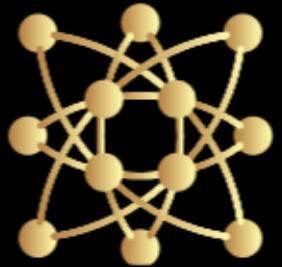


Amazon Analytics



for **amazon sellers**

This data science
tool was created
to help Amazon
Sellers
understand their
products





HP Notebook 15-bs127ns - Ordenado
RAM, 256 GB SSD, Intel Graphics, Win
Español
de HP



22 opiniones de clientes | 68 preg

Disponible a través de
estos vendedores.

What is an Amazon Seller?

It can be a big store, like HP



Karactermania Original Estuches, 22 cm, Beige

de KARACTERMANIA



4 opiniones de clientes

Precio: EUR 7,45 Envío GRATIS en pedidos superiores a 29€

Disponible el 5 de octubre de 2018.

Vendido y enviado por Amazon.

Se puede envolver para regalo.

What is an Amazon Seller?

Or a small, unknown store

All Amazon Sellers have TWO things in common:





amazon
seller

FEES!

**COMING
SOON!**



**amazon
seller**

**PRODUCT
REVIEWS!**



**REFERRAL
FEES**



**SHIPPING
COSTS**

Amazon Sellers pay 2 fees per unit sale

The screenshot shows the Amazon Seller Central dashboard. At the top, there are tabs: INVENTORY, PRICING, ORDERS, ADVERTISING, REPORTS (which is highlighted with a red box), and PERFORMANCE. Below this, there's a section titled "Your Orders" with categories: Pending (0), Premium unshipped (0), Unshipped (0), Return requests (0), and Seller Fulfilled (0). A dropdown menu is open under the REPORTS tab, listing: Payments, Amazon Selling Coach, Business Reports (which is also highlighted with a red box), Fulfillment, Advertising Reports, Return Reports, Tax Document Library, and categories: Fulfillment recommendations below so, nent recommend, nent recommend, and categories: .

Amazon Sellers can view
these fees on their
DAILY FEE REPORT

The screenshot shows the Amazon Seller Central sign-in page. It features the Amazon logo and the text "Get started with your Sell on Amazon account". There are fields for "E-mail address or mobile phone number" and "Password", both with placeholder text "Enter email or phone number" and "Enter password". A large yellow "Next" button is at the bottom.

A	B	C	D	E	F	G	H	I	J	K	L	
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	6.04
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	6.04
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	4.51
5	B01D2O5SHK	Office Products	14.99	2.25	Lg-Std-Non-Media	0.3	4.6	2.2	0.9	10.8	3.19	5.44
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	9.45
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	6.75
8	B01ESHSEKK	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	7.56
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	8.39
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	4.96
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	9.22
12	B01GCBQQYO	Office Products	26.99	3.30	Lg-Std-Non-Media	2.05	13.6	9.3	0.09	32.38	5.09	8.39
13	B01GCBS2XM	Biss	23.99	2.28	Lg-Std-Non-Media	1.6	13	8.3	1	31.6	4.71	6.99
14	B01GCCJP06	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	11.6	6.9	1	27.4	4.71	6.75
15	B01GCCQH7O	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	10.65
16	B01GUXR1EI	Office Products	21.99	2.70	Lg-Std-Non-Media	0.75	4.7	3.6	2.2	16.3	3.19	5.89
17	B01H9T4JV0	Office Products	14.99	2.25	Lg-Std-Non-Media	0.32	4.9	4.9	1.4	17.5	3.19	5.44
18	B01HG49C74	Office Products	24.99	3.75	Lg-Std-Non-Media	0.6	7.6	5.6	2.6	24	3.19	6.94
19	B01HMIBZXS	Office Products	29.99	3.75	Lg-Std-Non-Media	3.25	17	11.9	1.4	43.6	5.47	9.22
20	B01HZ0U89U	Kitchen	16.99	2.55	Lg-Std-Non-Media	0.75	12	6	1.2	26.4	3.19	5.74
21	B01J0XRQGS	Office Products	25.99	3.00	Lg-Std-Non-Media	0.95	4.63	3.5	2.45	16.53	4.71	7.71
22	B01J8QSMPQ	Office Products	29.99	4.50	Lg-Std-Non-Media	3.25	17.4	12.1	1.1	43.8	5.47	9.97
23	B01J8R8MNM	Office Products	18.99	2.85	Lg-Std-Non-Media	1.85	14.1	9.2	1.1	34.7	5.09	7.94
24	B01JJBOLJG	Health & Personal Care	59.99	7.35	Lg-Std-Non-Media	3.25	5.1	3.8	3.3	19.3	5.47	12.82
25	B01KRF2R26	Office Products	13.99	2.10	Lg-Std-Non-Media	0.31	5.5	4	2.7	18.9	3.19	5.29
26	B01KRFO1TS	Office Products	39.99	4.80	Lg-Std-Non-Media	5.65	15.3	12	1.4	42.1	6.23	11.03
27	B01LVTQ1M2	Biss	35.99	1.92	Lg-Std-Non-Media	1.5	14.3	9.4	6.6	46.3	6.61	8.53
28	B01LVWAGUE	Biss	35.99	3.24	Lg-Std-Non-Media	1.65	14	9.6	5.9	45	6.23	9.47

Amazon Sellers can view
these fees on their
DAILY FEE REPORT

“unit-price”
 X **“referral-fee %”**
 + **“shipping-fee”**
 = **“total-fee”**



**REFERRAL
FEES**



**SHIPPING
COSTS**

In THEORY, total fees =
about 30% of price



**REFERRAL
FEES**



**SHIPPING
COSTS**

“unit-price” x “referral-fee %”
+ “shipping-fee”
= “total-fee”



How It Works...



You Send
Products
to Amazon



Amazon
Stores Your
Products



Customers
Purchase Your
Products



Amazon
Picks & Packs
Products



Amazon
Ships Products
to Customers

Seems easy enough, right?

