

Supply Chain Analysis

The dataset I have used here contains one CSV file which includes data about the supply chain of a Fashion and Beauty startup.

```
In [1]: import pandas as pd
import plotly.express as px
import plotly.io as pio
import plotly.graph_objects as go
pio.templates.default = "plotly_white"
```

Data Extration

```
In [2]: data = pd.read_csv("Supply_chain_data.csv")
print(data.head())
```

	Product type	SKU	Price	Availability	Number of products sold	\
0	haircare	SKU0	69.808006	55	802	
1	skincare	SKU1	14.843523	95	736	
2	haircare	SKU2	11.319683	34	8	
3	skincare	SKU3	61.163343	68	83	
4	skincare	SKU4	4.805496	26	871	

	Revenue generated	Customer demographics	Stock levels	Lead times	\
0	8661.996792	Non-binary	58	7	
1	7460.900065	Female	53	30	
2	9577.749626	Unknown	1	10	
3	7766.836426	Non-binary	23	13	
4	2686.505152	Non-binary	5	3	

	Order quantities	...	Location	Lead time	Production volumes	\
0	96	...	Mumbai	29	215	
1	37	...	Mumbai	23	517	
2	88	...	Mumbai	12	971	
3	59	...	Kolkata	24	937	
4	56	...	Delhi	5	414	

	Manufacturing lead time	Manufacturing costs	Inspection results	\
0	29	46.279879	Pending	
1	30	33.616769	Pending	
2	27	30.688019	Pending	
3	18	35.624741	Fail	
4	3	92.065161	Fail	

	Defect rates	Transportation modes	Routes	Costs
0	0.226410	Road	Route B	187.752075
1	4.854068	Road	Route B	503.065579
2	4.580593	Air	Route C	141.920282
3	4.746649	Rail	Route A	254.776159
4	3.145580	Air	Route A	923.440632

[5 rows x 24 columns]

```
In [3]: print(data.describe())
```

	Price	Availability	Number of products sold	Revenue generated	\
count	100.000000	100.000000	100.000000	100.000000	
mean	49.462461	48.400000	460.990000	5776.048187	
std	31.168193	30.743317	303.780074	2732.841744	
min	1.699976	1.000000	8.000000	1061.618523	

25%	19.597823	22.750000	184.250000	2812.847151
50%	51.239831	43.500000	392.500000	6006.352023
75%	77.198228	75.000000	704.250000	8253.976921
max	99.171329	100.000000	996.000000	9866.465458

	Stock levels	Lead times	Order quantities	Shipping times	\
count	100.000000	100.000000	100.000000	100.000000	
mean	47.770000	15.960000	49.220000	5.750000	
std	31.369372	8.785801	26.784429	2.724283	
min	0.000000	1.000000	1.000000	1.000000	
25%	16.750000	8.000000	26.000000	3.750000	
50%	47.500000	17.000000	52.000000	6.000000	
75%	73.000000	24.000000	71.250000	8.000000	
max	100.000000	30.000000	96.000000	10.000000	

	Shipping costs	Lead time	Production volumes	\
count	100.000000	100.000000	100.000000	
mean	5.548149	17.080000	567.840000	
std	2.651376	8.846251	263.046861	
min	1.013487	1.000000	104.000000	
25%	3.540248	10.000000	352.000000	
50%	5.320534	18.000000	568.500000	
75%	7.601695	25.000000	797.000000	
max	9.929816	30.000000	985.000000	

