## [GET] How I Raised Myself from Failure to Success in Selling

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A business classic endorsed by Dale Carnegie, How I Raised Myself from Failure to Success in Selling is for anyone whose job it is to sell. Whether you are selling houses or mutual funds, advertisements or ideas - or anything else - this book is for you. When Frank Bettger was 29, he was a failed insurance salesman. By the time he was 40, he owned a country estate and could have retired. What are the selling secrets that turned Bettger's life around from defeat to unparalleled success and fame as one of the highest-paid salesmen in America? The answer is inside How I Raised Myself from Failure to Success in Selling. Bettger reveals his personal experiences and explains the foolproof principles that he developed and perfected. He shares instructive anecdotes and step-by-step guidelines on how to develop the style, spirit, and presence of a winning salesperson. No matter what you sell, you will be more efficient and profitable - and more valuable to your company - when you apply Bettger's keen insights on: DISCLAIMER: "We cannot guarantee the availability of this ebook on an external site."

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