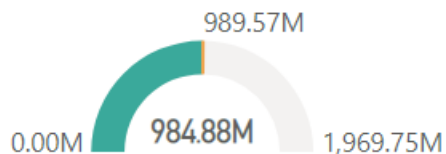
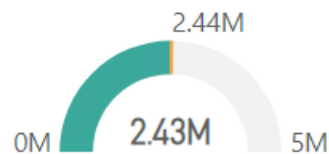




Revenue VS Target



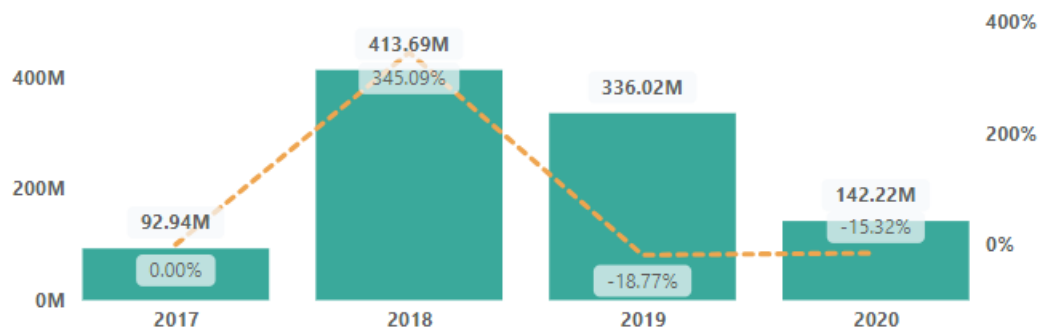
Sales Qty. VS Target



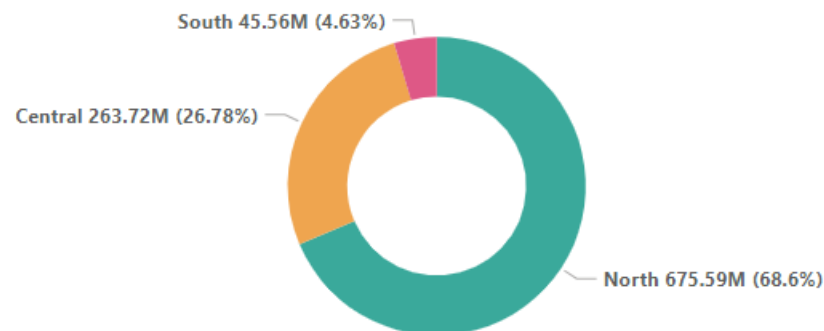
2017	2018	2019	2020
Apr 18	Apr 19	Apr 20	Aug 17
Aug 18	Aug 19	Dec 17	>

YoY% Revenue Growth

Revenue YoY% Revenue Growth



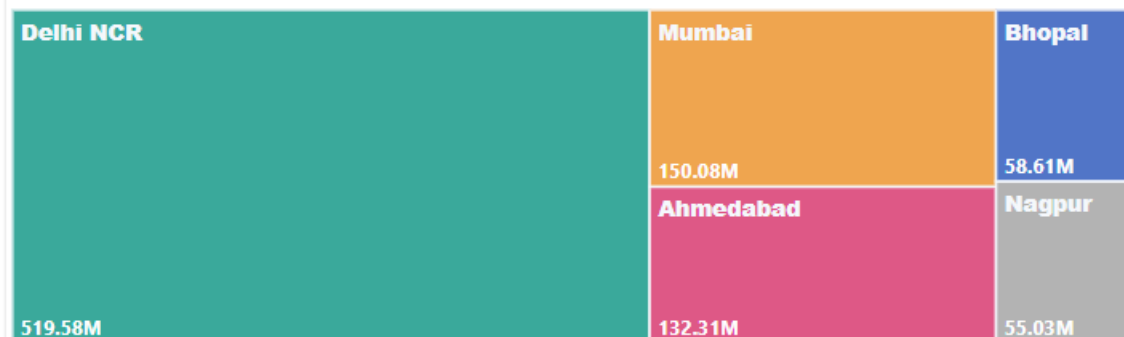
Zonal Contribution in Overall Revenue



Top 5 Customers by Revenue



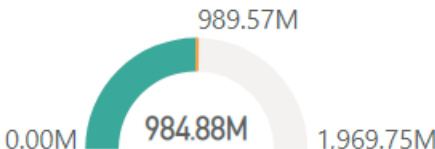
Top 5 Market by Revenue



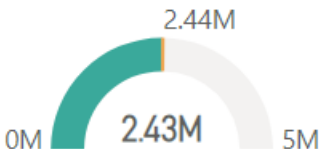
6% Ahmedabad 132,307,441.00 ▲ 44.37% Bhopal 58,609,861.00 ▲ 43.12% Nagpur 55,026,321.00 ▲ 54.12%



