

## Xin Tang

### EDA and Relation visualization

### Dataset description:

This is a dataset from Kaggle.com. It contains the used car sale info from various locations in country of Pakistan. The data has 14 columns and more than 46K sales records. I will use this dataset to perform some EDA and analysis to know the car sales facts in Pakistan.

### Task 1&2 : pick 5 variables and describe them.

The 5 variables are:

1. Company Name: the car manufacturer company name
2. Model Name: the car model name
3. Price: the car sale price
4. Model Year: The year car was originally made
5. mileage: The car mileage at moment of sales

There are other variables like Engine type will be used to do analysis.

### Task 3: plot histogram of the 5 variables and identify outlier. how the outlier will be handled.

### import data

```
In [2]: import os
import math
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
```

```
import scipy
import thinkstats2
import thinkplot
from scipy import stats

# data file 'Clean Data_pakwheels.csv' could also be found at jupyter notebook http://localhost:8888/tree
#filePath = 'C:\\Users\\Daisy\\Documents\\Xin\\Data science\\DSC530\\new data\\new data car price\\'
#fileName = 'Clean Data_pakwheels.csv'
#completename = filePath + fileName
#df = pd.read_csv(completename)
df = pd.read_csv('Clean Data_pakwheels.csv')
```

explore the data and check unique values.

```
In [3]: cols = df.columns
def Unique_Values():
    for i in np.arange(0, len(cols)):
        print('There are {} of unique values in {} column out of {}'.format(df[cols[i]].nunique(), cols[i], len(df)))
print(Unique_Values())
df.info()
print('variables with NA values', df.isna().sum())
```

There are 46022 of unique values in ID column out of 46022  
 There are 31 of unique values in Company Name column out of 46022  
 There are 196 of unique values in Model Name column out of 46022  
 There are 1419 of unique values in Price column out of 46022  
 There are 30 of unique values in Model Year column out of 46022  
 There are 6 of unique values in Location column out of 46022  
 There are 5573 of unique values in Mileage column out of 46022  
 There are 3 of unique values in Engine Type column out of 46022  
 There are 75 of unique values in Engine Capacity column out of 46022  
 There are 24 of unique values in Color column out of 46022  
 There are 2 of unique values in Assembly column out of 46022  
 There are 6 of unique values in Body Type column out of 46022  
 There are 2 of unique values in Transmission Type column out of 46022  
 There are 2 of unique values in Registration Status column out of 46022

None

<class 'pandas.core.frame.DataFrame'>

RangeIndex: 46022 entries, 0 to 46021

Data columns (total 14 columns):

#	Column	Non-Null Count	Dtype
0	ID	46022 non-null	int64
1	Company Name	46022 non-null	object
2	Model Name	46022 non-null	object
3	Price	46022 non-null	int64
4	Model Year	46022 non-null	int64
5	Location	46022 non-null	object
6	Mileage	46022 non-null	int64
7	Engine Type	46022 non-null	object
8	Engine Capacity	46022 non-null	int64
9	Color	46022 non-null	object
10	Assembly	46022 non-null	object
11	Body Type	46022 non-null	object
12	Transmission Type	46022 non-null	object
13	Registration Status	46022 non-null	object

dtypes: int64(5), object(9)

memory usage: 4.9+ MB

variables with NA values ID 0

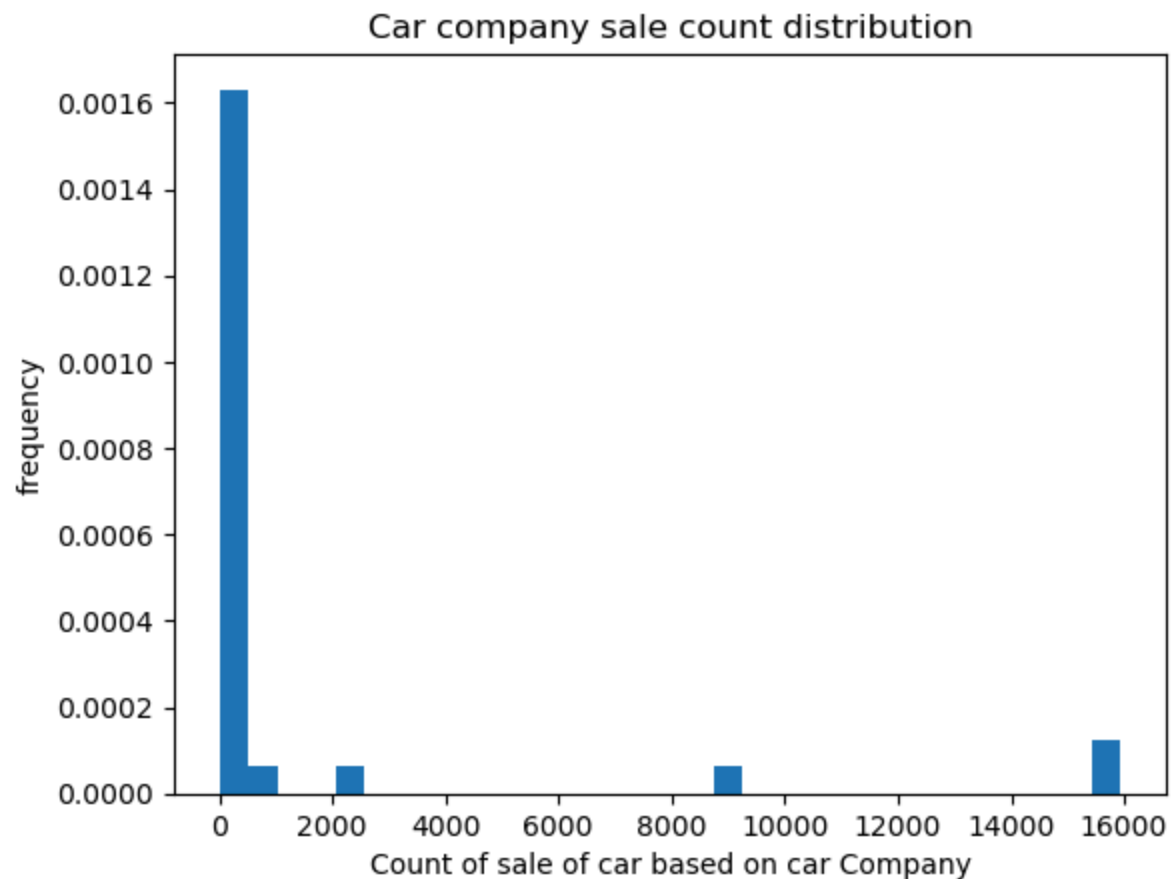
Company Name	0
Model Name	0
Price	0
Model Year	0
Location	0
Mileage	0
Engine Type	0
Engine Capacity	0

```
Color          0
Assembly       0
Body Type      0
Transmission Type 0
Registration Status 0
dtype: int64
```

the dataset is clean with no empty values.

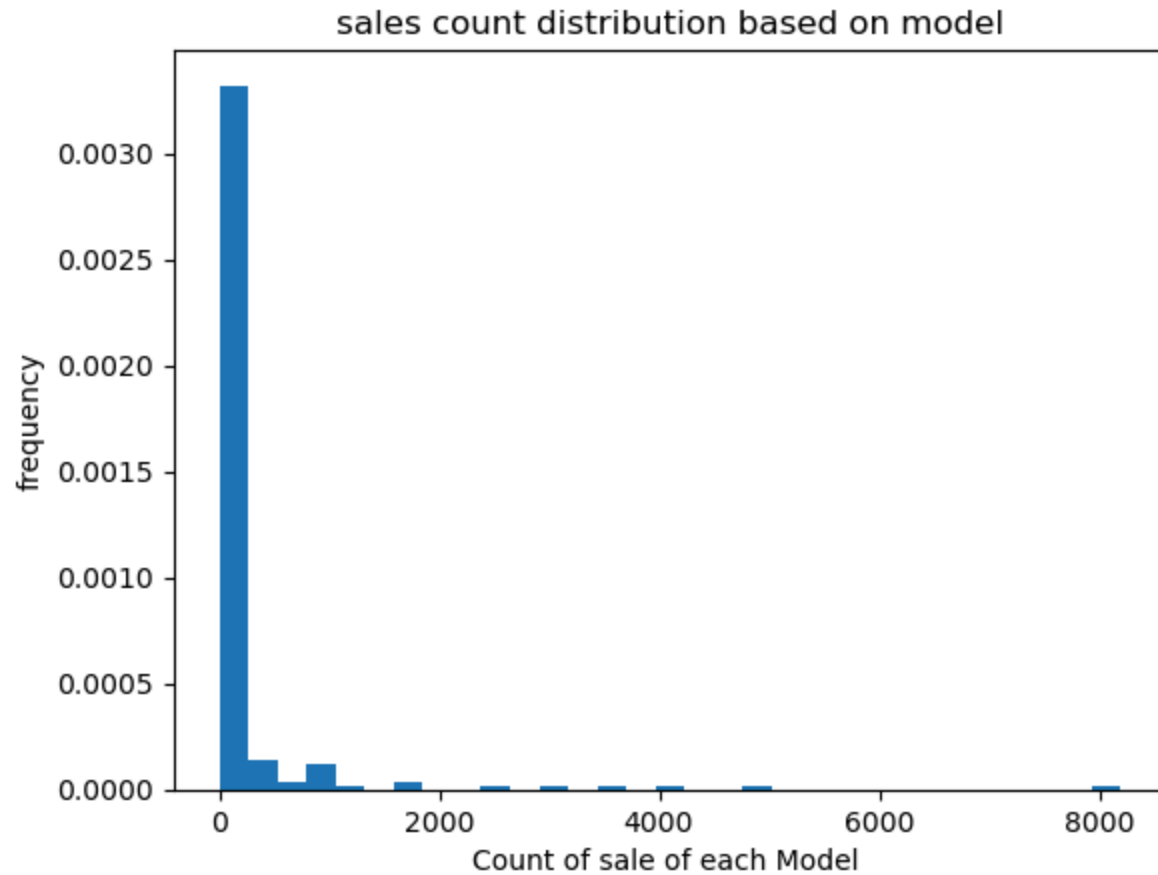
Start to plot the histogram, Include the other descriptive characteristics about the variables: Mean, Mode, Spread, and Tails

```
In [4]: company_name = df['Company Name'].value_counts()
plt.hist(company_name, bins =31, density=True)
plt.xlabel('Count of sale of car based on car Company')
plt.ylabel('frequency')
plt.title('Car company sale count distribution')
plt.show()
```