**REFERRAL
FEES**

+

**SHIPPING
COSTS**

In REALITY, those fees

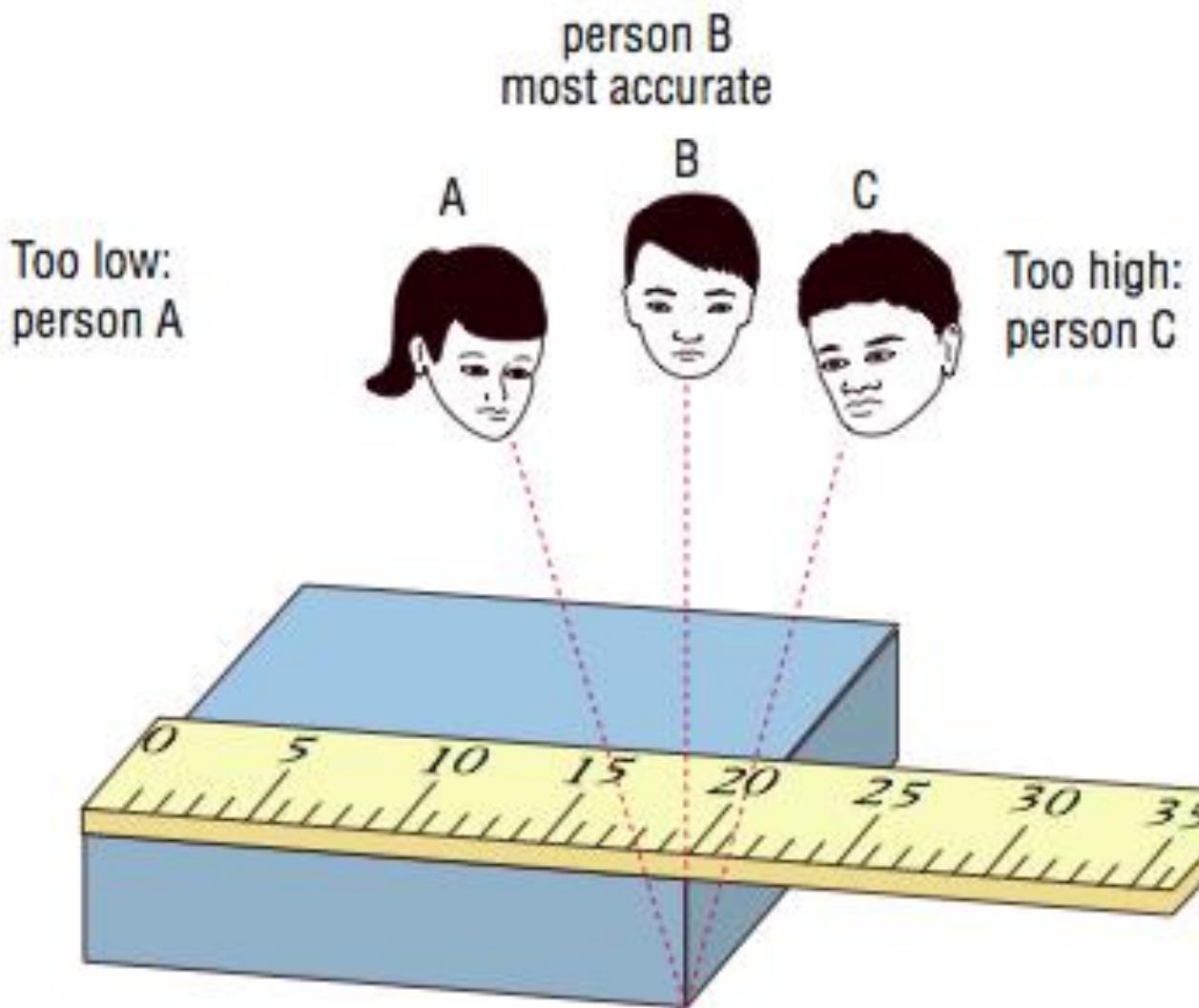
...

```
int getRandomNumber()
{
    return // chosen by fair dice roll.
           // guaranteed to be random.
}
```



...

are complete nonsense.



The
“shipping-fee”
is calculated
and entered
MANUALLY
by Amazon’s
warehouse
staff.



Because of
employee
pressure to
measure & ship
as quickly as
possible...



... while working in a chaotic warehouse ...

	A	B	C	D	E	F	G	H	J	K	L	
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-sides	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	6.04
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	6.04
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	4.51
5	B01D2OSSHK	Office Products	14.99	2.25	Lg-Std-Non-Media	0.3	4.6	2.2	0.9	10.8	3.19	5.44
6	B01DLURW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.5	12.5	1.05	28.5	5.85	9.45
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	16.8	4.71	6.75
8	B01EHSEKX	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	10.02	4.71	7.56
9	B01ESI1XBV	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	8.39
10	B01FQOPUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	4.96
11	B01GCCBKQZ2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	9.22
12	B01GCBCQYQ0	Office Products	26.99	3.30	Lg-Std-Non-Media	2.05	13.6	8.2	1.0	32.38	5.09	8.39
13	B01GCB5JWU		23.99	2.28	Lg-Std-Non-Media	1.6	8.5	5.3	1	31.6	4.71	6.99
14	B01GCJPU6	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	10.6	6.9	1	27.4	4.71	6.75
15	B01GCCQH7O	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	10.65
16	B01GUXR1E1	Office Products	21.99	2.70	Lg-Std-Non-Media	0.75	4.7	3.6	2.2	16.3	3.19	5.89
17	B01H9T4IV0	Office Products	14.99	2.25	Lg-Std-Non-Media	0.33	4.9	4.9	1.4	17.5	3.19	5.44
18	B01HG49C74	Office Products	24.99	3.75	Lg-Std-Non-Media	0	7.6	5.6	2.6	24	3.19	6.94
19	B01HMIBZKS	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	17	11.9	1.4	43.6	5.47	9.22
20	B01HZ0U89U	Kitchen	16.99	2.55	Lg-Std-Non-Media	0	12	6	1.2	26.4	3.19	5.74
21	B01JOXQRGS	Office Products	25.99	3.00	Lg-Std-Non-Media	0	4.63	3.5	2.45	16.53	4.71	7.71
22	B01JB0SMPQ	Office Products	29.99	4.50	Lg-Std-Non-Media	3.5	17.4	12.1	1.1	43.8	5.47	9.97
23	B01JR8BMMN	Office Products	18.99	2.85	Lg-Std-Non-Media	1.85	14.1	9.2	1.1	34.7	5.09	7.94
24	B01JBOLJG	Home & Personl	59.99	7.35	Lg-Std-Non-Media	3.25	5.1	3.8	3.3	19.3	5.47	12.82
25	B01KRF2R26	Office Products	13.99	2.10	Lg-Std-Non-Media	0	5.5	4	2.7	19	5.29	
26	B01KRFQ1T	Office Products	39.99	4.80	Lg-Std-Non-Media	1.5	13.3	12	1.4	42.1	6.21	11.03
27	B01LVTQZJ	Biss	35.99	1.92	Lg-Std-Non-Media	1.5	14.3	9.4	6.6	46.3	6.61	8.53
28	B01LVVAG6	Biss	35.99	3.24	Lg-Std-Non-Media	1.65	14	9.6	5.9	45	6.23	9.47

“unit-price”
 x “referral-fee %”
 + “shipping-fee”
 = “total-fee”

WHO CARES?



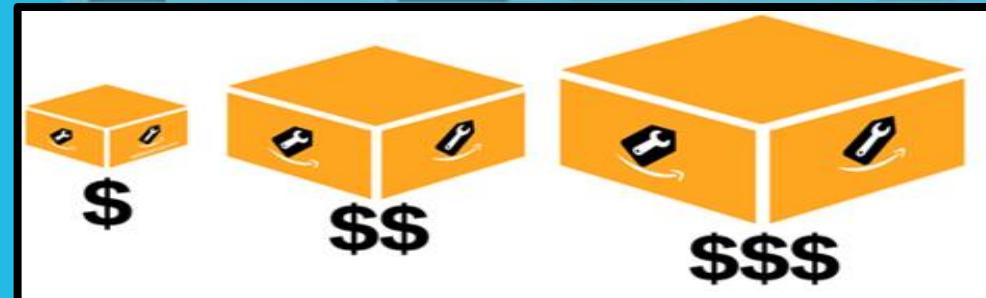
... employees
 incorrectly
 record
 measurements
 > 15%
 of the time ...



