

## 1..Introduction

### 1.1 OVERVIEW

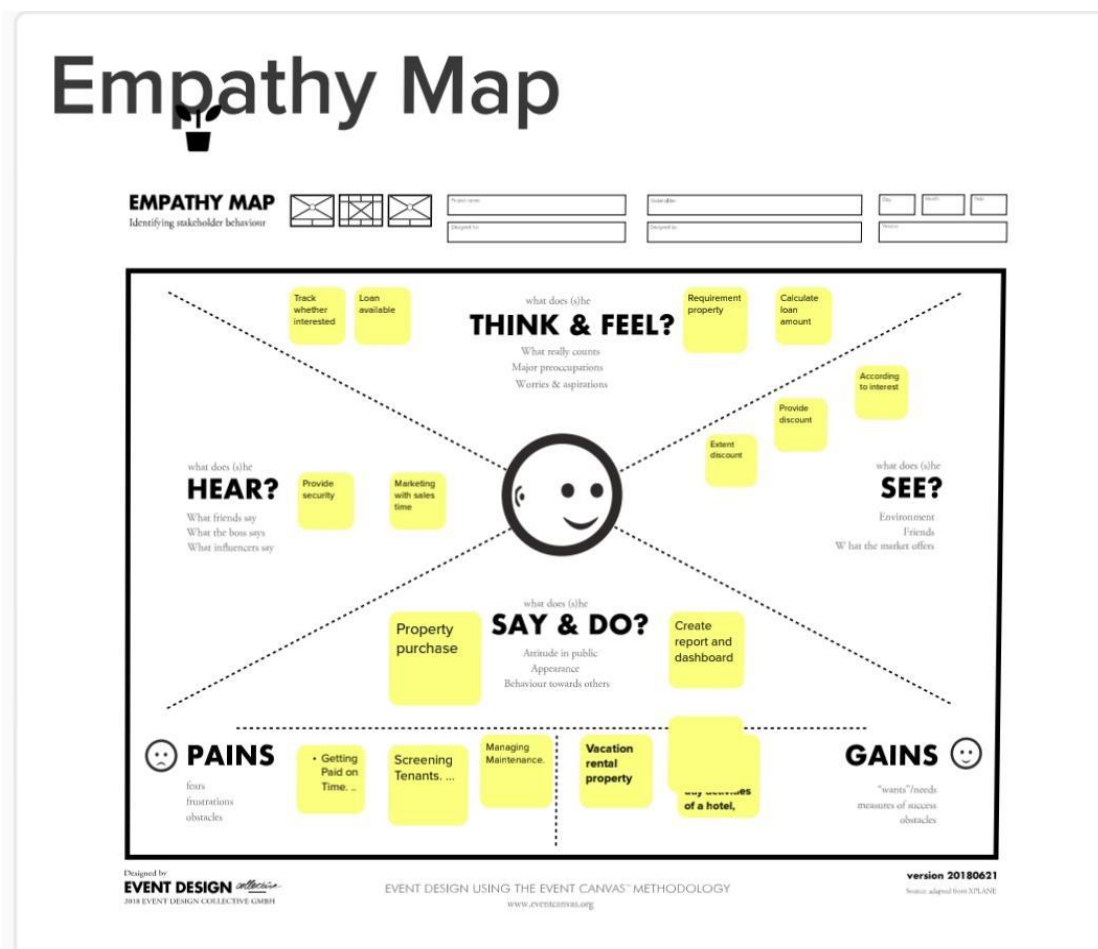
In this tutorial, we will take a look at the Property Management application which we will build in this course. We will learn about the custom object which we will create for our Property Management application. We will also learn about integrating authorize.net payment gateway system with Salesforce in order to process the payments made by our renter

### 1.2 PURPOSE .

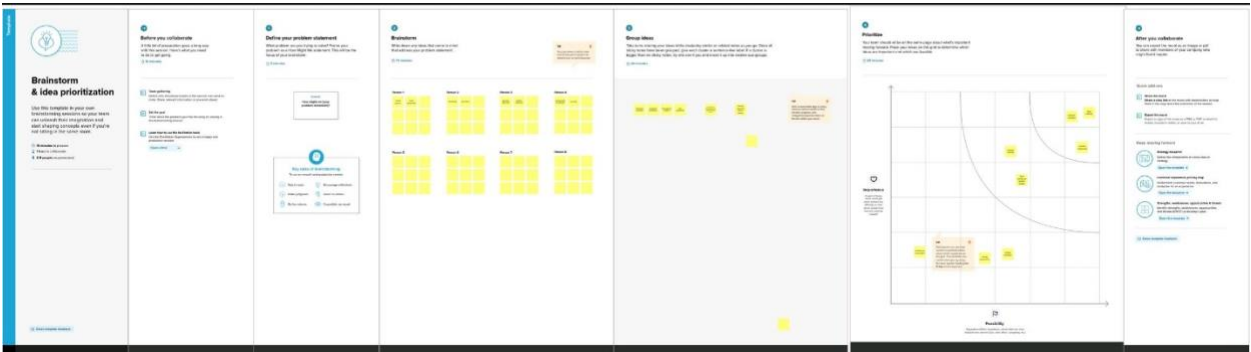
Property Management enables the Salesforce For Real Estate companies to keep a track of crucial data about financial & household properties incorporating associated cash flow, primary tenants, and occupancy rates.

