

# Credit Card Spending habits in India (Using SQL)

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## Project Description:

**Objective:** To present a detailed analysis of a public dataset on spending habits of Indian credit card users. It is basically an Exploratory Data Analysis (EDA) to understand spending habits of credit card users.

**Dataset:** This data is taken from Kaggle. Contains spending data of a company from Oct 2013 to May 2015

**Tech Stack Used:** **MySQL Workbench** is used as the database in which csv file is imported to create the database. The queries along with the output are presented in the report. **MS Excel** is used as the visualisation and analysis of the output. **MS Power Point** is used to create the report.

## **The Dataset:** Attributes

1. Index: having unique and distinct 26,053 records.
2. City: having records of 986 Indian cities
3. Date: 2013 to 2015
4. Card Type: Gold, Platinum, Signature, Silver.
5. Expenditure Type: Bills, Entertainment, Food, Fuel and Grocery.
6. Gender: Female and Male
7. Amount

During weekend which city has highest total spend to total number of transactions ratio.

|   | city    | total_amt | total_no_of_transc | transc_ratio |
|---|---------|-----------|--------------------|--------------|
| ► | Sonepur | 299905    | 1                  | 299905.0000  |
|   | Lanka   | 298960    | 1                  | 298960.0000  |

Sonepur, city in Odisha, has highest total spend to total number of transactions ratio, during Weekend.

Because there is only one transactions happened. And in metros there were thousands of transactions.

Here is the **SQL Query** to pull data from SQL Server.

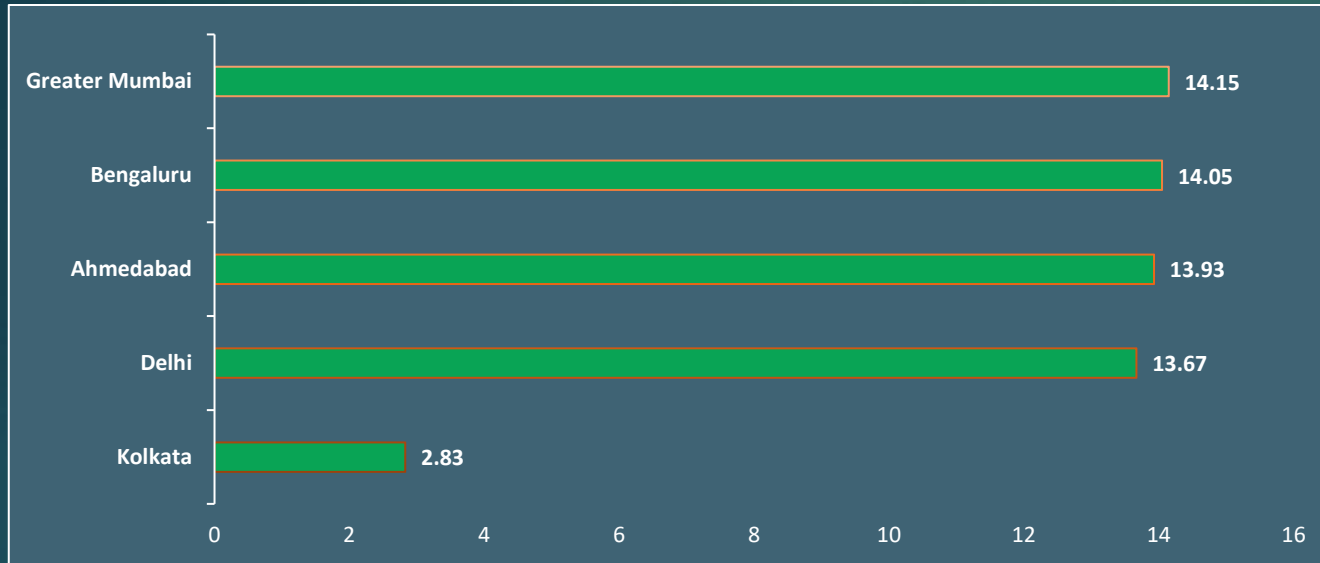
```
select city,
       sum(amount) as total_amt,
       count(*) as total_no_of_transc,
       sum(amount) / count(*) as transc_ratio
from credit_in
where dayofweek(date) in (7,1)
group by city
order by transc_ratio desc
limit 2;
```

