## 第42期予算進捗第42期予算進捗管理表

## 10月10日現在の実績

勘定科目	6月度				7月度				8月度				9月度			10月度				11月度				下期合計			通期合計		
一一一	単月実績	累計実績	年間予算進捗 昨年	比 単月	月実績	累計実績	年間予算進捗	昨年比	単月実績	累計実績	年間予算進捗	昨年比	単月実績	累計実績 年間子	F算進捗 昨年比	単月実績	累計実績	年間予算進捗	昨年比	単月実績	累計実績	年間予算進捗	昨年比	下期実績 年	間予算進捗	下期昨年比	通期実績	年間予算進捗	通期昨年比
[売上高]																													
売上高合計	274,890	766,174	109.5% 118	8% 11	18,876	885,050	110.6%	115.5%	100,893	985,943	109.5%	117.2%	110,320	1,096,263 109	9.6% 121.49	6 0	1,096,263	99.7%	109.5%	0	1,096,263	91.4%	99.6%	604,979	91.4%	104.2%	1,096,263	91.4%	99.6%
売上原価	117,666	364,469	111	1%	70,785	435,254		112.5%	55,761	491,015		114.6%	54,424	545,439	118.19	6 0	545,439		106.3%	0	545,439		95.2%	298,636		92.9%	545,439		
粗利益	157,224	401,696	122.3% 126	7% 4	48,092	449,787	119.8%	118.6%	45,132	494,919	117.2%	119.9%	55,896	550,815 11	7.4% 125.09	6 0	550,815	106.7%	112.8%	0	550,815	97.8%	104.2%	306,344	97.8%	118.2%	550,815	97.8%	104.2%
粗利益率	57.2%				40.5%				44.7%				50.7%	50.2%		#DIV/0!				#DIV/0!				50.6%			50.2%		
人件費計	20,799	155,753	95.1% 112	3% 2	25,420	181,172	96.8%	113.3%	22,539	203,712	96.8%	113.4%	22,434	226,145 96	6.7% 113.49	6 0	226,145	87.9%	102.2%	0	226,145	80.6%	83.7%	91,191	80.6%	59.5%	226,145	80.6%	83.7%
業務委託費	2,007	21,088	105.4% 150	0%	1,986	23,074	100.9%	138.1%	4,748	27,822	108.1%	152.1%	2,683	30,505 <b>10</b> 6	6.7% 154.29	6 0	30,505	97.0%	137.7%	0	30,505	88.9%	108.2%	11,423	88.9%	72.9%	30,505	88.9%	108.2%
広告宣伝費	297	8,965	45.5% 72	3%	2,574	11,540	51.2%	91.6%	1,117	12,657	50.0%	99.4%	717	13,374 <b>4</b> 7	7.5% 104.19	6 0	13,374	43.2%	99.3%	0	13,374	39.6%	97.9%	4,705	39.6%	317.5%	13,374	39.6%	97.9%
荷造運賃	6,286	24,258	99.0% 118	7%	4,694	28,952	103.4%	116.3%	3,057	32,008	101.6%	117.0%	3,226	35,235 <b>10</b> 0	0.7% 119.19	6 0	35,235	91.5%	109.8%	0	35,235	83.9%	103.3%	17,262	83.9%	94.3%	35,235	83.9%	103.3%
販売手数料	0	0			0	0			0	0			0	0		0	0			0	0						0		
旅費交通費	1,182	10,216	73.6% 73	8%	2,095	12,311	77.6%	77.0%	1,457	13,769	77.1%	81.1%	944	14,712 <b>7</b> 4	4.1% 79.09	6 0	14,712	67.4%	74.1%	0	14,712	61.8%	69.9%	5,678	61.8%	45.8%	14,712	61.8%	69.9%
支払手数料	216	815	79	1%	102	917		78.1%	114	1,030		79.4%	127	1,158	83.89	6 0	1,158		77.5%	0	1,158		72.3%	559		79.3%	1,158		
寄付金	0	240	18	0%	0	240		18.0%	0	240		18.0%	1,000	1,240	53.29	6 0	1,240		42.2%	0	1,240		42.2%	1,000		62.1%	1,240		
諸会費	38	600	100	0%	141	741		95.2%	8	748		91.9%	33	781	93.39	6 0	781		88.9%	0	781		83.1%	219		50.3%	781		
接待交際費	1	1,044	62	1%	201	1,244		71.0%	591	1,835		80.9%	65	1,899	82.89	6 0	1,899		75.8%	0	1,899		72.8%	857		88.5%	1,899		
会議費	6	125	95	5%	18	143		94.6%	14	157		95.3%	19	176	104.09	6 0	176		89.0%	0	176		84.2%	57		68.2%	176		
地代家賃	150	1,050	100	0%	150	1,200		100.0%	150	1,350		100.0%	150	1,500	100.09	6 0	1,500		90.9%	0	1,500		83.3%	600		66.7%	1,500		