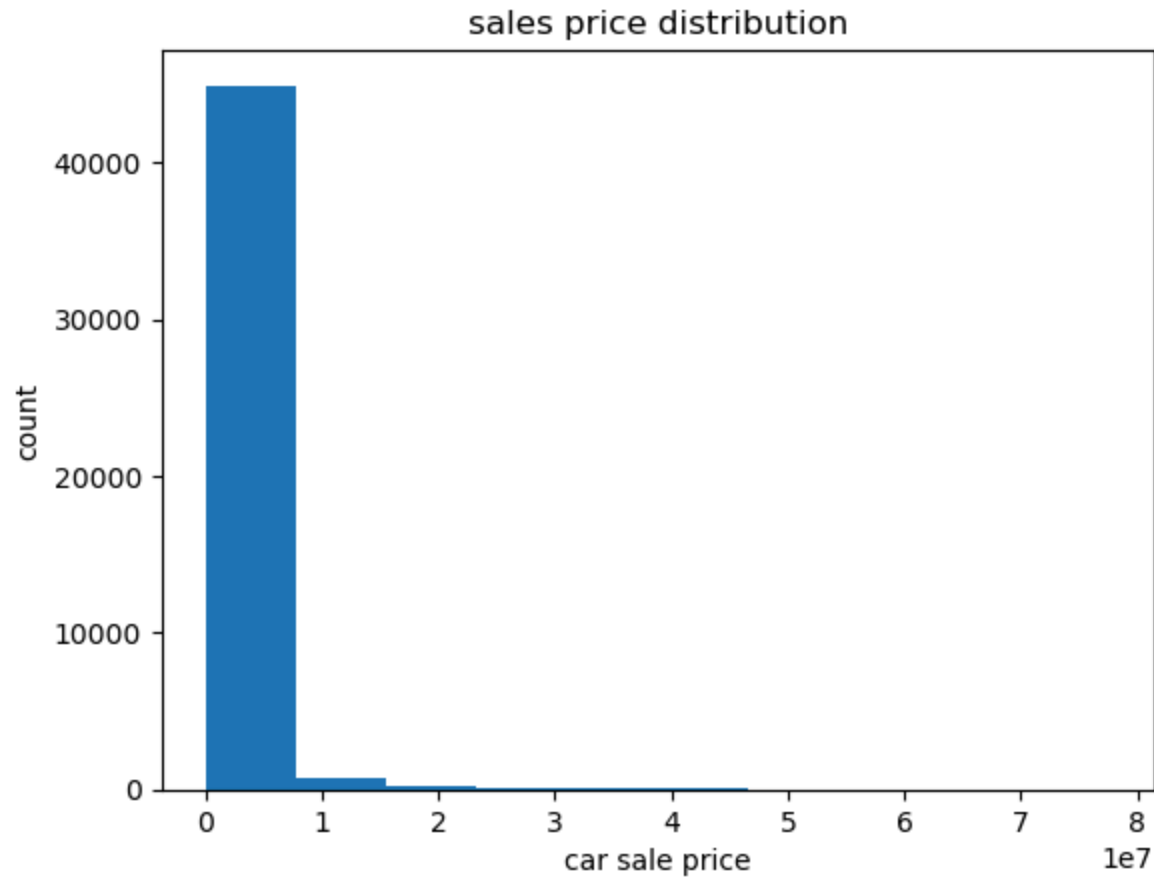
The histogram shows that the car sale based on company is not symmetric, no obvious spread or tail. only 2 companies made most sales (> 16000 sales) and most companies made very few sales (<2000 sales)

```
In [5]: model_name = df['Model Name'].value_counts()
plt.hist(model_name, bins =31, density=True)
plt.xlabel('Count of sale of each Model ')
plt.ylabel('frequency')
plt.title('sales count distribution based on model')
plt.show()
```



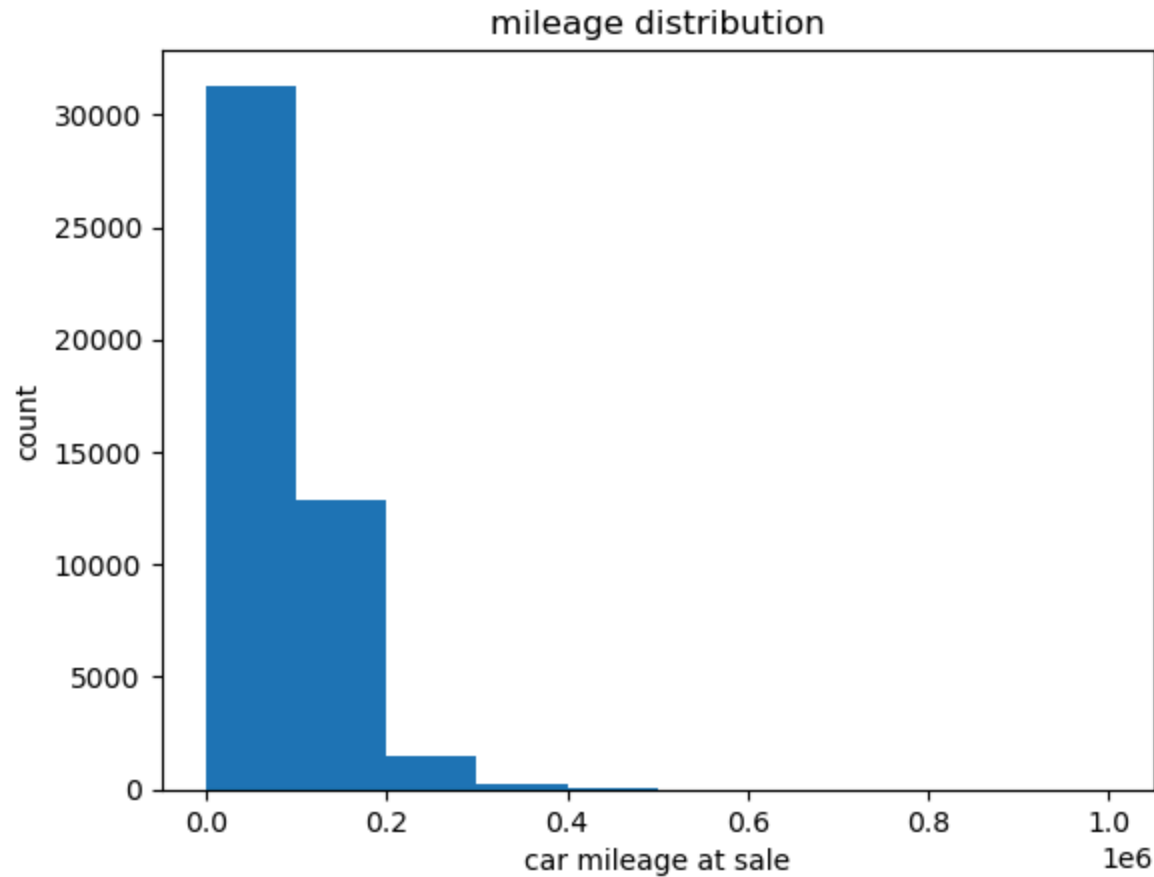
The histogram shows that the car sale based on model is a right skewed narrow bell shaped distribution with long tail. it is possible a pareto distribution.

```
In [6]: plt.hist(df['Price'])
plt.xlabel('car sale price')
plt.ylabel('count')
plt.title('sales price distribution')
plt.show()
```



The histogram shows that the car sale price is a right skewed narrow bell shaped distribution with long tail, likely a pareto distribution. This maybe due to the sales are concentrated on 3 models and they are sold at similar price range.

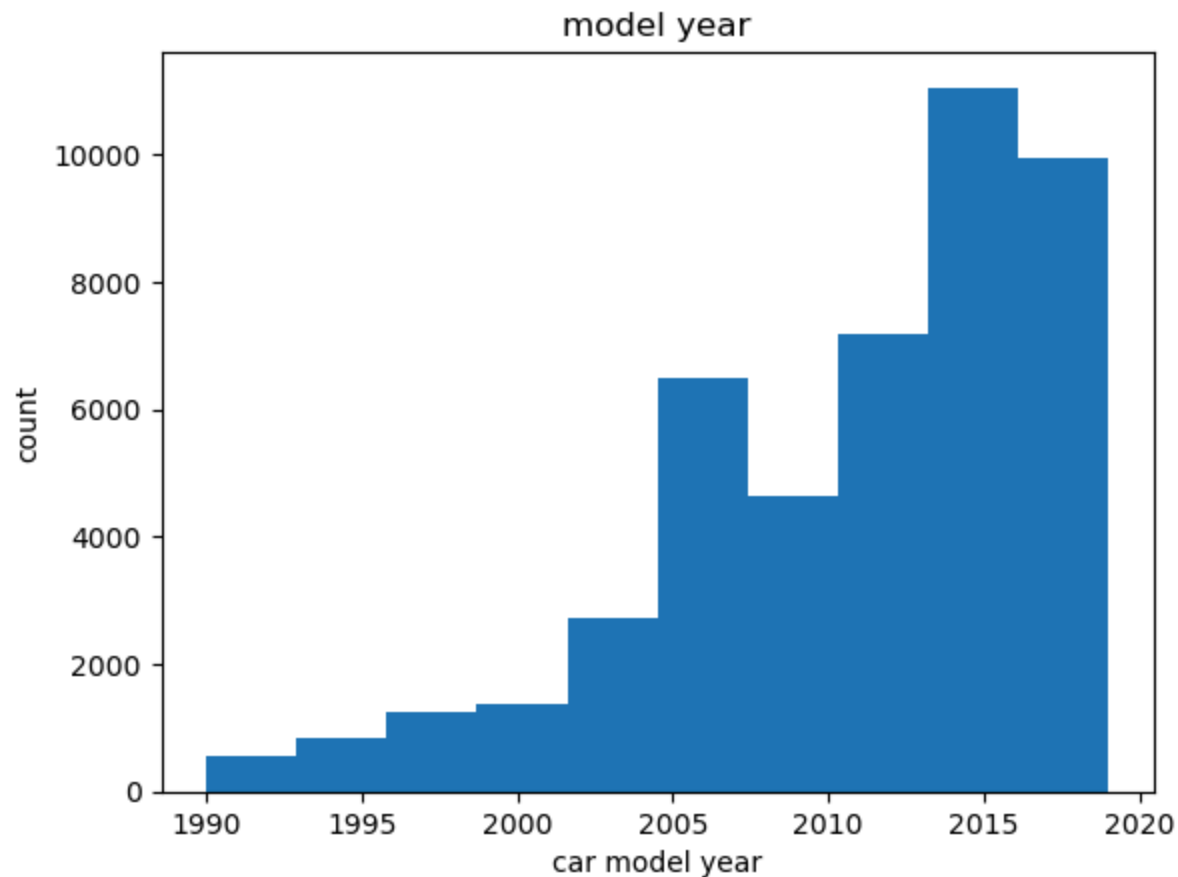
```
In [7]: plt.hist(df['Mileage'])  
plt.xlabel('car mileage at sale')  
plt.ylabel('count')  
plt.title('mileage distribution')  
plt.show()
```



The histogram shows that the car milage at sales is a right skewed narrow bell shaped distribution with long tail, likely a pareto distribution.

```
In [8]: plt.hist(df['Model Year'])  
plt.xlabel('car model year')  
plt.ylabel('count')  
plt.title('model year')  
plt.show()
```





The histogram shows that the used car model year is a left skewed bell shaped distribution with left tail and bi-tips.

