



FALCO CORPORATION

A Global Energy Trading Powerhouse



ABOUT US.

Falco Corporation:

A Global Energy Trading Powerhouse

Welcome to Falco Corporation – a dynamic force in the energy trading landscape. Founded in United Arab Emirates in 2021, Falco Corporation has evolved into a leading player in the oil and energy sector.

Diversified Operations:

Integration of oilfield development, overseas terminals, shipping management, and import/export trade.

Comprehensive expertise as a dynamic energy trading company.

Versatility in International Business:

Engaged in diverse sectors such as crude oil import and export trade, crude oil refining, supply chain trade, and oil fields.

Visionary Approach:

At Falco Corporation, we embrace innovation, sustainability, and excellence. Our commitment extends beyond borders, creating a global impact in the energy trading arena.

Join us as we navigate the complexities of the international energy market, setting new standards and forging lasting partnerships.

Global Expansion and Expertise



Navigating Global Challenges with Expertise:

A Triumph Since 2021

In the dynamic landscape of international business, Falco Corporation has not only expanded its operations globally since 2021 but has also excelled in managing complexities inherent in diverse markets.

Key Achievements:

Global Reach:

Successfully expanded operations worldwide, establishing a strong presence in Europe, the US, Singapore, China, Malaysia, the Middle East, and South America.

Specialization in Challenging Environments:

Falco's expertise lies in procuring from complex and politically unstable environments. Deep understanding of appropriate conduct ensures safe and ethical business practices.

Optimized Performance:

Falco's well-rounded expertise enables the group to navigate challenging environments with safe conduct, ensuring optimized performance in trading various energy products.

Strategic Growth Execution:

The execution of a successful growth strategy has propelled Falco Corporation into new territories, fostering growth and prosperity.

Future Outlook:

As we continue to adapt and thrive in diverse markets, Hannon remains committed to setting benchmarks in global energy trading.

Join us on this journey as we leverage our expertise to conquer challenges and unlock new opportunities worldwide.

Our Team .

Empowering Success Through Expert Leadership

At Falco Corporation, our success is fuelled by a team of seasoned professionals, carefully selected for their expertise, leadership, and rich industry resources.

Key Team Features:

Unique Trade Partnership Modes:

Innovative and effective trade partnership modes drive our success, ensuring dynamic and mutually beneficial collaborations.

Unique Trade Partnership Modes:

Our team possesses a strong ability to integrate resources, creating synergies that enhance our operational efficiency.

Leadership Excellence:

Led by senior professional managers, our leadership brings a wealth of experience and industry insights to guide our strategic direction.

Partnership Alliance:

We believe in building lasting relationships based on trust, integrity, and mutual benefit. Collaborate with us, and experience the advantage of working with a team committed to excellence.

Commitment to Excellence:

With a commitment to good faith and mutual benefit, Falco Corporation is dedicated to providing you with our best services.

Join hands with a team that understands the intricacies of the global energy market and is poised to deliver unparalleled value.

Our Products .



Diversified Energy Solutions for a Dynamic Market

At Falco Corporation, our commitment to innovation is reflected in our diverse product portfolio. Starting historically with crude oil, we have consistently expanded our offerings to include a range of essential energy products.

Crude Oil

The foundation of our legacy, we continue to excel in the procurement and trading of crude oil.

Fuel Oil

Our expertise extends to fuel oil, catering to the varied needs of industries with reliable and quality supplies.

LPG

Falco Corporation is a trusted source for LPG, providing a clean and efficient energy solution.

Diesel

With a focus on quality and efficiency, our diesel offerings meet the highest industry standards.

Commitment to Excellence:

Falco's commitment to excellence is evident in the reliability and quality of our energy products. Our portfolio is designed to meet the diverse needs of our global clientele, ensuring satisfaction and success.