... which means
Amazon collects
million\$ of
dollar\$ in exce\$\$
fees every
month.

amazon

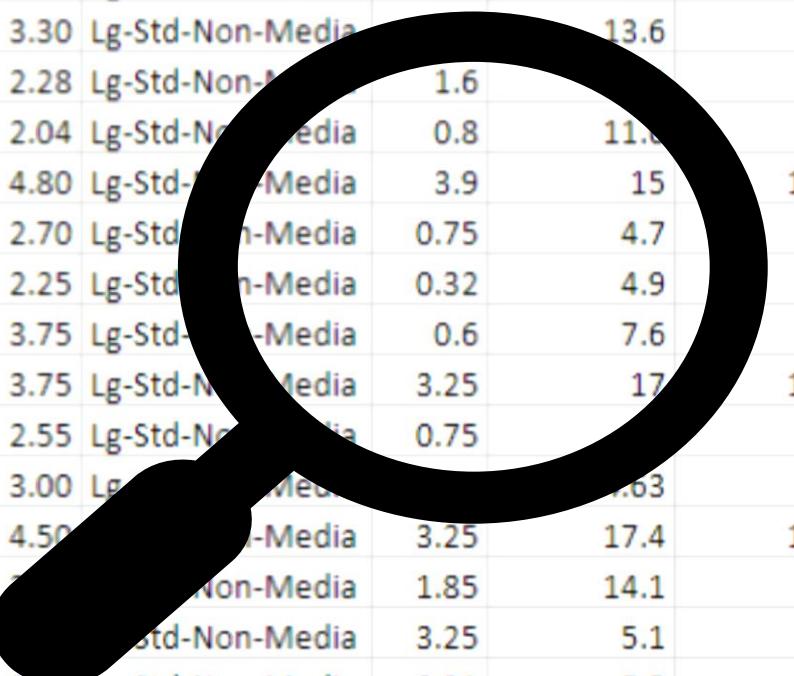
vs...



seller

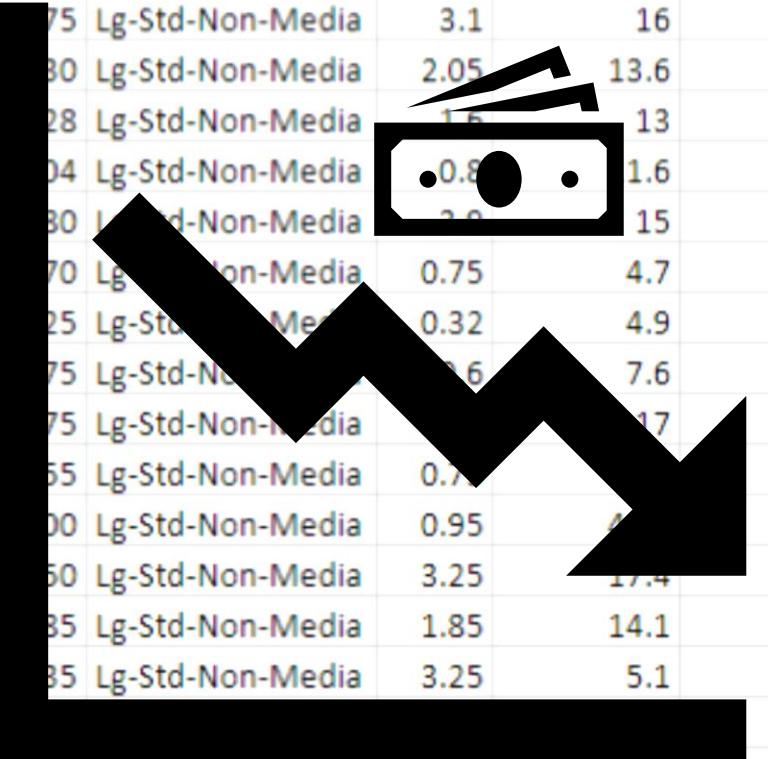
	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	6.04
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	6.04
4	B01D2NQSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	4.51
5	B01DOSVZP	Office Products	18.99	2.25	Sm-Std-Non-Media	0.4	6.9	4.9	1.9	18.9	3.49	5.44
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	6.45
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	6.75
8	B01ESHSEXK	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	7.56
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	8.39
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	4.96
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	9.22
12	B01GCBQQYO	Office Products	26.99	3.30	Lg-Std-Non-Media	1.6	13.6	9.3	0.09	32.38	5.09	8.39
13	B01GCBS2XM	Biss	23.99	2.28	Lg-Std-Non-Media	1.6	8.3	1	31.6	4.71	6.99	
14	B01GCCJPO6	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	11.2	6.9	1	27.4	4.71	6.75
15	B01GCCQH7O	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	10.65
16	B01GUXR1EI	Office Products	21.99	2.70	Lg-Std-Non-Media	0.75	4.7	3.6	2.2	16.3	3.19	5.89
17	B01H9T4JV0	Office Products	14.99	2.25	Lg-Std-Non-Media	0.32	4.9	4.9	1.4	17.5	3.19	5.44
18	B01HG49C74	Office Products	24.99	3.75	Lg-Std-Non-Media	0.6	7.6	5.6	2.6	24	3.19	6.94
19	B01HMIBZXS	Office Products	29.99	3.75	Lg-Std-Non-Media	3.25	17	11.9	1.4	43.6	5.47	9.22
20	B01HZOU89U	Kitchen	16.99	2.55	Lg-Std-Non-Media	0.75	6	1.2	26.4	3.19	5.74	
21	B01J0XRQGS	Office Products	25.99	3.00	Lg-Std-Non-Media	1.63	3.5	2.45	16.53	4.71	7.71	
22	B01J8QSMPQ	Office Products	29.99	4.50	Lg-Std-Non-Media	3.25	17.4	12.1	1.1	43.8	5.47	9.97
23	B01J8R8MNM	Office Products	18.99	2.10	Sm-Std-Non-Media	1.85	14.1	9.2	1.1	34.7	5.09	7.94
24	B01JJBOLJG	Health & Personal Care	59.99	2.10	Sm-Std-Non-Media	3.25	5.1	3.8	3.3	19.3	5.47	12.82
25	B01KRF2R26	Office Products	13.99	2.10	Lg-Std-Non-Media	0.31	5.5	4	2.7	18.9	3.19	5.29
26	B01KRF01TS	Office Products	39.99	4.80	Lg-Std-Non-Media	5.65	15.3	12	1.4	42.1	6.23	11.03
27	B01LVTQ1M2	Biss	35.99	1.92	Lg-Std-Non-Media	1.5	14.3	9.4	6.6	46.3	6.61	8.53