**now check the mean and median**

```
In [9]: print('mean value of sales count based on car company is', company_name.mean())
print('mean value of sales based on car model is', df['Model Name'].value_counts().mean())
print('mean value of sale price is', df['Price'].mean())
print('mean value of mileage is', df['Mileage'].mean())
print('mean value of car model year is', int(df['Model Year'].mean()))
```

```
mean value of sales count based on car company is 1484.5806451612902
mean value of sales based on car model is 234.80612244897958
mean value of sale price is 2014153.2310634044
mean value of mileage is 90965.12824301422
mean value of car model year is 2011
```

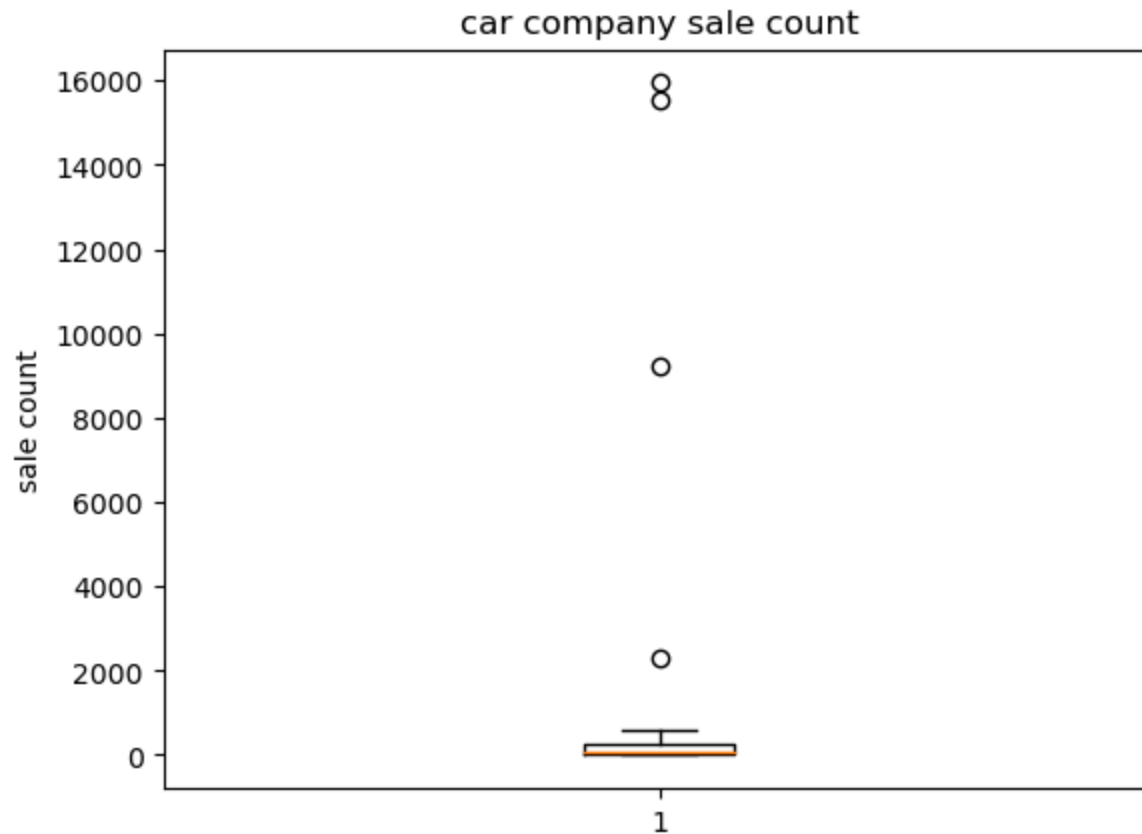
```
In [10]: print('median of sales count based on car company is', company_name.mode())
print('median value of sales count based on car model is', df['Model Name'].value_counts().mode())
print('median value of sale price is', df['Price'].mode())
print('median value of mileage is', df['Mileage'].mode())
print('median value of car model year is', df['Model Year'].mode())
```

```
median of sales count based on car company is 0    1
Name: Company Name, dtype: int64
median value of sales count based on car model is 0    1
Name: Model Name, dtype: int64
median value of sale price is 0    650000
Name: Price, dtype: int64
median value of mileage is 0    100000
Name: Mileage, dtype: int64
median value of car model year is 0    2017
Name: Model Year, dtype: int64
```

## now checking outlier

```
In [11]: plt.boxplot(company_name)
plt.title('car company sale count')
plt.ylabel('sale count')
```

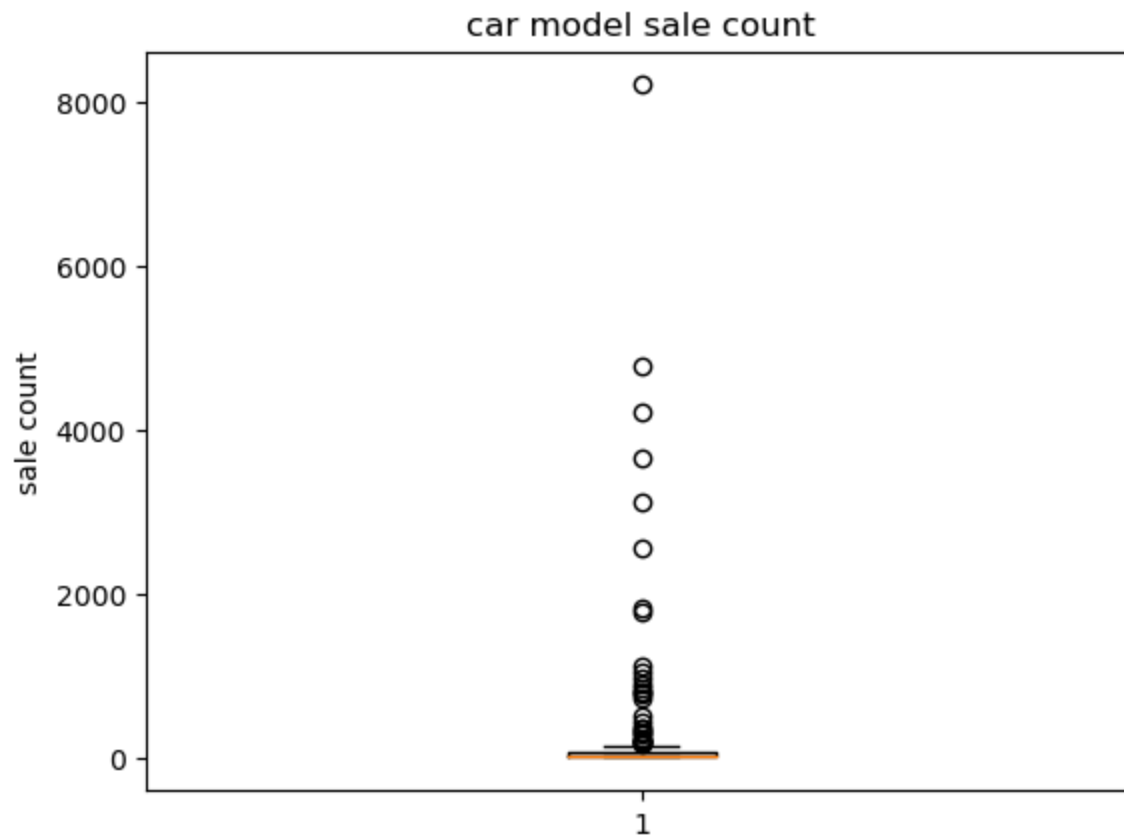
```
Out[11]: Text(0, 0.5, 'sale count')
```



Most car companies made <2000 sales, those 4 companies made more sales look like outliers. However, all sales are valid. so I would like to separate the companies with most sales. (in this case, Toyota and Suzuki made 68.5% sales) from the rest and do analysis on them.

```
In [12]: plt.boxplot(model_name)
plt.title('car model sale count')
plt.ylabel('sale count')
```

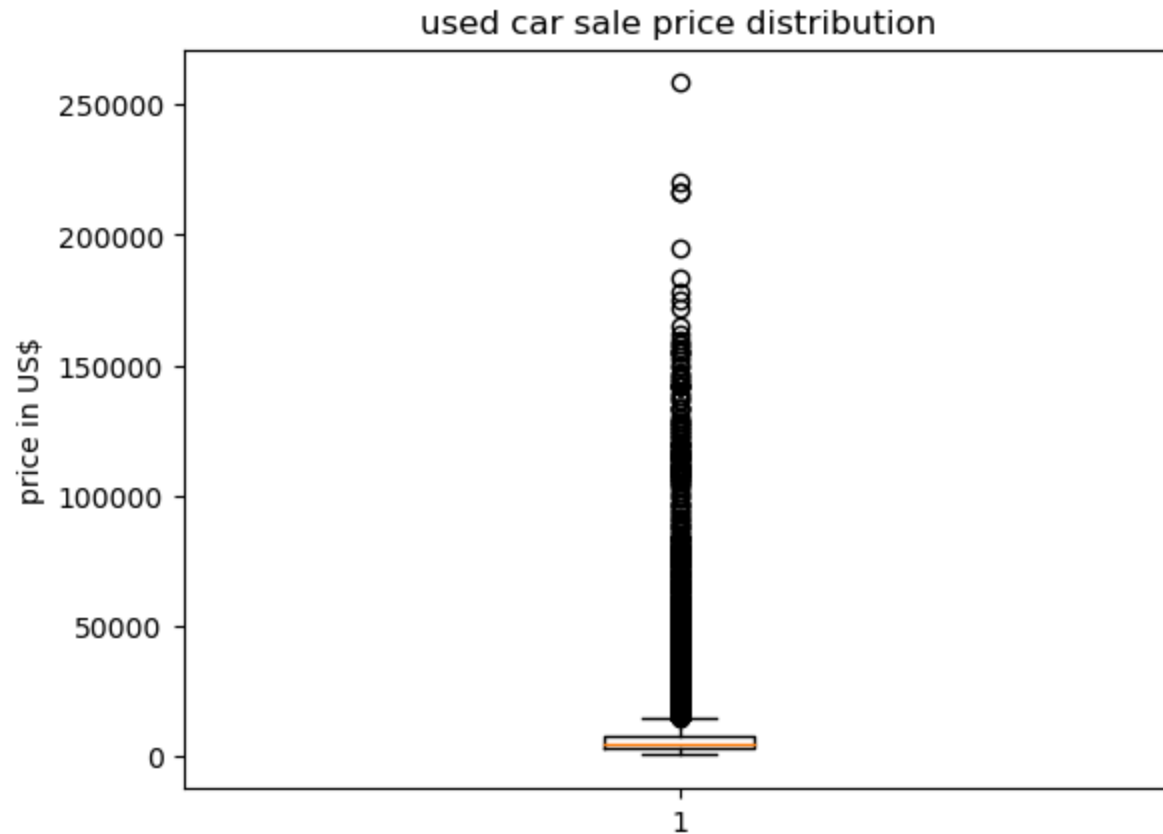
```
Out[12]: Text(0, 0.5, 'sale count')
```



the mode of car model based on sale count is 1. from box plot it is also shown most models made <2000 sales, one model (Toyota corrola) made >8000 sales. It looks like an outliers. However, this is an indication of a popular car type. so I could focus on car models made more than 2000 sales only.

```
In [13]: #convert price to US $ value
df['NewPrice'] = df['Price']/300
plt.boxplot(df['NewPrice'])
plt.title('used car sale price distribution')
plt.ylabel('price in US$')
```

