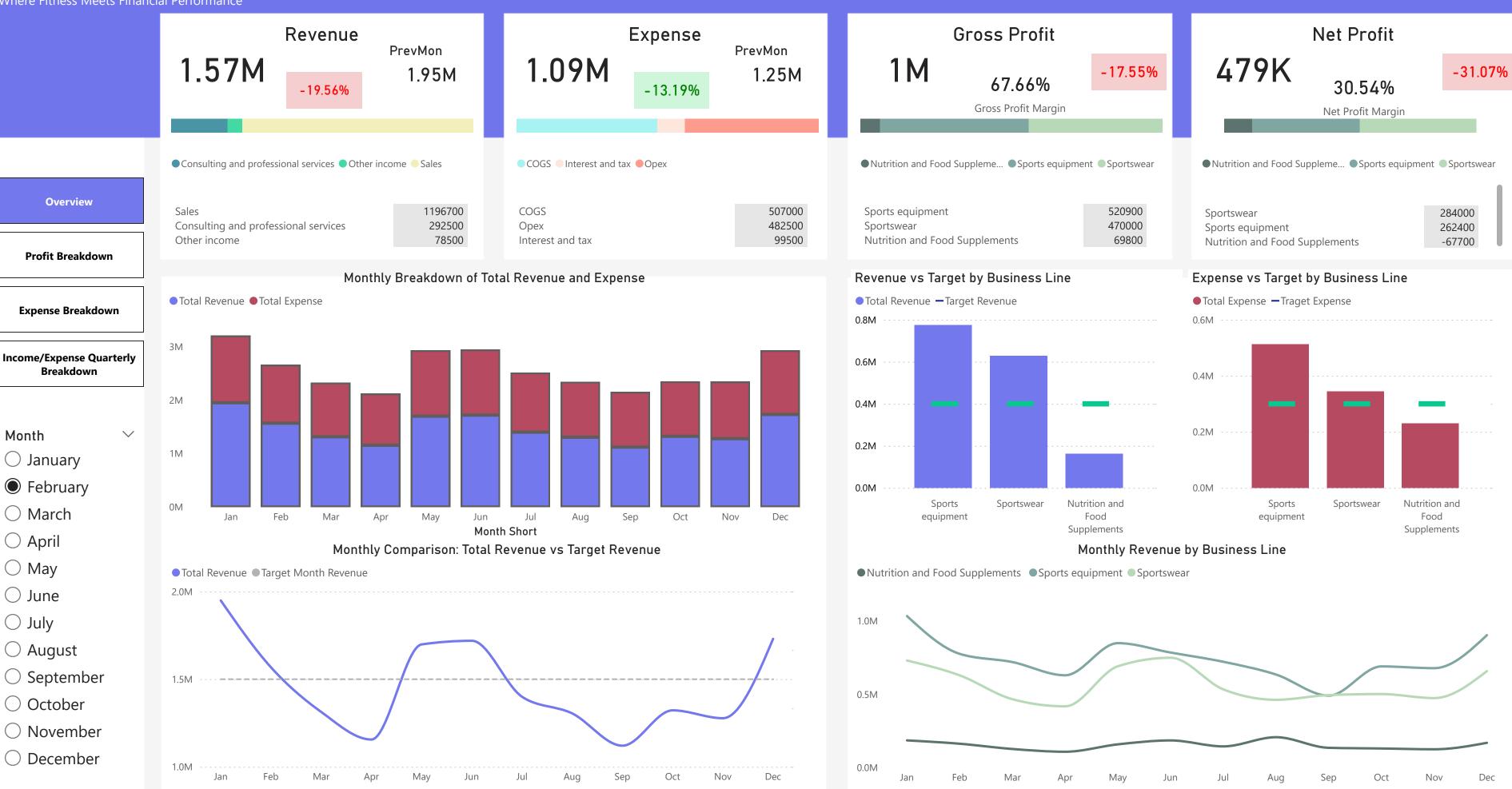
Where Fitness Meets Financial Performance