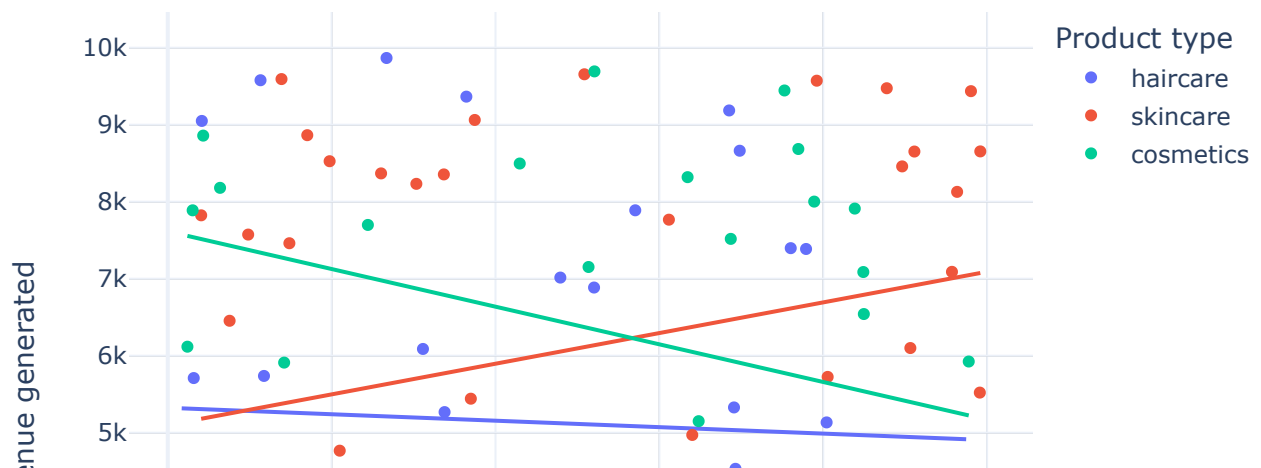
	Manufacturing lead time	Manufacturing costs	Defect rates	Costs
count	100.00000	100.000000	100.000000	100.000000
mean	14.77000	47.266693	2.277158	529.245782
std	8.91243	28.982841	1.461366	258.301696
min	1.00000	1.085069	0.018608	103.916248
25%	7.00000	22.983299	1.009650	318.778455
50%	14.00000	45.905622	2.141863	520.430444
75%	23.00000	68.621026	3.563995	763.078231
max	30.00000	99.466109	4.939255	997.413450

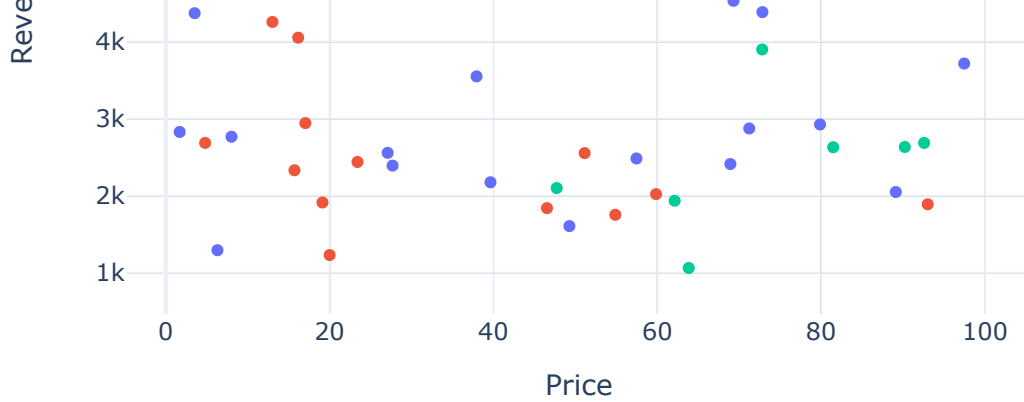
Data Analysis

The relationship between the price of the products and the revenue generated by them.

```
In [4]: fig = px.scatter(data, x='Price',
                        y='Revenue generated',
                        color='Product type',
                        hover_data=['Number of products sold'],
                        trendline="ols")

fig.show()
```





The company derives more revenue from skincare products, and the higher the price of skincare products, the more revenue they generate.

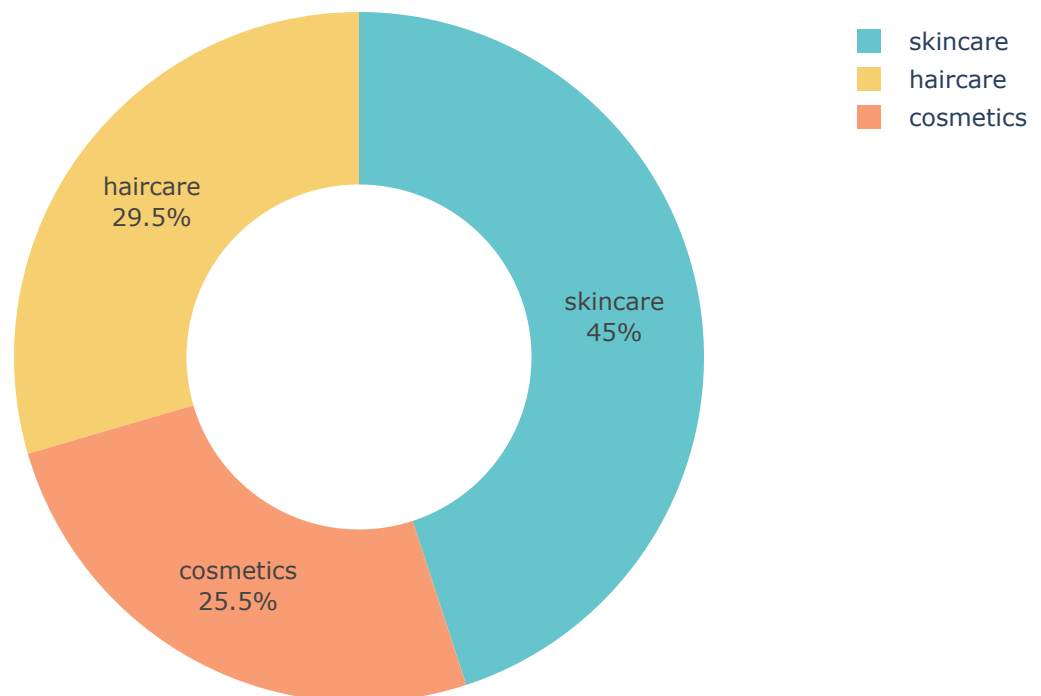
The sales by product type

```
In [5]: sales_data = data.groupby('Product type')['Number of products sold'].sum().reset_index()

pie_chart = px.pie(sales_data, values='Number of products sold', names='Product type',
                    title='Sales by Product Type',
                    hover_data=['Number of products sold'],
                    hole=0.5,
                    color_discrete_sequence=px.colors.qualitative.Pastel)

pie_chart.update_traces(textposition='inside', textinfo='percent+label')
pie_chart.show()
```