Sellers must analyze these fees **EVERY DAY.**

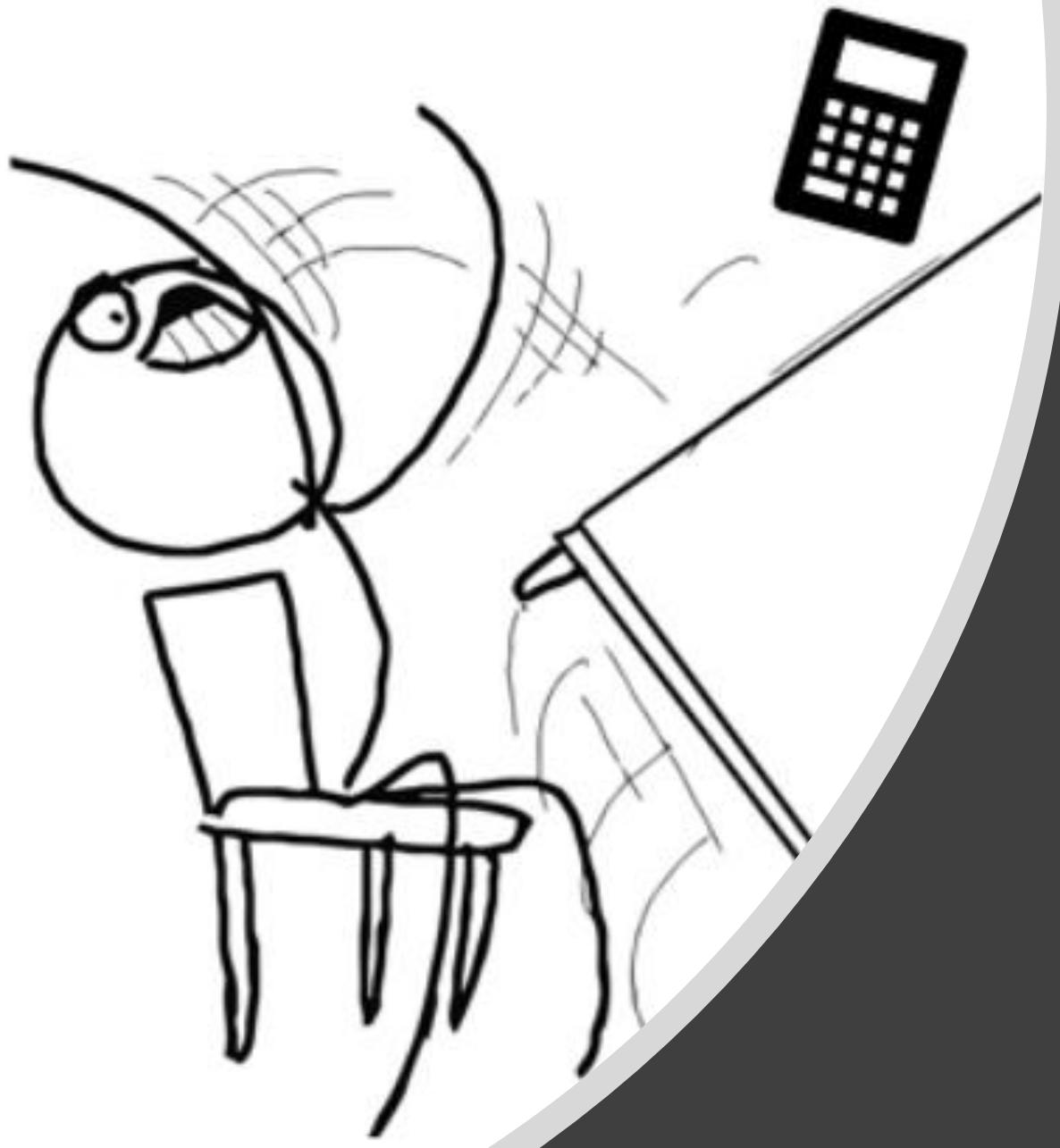


	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	6.04
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	6.04
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	4.51
5	B01D2PSPK	Office Products	18.99	2.50	Lg-Std-Non-Media	0.8	4.6	2.1	0.5	14.8	4.9	5.44
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	9.45
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	6.75
8	B01ESHSEXK	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	7.56
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	8.39
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	4.96
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	9.22
12	B01GCBQQYO	Office Products	26.99	3.80	Lg-Std-Non-Media	2.05	13.6	9.3	0.09	32.38	5.09	8.39
13	B01GCBS2XM	Biss	23.99	3.28	Lg-Std-Non-Media	1.5	13	8.3	1	31.6	4.71	6.99
14	B01GCCJPO6	Biss	21.99	3.04	Lg-Std-Non-Media	0.8	1.6	6.9	1	27.4	4.71	6.75
15	B01GCCQH7O	Office Products	39.99	3.80	Lg-Std-Non-Media	2.0	15	11.5	1.5	41	5.85	10.65
16	B01GUXR1EI	Office Products	21.99	3.70	Lg-Std-Non-Media	0.75	4.7	3.6	2.2	16.3	3.19	5.89
17	B01H9T4JV0	Office Products	14.99	3.25	Lg-Std-Non-Media	0.32	4.9	4.9	1.4	17.5	3.19	5.44
18	B01HG49C74	Office Products	24.99	3.75	Lg-Std-Non-Media	1.6	7.6	5.6	2.6	24	3.19	6.94
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20	B01HZOU89U	Kitchen	16.99	3.65	Lg-Std-Non-Media	0.7	6	1.2	26.4	3.19	5.74	
21	B01J0XRQGS	Office Products	25.99	3.00	Lg-Std-Non-Media	0.95	4	3.5	2.45	16.53	4.71	7.71
22	B01J8QSMPQ	Office Products	29.99	3.60	Lg-Std-Non-Media	3.25	17.4	12.1	1.1	43.8	5.47	9.97
23	B01J8R8MNM	Office Products	18.99	3.85	Lg-Std-Non-Media	1.85	14.1	9.2	1.1	34.7	5.09	7.94
24	B01JJBOLJG	Health & Personal Care	59.99	3.85	Lg-Std-Non-Media	3.25	5.1	3.8	3.3	19.3	5.47	12.82
25	B01KRF2R26	Office Products	13.99	4.80	Lg-Std-Non-Media	5.65	15.3	4	2.7	18.9	3.19	5.29
26	B01KRF01TS	Office Products	39.99	1.92	Lg-Std-Non-Media	1.5	14.3	12	1.4	42.1	6.23	11.03
27	B01LVTQ1M2	Biss	35.99	1.92	Lg-Std-Non-Media	1.5	14.3	9.4	6.6	46.3	6.61	8.53

unless they want their profits to decline.



Unfortunately,
“shipping-fee” calculations
require 7 variables



The average Seller will typically say “F*** IT” and give up.

Other Sellers are not even aware this is happening.