Where Fitness Meets Financial Performance

Month

January

February

March

O April

May

June

July

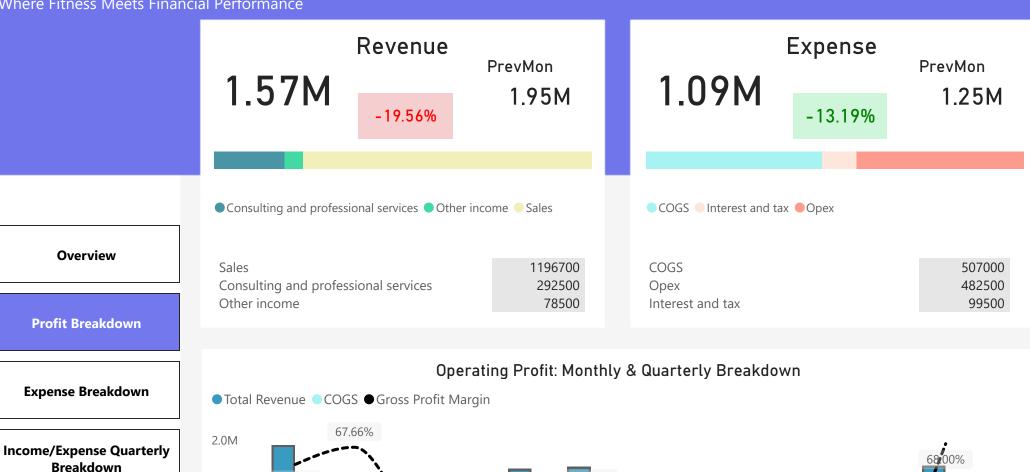
August

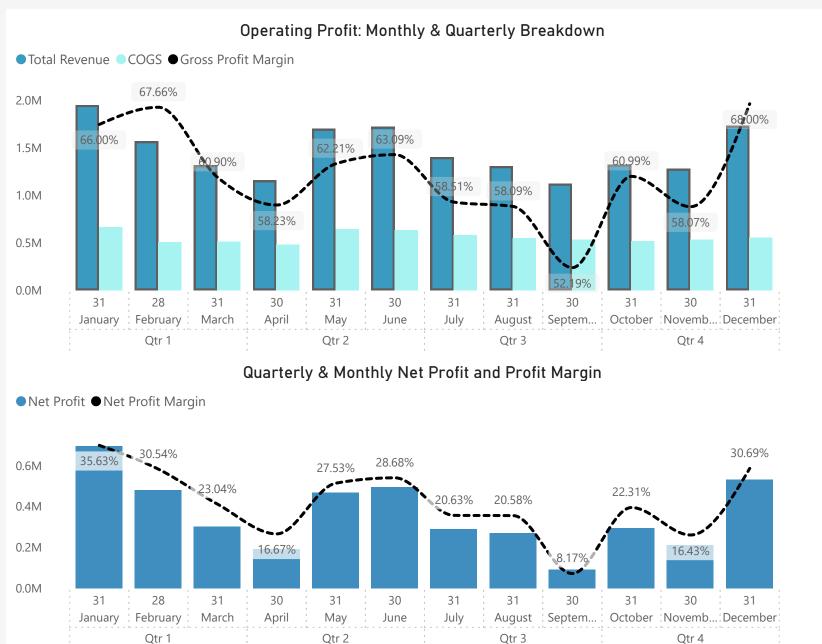
October

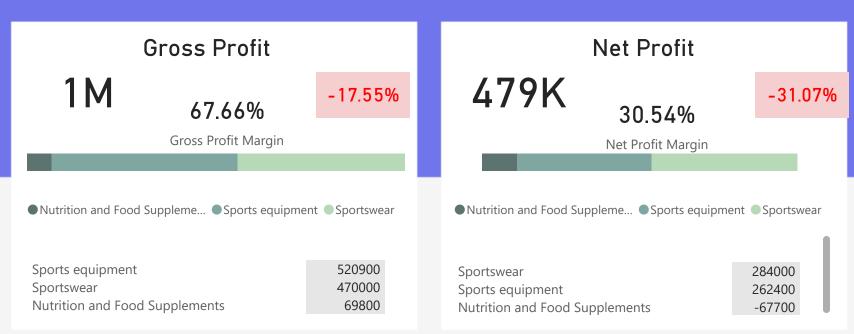
September

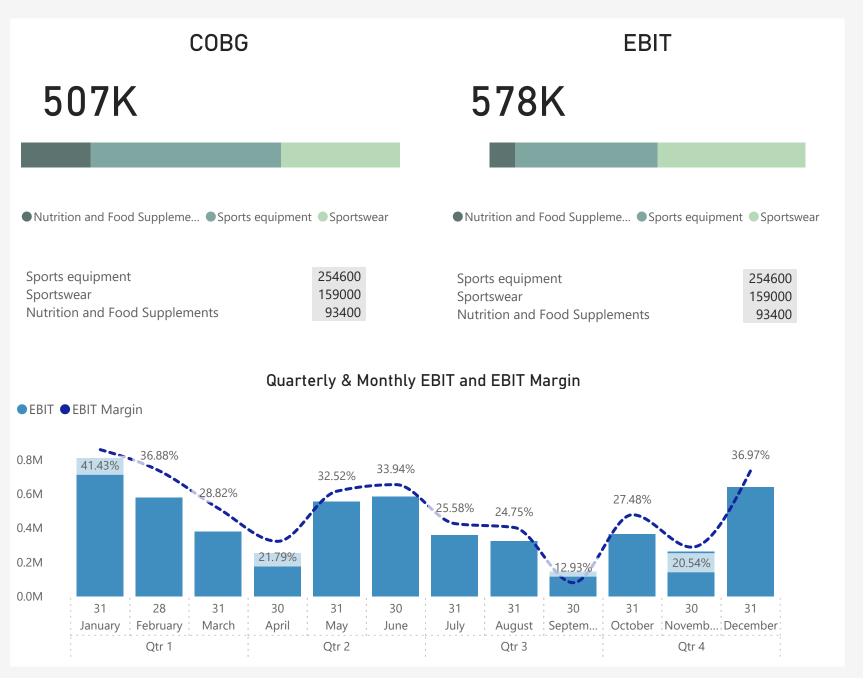
November

December

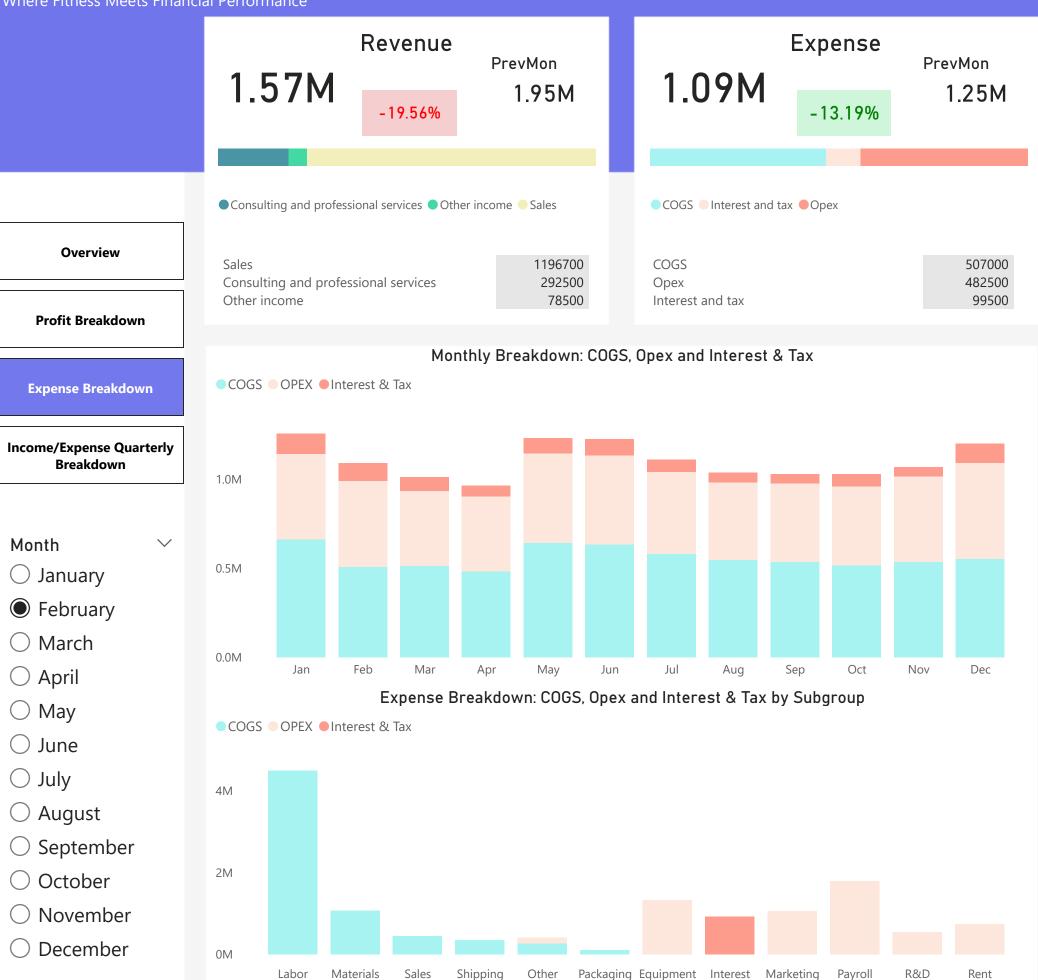




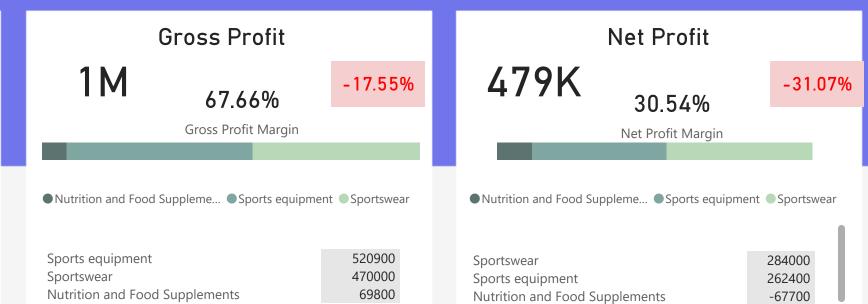




Where Fitness Meets Financial Performance

