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This book is intended to be a roadmap for real estate investors who are looking to raise their game by injecting more private capital into their business. In the word of real estate, there is more than one way to obtain the money you need: Traditional lending may work for some investors, but going to a bank is simply not an option. Matt Faircloth will provide the step-by-step process to acquiring, securing and protecting private money to scale your real estate business. -Learn how to look into your current investment network for potential private money partners. -Get a step-by-step guide to researching the right markets for your next investment-Learn how to provide a win-win proposition to money partners all while building your own investment business. -Discover the different roles in private money: the person providing the deal and the person providing the cash... and how they both benefit. -Find out ways to discover all the cash sources available to you--there's more than you might think!-Learn the ins-and-outs of the cash provider pyramid and what it can do for you.-Deep discussion on how to work with your money partners and what types of deals will best benefit them based on their goals and the source of their capital.

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