修繕費	0	806	132	4%	42	848		132.8%	38	886		123.5%	0	886	123.59	6 0	886		121.9%	0	886		119.4%	80		59.9%	886		
通信費	1,152	6,371	185	2%	3,349	9,720		156.5%	855			155.2%	823	11,398	154.49	6 0	11,000	-	143.2%	0	11,398		132.5%	6,179		106.2%	11,398		
水道光熱費	99	1,520	113	_	120	1,640		113.7%	118	1,758		113.0%	95	1,852	112.39	6 0	1,852		106.9%	0	1,852		96.0%	431		63.6%	1,852		
租税公課	163	1,651	182	_	43	1,693		159.6%	83	1,777		163.3%	202	1,979	139.39		1,979	-	127.0%	0	1,979		118.7%	492		63.3%	1,979		
保険料	553	9,014		_	546	9,560		100.8%	2,384	11,944		104.3%	964	12,908	104.29	6 0	12,908		99.8%	0	12,908		46.8%	4,447		23.0%	12,908		
消耗品費	464	1,820	63	_	380	2,200		69.4%	161	2,361		66.4%	466	2,827	72.59	6 0	2,827		66.7%	0	2,827		51.7%	1,472		52.2%	2,827		
賃借料	524	3,314	90	_	752	4,066		102.1%	481	4,547		108.0%	422	4,969	112.39	6 0	4,969		107.9%	0	4,969		100.8%	2,179		105.0%	4,969		
減価償却費	1,340	9,380	117	_	1,340	10,720		117.0%	1,340	12,060		117.0%	1,340	13,400	117.09	6 0	13,400		106.4%	0	13,400	/	97.5%	5,360		78.0%	13,400		
販売促進費	990		61.5% 102	3%	934	5,467	64.9%	100.7%	3,232	8,699	91.8%	111.8%	834		0.5% 87.79	6 0	9,534		81.3%	0	9,534	75.4%	66.0%	5,991	75.4%	55.9%	9,534	75.4%	66.0%
諸報酬	0	0	210	F0/	0	0		215.20/	0	270		205 40/	0	0	220.00	0	· ·		205 40/	0	450		101.00/	120		0.0%	450		
事務用品費	16	335		_	34	368 7,608		215.2%	8	376		205.4%	80	456	226.89	6 0	100		205.4%	0	456		191.0%	138		108.4% 68.5%	456		
車両費	1,083	6,786 0	107	0%	822	7,008		106.2%	765 0	8,373 0		108.8%	919 0	9,293	110.99	0	9,293		96.6%	0	9,293 0		86.2%	3,590 0		0.0%	9,293		
リース料 新聞図書費	78	603	112	20/	112	716		111.3%	108			114.1%	97	921	115.29	6 0			100.0%	0	921		68.0%	396		43.0%	921		
研究開発費	10	003	112	3 70	112	0		111.5%	0	024		114.1%	91	921	115.2	0			100.0%	0	921		00.0%	290		0.0%	921		
<b>雑費</b>	167	248	80	2%	126	374		74.5%	164	539		67.0%	468	1,007	83.79				72.2%	0	1,007		46.3%	926		49.5%	1,007		
─── 貸倒引当金繰入	0	0		270	0	0		74.570	0	0.00		07.070	0	0	00.17	0 0			12.270	0	1,007	i	40.570	0		0.0%	0		
研修費	0	0			0	0			0	n			0	0		0	_			0	0			0		0.0%	0		
その他経費計	16,812	•	76.4% 106	3% 2	20,561	135,342		107.7%	20,993	156,335	81.0%	112.1%	15,675	172,010 80	0.2% 111.69			72.9%	102.7%	0	172,010	66.8%	85.7%	74,041	66.8%	67.3%	172,010	66.8%	85.7%
営業損益金額	119,613		407.0% 186			133,272			1,600				17,787	152,659 33:			<u> </u>	301.4%		0	152,659					-3514.1%	152,659		
損益分岐点	65,759	0	0	0% 11	13,657	0		0.0%	97,316	717,258		0.0%	75,214	0	0.09	6 #DIV/0!	0		0.0%	#DIV/0!	n		0.0%	326,306		0.0%	792,430		
損益分岐点操業度	23.9%	0			95.6%	0		0.0%	96.5%			0.0%	68.2%	n	0.09	_	0	-	0.0%		n		0.0%	53.9%		0.0%	72.3%		
1只盆刀 叹从採未及	23.9%	U	U	J 70	33.0%	U		0.0%	90.5%	12.1%		0.0%	08.2%	U	0.07	#וט #וט #	1 0		0.0%	#UIV/U!	U		0.0%	55.5%		0.0%	12.3%		