Sales by Product Type

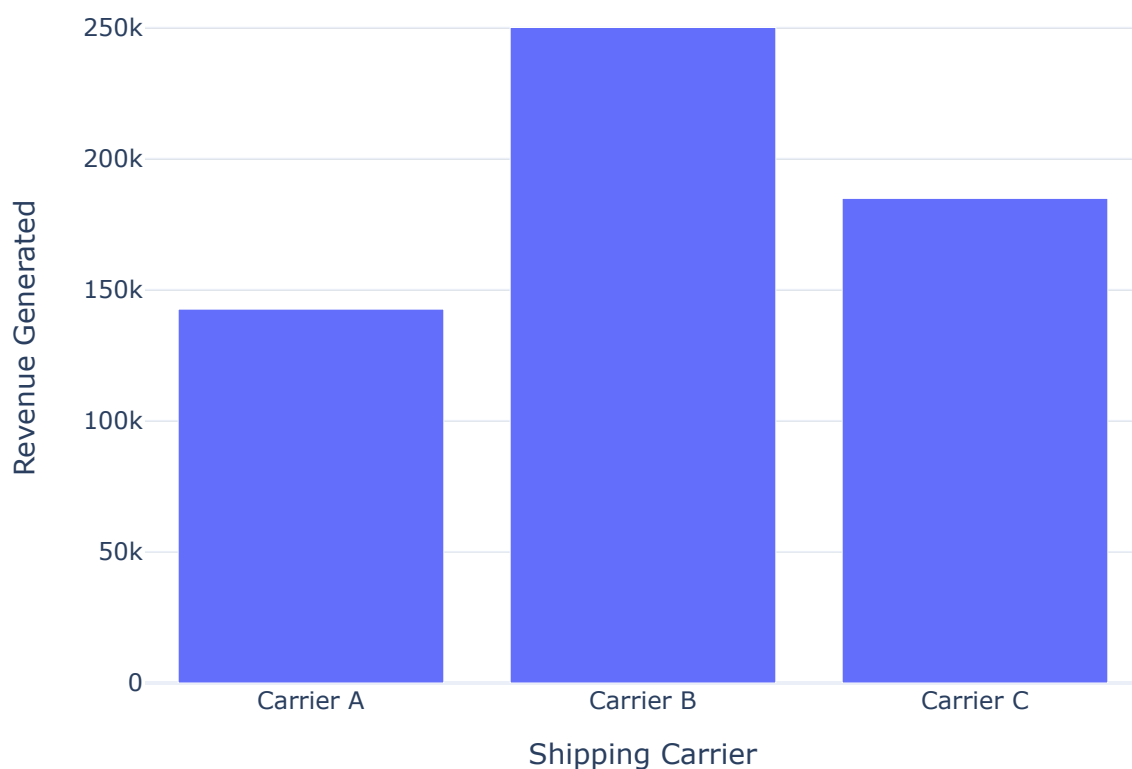


45% of the business comes from skincare products, 29.5% from haircare, and 25.5% from cosmetics.

Total revenue generated from shipping carriers

```
In [6]: total_revenue = data.groupby('Shipping carriers')['Revenue generated'].sum().reset_index()
fig = go.Figure()
fig.add_trace(go.Bar(x=total_revenue['Shipping carriers'],
                    y=total_revenue['Revenue generated'])))
fig.update_layout(title='Total Revenue by Shipping Carrier',
                  xaxis_title='Shipping Carrier',
                  yaxis_title='Revenue Generated')
fig.show()
```

Total Revenue by Shipping Carrier



The company is using three carriers for transportation, and Carrier B helps the company in generating more revenue.