In previous query, if we sort the result according to the total amount, then Greater Mumbai is highest spending city. And the total number of transactions is 1017, during Weekend. (In case of Sonapur, total transaction = 1)



| Result Grid    | Filter Rows: | Export:            | Wrap         |
|----------------|--------------|--------------------|--------------|
| city           | total_amt    | total_no_of_transc | transc_ratio |
| Greater Mumbai | 172418991    | 1017               | 169536.8643  |
| Bengaluru      | 166140238    | 1050               | 158228.7981  |
| Delhi          | 164810553    | 983                | 167660.7864  |
| Ahmedabad      | 161356124    | 1036               | 155749.1544  |
| Hyderabad      | 35996951     | 242                | 148747.7314  |
| Jaipur         | 33909676     | 232                | 146162.3966  |
| Lucknow        | 33877673     | 217                | 156118.3088  |
| Chennai        | 32838233     | 223                | 147256.6502  |
| Surat          | 32766659     | 211                | 155292.2227  |
| Kanpur         | 31834380     | 215                | 148066.8837  |

## Top 5 cities with highest spends and their percentage contribution ?



In **Greater Mumbai** the Amount Spent by the credit car owners between **2013 and 2015** is **576 Million** rupees.

Which is **14.15 %** of the total spending between all **986 cities** under the study.

A screenshot of a SQL query result grid. The grid has four columns: city, SpentCityWise, and pct\_citywise. The data is sorted by SpentCityWise in descending order. The top five rows are highlighted with a light blue background. The values are: Greater Mumbai (576751476, 14.15), Bengaluru (572326739, 14.05), Ahmedabad (567794310, 13.93), Delhi (556929212, 13.67), and Kolkata (115466943, 2.83).

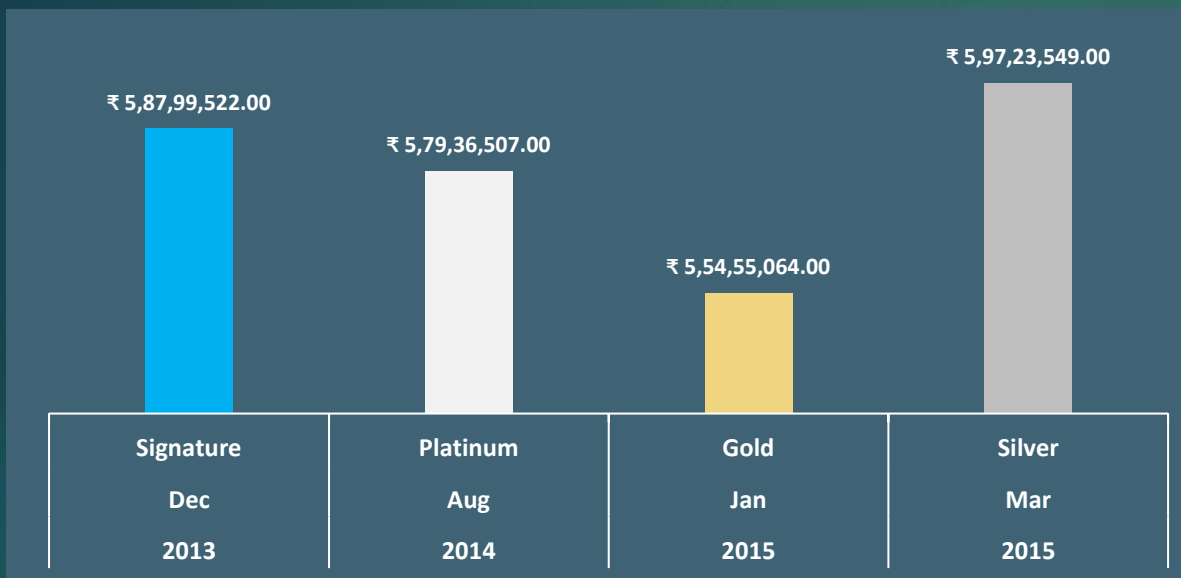
| city           | SpentCityWise | pct_citywise |
|----------------|---------------|--------------|
| Greater Mumbai | 576751476     | 14.15        |
| Bengaluru      | 572326739     | 14.05        |
| Ahmedabad      | 567794310     | 13.93        |
| Delhi          | 556929212     | 13.67        |
| Kolkata        | 115466943     | 2.83         |

Here is the **SQL Query** to pull data from SQL Server.

```
with ctel as (  
    select distinct city,  
        sum(amount) over(partition by city order by amount  
            desc rows between unbounded preceding and unbounded following) as SpentCityWise,  
        sum(amount) over() as grand_total  
    from credit_in  
    order by SpentCityWise desc  
    limit 5)  
select city, SpentCityWise,  
    round( SpentCityWise / grand_total *100,2) as pct_citywise  
from ctel;
```



## Highest spent month and amount spent in that month for each card types.



In Month of **March 2015**, the total amount spent by the **Silver** card users was highest. (2013-15)

