



PERFORMANCE REPORT

Total Sales Actual

\$18.95M

YTD \$2.44M

Total Sales Target

\$19.32M

YTD \$2.55M

Variance

(\$366.86K)

YTD (\$112.70K)

Variance% Label

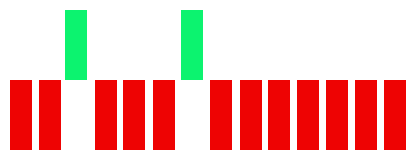
1.90%

YTD -4.41%

Months Target Reached

2

Target Status -1 1



Delish

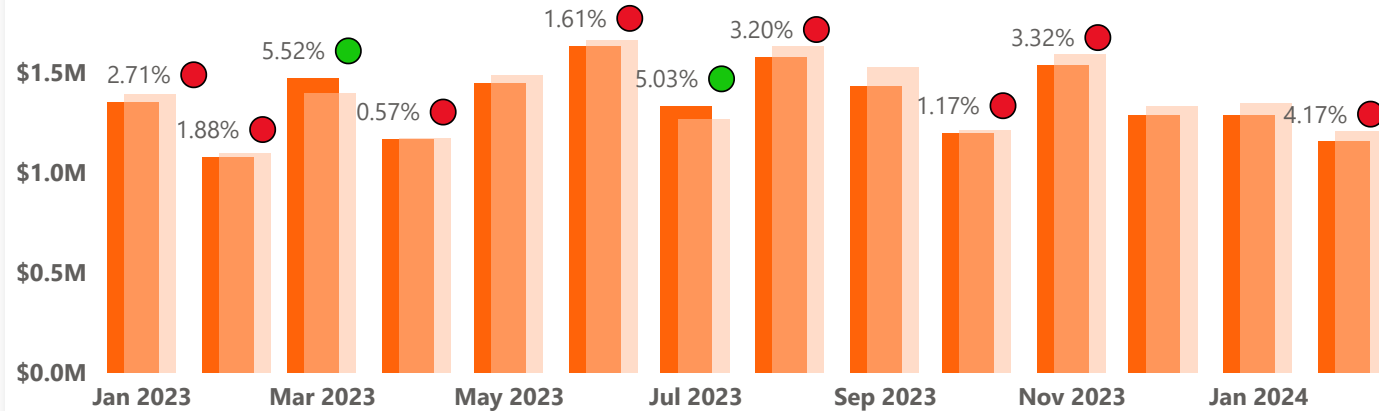
Jucies

Yummies

Tempo

We achieved targets for 2 out of 14 months

● Total Sales Actual ● Total Sales Target



Total Sales Actual (14.54% decrease) and Total Sales Target (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales Actual had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 24.87% (382428) in 3 months.

Total Sales Target was trending up between Sunday, January 1, 2023 and Friday, September 1, 2023 with a rise of 139300 but had a significant change in trend and dropped by 385000 starting

Picture	Sales person	Actual	Target	Variance%	Trend	Status
	Kaine Padly	\$767.26K	\$703.90K	9.00%		
	Curtice Advani	\$750.05K	\$708.00K	5.94%		
	Kelci Walkden	\$738.61K	\$712.00K	3.74%		
	Gigi Bohling	\$746.60K	\$721.80K	3.44%		
	Oby Sorrel	\$785.68K	\$762.60K	3.03%		
	Beverie Moffet	\$760.24K	\$740.20K	2.71%		
	Barr Faughny	\$808.09K	\$787.20K	2.65%		
	Roddy Speechley	\$732.09K	\$716.20K	2.22%		
	Dennison Crosswaite	\$785.90K	\$775.50K	1.34%		
	Karlen McCaffrey	\$731.27K	\$723.00K	1.14%		
	Jan Morforth	\$720.13K	\$712.00K	1.14%		

Top Performers