Future Innovations:

As we evolve, Falco remains dedicated to exploring new frontiers and expanding our product portfolio to meet the dynamic demands of the energy market. Discover a comprehensive range of energy solutions with Falco Corporation – your trusted partner in the global energy trade.



Core Business and Overseas Operations.



Expanding Horizons:

Our Core Business and Overseas Reach

Business Scope:

At Falco Corporation, our business scope encompasses a wide range of operations, solidifying our position as a comprehensive player in the energy sector. Our key areas of expertise include:

Operation of overseas storage facilities for:



- Diesel (closed cup flash point $\leq 60^{\circ}\text{C}$)
- Petroleum crude oil
- Petroleum and its derivatives
- Chemical raw materials and products
- Lubricating oil
- Asphalt
- Fuel oil
- Shale oil
- Residue oil
- Wax oil
- Condensate (flash point greater than 60°)
- Waterway transportation agent

We are committed to continuous growth, and plans for the expansion of the crude oil export terminal are underway, reinforcing our dedication to meeting the evolving demands of the global energy market.

Join us in exploring new opportunities and expanding our footprint in the international energy sector.

Company Achievements .

Navigating Success: Milestones and Breakthroughs

Strategic Vision and Development:

At Falco Corporation, our journey has been marked by strategic vision, adaptability to economic shifts, and a relentless pursuit of excellence. Here are some key achievements

Market Insight and Direction:

Vigilant attention to domestic and international economic situations and macro policies. Continuous study of market trends to clarify the company's direction and goals.

Business Expansion and Optimization:

Continuous development of new business varieties.

Ongoing efforts to optimize the business structure and cultivate a mature operation team.

Scope Expansion and Breakthroughs:

In May 2020, initiated the export of asphalt mixtures and fuel oil. Completed the first trade of foreign trade asphalt mixtures in August and September, delivering 500,000 barrels—a major breakthrough in business scope.

Market Development and Partnerships:

Successfully developed markets in Shandong and Northeast China for fuel oil and bitumen mixture.

Established deals with key partners such as PanjinYijiu Petrochemical Co., Ltd. and Baolai Bioenergy.

Secured the oil from Hebei Lunt Group.

Infrastructure and Export Achievement:

Achieved a significant milestone with a monthly export of approximately 600,000 tons.

Future Ambitions:

As we reflect on our achievements, Falco Corporation remains committed to continuous growth, innovation, and contributing to the global energy landscape.

Join us in celebrating our milestones and anticipating future successes as we embark on new ventures and breakthroughs.

Follow-up Development Direction.

Navigating Success: Future Focus Areas

At Falco Corporation, our vision extends beyond the present achievements as we strategically chart our course for the future. In the coming phases, our focus will be on four key aspects:

1. Ports:

Comprehensive development of in-port vehicles and ships. Strategic initiatives to maximize the operational efficiency of our ports.

2. Oil Fields:

Aggressive development and acquisition in the field of oil exploration and production. Leveraging our expertise to capitalize on the opportunities within the oil field sector.

3. Supply Chain Business:

Utilizing the complementary advantages of our self-operated oil export terminals. Forging strategic business cooperation in the oil product supply chain.

4. Diversified Operation of Oil Products:

Capitalizing on our comprehensive strengths, including capital, oil product resources, and port location advantages.

Deepening involvement in oil product export trade, warehousing, and ship supply businesses.

Strategic Objectives:

Seizing the Heavy Oil Market in South China: Through optimal utilization of oilfield resources, we aim to reduce the cost of oil export, gaining a competitive edge in the South China heavy oil market.

Profit Maximization in Oil Trade:

By synergizing our supply advantage with strategic port locations, we are committed to increasing the profitability of our oil trade operations.

Commitment to Excellence:

Falco Corporation remains dedicated to pioneering innovations in the energy sector, embracing new challenges, and continually raising the bar for success. As we embark on this exciting journey, join us in anticipating a future marked by sustained growth, innovation, and leadership in the global energy market.



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