Similarly, highest spending made by **Gold** card users was in **Jan 2015**. (2013-15)

| Result Grid  |            |             |           |           |      |
|--------------|------------|-------------|-----------|-----------|------|
| Filter Rows: |            |             | Export:   | Wrap      |      |
|              | trans_year | trans_month | card_type | total_amt | drnk |
| ▶            | 2013       | Dec         | Signature | 58799522  | 1    |
|              | 2014       | Aug         | Platinum  | 57936507  | 1    |
|              | 2015       | Jan         | Gold      | 55455064  | 1    |
|              | 2015       | Mar         | Silver    | 59723549  | 1    |

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select  
        date_format(date, "%Y") as trans_year,  
        date_format(date, "%b") as trans_month,  
        card_type,  
        sum(amount) as total_amt  
    from credit_in  
    group by date_format(date, "%Y"), date_format(date, "%b"), card_type),  
cte2 as (  
    select *,  
        dense_rank() over(partition by card_type order by total_amt desc) as drnk  
    from cte1)  
select * from cte2  
where drnk =1  
order by trans_year;
```

Fetch transaction details for **gold card** type and expenditure type **entertainment**, when it reaches a cumulative sum of **10 lakhs and above**.

Result Grid

Filter Rows:

Export:

Wrap Cell Content:

|   | id    | city           | country | date       | card_Type | ExpType       | Gender | Amount | cumm_sum | drnk |
|---|-------|----------------|---------|------------|-----------|---------------|--------|--------|----------|------|
| ▶ | 15118 | Phalodi        | India   | 2013-10-04 | Gold      | Entertainment | M      | 139361 | 3414108  | 1    |
|   | 18278 | Sultanganj     | India   | 2013-10-04 | Gold      | Entertainment | M      | 131374 | 3414108  | 1    |
|   | 19086 | Thane          | India   | 2013-10-04 | Gold      | Entertainment | F      | 259372 | 3414108  | 1    |
|   | 1866  | Ahmedabad      | India   | 2013-10-04 | Gold      | Entertainment | F      | 78098  | 3414108  | 1    |
|   | 7201  | Greater Mumbai | India   | 2013-10-04 | Gold      | Entertainment | M      | 201942 | 3414108  | 1    |
|   | 8365  | Delhi          | India   | 2013-10-04 | Gold      | Entertainment | M      | 208425 | 3414108  | 1    |

Cumulative Sum for Gold card type crosses 10 Lakh mark in October 2013 only.

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select *,  
        sum(amount) over(partition by card_type order by date) as cumm_sum  
    from credit_in),  
cte2 as (  
    select *,  
        dense_rank() over(partition by card_type order by cumm_sum) as drnk  
    from cte1  
    where cumm_sum >= 1000000 )  
select * from cte2  
where drnk = 1 and exptype = 'entertainment' and card_type = 'gold';
```



Find city which had Lowest percentage spend for Gold card type.

| Result Grid | Filter Rows: | Export:           | Wrap Cell  |
|-------------|--------------|-------------------|------------|
| city        | gold_total   | total_city_amount | pct_contri |
| Dhamtari    | 1416         | 425241            | 0.3330     |

Dhamtari in Chhattisgarh has lowest percentage spend on Gold card type.

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select city, sum(amount) as gold_total  
    from credit_in  
    where card_Type = 'Gold'  
    group by city ),  
cte2 as (  
    select city,  
        sum(amount) as total_city_amount  
    from credit_in  
    group by city ),  
cte3 as (  
    select c1.city, c1.gold_total, c2.total_city_amount,  
        c1.gold_total /c2.total_city_amount * 100 as pct_contri  
    from cte1 c1  
    join cte2 c2 on c1.city = c2.city)  
select * from cte3  
order by pct_contri asc  
limit 1;
```

List City with highest expenditure type and lowest expenditure type.

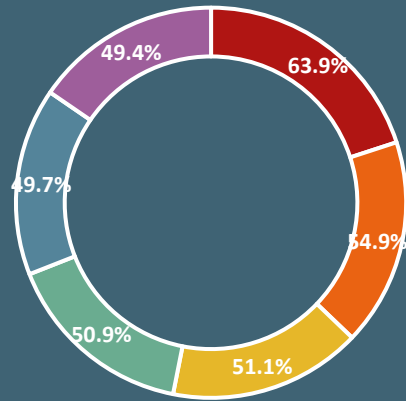
| city       | highest_exp_type | lowest_exp_type |
|------------|------------------|-----------------|
| Achalpur   | Grocery          | Entertainment   |
| Adilabad   | Bills            | Food            |
| Adityapur  | Food             | Grocery         |
| Adoni      | Bills            | Entertainment   |
| Adoor      | Fuel             | Bills           |
| Afzalpur   | Fuel             | Food            |
| Agartala   | Grocery          | Food            |
| Agra       | Bills            | Grocery         |
| Ahmedabad  | Bills            | Grocery         |
| Ahmednagar | Fuel             | Grocery         |
| Aizawl     | Food             | Grocery         |

For Example: Adilabad city credit card users spend heavily on Bills payment, through Credit Card, whereas least on Food.