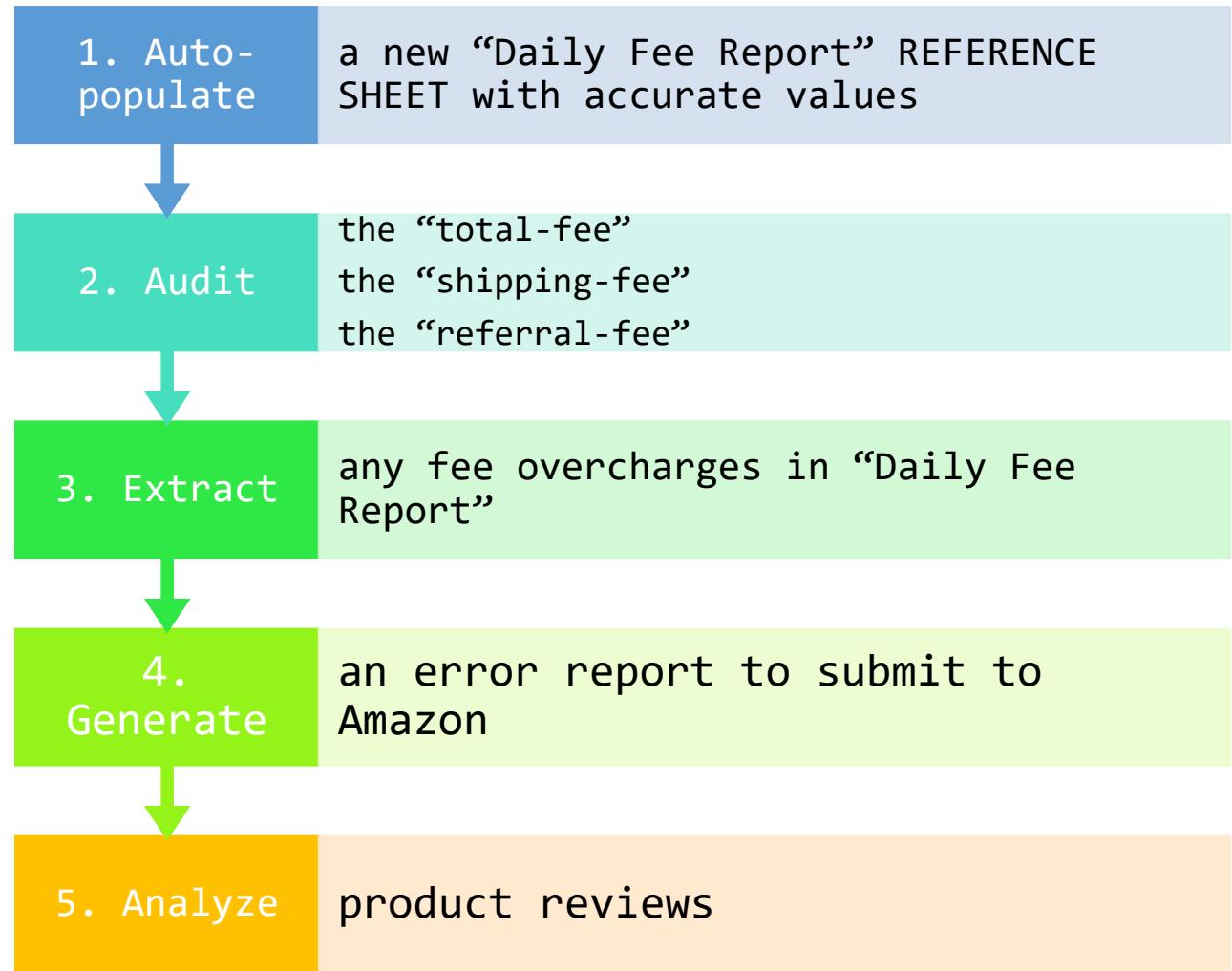
Small-to-medium size Amazon stores lose between \$500 and \$2000 due to inaccurate fee calculations, every month.

Amazon Analytics



That's where **AMAZON ANALYTICS** comes in

Amazon
Analytics
performs 5
actions:



1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

user input: product info & dimensions

	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	BO1D28JXMM	Office Products	18.99			0.45	5	4.3	1.5	16.6		
3	BO1D291AWC	Office Products	18.99			0.6	7.1	4.8	1.1	18.9		
4	BO1D2NOSRW	Office Products	18.99			0.3	5.1	4	0.5	14.1		
5	BO1D2O5SHK	Office Products	14.99			0.3	4.6	2.2	0.9	10.8		
6	BO1DLIRW8K	Office Products	31.99			4.4	17.75	12.5	1.05	44.85		
7	BO1ESFYDSC	Biss	21.99			1.1	11.4	6.2	1	25.8		
8	BO1ESHSEXK	Office Products	23.99			1.71	12.52	8.27	0.98	31.02		
9	BO1ESI1XBY	Office Products	26.99			2	14.7	9.4	1.1	35.7		
10	BO1FQ0PUK8	Beauty	19.99			0.45	13	9	0.4	31.8		
11	BO1GCBKQC2	Office Products	29.99			3.1	16	11	1	40		
12	BO1GCBQQYO	Office Products	26.99			2.05	13.6	9.3	0.09	32.38		
13	BO1GCB52XM	Biss	23.99			1.6	13	8.3	1	31.6		
14	BO1GCCJPO6	Biss	21.99			0.8	11.6	6.9	1	27.4		
15	BO1GCCQH7O	Office Products	39.99			3.9	15	11.5	1.5	41		

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

output 1: referral-fee = “unit-price” x “product-group”[%]

	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85		0.45	5	4.3	1.5	16.6		
3	B01D291AWC	Office Products	18.99	2.85		0.6	7.1	4.8	1.1	18.9		
4	B01D2NOSRW	Office Products	18.99	2.10		0.3	5.1	4	0.5	14.1		
5	B01D2O5SHK	Office Products	14.99	2.25		0.3	4.6	2.2	0.9	10.8		
6	B01DLIRW8K	Office Products	31.99	3.60		4.4	17.75	12.5	1.05	44.85		
7	B01ESFYDSC	Biss	21.99	2.04		1.1	11.4	6.2	1	25.8		
8	B01ESHSEXX	Office Products	23.99	2.85		1.71	12.52	8.27	0.98	31.02		
9	B01ESI1XBY	Office Products	26.99	3.30		2	14.7	9.4	1.1	35.7		
10	B01FQ0PUK8	Beauty	19.99	2.55		0.45	13	9	0.4	31.8		
11	B01GCBKQC2	Office Products	29.99	3.75		3.1	16	11	1	40		
12	B01GCBQQYO	Office Products	26.99	3.30		2.05	13.6	9.3	0.09	32.38		
13	B01GCBS2XM	Biss	23.99	2.28		1.6	13	8.3	1	31.6		
14	B01GCCJPO6	Biss	21.99	2.04		0.8	11.6	6.9	1	27.4		
15	B01GCCQH70	Office Products	39.99	4.80		3.9	15	11.5	1.5	41		

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

COMING
SOON!

method: web-scraping “product-group”[%]

A screenshot of a browser's developer tools context menu. The menu items include: Elements, Console, Sources, Network, Performance, Memory, Copy, Hide element, Force state, Break on, Expand recursively, Collapse children, and Scroll into view.

```
In [32]: from requests import get
from contextlib import closing
from lxml import html
import requests
```

```
In [33]: def get_content(url):
    with closing(get(url, stream=True)) as resp:
        if is_good_response(resp):
            return resp.content
        else:
            return None
```

```
In [34]: def is_good_response(resp):
    content_type = resp.headers['Content-Type'].lower()
    return (resp.status_code == 200
           and content_type is not None
           and content_type.find('html') > -1)
```

```
In [35]: def remove_duplicates(input_list):
    if input_list == []:
        return []
    asc_list = [sorted(input_list)[0]]
    for input_number in input_list:
        if input_number > asc_list[-1]:
            asc_list.append(input_number)
    return asc_list
```

```
In [36]: page = get_content("https://services.amazon.com/services/soa-approval-category.html")
```

```
In [37]: category = remove_duplicates(html.fromstring(page).xpath('///html/body'))
```

```
In [38]: category
```

```
Out[38]: ['Amazon Device Accessories',
          'Automotive & Powersports',
          'Baby Products (Excluding Apparel)',
          'Beauty',
          'Books',
          'Business Products (B2B)',
          'Camera & Photo',
          'Cell Phones',
          'Clothing & Accessories',
          'Collectible Coins',
          'Electronics (Accessories)',
          'Fashion Jewelry',
          'Fine Jewelry',
          'Grocery & Gourmet Food',
          'Handmade',
          'Health & Personal Care',
          'Historical & Advertising Collectibles',
          'Home & Garden',
          'Industrial & Scientific',
          'Luggage & Travel Accessories',
          'Music',
          'Musical Instruments',
```

<https://services.amazon.com/services/soa-approval-category.html>

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

output 2: “product-size-tier”

