xCjjA [Free PDF File] The Toilet Paper Entrepreneur: The Tell-it-Like-it-is Guide to Cleaning Up in Business, Even if You Are at the End of Your Roll





"Never started a company before? Struggling with little or no cash? Have no experience, no baseline to judge your progress against? Thank God! You've got a shot at making this work." So says Mike Michalowicz, author of The Toilet Paper Entrepreneur, a business book that is so uniquely useful, so raw and entertaining, it reads like the brainchild of Steve Jobs and Chris Rock. The founder of three multimillion-dollar companies, including Obsidian Launch, a company that partners with first-time entrepreneurs to grow their concepts into industry leaders, Mike Michalowicz knows what it really takes to spin your great idea into pure gold. Whether you're just starting out or have been at this for years, Mike's "get real" approach to business is a much-needed, swift kick in the pants. In this book, you'll discover:Why a business plan is a total waste of your timeWhy fulfilling your own needs is the first and last order of businessWhich three sheets of paper you need to successfully launch, manage, and grow your businessHow to get started in business with little or no moneyHow to find and exploit resources that no one else knows aboutHow to stop procrastinating and take action NOW!

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