```
with cte1 as (  
    select city, ExpType, sum(amount) as total_amount  
    from credit_in  
    group by city, ExpType),  
cte2 as (  
    select city,  
        max(total_amount) as highest_amount_spent,  
        min(total_amount) as lowest_amount_spent  
    from cte1  
    group by city )  
select c1.city,  
    max(case when total_amount = highest_amount_spent then exptype end) as highest_exp_type  
    ,min(case when total_amount = lowest_amount_spent then exptype end) as lowest_exp_type  
from cte1 c1  
join cte2 c2 on c1.city = c2.city  
group by c1.city  
order by c1.city;
```

Here is the **SQL Query** to pull data from SQL Server.

Find percentage contribution of spends for females by each expense type.



■ Bills ■ Food ■ Travel ■ Grocery ■ Fuel ■ Entertainment

Females spends mostly on Bills in all cities within the specified study period. (2013-15)

| exptype       | pct_female |
|---------------|------------|
| Bills         | 63.9459    |
| Food          | 54.9053    |
| Travel        | 51.1329    |
| Grocery       | 50.9110    |
| Fuel          | 49.7104    |
| Entertainment | 49.3729    |

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select ExpType, sum(amount) as total_amount_female  
    from credit_in  
    where gender= 'F'  
    group by ExpType),  
cte2 as (  
    select ExpType, sum(amount) as total_amount  
    from credit_in  
    group by ExpType)  
select c1.exptype,  
       c1.total_amount_female / c2.total_amount * 100 as pct_female  
from cte1 c1  
join cte2 c2 on c1.exptype = c2.exptype  
order by pct_female desc;
```

Find Card type and expense type where there is highest month over month growth in Jan 2014.

|   | card_type | exptype | trans_year | trans_month | total_amt | prev_month_amt | growth_pct |
|---|-----------|---------|------------|-------------|-----------|----------------|------------|
| ▶ | Gold      | Travel  | 2014       | 1           | 2092554   | 1113534        | 87.9201    |

Gold card type in Travel expense category has shown highest 87.92% growth, month over month, in Jan 2014

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select card_type, exptype,  
           date_format(date, '%Y') as trans_year,  
           date_format(date, '%c') as trans_month,  
           sum(amount) as total_amt  
    from credit_in  
    group by card_type, exptype, trans_year, trans_month  
    -- order by trans_year, trans_month  
)  
cte2 as (  
    select *,  
           lag(total_amt, 1) over (partition by card_type, exptype  
                                   order by trans_year, trans_month) as prev_month_amt  
    from cte1 )  
select *,  
       (total_amt - prev_month_amt) / prev_month_amt * 100 as growth_pct  
from cte2  
where trans_year = 2014 and trans_month = 1  
order by growth_pct desc  
limit 1;
```

Fastest city to reach 500th transaction after first transaction in that city.

|   | city      | tr_start_date | transc_date_500th | no_of_days_to_reach_500th_transc |
|---|-----------|---------------|-------------------|----------------------------------|
| ► | Bengaluru | 2013-10-04    | 2013-12-24        | 81                               |

Bengaluru is first city to reach 500<sup>th</sup> transaction, in just 81 days.

Here is the **SQL Query** to pull data from SQL Server.

```
with cte1 as (  
    select city,  
           min(date) as tr_start_date,  
           max(date) as tr_end_date,  
           count(*) as total_trans  
    from credit_in  
    group by city),  
cte2 as (select * from cte1 where total_trans >= 500),  
cte3 as (  
    select city, date, row_number() over(partition by city order by date) as rn  
    from credit_in  
    where city in (select city from cte2)),  
cte4 as (select c2.city, tr_start_date, tr_end_date, total_trans,  
               c3.date as transc_date_500th  
    from cte2 c2  
    join cte3 c3 on c2.city = c3.city  
    where c3.rn = 500)  
select city, tr_start_date, transc_date_500th,  
       datediff(transc_date_500th, tr_start_date) as no_of_days_to_reach_500th_transc  
from cte4  
order by no_of_days_to_reach_500th_transc  
limit 1;
```



Thank You