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(AUTHORIZED TO WORK IN THE US)

AMAZON - Economist

Dear Madam/Sir,

I am writing to apply for the economist position at Amazon. I believe that with my training and working experience in the areas of *Applied Economics* and *Economic Modeling*, with a special focus on *Market Analysis*, *Market Definition*, *Microeconomics*, *Industrial Organization with Public Policy*, *Law and Economics* especially in *Energy*, *Transportation*, *Telecommunications*, and *Health* industries, I will contribute to the mission of AMAZON. I received my Ph.D. in Economics in 2007 from Uludag University, which is one of the most reputable universities in Turkey. I was an Associate Professor of Microeconomics at Yildiz Technical University (YTU), Istanbul, Turkey, where I taught and carried out research. YTU, which was established in 1911, is one of the top universities in Turkey. During the 2017-2018 academic year, I was a Visiting Lecturer of Economics at Northeastern University, Boston, where I taught *Microeconomics* at both undergraduate and graduate levels and *Industrial Organization with Public Policy* at graduate level. I also have experience carrying out research in the US, where I was a Visiting Scholar at the University of California, Berkeley between September 2013 and July 2015. I have been a productive scholar, publishing over 30 journal articles (14 of them in English) and 5 books (4 of them in English). My papers appear in highly ranked economics, engineering, and policy journals such as *Journal of Transport Economics and Policy*, *European Journal of Law and Economics*, *Journal of Economic Issues*, *Transportation Part A: Policy and Practice*, *Applied Energy*, *Energy Policy*, *Health Policy*, *Transport Policy*, and *Utilities Policy*.

Regarding teaching, I have taught *Microeconomics*, *Industrial Organization with Public Policy*, *Public Economics*, *Law and Economics*, *Economic of Regulation and Competition*, *Principles of Economics I*, *Transportation Economics*, and *Energy Economics* at both undergraduate and graduate levels at many different universities

since 2007. Regarding research, I have over 10 year experience in applied economics/econometrics from linear regression models to logit and probit models in addition to game theoretical modeling. My current research is strongly aligned with *Applied Microeconomics* and *Industrial Organization with Public Policy*. Also, I advised the Istanbul Metropolitan Municipality on urban transportation and the biggest telecommunications companies in Turkey such as Turkish Telecom and Vodafone Turkey on market analysis, market definition, spectrum strategies, competitiveness, compatible policies with National Broadband Strategy of ICTA, cost modeling for termination rates, and bundle sale strategies.

Overall, I believe that my research, teaching and advising interests and experience and analytical skills make me an ideal candidate for this position. I am ready to chart new intellectual directions and to develop new initiatives and collaborations with other members of AMAZON. I thank you for your time and consideration. If you need any further information, please do not hesitate to contact me.

Sincerely,

Tamer Çetin