

# Arjun Patel

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## Experience

### Koder

*Technical Product Manager*  
*Software Engineer Intern*

Irvine, CA  
May 2019 – May 2020  
Jan 2019 – May 2019

- Led two cross-functional teams as a product line specialist in gig-economy platforms, freelancers, and vetting.
- Designed and implemented technical requirements satisfying business goals as solutions architect and developer across client projects and Koder products.
- Launched recruiting as a service product to 40+ pilot clients through conferences and webinars and vetted 1200+ freelancers with our smart A.I. and peer to peer vetting system.
- Reduced freelancer on-boarding time by 18% within three sprints using empathy and data driven development.
- Improved lead conversion by +55% in second soft launch using effective go to market strategy and funnels.

### FinityOne

*Technical Product Manager*

Irvine, CA  
2018 - 2019

- Led product design and software development for FinityOne's high-profile, fintech client.
- Gathered key stakeholder pain points and conducted user and market research to define scope and roadmap.
- Delivered 4 primary feature sets for customized white-labeled CRM tools, integrating with their current services.
- Increased efficiency of client's sales team by +15% through effective calendar and email user experience.

### Intel

*Software Engineer Intern*

Folsom, CA  
Summer 2018

- Improved team's technology stack and stakeholder satisfaction with my expertise in modern web technologies.
- Refined SSD performance data visualization interfaces, completing 5+ critical customer support Jira tickets.
- Contributed to my agile team's effort to build scalable test automation software for our key customer, Apple Inc.
- Increased accuracy of flagging key injection errors by +11% in new department project (NSG).

### uCharify

*Founder, CEO*

Berkeley, CA  
2018 - 2019

- uCharify allows donors to discover and stay personally connected to small, authentic charities worldwide.
- Led a founding team of 5 members in a competitive startup fellowship program with pre-seed investment.
- Admitted into and engaged in Berkeley's premiere Hotdesk accelerator program, Skydeck, in Fall 2019.
- Completed YCombinator startup school (Summer 2019).

## Education

### University of California, Berkeley

*B.A. Computer Science*  
*Certificate in Entrepreneurship and Technology*

Berkeley, CA  
2017 - 2020

## Skills

**Technical:** .Net Core, C#, Azure, Python, Pandas, JavaScript, Node.js, React.js, SQL, HTML, CSS + Sass, Database Design, SDLC

**Business:** SaaS for Startups, Launch, Scope, Usability Testing, Customer Development, Epics and Story Definition, Personas and Segmentation, Lean Methodology, Agile, Kanban, Google Design Sprints, Bug Triaging

**Courses:** Deep Neural Networks, AI, Data Mining and Analytics, Databases, Security, Data Structures and Algorithms

**Software:** TFS, Trello, Balsamiq, Adobe Xd, Visio, Excel, Google Analytics, Stripe, SendGrid, Tableau

**Design:** Design Thinking, UI/UX Design, Information Architecture

**Languages:** Gujarati