

Graph 7 specifications

$$\begin{aligned}
\sigma &= 0.8 \\
\theta &= 0.15 \\
\kappa &= 0.8 \\
q_h &= 0.35 \\
c_{\text{unscaled}} &= 0.01225 \\
c &= \frac{c_{\text{unscaled}}}{q_h^2} \\
\eta_0 &= 5 \\
\eta_1 &= 5.5 \\
r &= 0.2
\end{aligned}$$

q_h is the median level from empirical results c_{unscaled} is chosen to set $c = 0.1$
All specifications are kept the same for plots in the appendix except η_1 , which is lowered. This only shifts down π_1^f and does not affect general results.

$$\begin{aligned}
v_{\text{sat}} &= \frac{2\kappa}{\sigma\theta} \\
v_s &= \left(\sqrt{\kappa\sigma} + \sqrt{\kappa\sigma + \frac{(1-\theta)^2\kappa^2}{rc}} \right)^2 / 2
\end{aligned}$$

v_{sat} set as the starting v value for the plot
 $v_s + 1.5$ set as the highest v value for the plot

Plot the following curves of π on v

$$\pi_0^p(v) = \left(\frac{(v - \pi_0^p(v))^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2rc} \quad \text{for } v_{\text{sat}} \leq v < v_s$$

$$\pi_0^f(v) = \left(\frac{(v - \pi_0^f(v))^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2rc} + \frac{\eta_0}{r} \left(\frac{(v - \pi_0^f(v))^2}{2\sigma v} - \kappa\theta \right) - \frac{\eta_0}{r}(1-\theta)\kappa \quad \text{for } v_s \leq v \leq v_s + 1.5$$

$$\pi_1^f(v) = \left(\frac{(v - \pi_1^f(v))^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2rc} + \frac{\eta_1}{r} \left(\frac{(v - \pi_1^f(v))^2}{2\sigma v} - \kappa\theta \right) \quad \text{for } v_{\text{sat}} \leq v \leq v_s + 1.5$$

Graph 8 specifications

In addition to the curves plotted in graph 7, we now add a plot for each of the 3 curves with a lower q : $q_l = 0.346 < q_h$, which represents a tighter labour market, leading to a higher cost of recruitment c .

$$\begin{aligned}\sigma &= 0.8 \\ \theta &= 0.15 \\ \kappa &= 0.8 \\ q_l &= 0.346 \\ c_{\text{unscaled}} &= 0.01225 \\ c &= \frac{c_{\text{unscaled}}}{q_l^2} \\ \eta_0 &= 5 \\ \eta_1 &= 5.5 \\ r &= 0.2\end{aligned}$$

The curves at q_{low} are plotted in dashed lines to compare with the curves at q_{high} in solid lines. With q_{low} , the curves are shifted to the left and down.

q_{low} curves are shifted down by 0.4 units to make the plots visually readable. To verify the general effect of setting a lower q , find `offset_value` in the script `Fig-8.jl` and set it to 0 to obtain the original plots.

B2(a) specifications

$$\sigma = 0.8$$

$$\theta = 0.15$$

$$\kappa = 0.8$$

$$c = 0.1$$

$$\eta_0 = 1.5$$

$$\eta_1 = 3$$

$$r = 0.2$$

$$v_{sat} = \frac{2\kappa}{\sigma\theta}$$

$$v_s = \left(\sqrt{\kappa\sigma} + \sqrt{\kappa\sigma + \frac{(1-\theta)^2\kappa^2}{rc}} \right)^2 / 2$$

checked that $v_{sat} < v_s$

setting v such that $v_{sat} < v < v_s$

$$v = 1.2 * v_{sat}$$

checked that v satisfies $v_{sat} < v < v_s$

Plot the following curves

Curve 1:

$$r\pi$$

Curve 2:

$$y_0^p(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c}$$

Curve 3:

$$y_0^f(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c} + \eta_0 \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right) - \eta_0(1-\theta)\kappa$$

Curve 4:

$$y_1^f(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c} + \eta_1 \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)$$

where $\pi \in [\pi_{min}, \pi_{max}]$ with

$$\pi_{min} = v - \sqrt{2\sigma\kappa v} \quad \text{where} \quad y_0^p(\pi) = y_0^f(\pi)$$

$$\pi_{max} = v - \sqrt{2\sigma\kappa v\theta} \quad \text{where} \quad y_0^p(\pi) = 0$$

x-axis range $[\pi_{min}-0.3 : \pi_{max}+0.2]$ and curve 1 shifted downward by $r \cdot (\pi_{min} - 0.3)$ for readability.

π_{min} takes $v - \sqrt{2\sigma\kappa v}$ for $v < v_s$, and π_{min} is where $y_0^p = 0$.

B2(b) specifications

Same values chosen for all parameters except $r = 0.7$ for better visual representation

$$v_{sat} = \frac{2\kappa}{\sigma\theta}$$

$$v_s = \left(\sqrt{\kappa\sigma} + \sqrt{\kappa\sigma + \frac{(1-\theta)^2\kappa^2}{rc}} \right)^2 / 2$$

checked that $v_{sat} < v_s$

setting v such that $v_{sat} < v < v_s$

$$v = 2.5 * v_{sat}$$

checked that v satisfies $v_{sat} < v < v_s$

Plot the following curves

Curve 1:

$$r\pi$$

Curve 2: Output value scaled by $\gamma = 0.6$ for readability

$$y_0^p(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c}$$

Curve 3:

$$y_0^f(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c} + \eta_0 \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right) - \eta_0(1-\theta)\kappa$$

Curve 4: Output value shifted up by 0.03 for readability

$$y_1^f(\pi) = \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)^2 \frac{1}{2c} + \eta_1 \left(\frac{(v-\pi)^2}{2\sigma v} - \kappa\theta \right)$$

where $\pi \in [\pi_{min}, \pi_{max}]$ with the range of the

$$\pi_{min} = v - \sqrt{2\sigma\kappa v} \quad \text{where} \quad y_0^p(\pi) = y_0^f(\pi)$$

$$\pi_{max} = v - \sqrt{2\sigma\kappa v\theta} \quad \text{where} \quad y_0^p(\pi) = 0$$

x axis is adjusted to zoom in on where the curves intersect each other: $x_{min} = \pi_0^p - 0.5$, $x_{max} = \pi_{max} + 0.1$, where π_0^p is where y_0^p crosses $r*\pi$, and π_{max} is where $\pi_0^p = 0$