ. of Virginia

Digital Marketing Fundamentals

Excel Skills for Business
Macquarie Univ.

Marketing Strategy
Coursera

Leading Teams
Univ. of Illinois

Financial Literacy Program
State Bank of Pakistan

Life & Career Essentials
FranklinCovey

### **STRENGTHS**

SEO | SEM / Paid Search / Google Ads

Social Media/Email Marketing

Campaign Management

Coursera Digital Marketing Certificatied