	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	
5	B01D2O5SHK	Office Products	14.99	2.25	Lg-Std-Non-Media	0.3	4.6	2.2	0.9	10.8	3.19	
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	
8	B01ESHSEXX	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	
12	B01GCBQQYO	Office Products	26.99	3.30	Lg-Std-Non-Media	2.05	13.6	9.3	0.09	32.38	5.09	
13	B01GCBS2XM	Biss	23.99	2.28	Lg-Std-Non-Media	1.6	13	8.3	1	31.6	4.71	
14	B01GCCJPO6	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	11.6	6.9	1	27.4	4.71	
15	B01GCCQH7O	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	

https://sellercentral.amazon.com/gp/help/external/help.html?itemID=201112670&language=en_US&ref=efph_201112670_cont_200209150

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculator function for “product-size-tier”

```
class FBACalculator(object):

    def __init__(self,
                 length,
                 width,
                 height,
                 weight,
                 is_media = False,
                 is_apparel = False,
                 is_pro = False):

        self._height = pkg.Package.decimal(height)
        self._length = pkg.Package.decimal(length)
        self._width = pkg.Package.decimal(width)
        self._weight = pkg.Package.decimal(weight)
        self._is_media = is_media
        self._is_apparel = is_apparel
        self._is_pro = is_pro
        # Oversize or Standard
        self._size = pkg.Package.size(self.length, self.width,

                                      def _size_tier(self):
                                          """Determine whether the package is
                                             small, med, lrg, xlrg, special size
                                          """
                                          if self.size == "Standard":
                                              size_tier = self._standard()
                                              return size_tier
                                          #pacakge is oversize
                                          size_tier = self._oversize()
                                          return size_tier
```

PRODUCT SIZE CATEGORY	WEIGHT (IN POUNDS)	LONGEST SIDE (INCHES)	MEDIAN SIDE	SHORTEST SID LENGTH + GIRTH (INCHES)
Small standard-size	Equal to or Less than 12 lb.	15"	12"	0.75" Not applicable
Large standard-size	Equal to or Less than 20 lb.	18"	14"	8" Not applicable
Small oversize	Equal to or Less than 70 lb.	60"	30"	Not applicable 130"
Medium oversize	Equal to or Less than 150 lb.	108"	Not applicable	Not applicable 130"
Large oversize	Equal to or Less than 150 lb	108"	Not applicable	Not applicable 165"
Special oversize	Over 150 lb.	Over 108"	Not applicable	Not applicable Over 165"

<https://www.sellerapp.com/blog/amazon-fba-fees-calculator-guide/>

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculator function for “product-size-tier”

- = longest-side
- & median-side
- & shortest-side
- & length-and-girth

PRODUCT SIZE CATEGORY	WEIGHT (IN POUNDS)	LONGEST SIDE (INCHES)	MEDIAN SIDE (INCHES)	SHORTEST SIDE (INCHES)	LENGTH + GIRTH (INCHES)
Small standard-size	Equal to or Less than 12 lb.	15"	12"	0.75"	Not applicable
Large standard-size	Equal to or Less than 20 lb.	18"	14"	8"	Not applicable
Small oversize	Equal to or Less than 70 lb.	60"	30"	Not applicable	130"
Medium oversize	Equal to or Less than 150 lb.	108"	Not applicable	Not applicable	130"
Large oversize	Equal to or Less than 150 lb	108"	Not applicable	Not applicable	165"
Special oversize	Over 150 lb.	Over 108"	Not applicable	Not applicable	Over 165"

Standard-size product tiers

These tiers apply to domestic and international orders.

FBA fulfillment fees (standard-size)				
	Small standard-size (1 lb or less)	Large standard-size (1 lb or less)	Large standard-size (1 to 2 lb)	Large standard-size (over 2 lb)
Fulfillment fee	\$2.41	\$3.19	\$4.71	\$4.71 + \$0.38/lb

Oversize product tiers

These tiers apply to domestic orders only.

FBA fulfillment fees (oversize)				
	Small oversize	Medium oversize	Large oversize	Special oversize
Fulfillment fee (year-round rates)	\$8.13 + \$0.38/lb above first 2 lb	\$9.44 + \$0.38/lb above first 2 lb	\$73.18 + \$0.79/lb above first 90 lb	\$137.32 + \$0.91/lb above first 90 lb

<https://www.sellerapp.com/blog/amazon-fba-fees-calculator-guide/>

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculator function for “product-size-tier”

```
class FBACalculator(object):

    def __init__(self,
                 length,
                 width,
                 height,
                 weight,
                 is_media = False,
                 is_apparel = False,
                 is_pro = False):

        self._height = pkg.Package.decimal(height)
        self._length = pkg.Package.decimal(length)
        self._width = pkg.Package.decimal(width)
        self._weight = pkg.Package.decimal(weight)
        self._is_media = is_media
        self._is_apparel = is_apparel
        self._is_pro = is_pro
        # Oversize or Standard
        self._size = pkg.Package.size(self.length, self.width,
```

```
            def _size_tier(self):
                """Determine whether the package is
                   small, med, lrg, xlrg, special size
                """
                if self.size == "Standard":
                    size_tier = self._standard()
                    return size_tier
                #pacakge is oversize
                size_tier = self._oversize()
                return size_tier
```

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

output 3: shipping-fee

	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	
5	B01D2O5SHK	Office Products	14.99	2.25	Lg-Std-Non-Media	0.3	4.6	2.2	0.9	10.8	3.19	
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	
8	B01ESHSEXX	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	
12	B01GCBQQYO	Office Products	26.99	3.30	Lg-Std-Non-Media	2.05	13.6	9.3	0.09	32.38	5.09	
13	B01GCBS2XM	Biss	23.99	2.28	Lg-Std-Non-Media	1.6	13	8.3	1	31.6	4.71	
14	B01GCCJPO6	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	11.6	6.9	1	27.4	4.71	
15	B01GCCQH7O	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculate shipping-fee = “product-size-tier” & “weight”

Amazon Fulfilment Fees Per Unit

PRODUCTS SIZE	PRICE
Small (1 lb. or less)	\$2.41
Small oversize	\$8.13 + \$0.38/lb. after the first 2 lb.
Large (1 lb. or less)	\$3.19
Medium oversize	\$9.44+ \$0.38/lb. after the first 2 lb.
Large (1 lb. to 2 lb.)	\$4.71
Large oversize	\$73.18 + \$0.79/lb. after the first 90 lb.
Large (over 2 lb.)	\$4.71 +\$0.38/lb. after the first 2 lb.
Special oversize	\$137.32 + \$0.91/lb. after the first 90 lb.

The shipping weight is then used to calculate the fulfillment fee based on the rates listed above.

