

# Tanmay Ubhate

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Address: Ziegeleiweg 14, 51149 Köln, Germany

Date of Birth: 28.07.1999

Nationality: Indian



## Professional Summary

I bring 2+ years of an experience blend of factory-floor discipline and modern digital fluency. Graduated in Masters studies in bridging complex technical systems with diverse business strategies through data science, AI and enterprise process optimization with passion of turning complex systems into compelling, actionable strategies. Adaptable team player with a global mindset, eager to grow through structured rotations, international exposure, and hands-on project leadership.

## Work Experience

### Business Development Intern (Remote)

Crave InfoTech LLC. (April 2025 – June 2025), Piscataway, USA

- Positioned AccessHub.AI connectors for B2B by drafting web content as Identity Access Governance SaaS addressing GDPR/SOX compliance and strengthening product positioning and competitive strategy through targeted trend scouting.
- Conducted 3+ weekly knowledge-sharing sessions with senior executives to refine product messaging.
- Based on system landscape and business needs for SAP S/4HANA migration, produced detailed requirement briefs for technical team addressing new 30% keywords across DACH mid-sized companies.
- Executed a 2-stage email campaign presenting features; clean core scoring, WRICEF classification, and SQL-based usage insights, to drive product awareness impact by 20%.

### Assistant Systems Engineer (SAP Fieldglass project)

Tata Consultancy Services (Feb 2022 – June 2023), Nagpur, India

- Translated user stories to business analysts to optimize and test functional specifications for 5 SAP Fieldglass user types within BTP layered application.
- Conducted knowledge transfer sessions about PostgreSQL and backend processing on Java core, IDE Spring Tool Suites implementing agile project management for team collaboration.
- Hands on training to collaborate with VS code frontend developers to develop 20+ fully functional webpage components supporting create, read, update and delete processes.

### Technical Apprentice Trainee (Supply Chain & Production Control)

Mahindra and Mahindra Ltd. (Nov 2020 – Nov 2021), Nagpur, India

- Mapped production control plans and documented workflows across 7 departments to ensure operational accuracy and traceability.
- Maintained daily Excel-based MIS updates, reducing meeting time for the Production Planning Manager and Deputy General Manager by 30%.
- Maintained export dispatch of 60 engines daily by ensuring readiness of manufactured units, excise invoice documentation, and coordination for physical clearance at security gates.

## Education

### Master of Science, Industrial Engineering and International Management

Hochschule Fresenius University of Applied Science, Köln - Sept 2023 – Aug 2025

**Masters' Thesis:** Supervised Machine Learning for Business: Explanation and Evaluation of Regression Methods for Pattern Discovery.

**Majors:** Industrial Engineering Tools & Processes | International & Financial Management | Data Science & Machine Learning | Sustainability.

### Bachelor of Engineering, Mechanical Department

Datta Meghe Institute of Engineering, Technology & Research, Wardha, India - Sept 2018 – Aug 2021

**Key subjects:** Thermal Engineering | Fluid Mechanics | Energy Conversion | Mechanics of Material | Dynamics of Machines | Design of Machine Element | Advanced Manufacturing Process | Automobile Engineering

### Diploma, Mechanical Department

Acharya Shrimanaryan Polytechnic Wardha, India - July 2015 – June 2018

**Academic Project:** Design and Fabrication of Clariflocculator.

## Skills

Competitive Benchmarking

Product Positioning

Market Segmentation

Strategic Outreach

Cross-Functional Project Leadership

Backend Web Development

Internal Stakeholder Communication

MIS Reporting

## Digital Competencies

**Actively Using:** Office 365 suite (Excel, Word, PowerPoint, Outlook, Teams) | Version Control (GitHub) | Visual Studio Code (Python)

**Basic Familiarity:** Spring Tool Suite (Java Core) | PostgreSQL | Power BI

## Workshops & Events

Greener Manufacturing Conference & Expo 2024 Koelnmesse.

Strategy and Transformation at the HRS Group Headquarters, Köln.

Thermal Powerplant familiarization program, DTPS, Reliance.

## Certifications

Scrum Fundamentals

Business Analysis Fundamentals with AI

## Languages

English: C1

Deutsch: B1(actively improving)