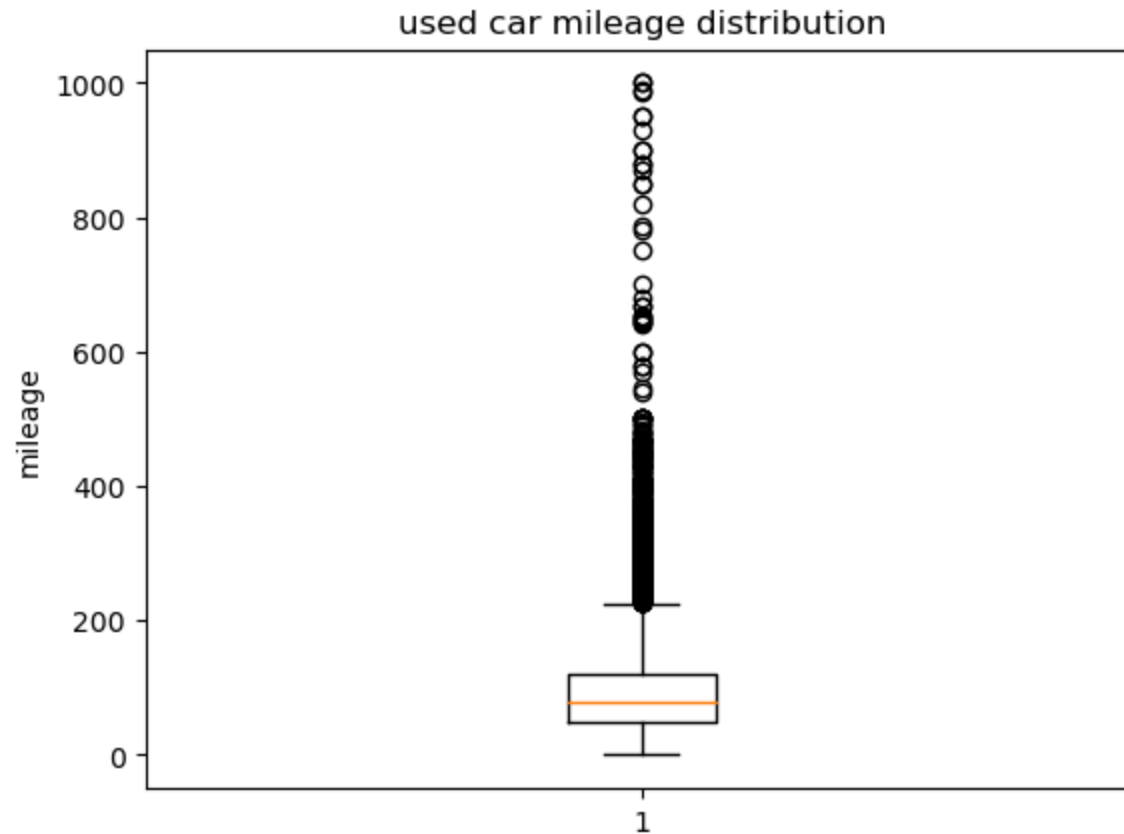
```
Out[13]: Text(0, 0.5, 'price in US$')
```



There is a car sold for USD >250K, also a few sold for ~USD 200K, they look like outliers. I plan to remove them before further analysis.

```
In [14]: #convert mileage to make high mileage more readable  
plt.boxplot( df['Mileage']/1000)  
plt.title('used car mileage distribution')  
plt.ylabel('mileage')
```

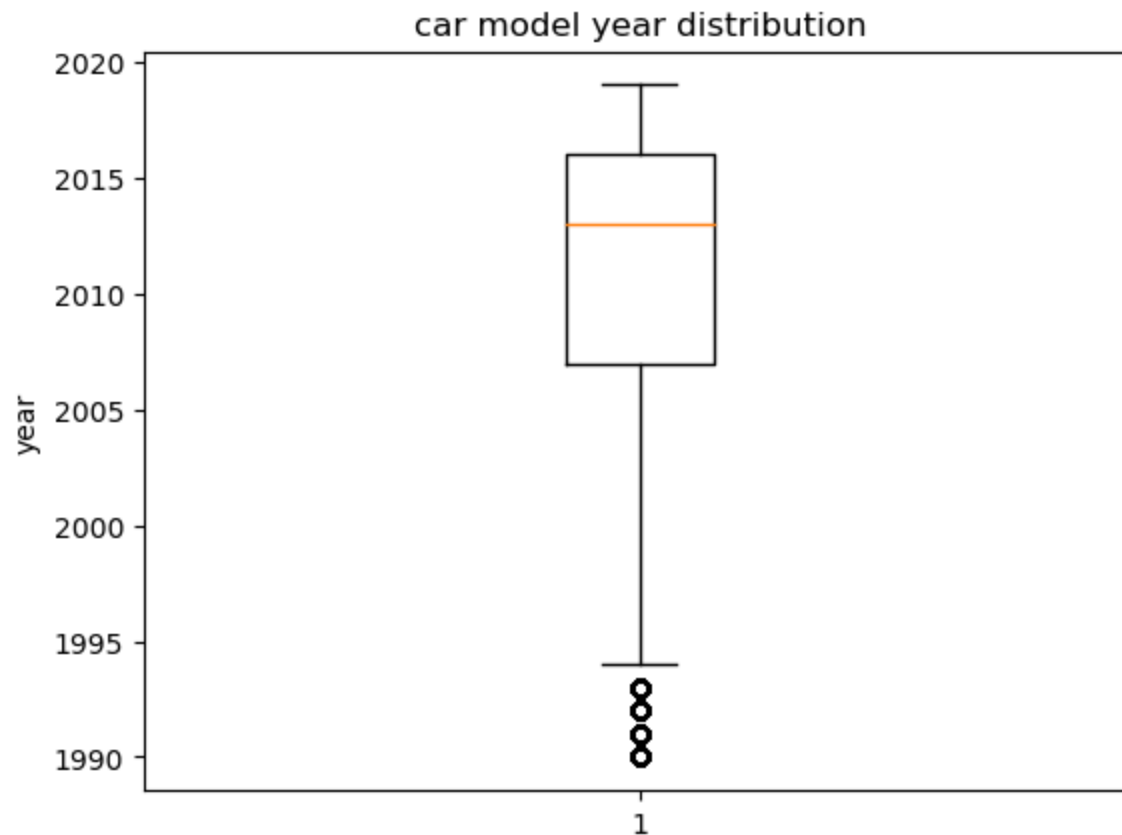
```
Out[14]: Text(0, 0.5, 'mileage')
```



most cars have mileage less than 500K. Since it is in pakistan, so it maybe okay to buy cars with extreme mileage. so unless further investigation, I will not consider any as outlier.

```
In [15]: plt.boxplot( df['Model Year'])  
plt.title('car model year distribution')  
plt.ylabel('year')
```

```
Out[15]: Text(0, 0.5, 'year')
```



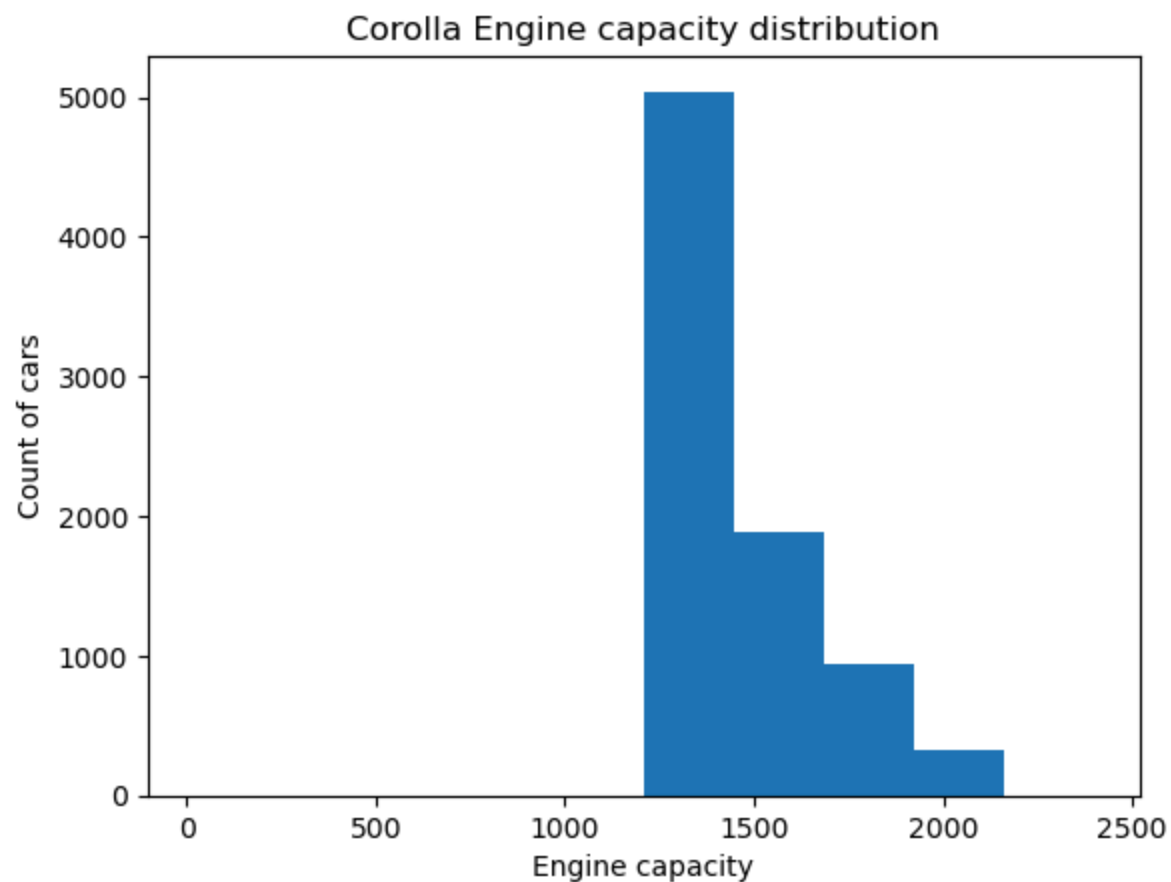
though box plot shows car older than 1995 are outlier. Since it is in pakistan, so it maybe okay to buy very old cars. Unless further investigation, I will not consider any years as outlier.

