# <u>ILK IN</u> AZIZ



#### PROJECT MANAGER

Location: Baku, Azerbaijan

Date of Birth: 30.03.1998

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#### **SUMMARY**

Experienced and hardworking Project Manager with 4+ years of experience in leading effective teams and 2+ years of experience in driving unique projects. Motivated in building productive relationships on a corporate level, resolving complicated issues, and creating a positive environment within a team. Keeping customer satisfaction at a high level and contributing to company success with all the skills, knowledge and experience possessed.

# **WORK EXPERIENCE**

October, 2021 present

January, 2021 October, 2021

#### **EDUCATION**

## **Bachelor of Business** Administration

2015 - 2020

ADA University, Baku, Azerbaijan

## **Bachelor of Business** Administration

September, 2018 - January, 2019

Kadir Has University, Istanbul, Turkey

February, 2020 - April,

## LANGUAGES

Azerbaijani - Native

Russian - Native

**English** - Full proficiency

Turkish - Intermediate

#### **SKILLS**

- Teamwork People Management
- Problem Solving Presentation Skills
- Decision Making Market Research
- Leadership
- Vendor Management
- MS Office

- Scheduling & Time Management
- Effective Critical Thinking Communication

January, 2021

April. 2020 -

August, 2019 February, 2020

May, 2018 -September, January, 2019 -August, 2019

## Project Manager, G-5 Group

- · Responsible for budgeting and forecasting, expense reporting, risk management, status reporting, and execution
- · Monitored progress and made adjustments as needed
- · Measured project performance to identify areas for improvement
- · Tracked project costs in order to meet budget
- · Manage contracts with vendors and suppliers by assigning tasks and communicating expected deliverables

#### Project Manager, Digital Services/Kibrit Tech.

- · Managed end-to-end program delivery
- · Developed project plans with forecasts, estimates, and resource assignments
- · Provided guidance to the team and other program managers

#### **Customer Services Manager, Digital** Services

- · Assessed call center trends to identify improvement opportunities and devise forward-thinking approaches to better align processes with intended results
- · Worked with the marketing department to launch and manage promotional activities and campaigns
- · Analysed statistics and compiled accurate reports

### Call Center Teamleader, AVAND Tech.

- · Participated in brainstorming sessions, providing feedback and executing new tactics to improve campaign and agent performance
- · Trained team members regarding call strategy to effectively reach targets and foster customer retention
- · Communicated frequently and openly to motivate team members and drive goal achievement

## **Customer Service Representative, AVAND Tech.**

- · Acknowledged and resolved customer complaints
- · Processed orders, forms, applications, and requests
- · Kept records of customer interactions, transactions, comments, and complaints

#### **Customer Service Representative, Digital** Services

- · Answered customer telephone calls promptly according to scripts
- · Offered advice and assistance to customers, paying attention to special needs or wants
- · Responded to customer requests for products, services, and company information