Size tier	Packaging weight	Shipping weight (round up total to nearest whole pound)
Standard size (1 lb or less)	4 oz	Unit weight ¹ + packaging weight ²
Standard size (more than 1 lb)	4 oz	The greater of the unit weight or dimensional weight ³ + packaging weight
Oversize	1 lb	The greater of the unit weight or dimensional weight + packaging weight
Special oversize	1 lb	Unit weight + packaging weight

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculate shipping-fee = “product-size-tier” & “weight”

```
def _standard(self):
    """Determine whether the package is
       small, lrg size

    Returns:
        : [string]: Small | Large
    """
    fee_weight = 12/16.0
    if self.is_media:
        fee_weight = 14/16.0
    small = [(fee_weight >= self.weight),
              (max(self.length, self.width, self.height) <= 15),
              (min(self.length, self.width, self.height) <= 0.75),
              (median([self.length, self.width, self.height]) <= 12)]
    if all(small):
        return "Small"
    return "Large"

def _oversize(self):
    """Determine whether the package is
       small, medium, large, or special size

    Returns:
        : [string]: Special | Large | Medium | Small
    """
    special = [(self.girth > 165), (self.weight > 150),
               (max(self.length, self.width, self.height) > 108)]
    medium = [(self.weight > 70),
               (max(self.length, self.width, self.height) > 60),
               (median([self.length, self.width, self.height]) > 30)]
    if any(special):
        return "Special"
    if self.girth > 130:
        return "Large"
    if any(medium):
        return "Medium"
```

FBA fulfillment fees (standard-size)				
	<i>Small standard-size (1 lb or less)</i>	<i>Large standard-size (1 lb or less)</i>	<i>Large standard-size (1 to 2 lb)</i>	<i>Large standard-size (over 2 lb)</i>
Fulfillment fee (year-round rates)	\$2.41	\$3.19	\$4.71	\$4.71 + \$0.38/lb above first 2 lb

FBA fulfillment fees (oversize)				
	<i>Small oversize</i>	<i>Medium oversize</i>	<i>Large oversize</i>	<i>Special oversize</i>
Fulfillment fee (year-round rates)	\$8.13 + \$0.38/lb above first 2 lb	\$9.44 + \$0.38/lb above first 2 lb	\$73.18 + \$0.79/lb above first 90 lb	\$137.32 + \$0.91/lb above first 90 lb

- **Standard Size** – For a product to fall under the standard-size item category, it should weigh less than **20** pounds when fully packed. Furthermore, its dimensions must not be more than **18” x 14”x 8”**.
- **Oversize** – Any product that exceeds these dimensions and the weight is considered to be oversized. For example, if a product weighs more than 20 pounds and exceeds **18** inches on its longest side, it will fall under the oversize category.

<https://sellercentral.amazon.com/gp/help/help.html?itemID=201112670&>

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

output 4: “total-fee”

	A	B	C	D	E	F	G	H	I	J	K	L
1	asin	product-group	unit-price	referral-fee	product-size-tier	weight	longest-side	median-side	shortest-side	length-and-girth	shipping-fee	total-fee
2	B01D28JXMM	Office Products	18.99	2.85	Lg-Std-Non-Media	0.45	5	4.3	1.5	16.6	3.19	6.04
3	B01D291AWC	Office Products	18.99	2.85	Lg-Std-Non-Media	0.6	7.1	4.8	1.1	18.9	3.19	6.04
4	B01D2NOSRW	Office Products	18.99	2.10	Sm-Std-Non-Media	0.3	5.1	4	0.5	14.1	2.41	4.51
5	B01D2O5SHK	Office Products	14.99	2.25	Lg-Std-Non-Media	0.3	4.6	2.2	0.9	10.8	3.19	5.44
6	B01DLIRW8K	Office Products	31.99	3.60	Lg-Std-Non-Media	4.4	17.75	12.5	1.05	44.85	5.85	9.45
7	B01ESFYDSC	Biss	21.99	2.04	Lg-Std-Non-Media	1.1	11.4	6.2	1	25.8	4.71	6.75
8	B01ESHSEKK	Office Products	23.99	2.85	Lg-Std-Non-Media	1.71	12.52	8.27	0.98	31.02	4.71	7.56
9	B01ESI1XBY	Office Products	26.99	3.30	Lg-Std-Non-Media	2	14.7	9.4	1.1	35.7	5.09	8.39
10	B01FQ0PUK8	Beauty	19.99	2.55	Sm-Std-Non-Media	0.45	13	9	0.4	31.8	2.41	4.96
11	B01GCBKQC2	Office Products	29.99	3.75	Lg-Std-Non-Media	3.1	16	11	1	40	5.47	9.22
12	B01GCBQQYO	Office Products	26.99	3.30	Lg-Std-Non-Media	2.05	13.6	9.3	0.09	32.38	5.09	8.39
13	B01GCBS2XM	Biss	23.99	2.28	Lg-Std-Non-Media	1.6	13	8.3	1	31.6	4.71	6.99
14	B01GCCJPO6	Biss	21.99	2.04	Lg-Std-Non-Media	0.8	11.6	6.9	1	27.4	4.71	6.75
15	B01GCCQH70	Office Products	39.99	4.80	Lg-Std-Non-Media	3.9	15	11.5	1.5	41	5.85	10.65

1. Auto-populate

a new “Daily Fee Report” REFERENCE SHEET with accurate values

method: calculator for “**total-fee**” = x “**referral-fee %**” + “**shipping-fee**”

```
In [ ]: def fees(self):
    fees += self.package.weight_handling
    if self.package.is_apparel:
        fees += Decimal("0.40")
    if not self.package.is_pro:
        fees += Decimal("1.0")
    return fees.quantize(TWO_PLACES)
```

2. Audit

the “total-fee”
the “shipping-fee”
the “referral-fee”

Cross-reference the “Daily Fee Report” & the newly-populated “Reference Sheet”:

```
In [1]: import pandas as pd
In [2]: xls = pd.ExcelFile('amazon.xlsx')
In [11]: def fetch_data_from_fee_preview_report(report):
    rows = df.shape[0] #df.shape[0] = number of rows // df.shape(rows, columns)
    fee_per_asin = {}
    for row in range(rows):
        # print("{} : {}".format(df.loc[row,'asin'], df.loc[row,'expected-fulfillment-fee-per-unit']))
        fee_per_asin[df.loc[row,'asin']] = df.loc[row,'expected-fulfillment-fee-per-unit']
    return fee_per_asin
In [10]: def fpr_fetch_data(df):
    rows = df.shape[0]
    asin2fee = {}
    for i in range(rows):
        # print("{} : {}".format(df.loc[i,'asin'], df.loc[i,'expected-fulfillment-fee-per-unit']))
        asin2fee[df.loc[i,'asin']] = df.loc[i,'expected-fulfillment-fee-per-unit']
    return asin2fee
# to read all sheets
for sheet_name in xls.sheet_names:
    if str(sheet_name).startswith('Fee Preview'):
        FPR_df = pd.read_excel(xls, sheet_name)
        pf_data = fpr_fetch_data(FPR_df)
    if str(sheet_name).startswith('FPR Database'):
        DB_df = pd.read_excel(xls, sheet_name)
        db_data = db_fetch_data(DB_df)
print("[INFO] Performing comparison between FPR and the Product Database")
for asin in pf_data.keys():
    if pf_data[asin] == db_data[asin]:
        print("ASIN {} --> The Fulfillment Fee matches the Database!".format(asin))
    else:
        print("[ERROR] {} : Mis-Match".format(asin))

[INFO] Performing comparison between FPR and the Product Database
ASIN B01KRF2R26 --> The Fulfillment Fee matches the Database!
ASIN B01KRF01TS --> The Fulfillment Fee matches the Database!
ASIN B01VMAQUGE --> The Fulfillment Fee matches the Database!
ASIN B01M24R3GV --> The Fulfillment Fee matches the Database!
ASIN B01N19MKZD --> The Fulfillment Fee matches the Database!
ASIN B01N5C45AS --> The Fulfillment Fee matches the Database!
ASIN B01N8UBLYF --> The Fulfillment Fee matches the Database!
ASIN B06X9FVGNC --> The Fulfillment Fee matches the Database!
ASIN B071VKCKDP --> The Fulfillment Fee matches the Database!
ASIN B0753LHLRF --> The Fulfillment Fee matches the Database!
ASIN B076QKLPE8 --> The Fulfillment Fee matches the Database!
ASIN B07977VWF3 --> The Fulfillment Fee matches the Database!
ASIN B0797Y9ZTX --> The Fulfillment Fee matches the Database!
```