## Task 4. Compare two scenarios in your data using a PMF

Based on the analysis before, I would like pick corolla car, For variable of engine capacity, compare difference on PMF based on the transmission types (auto vs manual)

```
In [12]: #create subdataset with converted price as USD
Corrola = df[df['Model Name'] == 'Corolla']
Cengine = Corrola[['Engine Capacity', 'Transmission Type']]
plt.hist(Cengine['Engine Capacity'])
plt.title('Corolla Engine capacity distribution')
plt.xlabel('Engine capacity')
```

```
plt.ylabel('Count of cars')  
plt.show()
```



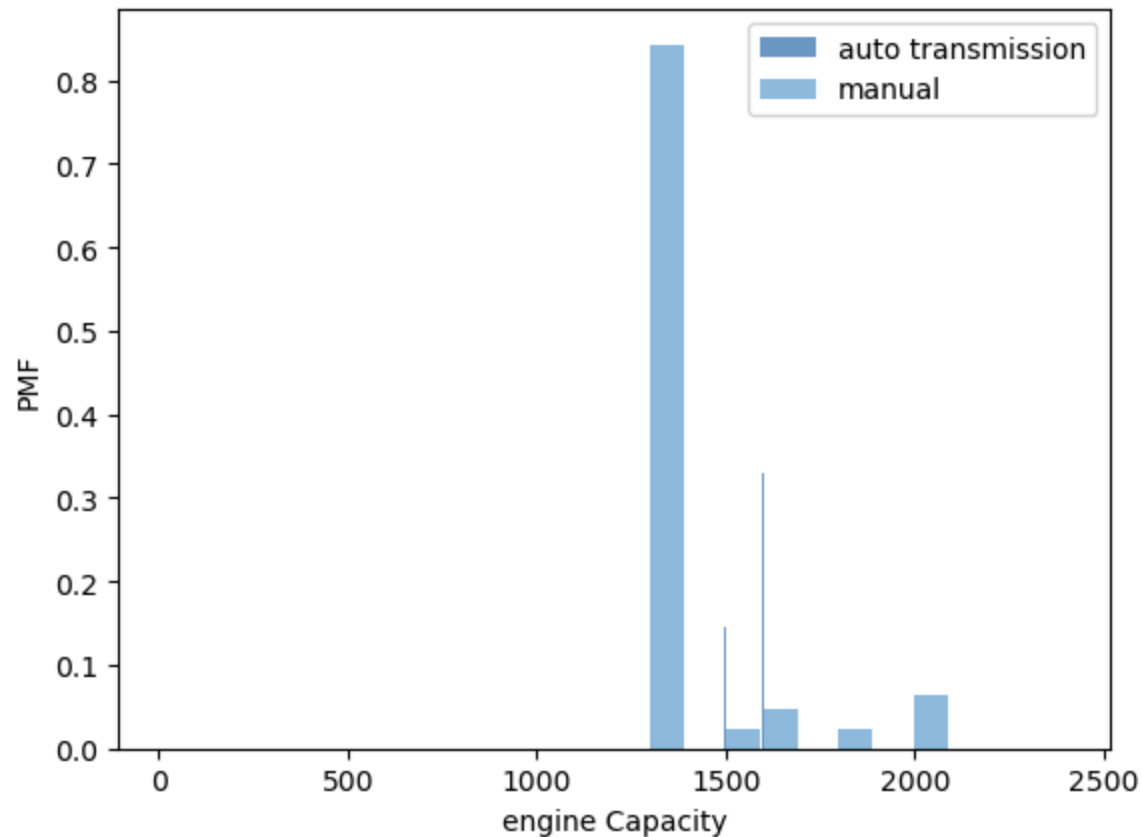
```
In [13]: auto = Cengine[Cengine['Transmission Type'] == 'Automatic']  
aengine = auto['Engine Capacity']  
manual = Cengine[Cengine['Transmission Type'] == 'Manual']  
mengine = manual['Engine Capacity']
```

```
In [14]: # create pmf  
auto_pmf = thinkstats2.Pmf(aengine, label='auto transmission')  
manual_pmf = thinkstats2.Pmf(mengine, label='manual')  
#plt.hist(manual_pmf, density = 'TRUE')  
#thinkplot.Hist(auto_pmf)
```

```
In [15]: #plot pmf  
thinkplot.PrePlot(2)
```



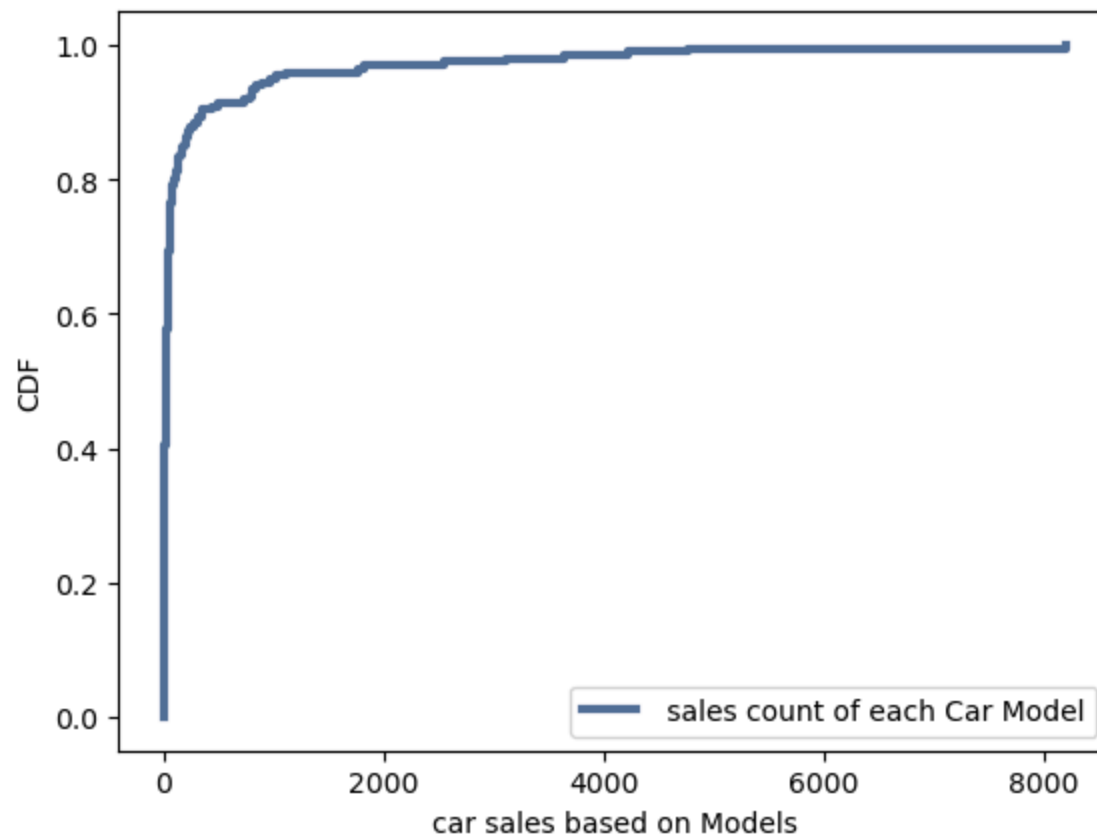
```
thinkplot.Hist(auto_pmf, align='right')
thinkplot.Hist(manual_pmf, align='left')
thinkplot.Config(xlabel='engine Capacity', ylabel='PMF')
```



Since Engine type are discrete values and there are dominant capacities (like 84% of manual version has 1300 capacity), so there are not much overlap of engine capacity. it does show the auto and manual transmission have quite different engine capacity distribution

## Task 5. Create 1 CDF with one of your variables. what does this tell you about your variable?

```
In [20]: model = df['Model Name']
sales_count = model.value_counts()
cdf = thinkstats2.Cdf(sales_count, label=' sales count of each Car Model')
thinkplot.Cdf(cdf)
thinkplot.Show(xlabel='car sales based on Models', ylabel='CDF')
print(round(cdf.PercentileRank(100),2),'percent of models are with sales <100')
print('models with sales >2000 are better than', round(cdf.PercentileRank(2000),2), '% of models' )
```



80.1 percent of models are with sales <100  
models with sales >2000 are better than 96.94 % of models  
<Figure size 800x600 with 0 Axes>

CDF chart shows the sales is not a normal distribution. below 100 is a almost stright vertical lines, indicate it is common that most car models do not make many sales. Further caluculation shows that 80% of the model are with sales below 100. On the other hand, if a car makes 2000 sales or more, it is ranked top 3%. In other words, people there commonly buy nly a few models.