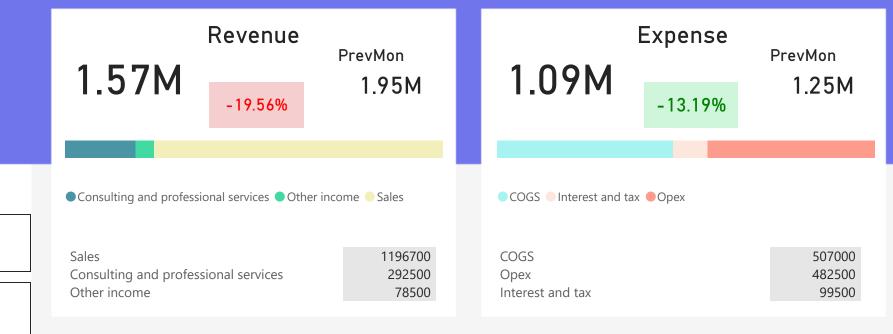


and tax



Expense subgroup  Labor  Materials	NI COLUMN TERMINATION OF THE COLUMN TERMINAT	COGS Breakdown by Business Line							
	Nutrition and Food Supplements	Sports equipment	Sportswear	Total					
Materials	65000	180000	100000	345000					
iviateriais	20000	20000	30000	70000					
Other	1800	12600	7000	21400					
Packaging	1200	5000	4000	10200					
Sales	3000	25000	10000	38000					
Shipping	2400	12000	8000	22400					
Total	93400	254600	159000	507000					
Equipment	9000	54000	30000	93000					
Expense subgroup	Nutrition and Food Supplements	Sports equipment	Sportswear	Total					
			30 <mark>0</mark> 00						
Marketing	30000	50000	40000	120000					
Other	1500	9000	5000	15500					
Payroll	40000	60000	52000	152000					
R&D	30000	10000	5000	45000					
Rent	15000	<b>2</b> 7000	15000	57000					
Total	125500	210000	147000	482500					

