

Education

2025-Present

MASTERS' UNION

YLC PGP in Technology & Business Management

Core Member, **Third Block Club (6/350)** | ₹1L+ Revenue in 1 month via **Dropshipping** | **Top 25 VIP** Pre-Seed**Gurugram**

2022-2025

CHRIST DEEMED TO BE UNIVERSITYBachelor of Business Administration Honors (Finance) | **GPA: 8.38/10**

Student Investment Fund contributor | Top 5 finishes across business fests | Alumni Relations Cell member Event and Logistics

Bengaluru

2020-2022

TAPTI VALLEY INTERNATIONAL SCHOOLClass 12 CBSE Commerce: **81.20%** | Class 10 CBSE : **91.83%** | **100/100 in Mathematics****Surat****Internships**

May'24-Jun'24

ARHAM SHARE PRIVATE LIMITED**Junior Technical Analyst**

- **Delivered 20%+ gains on selected positions** by analyzing sector rotation and momentum trends to guide capital allocation
- **Enabled 5% portfolio returns** by conducting structured equity market research to identify short-term trading opportunities
- **Improved overall signal accuracy by ~15%** by designing and standardizing research frameworks across tracked assets
- **Reduced low-conviction trade entries by ~10%** by evaluating risk-reward profiles using RSI, MACD, and volume indicators
- **Strengthened client investment decisions** by translating market research into concise briefs and discussing timing strategies

Surat

May'23-Jun'23

VENTURE CATALYSTS ACCELERATOR LLP**Junior Investment Analyst**

- **Contributed to 2 investment term sheets** by partnering with founders to refine pitch decks and strengthen unit economics
- **Improved screening efficiency by ~25%** by conducting industry research and competitive benchmarking across startups
- **Evaluated 15+ early-stage startups** by conducting due diligence on business models, market size, and growth potential
- **Strengthened investment decision-making**, building financial models to assess valuation ranges and downside-upside scenarios
- **Enhanced deal progression for 10+ startups**, moderating investor pitch sessions and improving clarity of investment decisions

Mumbai**Projects**

Dec'25-Feb'26

Droolin – Pre-Seed F&B Platform Concept (Top 25, VIP)

- **VIP evaluation** by conceptualizing Droolin as a trend-driven F&B platform enabling chefs to launch viral dessert formats
- **Built scalable unit economics for expansion**, engaging and onboarding chefs while structuring strategic supply partnerships
- **Validated early demand and brand positioning** by developing GTM assets including pitch decks, website, and Instagram

Nov'25-Dec'25

Blue Tokai Coffee Roasters – Gen-Z Growth & Unit Economics Strategy (First Runner-Up)

- **Projected ₹15L monthly revenue with ~5× ROI and 4–6 week breakeven** by building unit-economics and pilot models
- **Targeted +15% Gen-Z footfall and +20% repeat** by designing participation-led growth initiatives (events, loyalty, pricing)
- **Identified positioning and experience gaps** through research with 250+ Gen-Z respondents and competitor benchmarking

Oct'25-Nov'25

FamPay – Gen-Z Onboarding & GTM Strategy (Marketing ODC, First Runner-Up)

- **Reduced onboarding time from 24 hours to under 2 minutes** by redesigning flows with progressive KYC, trust-centric UI
- **Identified key conversion drop-offs** by conducting mixed-method research across Gen-Z users to diagnose trust & barriers
- **Improved activation & retention strategy** by mapping friction points and proposing segmentation-led positioning roadmap

Sep'25-Oct'25

Easilyfe – Data-Driven E-Commerce Venture (Massagers & Ergonomic Products)

- **Generated ₹1L+ revenue within one month**, building and scaling Easilyfe through data-led pricing & demand validation
- **Strengthened supply economics and margins** by onboarding the manufacturer of Frido as a vendor partner and negotiating
- **Improved conversion and unit profitability** by optimizing pricing, contribution margins, & customer acquisition channels

Dec'24-Jan'25

Analyzing the sectoral influence - A study on Nifty Bank, Nifty IT, Nifty Healthcare in shaping Nifty Index volatility

- **Identified Banking as primary volatility driver** using regression, time-series models to quantify sector impact on NIFTY50
- **Evaluated downside risk transmission & correlation shifts**, analyzing cross-sector spillovers for Banking, IT, & Healthcare
- **Translated findings into actionable capital allocation and hedging insights** for diversified equity portfolio construction

Apr'24-Apr'24

Mental Health Stigma in Gen Z

- **Identified key stigma drivers influencing help-seeking behavior**, leading primary research across large-scale Gen-Z surveys
- **Segmented attitudinal and behavioral patterns** using advanced SPSS-based statistical analysis to uncover response clusters
- **Translated findings into actionable strategic policy and program insights** for institutional and youth-focused interventions

Certifications

Financial Modeling & Valuation (The Wall Street School) | **Fundamental Analysis** (CA Rachna Ranade) | **Technical Analysis** (Mukul Agarwal) | **MS Excel** (Udemy)

Leadership & extracurricular

- **Raised ₹60K in sponsorship funding** for the University Business Fest by managing corporate negotiations & deliverables
- **Represented Gujarat in competitive football** and competed in district-level badminton and chess, demonstrating discipline
- **Supported youth mentoring initiatives** by organizing educational and finance-based sessions at Vatsalyapuram Orphanage

Skills

Financial Modeling & Valuation | AI-Assisted Research & Analysis | MS Excel (Advanced) | Power BI | Bloomberg Terminal | Business Strategy | Competitive Benchmarking | Problem Solving | Negotiation | Networking | Logical Thinking | Attention to Detail | Leadership | Integrity | Stakeholder Management