## 2 . PROBLEM DEFINITIONAND DESIGN THINKING

### 2.1 EMPATHY MAP



2.2 IDEATION AND BRAINSTORMING MAP



3.RESULT

3.1

DATA a MODEL

OBJECT	Object name	FIELD NAME
Obj 1	Rent	Picklist
Obj 2	Loan	Number currency

3.2 ACTIVITY AND SCREEN SHOT

salesforce

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Tamilakshmi V

Setup

Help

Content

Home

Chatter

Libraries

Content

Subscriptions

Buyers

Leads

Loans

Rents

It's Better in Lightning

Move to Lightning Experience and give your users a productivity boost.

Tell Me More

Check Readiness

Quick Find / Search...

Expand All | Collapse All

Lightning Experience Transition Assistant

Move to the new, more productive Salesforce.

Get Started

Salesforce Mobile Quick Start

Home

Administer

Release Updates

Manage Users

Manage Apps

Manage Territories

Company Profile

Data Classification

Privacy Center

Security Controls

Domain Management

Communication Templates

Translation Workbench

Data Management

Mobile Administration

Desktop Administration

Outlook Integration and Sync

Gmail Integration and Sync

Email Administration

Google Apps

Analytics

Data.com Administration

Build

Customize

Create

Develop

Lightning Bolt

Schema Builder

Lightning App Builder

Canvas App Previewer

Installed Packages

Package Usage

AppExchange Marketplace

Deploy

Deployment Settings

Deployment Status

Monitor

System Overview

Optimizer

Imports

Outbound Messages

Time-Based Workflow

Automated Process Actions

Case Escalations

Entitlement Processes

API Usage Notifications

Mass Emails

Email Snapshots

Jobs

Logs

Getting Started

Dismiss

Build App

Generate a basic app with just one step, and then easily extend that app with clicks or code.

Add App

Salesforce Lightning

Turn on the power, speed, and simplicity of the new Salesforce user experience.

Get Started

Recent Items

beta

Name	Type	Object
management	Permission Set	
TAMILAKSHMI V	User	
sales user	Profile	
Insights	Custom App	
Collaboration	Custom App	
Sites	Custom App	
Community	Custom App	
AppLauncher	Custom App	
Work	Custom App	
ServiceCloudConsole	Custom App	

Quick Links

Tools

Users

App

App Quick Start

Schema Builder

New custom object

New user

Add multiple users

Reset users' passwords

Manage apps

Manage profiles

Enable Chatter feeds

Security

Data

New profile

New permission set

Add roles

Import accounts & contacts

Import custom objects

Mass delete records

Community

Dismiss

Resources

Collaborate & Discuss

Join the conversation.

User Groups

Connect with customers in your area.

Find Answers

Post your questions to the Community.

Ask a Question

Contribute Ideas

Share & vote for ideas to improve the product.

Post an Idea

Release Resources

Recommended Apps

Show All

Qualified.com - Pipeline Gene...

by Qualified.com

★★★★★ (396)

Qualified helps companies generate pipeline, faster. Tap into your greatest asset - your web site...

TRAILHED PROFILE PUBLIC URL

TEAM LEADER:. [trailblazer.me/id/tamiv11](https://trailblazer.me/id/tamiv11)

TEAM 1.... <http://trailblazer.me/id/jpriya85>

TEAM2. :<https://trailblazer.me/id/sangm35>

TEAm 3. <https://trailblazer.me/id/hairm>

PROJECT REPORT TEMPLATE

4.ADVANTAGE AND DISADVANTAGE

Whether you are a franchisee for a large chain property or the owner/operator of a small independent hotel or bed and breakfast, you've probably noticed that you have many irons in the fire when it comes to managing your property. From controlling inventory to assigning staff, you're probably spending a lot of time just keeping yourself organized.

Purchasing a property management system not only allows you to bring all your processes together under one application, it may be an easy way to digitize your operations if you're still operating with pen, paper and file folders. Hands-on owners and managers can control the property and bookings from any location, while employees can carry out tasks with less time and effort.

6.APPLICATIONS

Property management system (PMS)

Bookings.

Check-in and check-out.

Telephone systems integration.

Point of sale (POS) integration.

Event planning.

Food and beverage costing.

Hotel inventory supply management.

7.C For a modern hotel business, online bookings are in most cases the main sales channel. The reservation module, which helps manage online bookings, effectively becomes indispensable to a property management system. A central reservation system (CRS) or any other reservation platform may be available as a separate module of PMS or implemented as a hotel's separate internal solution.

A hotel reservation system holds all inventory data and dates, sending this information to the front desk. The reservation system must be integrated with the website booking engine and other distribution channels. Chain hotels usually have one central reservation system for all properties, while independent hotels have their own reservation systems. If a hotel or a hotel chain already uses a particular reservation software, PMS must offer integration with the existing service.

## 7.FUTURE SCOPE

Key features of a good PMS should include:

Reservation management.

Front desk operations management.

Channel management integration.

Mobile apps.

Marketing support.

CRM & guest communication.

Housekeeping management.

Maintenance management.