

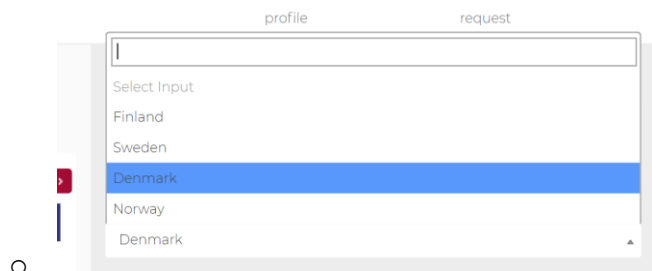
SALES MANAGER

Reference Used

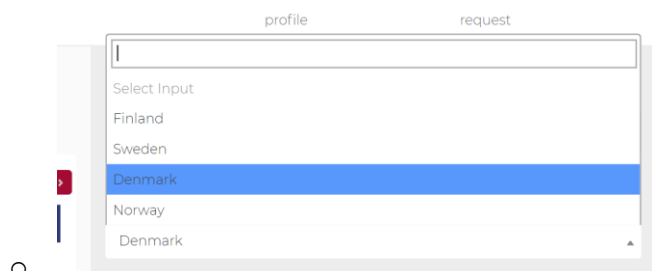
- Robert Lopez
- r.lopez@palex.es (Email)
- Astute@123 (Password)
- Zone: Nordic
- Country in Zone: Sweden, Norway, Denmark, Finland
- His own country is selected as Pakistan.

Proctorship

- **Local** – While creating local Proctorship Activity, we will only show countries of his zone.



- Hospitals will be show with respect to countries.
 - Proctors will be listed from Zone.
 - Trainee's Hospital & Country fields will be automatically populated and will remain disable.
- **Global** - While creating Global Proctorship Activity, we will only show countries of his zone.



- Hospitals will be show with respect to countries.
- Proctors will be listed from around the world.
- Trainee's Hospital & Country fields will be automatically populated and will remain disable.

Preceptorship

- **Local** – While creating Local Preceptorship Activity.

- COE's will be listed from the zone who have registered themselves against selected product.
- For Example, if we've selected Perceval as a product, COE's registered against Perceval and having same zone will be listed.

Product
Perceval

COE

KAROLINSKA UNIVERSITY HOSPITAL - STOCKHOLM

Select input

KAROLINSKA UNIVERSITY HOSPITAL - STOCKHOLM

- Proctor's from above selected COE will be shown below.

Product
Perceval

COE

KAROLINSKA UNIVERSITY HOSPITAL - STOCKHOLM

Proctor

If you cannot find the HCP you are looking for he/she may be already engaged for another activity or he/she may not have a valid contract in place. Please verify with Medical Affairs department.

Select input

Select input

- In Trainee profile, they will be able to enter their countries and hospitals.
- **Global** – While creating Global Preceptorship Activity.
- COE's will be listed from all over the world who have registered themselves against selected product.
- For Example, if we've selected Perceval as a product, COE's registered against Perceval from all the world will be listed here.

Product
Perceval

COE

KLINIKUM OLDENBURG AÖR - OLDENBURG

REAL HOSPITAL PORTUGUES - RECIFE

MONASH MEDICAL CENTRE - VICTORIA

WINCHESTER MEDICAL CENTER - WINCHESTER, VA

MAINE MEDICAL CENTER - PORTLAND, ME

KINGS COLLEGE HOSPITAL - Denmark Hill, London SE59RS

MARIA CECILIA HOSPITAL - Cotignola

ONZE HEVEYDOLMECACTHUS - Amsterdam

- Proctor's from above selected COE will be shown in the next field.
- In Trainee profile, they will be able to enter their countries and hospitals.

Master Proctorship

- There is no concept of Local and Global here.
- Countries will be listed from the zone of the user (Sweden, Norway, Denmark, Finland)
- Hospitals will be listed on the base of country selection.

- Proctors listed against Perceval, around the globe will be listed in here.
- Trainees are not allowed to change Hospital and Country fields.

Speaking Event

- In Add Event Details, countries are listed on the base of Zone. (Sweden, Norway, Denmark, Finland)
- Proctors are listed on the base of speech focus.