

# iUfuV [Download] Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine

"Ryan is not only charming and hilarious, he could sell milk to a cow." —ANDY COHEN,  
host of Watch What Happens Live . . . and New York Times bestselling author of *Superficial*

## SELL IT LIKE SERHANT

HOW TO SELL MORE, EARN MORE, AND  
BECOME THE ULTIMATE SALES MACHINE

RYAN SERHANT

Star of Bravo's *Million Dollar Listing New York* and *Sell It Like Serhant*



UNABRIDGED  
READ BY THE AUTHOR

CONTINUE ►

"Full of smart tricks and tips to make a seller out of you." --- PEOPLE.com Ryan Serhant is the very confident guy who wears stellar suits, has a driver, and regularly closes seven-figure deals on Bravo's hit series *Million Dollar Listing: New York*. On his reality show *Sell It Like Serhant*, he uses his sales expertise to teach struggling salespeople to successfully sell everything from golf balls to hot tubs. This book is the blueprint for how to go from sales scrub to sales machine. Serhant was a jobless hand model when he entered real estate. He outlines exactly how he flipped the switch and grew to dominate one of the most competitive sales markets in the world. Using personal accounts and lessons from his biggest (and smallest) deals, he gives fresh insight on how to manage multiple balls, or goals, at once to increase profits and achieve ultimate success. A salesman should not live or die by one deal or client. The ultimate salesperson never closes a deal and wonders, "What now?" because the next deal should already be happening. The Serhant principle is that it takes just as much time and energy to manage one deal as it does six. This book will help you learn how to bring in, control, and manage multiple balls successfully. A true salesperson knows it's a volume business. By juggling all your balls in the air at once and staying clearheaded in the clutter, you're better able to keep your eye on the ball and sell more. Ready, set, go. DISCLAIMER: "We cannot guarantee the availability of this ebook on an external site."

"Full of smart tricks and tips to make a seller out of you." --- PEOPLE.com Ryan Serhant is the very confident guy who wears stellar suits, has a driver, and regularly closes seven-figure deals on Bravo's hit series *Million Dollar Listing: New York*. On his reality show *Sell It Like Serhant*, he uses his sales expertise to teach struggling salespeople to successfully sell everything from golf balls to hot tubs. This book is the blueprint for how to go from sales scrub to sales machine. Serhant was a jobless hand model when he entered real estate. He outlines exactly how he flipped the switch and grew to dominate one of the most competitive sales markets in the world. Using personal accounts and lessons from his biggest (and smallest) deals, he gives fresh insight on how to manage multiple balls, or goals, at once to increase profits and achieve ultimate success. A salesman should not live or die by one deal or client. The ultimate salesperson never closes a deal and wonders, "What now?" because the next deal should already be happening. The Serhant principle is that it takes just as much time and energy to manage one deal as it does six. This book will help you learn how to bring in, control, and manage multiple balls successfully. A true salesperson knows it's a volume business. By juggling all your balls in the air at once and staying clearheaded in the clutter, you're better able to keep your eye on the ball and sell more. Ready, set, go. DISCLAIMER: "We cannot guarantee the availability of this ebook on an external site."

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine pdf free](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine epub download](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine online](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine epub download](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine epub vk](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine pdf download](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine read online](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine epub](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine vk](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine pdf](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine amazon](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine free download pdf](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine mobi](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine PDF - KINDLE - EPUB - MOBI](#)

[Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine download ebook PDF EPUB, book in english](#)

language

[download] Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine in format PDF

Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine download free of book in format