The Average lead time and Average Manufacturing Costs for all products of the company

```
In [7]: avg_lead_time = data.groupby('Product type')['Lead time'].mean().reset_index()
avg_manufacturing_costs = data.groupby('Product type')['Manufacturing costs'].mean().reset_index()
result = pd.merge(avg_lead_time, avg_manufacturing_costs, on='Product type')
result.rename(columns={'Lead time': 'Average Lead Time', 'Manufacturing costs': 'Average Manufacturing Costs'})
print(result)
```

	Product type	Average Lead Time	Average Manufacturing Costs
0	cosmetics	13.538462	43.052740
1	haircare	18.705882	48.457993
2	skincare	18.000000	48.993157

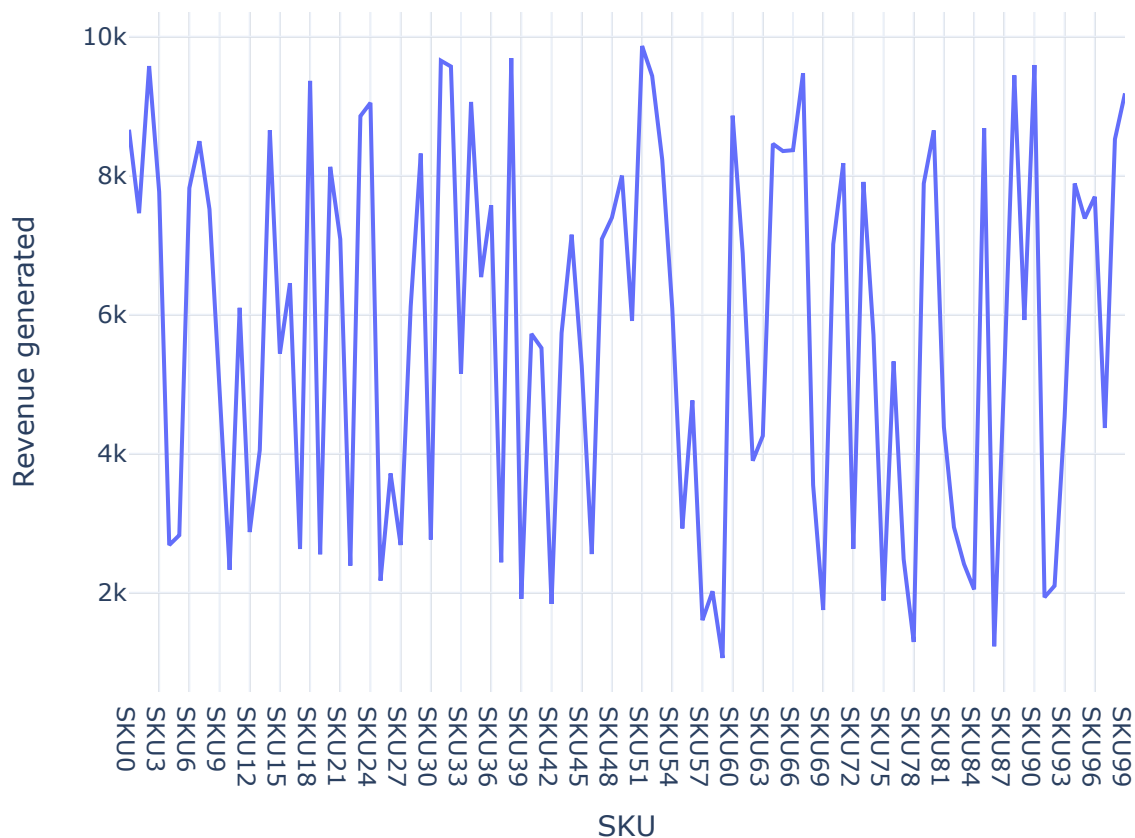
Analyzing SKUs

There's a column in the dataset as SKUs. SKU stands for Stock Keeping Units. SKU is a special code that helps companies keep track of all the different things they have for sale. Imagine a large toy store with lots of toys. Each toy is different and has its name and price, but when a company wants to know how many pieces are left, the company needs a way to identify them. So SKU is a unique code for different toy types, like a secret number only the store knows. This secret number is called SKU.