Where Fitness Meets Financial Performance



	Expense	Breakdown
	Expense	Breakdown

Overview

**Profit Breakdown** 

Income/Expense Quarterly Breakdown

Month					
$\bigcirc$	January				

February

March

O April

O May

O June

O July

August

September

October October

November

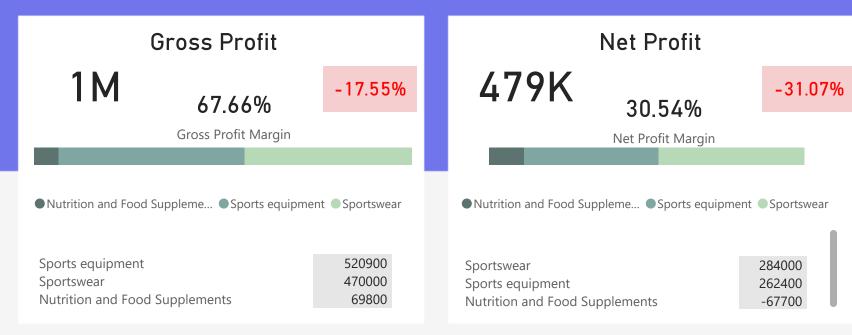
December

Revenue Group	Q1	Q2	Q3	Q4	YTD
Consulting and professional services	58500	49500	108000	40500	256500
Other income	12600	6000	12990	24000	55590
Sales	405450	397800	367200	361080	1531530
Total	476550	453300	488190	425580	1843620
Consulting and professional services	534000	384000	229500	243000	1390500
Other income	144000	88500	67500	78000	378000
Sales	1850000	1790000	1550000	1950000	7140000
Total	2528000	2262500	1847000	2271000	8908500
Consulting and professional services	390000	330000	180000	270000	1170000
Other income	84000	202000	86600	160000	532600
Sales	1351500	1326000	1224000	1203600	5105100
Total	1825500	1858000	1490600	1633600	6807700
	4830050	4573800	3825790	4330180	17559820
	Consulting and professional services Other income Sales Total Consulting and professional services Other income Sales Total Consulting and professional services Other income Sales Sales Other income	Consulting and professional services       58500         Other income       12600         Sales       405450         Total       476550         Consulting and professional services       534000         Other income       144000         Sales       1850000         Total       2528000         Other income       84000         Sales       1351500         Total       1825500	Consulting and professional services       58500       49500         Other income       12600       6000         Sales       405450       397800         Total       476550       453300         Consulting and professional services       534000       384000         Other income       144000       88500         Sales       1850000       1790000         Total       2528000       2262500         Consulting and professional services       390000       330000         Other income       84000       202000         Sales       1351500       1326000         Total       1825500       1858000	Consulting and professional services       58500       49500       108000         Other income       12600       6000       12990         Sales       405450       397800       367200         Total       476550       453300       488190         Consulting and professional services       534000       384000       229500         Other income       144000       88500       67500         Sales       1850000       1790000       1550000         Total       2528000       2262500       1847000         Consulting and professional services       390000       330000       180000         Other income       84000       202000       86600         Sales       1351500       1326000       1224000         Total       1825500       1858000       1490600	Consulting and professional services       58500       49500       108000       40500         Other income       12600       6000       12990       24000         Sales       405450       397800       367200       361080         Total       476550       453300       488190       425580         Consulting and professional services       534000       384000       229500       243000         Other income       144000       88500       67500       78000         Sales       1850000       1790000       1550000       1950000         Total       2528000       2262500       1847000       2271000         Other income       84000       202000       86600       160000         Sales       1351500       1326000       1224000       1203600         Total       1825500       1858000       1490600       1633600

Income Statement

The Income Statement reveals that **Sports Equipment** is the top revenue earner at ₹8,908,500, driven primarily by sales of ₹7,140,000. **Nutrition** and **Food Supplements** and **Sportswear** follow with ₹1,845,620 and ₹6,807,700 respectively.

Notably, Q3 and Q4 show peak revenue periods, especially in Sports Equipment, indicating an opportunity to boost sales strategies during these quarters.



Expense Statement						
Business Line	Revenue Group	Q1	Q2	Q3	Q4	YTD
Nutrition and Food Supplements	COGS	278100	280200	229500	229500	1017300
	Interest and tax	36000	36000	36000	36000	144000
	Opex	360900	364800	333300	336200	1395200
	Total	675000	681000	598800	601700	2556500
Sports equipment	COGS	935000	954200	895200	889800	3674200
	Interest and tax	134500	90700	65800	119500	410500
	Opex	602800	629800	611800	689200	2533600
	Total	1672300	1674700	1572800	1698500	6618300
Sportswear	COGS	470000	525000	539000	486000	2020000
	Interest and tax	118000	107700	75200	74000	374900
	Opex	419000	432000	391000	434000	1676000
	Total	1007000	1064700	1005200	994000	4070900
Total		3354300	3420400	3176800	3294200	13245700

The Expense Statement indicates that **Sports Equipment** incurs the highest yearly expenses at ₹6,618,300, mainly due to COGS (Cost of Goods Sold) of ₹3,674,200 and operating expenses of ₹2,533,600. **Nutrition and Food Supplements** follows with total expenses of ₹2,556,500, with operating expenses also being a significant contributor.

**Sportswear** has the lowest expenses at ₹4,070,900, largely driven by COGS. Overall, Q2 and Q4 show the highest expense totals, suggesting these periods may require tighter cost management.