

Tanisha Rajpal

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Career Objective

A driven and people-oriented individual seeking a position as a Revenue Executive to leverage strong interpersonal, communication, and organizational skills. Passionate about building long-term professional relationships, enhancing client satisfaction, and contributing to business growth. Eager to apply my collaborative spirit and problem-solving abilities in a dynamic work environment.

Education

Vellore Institute of Technology, Bhopal
Bachelor of Technology in Computer Science

Aug 21 – May 25
CGPA: 9.16/10

Skills

Skills and Competencies

- Strong verbal and written communication skills in English.
- Effective at building rapport with clients and team members.
- Skilled in active listening, empathy, and conflict resolution.
- Ability to multitask and manage multiple client interactions.
- Experience in organizing events and managing engagement activities.

Experience

Talent Acquisition and People Engagement | Freelance

Jan 24 – Jan 25

- Engaged with over 50 candidates, fostering positive experiences and reducing time-to-hire by 30%.
- Developed and maintained strong candidate relationships throughout the hiring process.
- Improved negotiation and communication skills through continuous candidate interaction.
- Coordinated closely with stakeholders to meet their recruitment needs and maintain alignment.

Campus Involvement and Leadership

National Service Scheme (NSS) | Volunteer

Jan 22 – May 24

- Led community engagement drives, enhancing communication and teamwork capabilities.
- Participated in initiatives like blood donation and cleanliness awareness campaigns.

SAP Ramanujan Mathematics Club

Jan 22 – May 24

- Planned and executed 10+ student engagement events, building event coordination and relationship management experience.
- Actively networked with students and faculty to promote participation and awareness.

Additional Information

Languages: English(Fluent), Hindi(Native).

Hobbies: Public speaking, networking, content creation, event planning.