The revenue generated by each SKU

```
In [8]: revenue_chart = px.line(data, x='SKU',  
                                y='Revenue generated',  
                                title='Revenue Generated by SKU')  
revenue_chart.show()
```

Revenue Generated by SKU



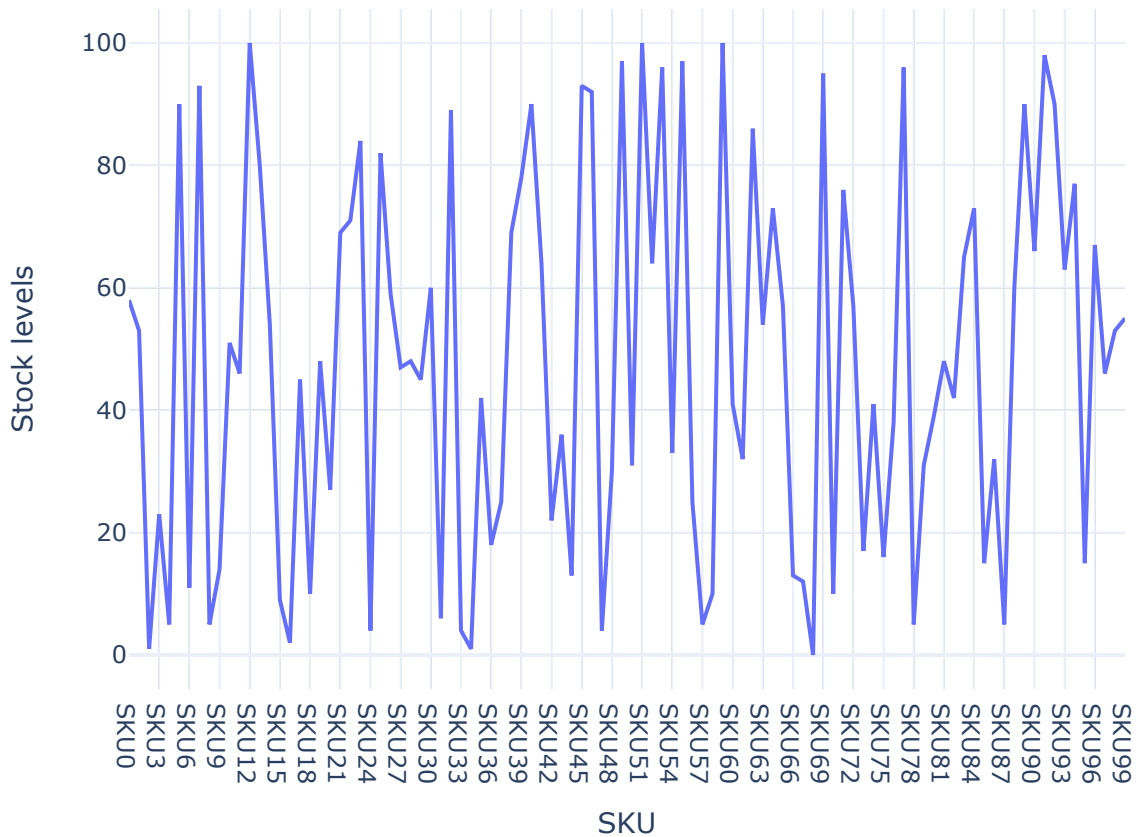
There's another column in the dataset as Stock levels. Stock levels refer to the number of products a store or business has in its inventory.

The stock levels of each SKU

```
In [9]: stock_chart = px.line(data, x='SKU',  
                                y='Stock levels',  
                                title='Stock Levels by SKU')  
stock_chart.show()
```