Revenue VS Target

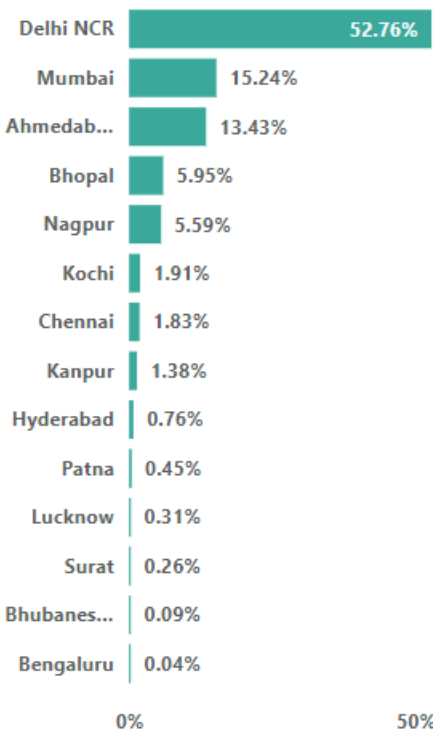


Sales Qty. VS Target

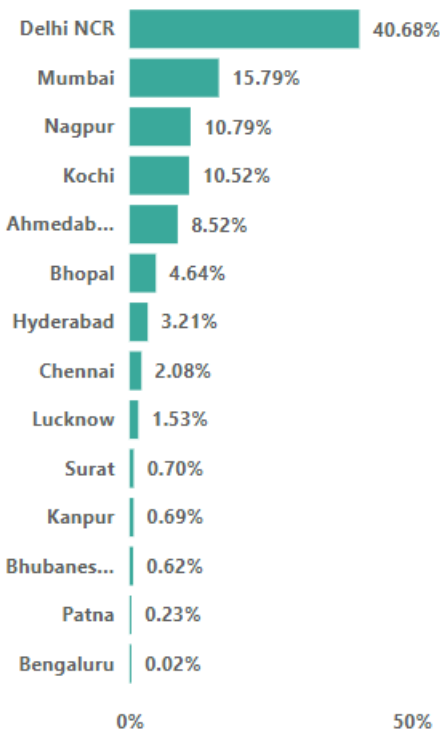


2017	2018	2019	2020
Apr 18	Apr 19	Apr 20	Aug 17
Aug 18	Aug 19	Dec 17	>

Revenue contribution by Market



Sales Qty. Contribution by Market

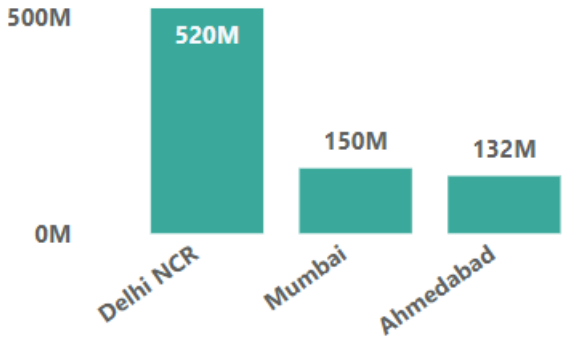


Product Insights

product_code	Revenue	Revenue contribution %	Sales Qty.	Sales Qty. contribution
	46,89,61,239.00	47.62%	4,19,419	17.27%
Prod001	41,241.00	0.00%	100	0.00%
Prod002	8,634.00	0.00%	8	0.00%
Prod003	4,24,133.00	0.04%	756	0.03%
Prod004	29,926.00	0.00%	64	0.00%
Prod005	6,32,573.00	0.06%	718	0.03%
Prod006	5,050.00	0.00%	8	0.00%
Prod007	6,218.00	0.00%	11	0.00%
Prod008	17,704.00	0.00%	40	0.00%
Prod009	65,580.00	0.01%	53	0.00%
Prod010	1,47,503.00	0.01%	120	0.00%
Prod011	2,05,030.00	0.02%	157	0.01%
Prod012	29,648.00	0.00%	33	0.00%
Prod013	4,29,703.00	0.04%	793	0.03%
Prod014	8,574.00	0.00%	21	0.00%
Prod015	27,708.00	0.00%	57	0.00%
Prod016	19,97,834.00	0.20%	1,931	0.08%
Prod017	6,56,766.00	0.07%	315	0.01%
Prod018	1,55,97,920.00	1.58%	7,081	0.29%
Prod019	1,31,954.00	0.01%	129	0.01%
Prod020	2,77,992.00	0.03%	266	0.01%
Prod021	4,76,838.00	0.05%	180	0.01%

59 17,660,106.00 ▲ 35.38% Prod065 16,259,345.00 ▲ 70.58% Prod018 15,597,920.00 ▲ 90.86% Prod

Top Market



Top Products

