### TANISHA ARORA

# https://tanishaar.github.io/

## BUSINESS AND DATA ANALYSIS ENTHUSIAST

## **EDUCATION**

Mithibai College of ArtsMumbai, Maharashtra2018 - 2020M.A EconomicsCGPA : 9.36/10Delhi College of Arts and Commerce, Delhi University<br/>B.A(HONS) EconomicsDelhi, India<br/>CGPA : 6.91/102015-2018Ch. Chhabil Dass Public SchoolGhaziabad, India<br/>Percentage: 95.2%2014-2015

Relevant Coursework: -Statistical methods of Economics, Econometrics, Mathematical methods for Economics, International Finance, Banking, International Trade, Public Economics, Microeconomics, Macroeconomics, Development Economics.

### **SKILLS**

Programming: Python, SQL

Software: R, STATA, Tableau, Advanced Microsoft Excel.

### WORK EXPERIENCE

#### Unacademy, Bangalore

### **Category Associate -Operations**

May 2020- Present

Handle the audit team to analyse project level data of various educators to monitor their performance and manage various stakeholders. Analyzing revenue parameters to ascertain organization's position and to predict future course of action.

### The Bodhi Tree, Delhi

## Research and Management Intern

August 2018-Present

Handled the CSR and Finance requirements of the NGO and worked under the supervision of the Founder of the NGO to research about the problems faced by the informal workers in the slum area of Faridabad. Taught underprivileged students in the area as well.

#### Webcobblers, Remote

#### **Business Strategy Intern**

April 2020- May 2020

Devising Business strategy to bring a new product in the market which will be helpful for job seekers and entrepreneurs after COVID-19.

## BYJU'S The Learning App, Mumbai

## **Marketing and Market Research Intern**

November 2018

Conducted research for BYJU's consumer market in Mumbai city. Worked as a mediator between respective consumers and the company.

## **Economics Department, DCAC**

### General Secretary

July 2016 – July 2017

Conducted seminars which witnessed talks by notable entrepreneurs, economists and social workers. Managed to conduct one of the successful MUN's in Delhi University.

## Laugh out Loud Ventures, Delhi

## Sales and Marketing Head

May 2016- July 2016

Managed a team of 25+ interns to promote the company's products in the market through various channels.

## Fango, Delhi

## Sales and Marketing Intern

May 2016

Worked to promote the start-up in its initial stage.

# **PROJECTS**

## Sentiment Analysis of Amazon Book Reviews [Python]

July 2019

Project involved scrapping book reviews from Amazon using BeautifulSoup in python. Then three ML classifiers, Multinomial Naive Bayes, Logistic Regression, Linear SVC were separately used. The classifier with the best outcome was used to standardize the model to classify future product reviews to be either a positive or a negative comment.

# ACADEMIC PROJECTS

## Financial Development, Crime and Income Inequality In India(Using STATA)

2019-2020

Research project, Mithibai college of Arts

The paper studies the relationship between Financial Development indicators and crime rates (Violent and Non-violent) in the Economy by taking into account all states and UT's and evaluates whether present Income inequality affects the relationship between the two or not and tries to suggest measures to reduce crime rates in the country.

#### Informal workers and their impact on the Economy

2016-2017

Guide: Prof.Bir Singh, Founder, The Bodhi Tree

Included the major problems faced by informal workers present in the society, their population and impact of various schemes on their well-being, standard of living and also looked at the past programmes initiated for their betterment and how this section leads to production in the economy.

# POSITIONS OF RESPONSIBILITY

Advisory Board Member, Friday School of Economics, DCAC	2017-2018
Vice President, Friday School of Economics, DCAC	2016-2017
Team Member, Enactus, DCAC	2016-2017
Team Member, Vyapaar (E-Cell) and NSS (National Service Scheme), DCAC	
2015-2016	
Head Girl, School Council	2014-2015
Vice Head Girl and House Captain, School Council	2013-2014

# ACHIEVEMENTS

- Rank 1 in University of Mumbai's Mithibai College of Arts for Master's in Economics.
- Among Top 1% of students in all of India for CBSE Grade 12 examination.
- Organised and managed The Quest 2017 that had a crowd of 2500-3000.
- Member in the organizing committee of the Internship Fair'16 which had a participation of around 1200+ students.
- Member in the organizing committee of the E-Summit 2016.
- Won several prizes for Debate and Declaration Competitions in School/Inter School Competitions for several consecutive years