Stock Levels by SKU

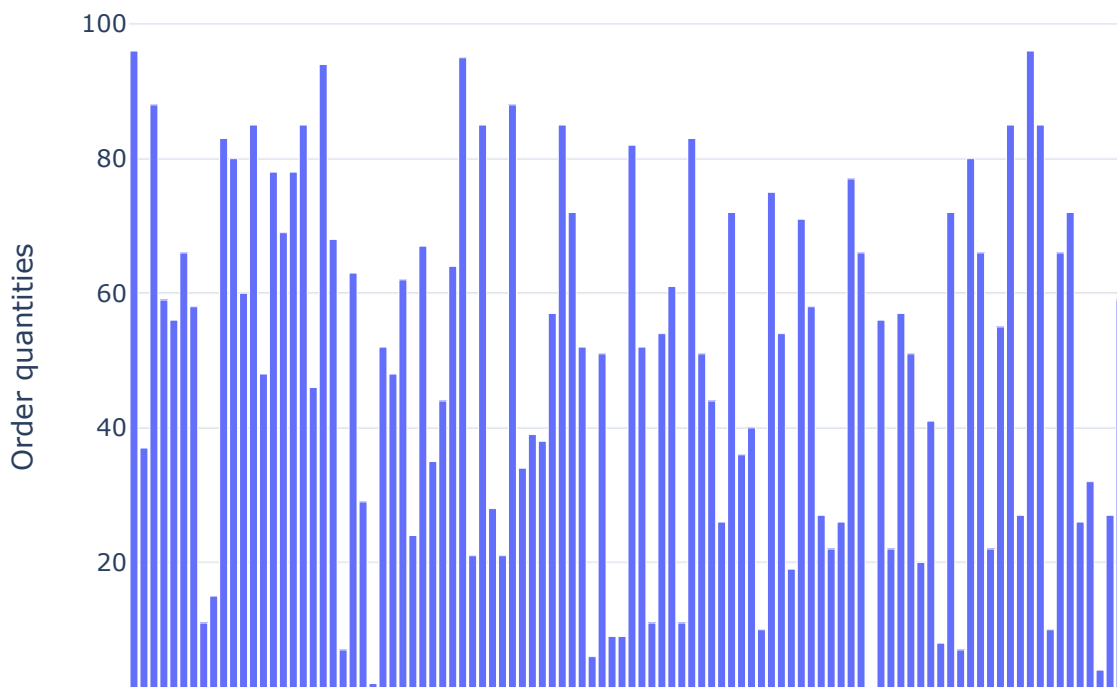
Stock Levels by SKU



The order quantity of each SKU

```
In [10]: order_quantity_chart = px.bar(data, x='SKU',  
                                         y='Order quantities',  
                                         title='Order Quantity by SKU')  
order_quantity_chart.show()
```

Order Quantity by SKU



SKU99
SKU96
SKU93
SKU90
SKU87
SKU84
SKU81
SKU78
SKU75
SKU72
SKU69
SKU66
SKU63
SKU60
SKU57
SKU54
SKU51
SKU48
SKU45
SKU42
SKU39
SKU36
SKU33
SKU30
SKU27
SKU24
SKU21
SKU18
SKU15
SKU12
SKU9
SKU6
SKU3
SKU0

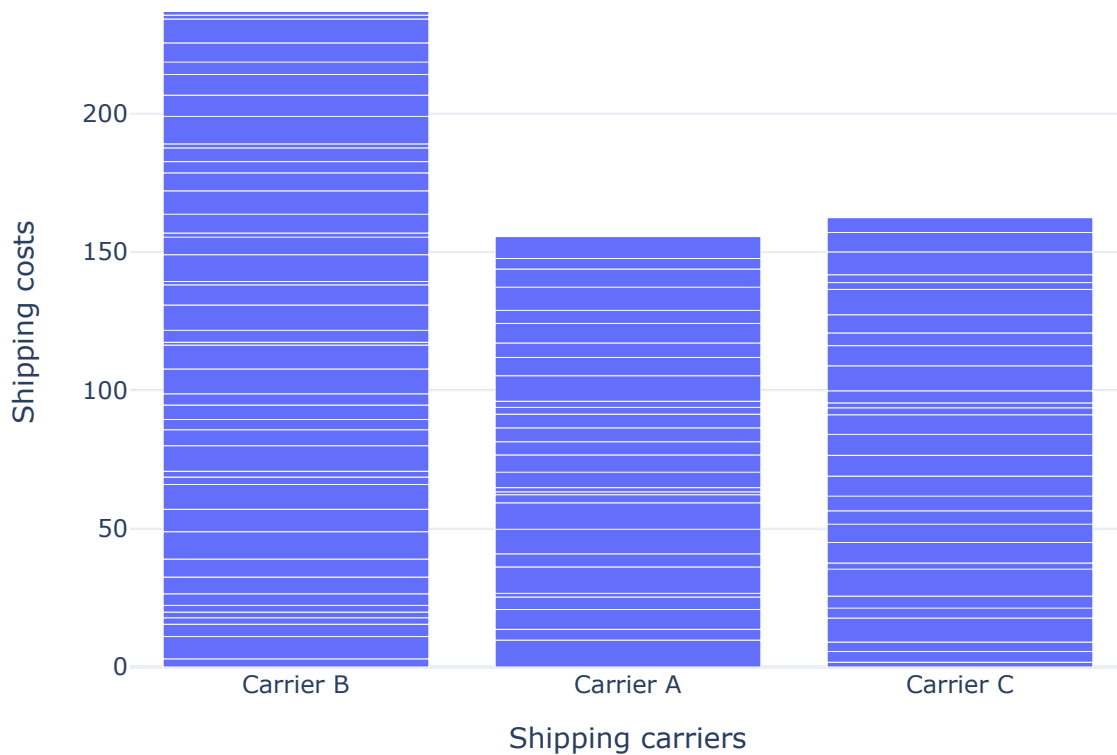
SKU

Cost Analysis

The shipping cost of Carriers

```
In [11]: shipping_cost_chart = px.bar(data, x='Shipping carriers',
                                       y='Shipping costs',
                                       title='Shipping Costs by Carrier')
shipping_cost_chart.show()
```