3. Extract

any fee overcharges in “Daily Fee Report”

product-name	product-group	your-price	product-size-tier	longest-side	median-side	shortest-side	length-and-girth	estimated-referral-fee-	expected-fulfillment-fee-	estimated-fee-total	ERROR	EXCESSIVE FEE PER UNIT
Product XXX	Office Products	18.99	Lg-Std-Non-Media	12.6	8.66	1.14	32.2	2.85	4.71	7.56	--	--
Product XXX	Office Products	26.99	Lg-Std-Non-Media	13.6	9.3	0.09	32.38	3.3	5.09	8.39	--	--
Product XXX	Office Products	18.99	Lg-Std-Non-Media	6.57	4.96	1.93	20.35	2.85	3.19	6.04	--	--
Product XXX	Health & Personal Care	9.99	Lg-Std-Non-Media	11.4	10.25	0.9	33.7	1.5	3.19	4.69	--	--
Product XXX	Office Products	24.99	Lg-Std-Non-Media	10.83	7.64	2.24	30.59	3.75	4.71	8.46	INCORRECT product-group	\$0.50
Product XXX	BISS	24.99	Lg-Std-Non-Media	10.83	7.64	2.24	30.59	3.25	4.71	7.96	--	--
Product XXX	Health & Personal Care	19.99	Sm-Std-Non-Media	--	--	--	--	3	2.41	5.41	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	17.24	11.77	1.73	44.25	3.9	5.47	9.37	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	13	8	4	37	2.4	5.47	7.87	--	--
Product XXX	Office Products	26.99	Lg-Std-Non-Media	17.72	13.19	1.18	46.46	4.05	5.85	9.9	INCORRECT product-tier-size	\$2.14
Product XXX	Office Products	26.99	Sm-Std-Non-Media	7.72	3.19	1.18	46.46	4.05	3.71	7.76	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	5.3	5.1	0.4	16.3	2.55	4.71	7.26	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	16	10.2	0.05	36.5	3	5.09	8.09	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	14.7	8.8	0.9	34.1	3	5.47	8.47	--	--
Product XXX	Office Products	39.99	Lg-Std-Non-Media	15.3	12	1.4	42.1	4.8	6.23	11.03	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	16.02	10.63	2.05	41.38	3	5.47	8.47	--	--
Product XXX	Office Products	37.99	Lg-Std-Non-Media	14.49	12.01	1.89	42.28	5.7	6.61	12.31	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	11	7	1	27	2.55	4.71	7.26	--	--
Product XXX	Office Products	22.99	Lg-Std-Non-Media	15.79	11.69	1.89	42.95	3.45	5.47	8.92	--	--
Product XXX	Beauty	19.99	Sm-Std-Non-Media	12	10	0.6	33.2	2.55	2.41	4.96	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	11.1	6.5	0.7	25.5	2.55	4.71	7.26	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	13	8	4	37	2.4	5.47	7.87	--	--

4. Generate

an error report to submit to Amazon

If situation == dimension miscalculation, then print text _

If situation == weight miscalculation, then print text _



5. Analyze

product reviews



CHECK IT OUT!



www.fba-auditor.com

1.A

Amazon Analytics 



Upload 

> UPLOAD YOUR MOST RECENT FEE REPORT PREVIEW

1.B

Amazon Analytics 



Upload 

Downloading file. Please wait...

43% 43/100

1.C

Amazon Analytics 



Upload 

> UPLOAD YOUR MOST COMPLETE REFERENCE SHEET

1.D

Amazon Analytics 



Populate ↗

**REFERENCE SHEET INCOMPLETE.
> POPULATE MISSING COLUMNS?**

2

Amazon Analytics 



Compare 

FIND FEE PREVIEW REPORT ERRORS
>> **COMPARE WITH REFERENCE SHEET**

3

Amazon Analytics 



Compare 

2 ERRORS FOUND

> GENERATE ERROR REPORT

4

Amazon Analytics



product-name	product-group	your-price	product-size-tier	longest-side	median-side	shortest-side	length-and-girth	estimated-referral-fee-	expected-fulfillment-fee-	estimated-fee-total	ERROR	EXCESSIVE FEE PER UNIT
Product XXX	Office Products	18.99	Lg-Std-Non-Media	12.6	8.66	1.14	32.2	2.85	4.71	7.56	--	--
Product XXX	Office Products	26.99	Lg-Std-Non-Media	13.6	9.3	0.09	32.38	3.3	5.09	8.39	--	--
Product XXX	Office Products	18.99	Lg-Std-Non-Media	6.57	4.96	1.93	20.35	2.85	3.19	6.04	--	--
Product XXX	Health & Personal Care	9.99	Lg-Std-Non-Media	11.4	10.25	0.9	33.7	1.5	3.19	4.69	--	--
Product XXX	Office Products	24.99	Lg-Std-Non-Media	10.83	7.64	2.24	30.59	3.75	4.71	8.46	INCORRECT product-group	\$0.50
Product XXX	BISS	24.99	Lg-Std-Non-Media	10.83	7.64	2.24	30.59	3.25	4.71	7.96	--	--
Product XXX	Health & Personal Care	19.99	Sm-Std-Non-Media	--	--	--	--	3	2.41	5.41	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	17.24	11.77	1.73	44.25	3.9	5.47	9.37	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	13	8	4	37	2.4	5.47	7.87	--	--
Product XXX	Office Products	26.99	Lg-Std-Non-Media	17.72	13.19	1.18	46.46	4.05	5.85	9.9	INCORRECT product-tier-size	\$2.14
Product XXX	Office Products	26.99	Sm-Std-Non-Media	7.72	3.19	1.18	46.46	4.05	3.71	7.76	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	5.3	5.1	0.4	16.3	2.55	4.71	7.26	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	16	10.2	0.05	36.5	3	5.09	8.09	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	14.7	8.8	0.9	34.1	3	5.47	8.47	--	--
Product XXX	Office Products	39.99	Lg-Std-Non-Media	15.3	12	1.4	42.1	4.8	6.23	11.03	--	--
Product XXX	Office Products	19.99	Lg-Std-Non-Media	16.02	10.63	2.05	41.38	3	5.47	8.47	--	--
Product XXX	Office Products	37.99	Lg-Std-Non-Media	14.49	12.01	1.89	42.28	5.7	6.61	12.31	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	11	7	1	27	2.55	4.71	7.26	--	--
Product XXX	Office Products	22.99	Lg-Std-Non-Media	15.79	11.69	1.89	42.95	3.45	5.47	8.92	--	--
Product XXX	Beauty	19.99	Sm-Std-Non-Media	12	10	0.6	33.2	2.55	2.41	4.96	--	--
Product XXX	Office Products	16.99	Lg-Std-Non-Media	11.1	6.5	0.7	25.5	2.55	4.71	7.26	--	--
Product XXX	Office Products	25.99	Lg-Std-Non-Media	13	8	4	37	2.4	5.47	7.87	--	--



SUPPORT
TICKET 

5

Amazon Analytics 



***COMING
SOON!***

5

Amazon Analytics

