



CONTINUE ►

Valuation is a hot topic among life sciences professionals. There is no clear understanding on how to use the different valuation approaches and how to determine input parameters. Some do not value at all, arguing that it is not possible to get realistic and objective numbers out of it. Some claim it to be an art. In the following chapters we will provide the user with a concise valuation manual, providing transparency and practical insight for all dealing with valuation in life sciences: project and portfolio managers, licensing executives, business developers, technology transfer managers, entrepreneurs, investors, and analysts. The purpose of the book is to explain how to apply discounted cash flow and real options valuation to life sciences projects, i.e. to license contracts, patents, and firms. We explain the fundamentals and the pitfalls with case studies so that the reader is capable of performing the valuations on his own and repeat the theory in the exercises and case studies. The book is structured in five parts: In the first part, the introduction, we discuss the role of the players in the life sciences industry and their particular interests. We describe why valuation is important to them, where they need it, and the current problems to it. The second part deals with the input parameters required for valuation in life sciences, i.e. success rates, costs, peak sales, and timelines.

CONTINUE ►

Valuation in Life Sciences: A Practical Guide pdf free
Valuation in Life Sciences: A Practical Guide epub download
Valuation in Life Sciences: A Practical Guide online
Valuation in Life Sciences: A Practical Guide epub download
Valuation in Life Sciences: A Practical Guide epub vk
Valuation in Life Sciences: A Practical Guide pdf download
Valuation in Life Sciences: A Practical Guide read online
Valuation in Life Sciences: A Practical Guide epub
Valuation in Life Sciences: A Practical Guide vk
Valuation in Life Sciences: A Practical Guide pdf
Valuation in Life Sciences: A Practical Guide amazon
Valuation in Life Sciences: A Practical Guide free download pdf
Valuation in Life Sciences: A Practical Guide mobi
Valuation in Life Sciences: A Practical Guide PDF - KINDLE - EPUB - MOBI
Valuation in Life Sciences: A Practical Guide download ebook PDF EPUB, book in english language
[download] Valuation in Life Sciences: A Practical Guide in format PDF
Valuation in Life Sciences: A Practical Guide download free of book in format