Shipping Costs by Carrier

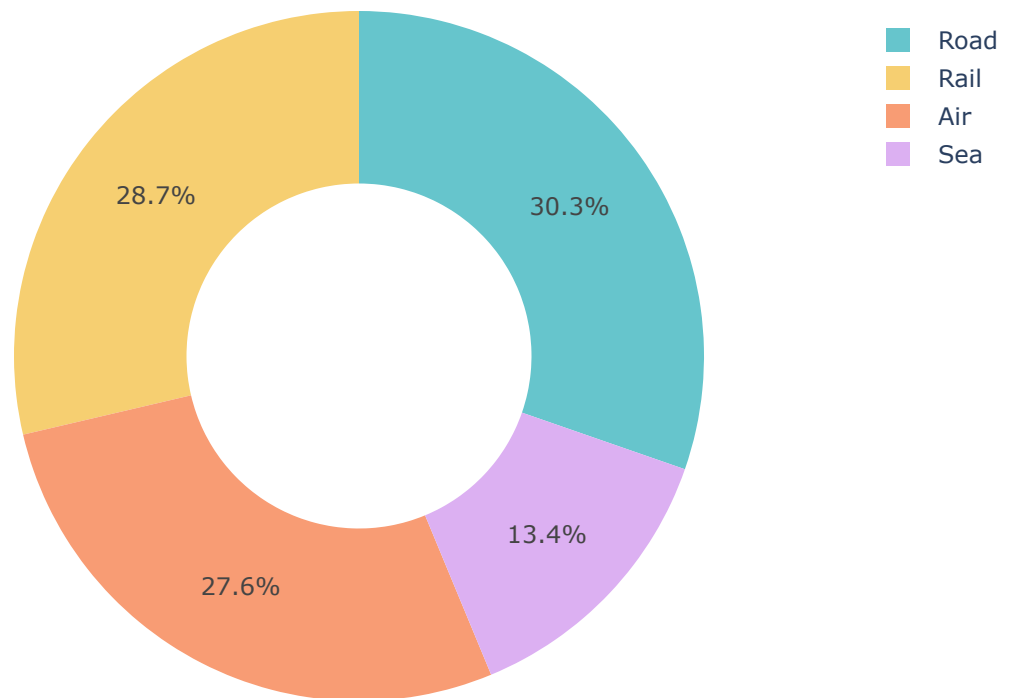


The Carrier B helps the company in more revenue. It is also the most costly Carrier among the three.

The cost distribution by transportation mode

```
In [12]: transportation_chart = px.pie(data,
                                         values='Costs',
                                         names='Transportation modes',
                                         title='Cost Distribution by Transportation Mode',
                                         hole=0.5,
                                         color_discrete_sequence=px.colors.qualitative.Pastel)
transportation_chart.show()
```

Cost Distribution by Transportation Mode



The company spends more on Road and Rail modes of transportation for the transportation of Goods.

Analyzing Defect Rate

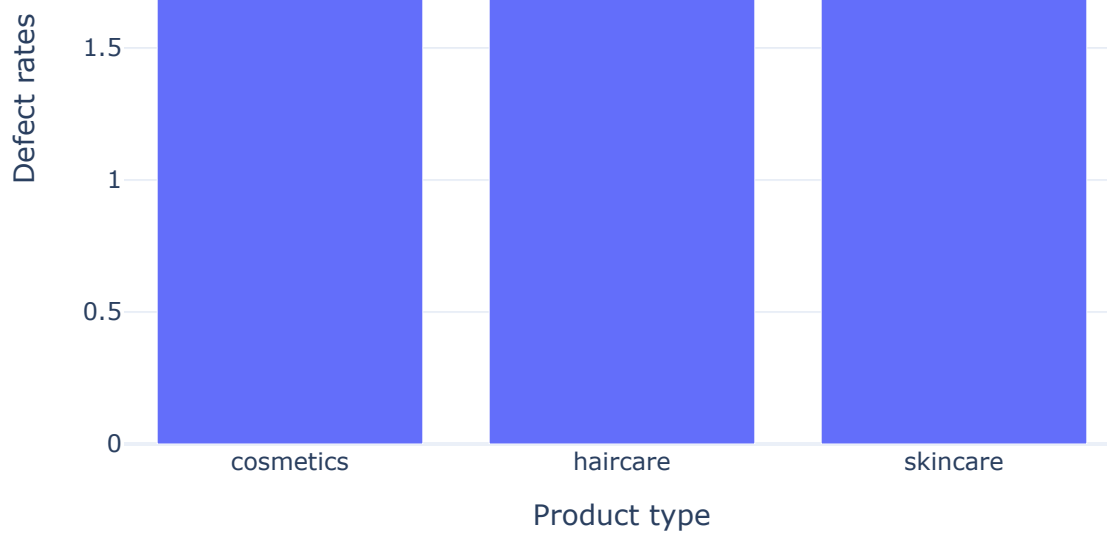
The defect rate in the supply chain refers to the percentage of products that have something wrong or are found broken after shipping.