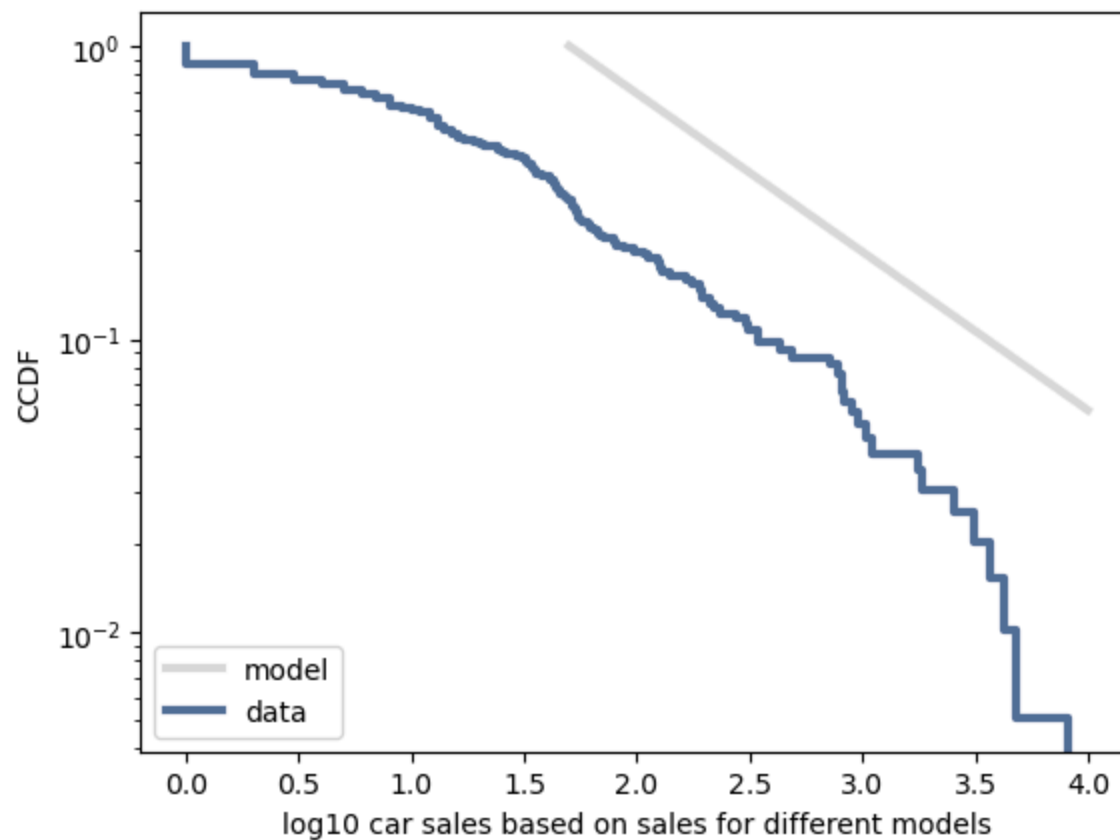
## Task 6. Plot 1 analytical distribution and provide your analysis on how it applies to the dataset you have chosen.

From above CDF chart, it looks like the car sales based on model is a pareto distribution. I would like to take some samples and plot the pareto distribution, validate if it fits.

```
In [21]: log_sales = np.log10(sales_count)
cdf = thinkstats2.Cdf(sales_count, label="data")
cdf_log = thinkstats2.Cdf(log_sales, label="data")

# pareto plot
xs, ys = thinkstats2.RenderParetoCdf(xmin=50, alpha=0.54, low=0, high=1e4)
thinkplot.Plot(np.log10(xs), 1 - ys, label="model", color="0.8")

thinkplot.Cdf(cdf_log, complement=True)
thinkplot.Config(
    xlabel="log10 car sales based on sales for different models", ylabel="CCDF",
    yscale="log", loc="lower left")
```



The pareto distribution has a slope very similar to the slope of CDF of log scale of car sales. the position is shifted but slope fit. so I believe the model based car sales is a pareto distribution.

## Task 6 Create two scatter plots comparing two variables and provide your analysis on correlation and causation. check covariance, Pearson's correlation, and Non-Linear Relationships

```
In [22]: # check correlation of all variables.
df.corr().style.background_gradient(cmap='cividis')
```

C:\Users\Daisy\AppData\Local\Temp\ipykernel\_4704\4240556666.py:2: FutureWarning: The default value of numeric\_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric\_only to silence this warning.

```
df.corr().style.background_gradient(cmap='cividis')
```

Out[22]:

	ID	Price	Model Year	Mileage	Engine Capacity	NewPrice
ID	1.000000	-0.012383	-0.032425	-0.009007	-0.011992	-0.012383
Price	-0.012383	1.000000	0.217494	-0.188658	0.645924	1.000000
Model Year	-0.032425	0.217494	1.000000	-0.604310	-0.151290	0.217494
Mileage	-0.009007	-0.188658	-0.604310	1.000000	0.098138	-0.188658
Engine Capacity	-0.011992	0.645924	-0.151290	0.098138	1.000000	0.645924
NewPrice	-0.012383	1.000000	0.217494	-0.188658	0.645924	1.000000

```
In [23]: df.cov().style.background_gradient(cmap='cividis')
```

C:\Users\Daisy\AppData\Local\Temp\ipykernel\_4704\1682656864.py:1: FutureWarning: The default value of numeric\_only in DataFrame.cov is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric\_only to silence this warning.

```
df.cov().style.background_gradient(cmap='cividis')
```

Out[23]:

	ID	Price	Model Year	Mileage	Engine Capacity	NewPrice
ID	176507049.947978	-483514746.307049	-2756.753649	-7617165.703824	-97934.496401	-1611715.821023
Price	-483514746.307049	8638139484440.028320	4090690.479125	-35296342903.465141	1166939464.765302	28793798281.466770
Model Year	-2756.753649	4090690.479125	40.952357	-246174.537446	-595.124142	13635.634930
Mileage	-7617165.703824	-35296342903.465141	-246174.537446	4052169857.437716	3840075.014100	-117654476.344884
Engine Capacity	-97934.496401	1166939464.765302	-595.124142	3840075.014100	377844.819458	3889798.215884
NewPrice	-1611715.821023	28793798281.466770	13635.634930	-117654476.344884	3889798.215884	95979327.604889

Causation wise, car price, model year, mileage and engine capacity have relationship with each other.

Looks like Engine capacity vs Price, Model year vs Mileage, as well as Mileage vs Price has strong *correlation*.

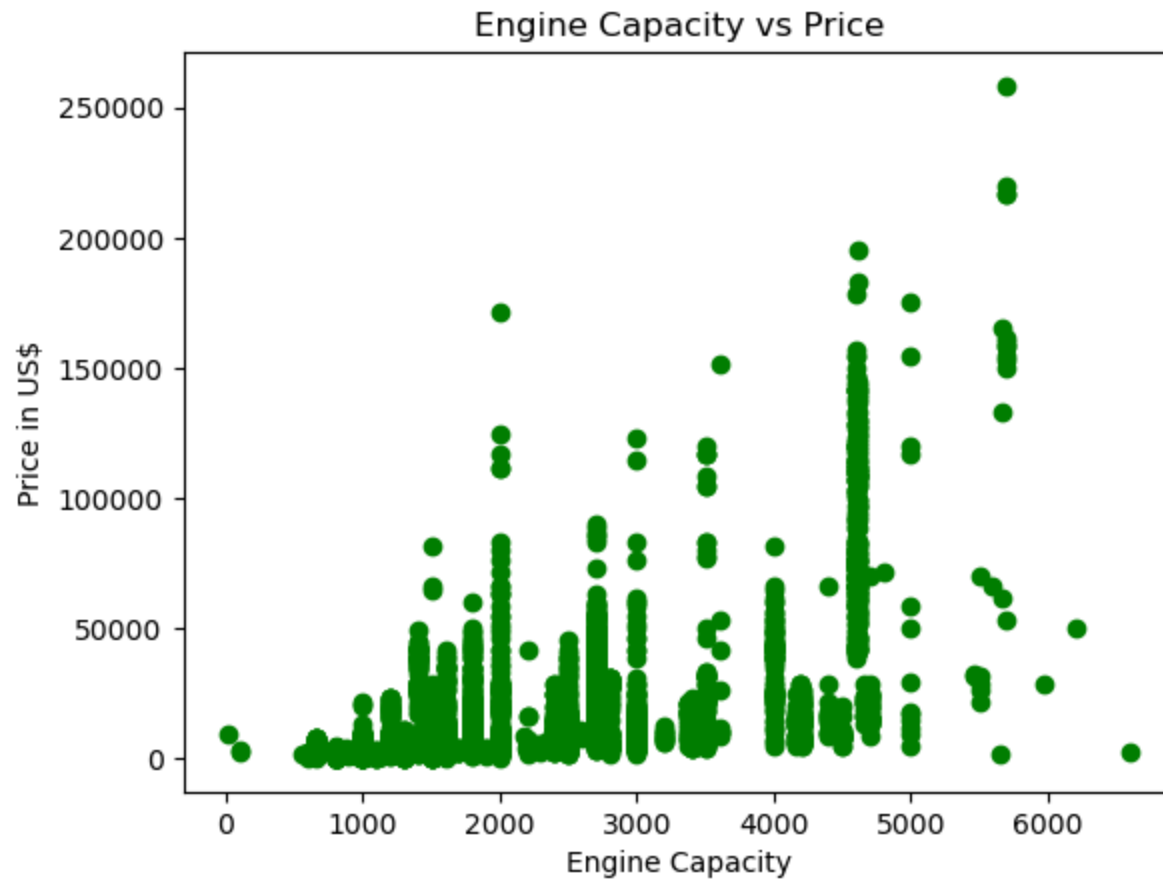
At the same Time, Based on covariance value, Price vs Mileage, Model year vs Mileage are both *inversely related*, which are expected. Price and Engine capacity are *positively related*, which is also expected.

Also from the scatter plot below, it showed that Price vs Mileage are not linear related.

Create scatter plot for engine capacity vs price, however, the engine capacity is not a real continuous variable so there is no clear relationship. Then use mileage vs Price to create a continuous variable scatter plot.

