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The following three negotiation strategies for conflict resolution from the realm of business negotiation can help parties mend their partnership, avoid the expense of a lawsuit, and even create value. 1. Avoid being provoked into an emotional response.

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Negotiation is analyzed as a process, and is linked to other major themes in political science such as decision, structure, justice and order. This analysis is then applied to negotiations to manage particular types of conflicts and cooperation, including ethnic conflicts, civil wars and regime-building.

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