The average defect rate of all product types

```
In [13]: defect_rates_by_product = data.groupby('Product type')['Defect rates'].mean().reset_index()
fig = px.bar(defect_rates_by_product, x='Product type', y='Defect rates',
             title='Average Defect Rates by Product Type')
fig.show()
```

Average Defect Rates by Product Type





The defect rate of haircare products is higher.

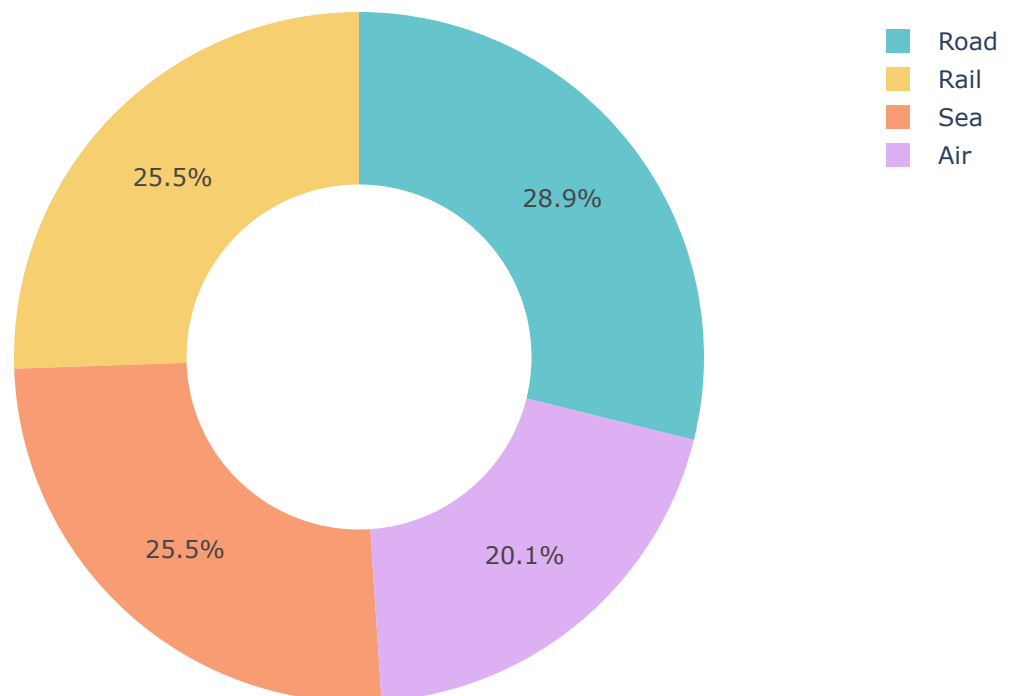
The defect rates by mode of transportation

```
In [14]: pivot_table = pd.pivot_table(data, values='Defect rates',
                                       index=['Transportation modes'],
                                       aggfunc='mean')

transportation_chart = px.pie(values=pivot_table["Defect rates"],
                              names=pivot_table.index,
                              title='Defect Rates by Transportation Mode',
                              hole=0.5,
                              color_discrete_sequence=px.colors.qualitative.Pastel)

transportation_chart.show()
```

Defect Rates by Transportation Mode



Road transportation results in a higher defect rate, and Air transportation has the lowest defect rate.

Conclusion

In conclusion, the analysis of the Fashion and Beauty startup's supply chain provides valuable insights into various aspects of its operations. The company predominantly relies on skincare products for revenue, with higher-priced skincare items contributing significantly to overall earnings. Additionally, the examination of transportation modes reveals that while Carrier B generates more revenue, it is also the most costly carrier. Finally, the defect rate analysis indicates that the company faces higher defect rates in the haircare product category and that road transportation has a higher average defect rate compared to other modes. Overall, this comprehensive analysis offers a foundation for strategic decision-making and optimizations within the supply chain.