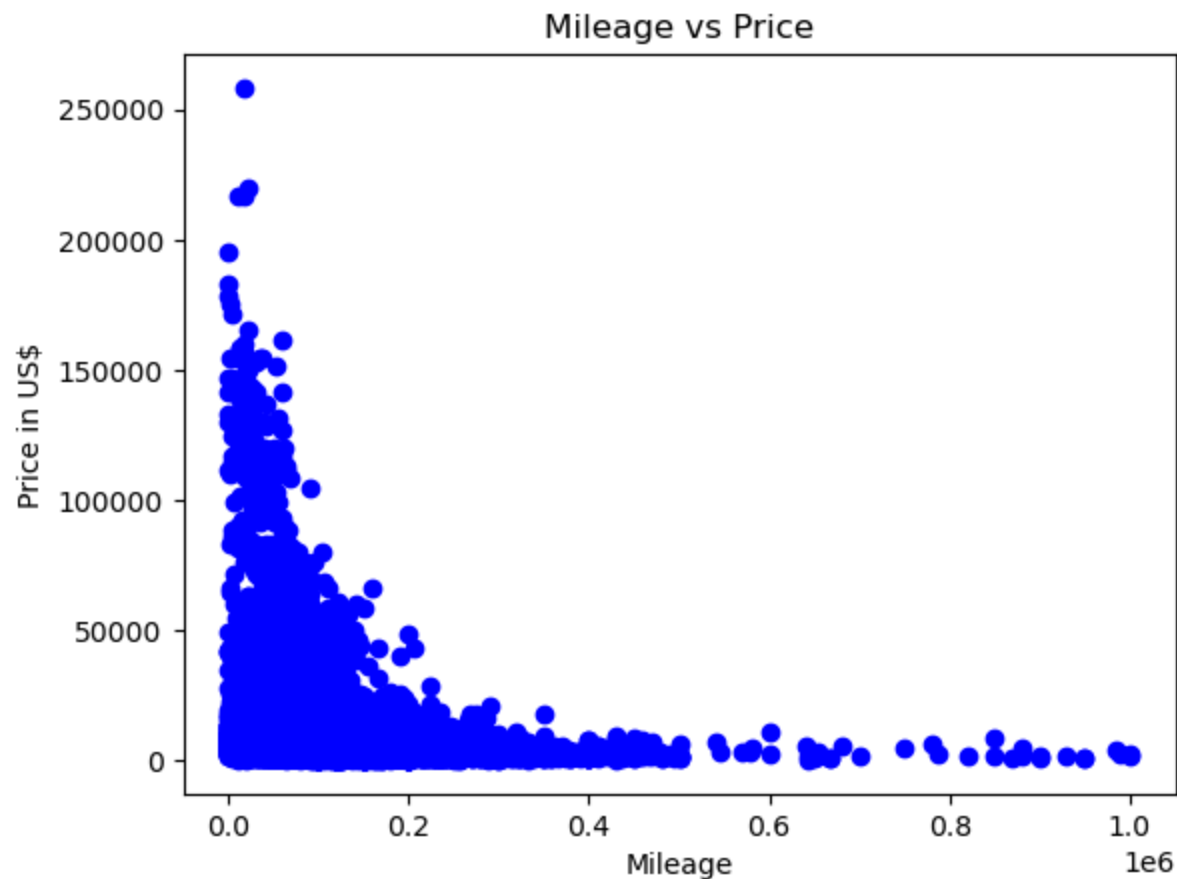
```
In [24]: x1 = df['Engine Capacity']
y1 = df['Price']/300
plt.ticklabel_format(axis='both', style='sci', useLocale=True)
plt.scatter(x1, y1, color = 'green')
plt.title('Engine Capacity vs Price')
plt.xlabel('Engine Capacity')
plt.ylabel('Price in US$')
```

```
Out[24]: Text(0, 0.5, 'Price in US$')
```



```
In [25]: x2 = df['Mileage']
y2 = df['Price']/300
plt.ticklabel_format(axis='x', style='sci', useLocale=True)
plt.scatter(x2, y2, color = 'blue')
plt.title('Mileage vs Price')
plt.xlabel('Mileage')
plt.ylabel('Price in US$')
```

```
Out[25]: Text(0, 0.5, 'Price in US$')
```



check correlation efficiency between mileage and price, it showed that the Pearson correlation coefficient between mileage and price is about -0.19

```
In [31]: ce = np.corrcoef(x2, y2)
ce
```

```
Out[31]: array([[ 1.          , -0.18865824],
               [-0.18865824,  1.          ]])
```

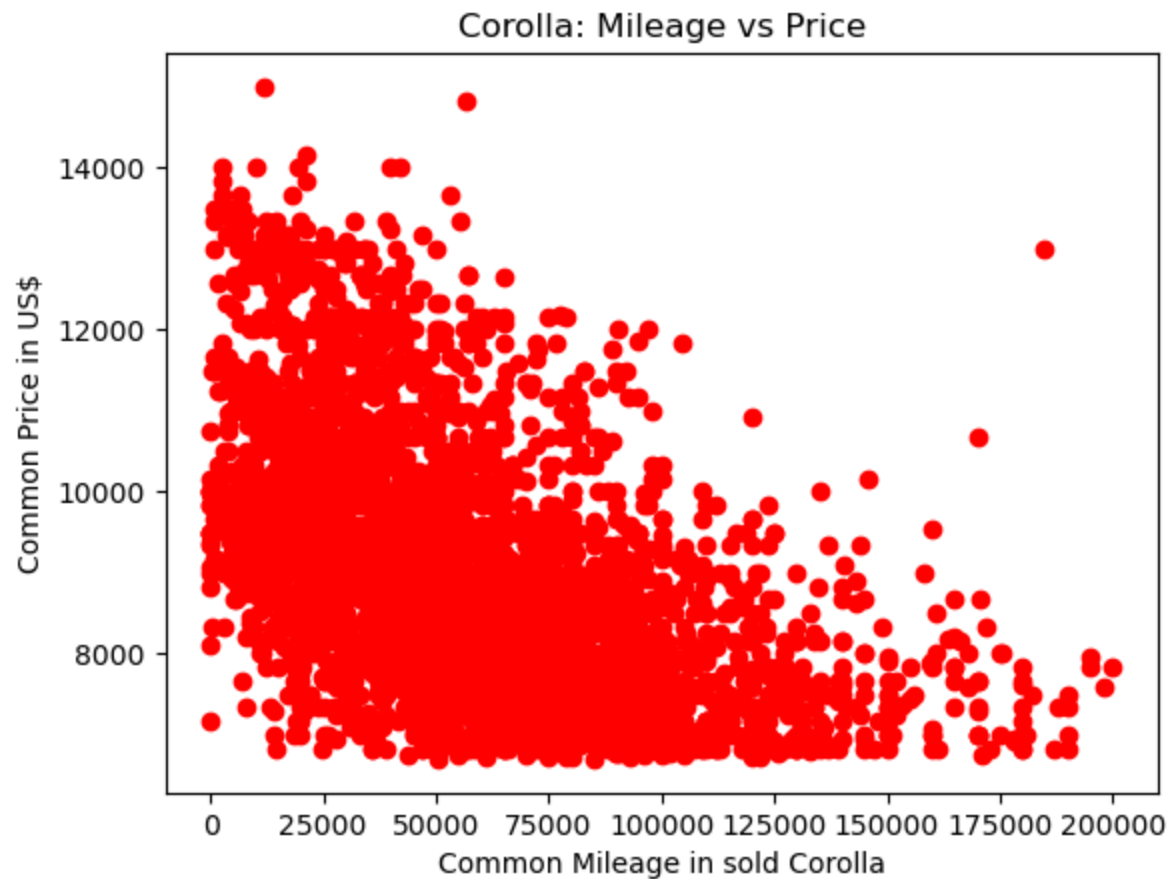
```
In [26]: import scipy.stats
         scipy.stats.pearsonr(x2, y2)
```

```
Out[26]: PearsonRResult(statistic=-0.188658241852936, pvalue=0.0)
```

```
In [12]: #now try to focus on most popular car: Corolla and remove outliers(mileage >200K and price outside 2000K and 3200K range)
toyota = df[df['Model Name'] == 'Corolla']
comm_use = toyota[toyota['Mileage'] < 200000]
Common = comm_use[comm_use['Price'] < 3200000]
Common_Corolla = comm_use[comm_use['Price'] > 2000000]
```

```
In [13]: x3 = Common_Corolla['Mileage']
y3 = Common_Corolla['Price']/300
plt.ticklabel_format(axis='x', style='sci', useLocale=True)
plt.scatter(x3, y3, color='red')
plt.title('Corolla: Mileage vs Price')
plt.xlabel('Common Mileage in sold Corolla')
plt.ylabel('Common Price in US$')
```

```
Out[13]: Text(0, 0.5, 'Common Price in US$')
```





```
In [28]: Common_Corolla.corr().style.background_gradient(cmap='cividis')
```

C:\Users\Daisy\AppData\Local\Temp\ipykernel\_4704\622503486.py:1: FutureWarning: The default value of numeric\_only in DataFrame.corr is deprecated. In a future version, it will default to False. Select only valid columns or specify the value of numeric\_only to silence this warning.

```
Common_Corolla.corr().style.background_gradient(cmap='cividis')
```

Out[28]:

	ID	Price	Model Year	Mileage	Engine Capacity	NewPrice
ID	1.000000	-0.028033	-0.004108	-0.029194	0.008779	-0.028033
Price	-0.028033	1.000000	0.518184	-0.528314	0.529473	1.000000
Model Year	-0.004108	0.518184	1.000000	-0.649104	-0.060330	0.518184
Mileage	-0.029194	-0.528314	-0.649104	1.000000	0.012842	-0.528314
Engine Capacity	0.008779	0.529473	-0.060330	0.012842	1.000000	0.529473
NewPrice	-0.028033	1.000000	0.518184	-0.528314	0.529473	1.000000

```
In [42]: print('for common Corolla sold, the Pearson correlation coefficient between mileage and price')
ce2 = np.corrcoef(x3, y3)
print(ce2)
```

```
for common Corolla sold, the Pearson correlation coefficient between mileage and price
[[ 1.          -0.52831368]
 [-0.52831368  1.          ]]
```

it showed that for common corolla sales, there is a much stronger ( but still moderate) relationship between price and mileage.

### Task 7: hypothesis test: Conduct a test on your hypothesis using one of the methods covered in Chapter 9.

In the dataset, Toyota is the most popular used car brand: Toyota Corolla is the most popular model in this brand. I would like to test a difference in car Mileage means. If the difference of the mileage between corolla and rest Toyota models is statistically significant? The null hypothesis: the mileage mean difference between them is not statistically significant.

```
In [7]: #get price data
Corolla = df[df['Model Name'] == 'Corolla']
C_mileage = Corolla.Mileage
```

```
Toyota = df[df['Company Name'] == 'Toyota']
Rest = Toyota[Toyota['Model Name'] != 'Corolla']
R_mileage = Rest.Mileage
data = C_mileage, R_mileage
```

```
In [8]: #borrow the diffmeanspermute class
class DiffMeansPermute(thinkstats2.HypothesisTest):

    def TestStatistic(self, data):
        group1, group2 = data
        test_stat = abs(group1.mean() - group2.mean())
        return test_stat

    def MakeModel(self):
        group1, group2 = self.data
        self.n, self.m = len(group1), len(group2)
        self.pool = np.hstack((group1, group2))

    def RunModel(self):
        np.random.shuffle(self.pool)
        data = self.pool[:self.n], self.pool[self.n:]
        return data
```

```
In [9]: ht = DiffMeansPermute(data)
pvalue = ht.PValue()
print('Average mileage of used corolla is', round(C_mileage.mean(),0))
print('Average mileage of used other Toyota car is', round(R_mileage.mean(),0))
print('P-test pvalue is', pvalue)
```

```
Average mileage of used corolla is 102440.0
Average mileage of used other Toyota car is 90655.0
P-test pvalue is 0.0
```

**Conclusion:** P-value is 0.0, the mileage mean difference is statistical significant, which mean we will expect the average mileage from corolla and rest of the Toyota car models are statistically different.

I also want to check the mean price of Corolla vs rest of Toyota model. if the If the difference of the mean price between corolla and rest Toyota models is satistically significant? The null hypothesis: the mean price difference between them is not satistically significant.

```
In [10]: Corolla = df[df['Model Name'] == 'Corolla']
P_corolla = Corolla.Price

Toyota = df[df['Company Name'] == 'Toyota']
```

```
Rest_toyota = Toyota[Toyota['Model Name'] != 'Corolla']
PT_nocorolla = Rest_toyota.Price

data2 = P_corolla, PT_nocorolla

ht2 = DiffMeansPermute(data2)
pvalue2 = ht2.PValue()
print('Average price of used corolla is', round(P_corolla.mean(),0))
print('Average price of used other Toyota car is', round(PT_nocorolla.mean(),0))
print('P-test pvalue is', pvalue2)
```

Average price of used corolla is 2013974.0  
 Average price of used other Toyota car is 4088326.0  
 P-test pvalue is 0.0

Conclusion: P-value is 0.0, the price mean difference is statistical significant, which means that we will expect the average price of corolla and rest of the Toyota car models are statistically different.

## Task 8: regression analysis: on either one dependent and one explanatory variable, or multiple explanatory variables

Based on correlation analysis above, For toyota corolla, I would like to do an multiple variable regression, use price as dependent variable, model year, mileage and engine capacity as explanatory variables. from the scatter plot, it seems may not be a linear regression. so I will start with linear regression and then try to use quadratic model of mileage

Also to make the model accurate, I will use common\_corolla sub dataset

```
In [14]: import statsmodels.formula.api as smf
Common_Corolla2 = Common_Corolla.rename(columns={'Model Year': 'M_year', 'Engine Capacity': 'Ecapacity'})
y= round(Common_Corolla2['Price']/300)
Common_Corolla2['USprice'] = y
x = Common_Corolla2['Mileage']/1000
Common_Corolla2['Kmileage'] = x
formula = ('USprice ~ M_year + Kmileage + C(Ecapacity)')
linear_results = smf.ols(formula, data=Common_Corolla2).fit()
linear_results.summary()
```

Out[14]:

## OLS Regression Results

Dep. Variable:	USprice	R-squared:	0.817	
Model:	OLS	Adj. R-squared:	0.816	
Method:	Least Squares	F-statistic:	2152.	
Date:	Tue, 31 Oct 2023	Prob (F-statistic):	0.00	
Time:	21:55:56	Log-Likelihood:	-30741.	
No. Observations:	3877	AIC:	6.150e+04	
Df Residuals:	3868	BIC:	6.156e+04	
Df Model:	8			
Covariance Type:	nonrobust			
	coef	std err	t P> t  [0.025 0.975]	
Intercept	-7.747e+05	1.31e+04	-59.241 0.000	-8e+05 -7.49e+05
C(Ecapacity)[T.1300]	-1441.0930	673.198	-2.141 0.032	-2760.951 -121.235
C(Ecapacity)[T.1400]	-571.7706	951.593	-0.601 0.548	-2437.442 1293.901
C(Ecapacity)[T.1500]	2183.5448	674.272	3.238 0.001	861.581 3505.508
C(Ecapacity)[T.1600]	-268.8956	673.387	-0.399 0.690	-1589.124 1051.333
C(Ecapacity)[T.1798]	879.4125	681.801	1.290 0.197	-457.310 2216.135
C(Ecapacity)[T.1800]	815.0296	673.498	1.210 0.226	-505.415 2135.474
M_year	389.2476	6.476	60.104 0.000	376.550 401.945
Kmileage	-10.8785	0.401	-27.102 0.000	-11.665 -10.092
Omnibus:	227.999	Durbin-Watson:	1.985	
Prob(Omnibus):	0.000	Jarque-Bera (JB):	738.020	
Skew:	0.243	Prob(JB):	5.51e-161	
Kurtosis:	5.082	Cond. No.	2.44e+06	

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 2.44e+06. This might indicate that there are strong multicollinearity or other numerical problems.

```
In [15]: #now use quadratic model of mileage  
Common_Corolla2['Kmileage2'] = Common_Corolla2.Kmileage**2
```

```
In [16]: formula = ('USprice ~ M_year + Kmileage2 + C(Ecapacity)')  
linear_results = smf.ols(formula, data=Common_Corolla2).fit()  
linear_results.summary()
```

Out[16]:

## OLS Regression Results

Dep. Variable:	USprice	R-squared:	0.797
Model:	OLS	Adj. R-squared:	0.796
Method:	Least Squares	F-statistic:	1893.
Date:	Tue, 31 Oct 2023	Prob (F-statistic):	0.00
Time:	21:56:35	Log-Likelihood:	-30943.
No. Observations:	3877	AIC:	6.190e+04
Df Residuals:	3868	BIC:	6.196e+04
Df Model:	8		
Covariance Type:	nonrobust		
	coef	std err	t P> t  [0.025 0.975]
Intercept	-8.764e+05	1.29e+04	-67.766 0.000 -9.02e+05 -8.51e+05
C(Ecapacity)[T.1300]	-1731.4567	708.889	-2.442 0.015 -3121.288 -341.625
C(Ecapacity)[T.1400]	-644.1241	1002.271	-0.643 0.520 -2609.154 1320.906
C(Ecapacity)[T.1500]	2000.8191	710.116	2.818 0.005 608.581 3393.057
C(Ecapacity)[T.1600]	-532.3869	709.115	-0.751 0.453 -1922.663 857.889
C(Ecapacity)[T.1798]	606.1297	717.969	0.844 0.399 -801.503 2013.763
C(Ecapacity)[T.1800]	527.1571	709.207	0.743 0.457 -863.297 1917.612
M_year	439.5764	6.405	68.631 0.000 427.019 452.134
Kmileage2	-0.0437	0.003	-16.760 0.000 -0.049 -0.039
Omnibus:	272.631	Durbin-Watson:	1.966
Prob(Omnibus):	0.000	Jarque-Bera (JB):	890.620
Skew:	0.322	Prob(JB):	4.02e-194
Kurtosis:	5.258	Cond. No.	8.21e+06

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 8.21e+06. This might indicate that there are strong multicollinearity or other numerical problems.

Since engine capacity is a catagoric variable and most likely correlated to the car models. I would like to try again without engine capacity.

```
In [18]: formula2 = ('USprice ~ M_year + Kmileage2')  
linear_results2 = smf.ols(formula2, data=Common_Corolla2).fit()  
linear_results2.summary()
```

Out[18]:

## OLS Regression Results

<b>Dep. Variable:</b>	USprice		<b>R-squared:</b>	0.294		
<b>Model:</b>	OLS		<b>Adj. R-squared:</b>	0.293		
<b>Method:</b>	Least Squares		<b>F-statistic:</b>	805.5		
<b>Date:</b>	Tue, 31 Oct 2023		<b>Prob (F-statistic):</b>	2.99e-293		
<b>Time:</b>	21:57:33		<b>Log-Likelihood:</b>	-33355.		
<b>No. Observations:</b>	3877		<b>AIC:</b>	6.672e+04		
<b>Df Residuals:</b>	3874		<b>BIC:</b>	6.673e+04		
<b>Df Model:</b>	2					
<b>Covariance Type:</b>	nonrobust					
	<b>coef</b>	<b>std err</b>	<b>t</b>	<b>P&gt; t </b>	<b>[0.025</b>	<b>0.975]</b>
<b>Intercept</b>	-5.103e+05	2.19e+04	-23.313	0.000	-5.53e+05	-4.67e+05
<b>M_year</b>	257.6879	10.850	23.750	0.000	236.416	278.960
<b>Kmileage2</b>	-0.0570	0.005	-11.756	0.000	-0.066	-0.047
<b>Omnibus:</b>	404.332	<b>Durbin-Watson:</b>	1.981			
<b>Prob(Omnibus):</b>	0.000	<b>Jarque-Bera (JB):</b>	538.364			
<b>Skew:</b>	0.898	<b>Prob(JB):</b>	1.25e-117			
<b>Kurtosis:</b>	3.326	<b>Cond. No.</b>	7.47e+06			

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 7.47e+06. This might indicate that there are strong multicollinearity or other numerical problems.

## Conclusion



After apply quadratic model of mileage, the mileage impact reduced greatly. The Model year impact remains strong and almost the same. I would say that model year is a more important factor to predict price of a used corolla. Also the most common engine capacity (like 1300 and 1500) have much stronger influence.

## Summary:

**This is an interesting dataset. I know some people from Pakistan and I am interested to know their life back in home country. I would like to use this used car sale dataset to find out some facts of used car sale there.**

1. what factors people is looking for when buying a used car?
2. What's the most popular car there?
3. what's the price and mileage range people most likely looking for
4. what's the model year appeared on the market
5. which factor influence the car price most.

## Outcome:

I used histogram and box plot to study the distribution of the vairables, I also performed CDF, PMF analysis. Last, I used scatter plot, correlation analysis and regression to check the relationship between the variables. Finally I tried to build a model to predict the car price. After the EDA, I concluded that model year is the most important factor, it is a pareto distribution, so a few car models (like Toyota and suzuki) dominated the market. Furthermore, people there like Corolla much more than any other car models. For car model year, car made between 2005 to wo16 are most popular. car with mileage less than 200K is popular but a lot of people also buy cars with higher mileages, especially when it is a popular brand. People there use model type, model year and mileage to decide the car price, which is similar to situation in US.

for Corolla, if I need to predict the price of a used car, the car model year is the most important factor, the mileage play some roles but not as strong as model year.

## what missed:

for a used car analysis, I would think this dataset have all the important factors/vaiables listed. However, it did not list the year when sales happens, or the dataset list the time frame when data was collected, so I think it is hard to apply the conclusion to any particular time like now.

## any variables could have helped in the analysis:

I believe the location of the sales, the color of the car may also impact the car sales price, which I did not included in the analysis.

**any assumption made were incorrect?**

I am surprise to see that engine capacity has much stronger influence power than model year. After this variable removed, the regression result becomes more reasonable.

**challenges and anything not fully understand:**

First, I tried to pick numeric variable instead of text variables. But there are still many catagory variables even they showed as numbers, like engine capacity, model year. I am not very confident on handle these type of variables.

Second, the distributions of interested variables are not normal. also the correlation maynot be linear. it may need further advanced skill to analysis them better.