Does Financial Wellness = Happiness?

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Problem: Can Financial Wellness data be used to predict Happiness?

- Happiness is complex and not determined the same way for each person.
- Financial wellness impacts many aspects of our lives:
 - Housing
 - Diet
 - Health
 - Downtime/Entertainment
- Poor financial wellness may also lead to stress and decrease happiness.
- Goal: Use financial wellness data to accurately predict happiness.

Data

- Financial Wellness survey conducted by Consumer Financial Protection Bureau (CFPB) in 2016.
 - Over 6000 respondents
 - Targeted sample demographics to accurately represent the national population
- Included median income per region data from the Federal Reserve Economic Data (<u>FRED</u>).

Method

- The survey has 3 main questions about happiness:
 - o I am satisfied with my life.
 - I am optimistic about my future.
 - o If I work hard today, I will be more successful in my future.
- These questions are rated on a 1-7 scale with 1 being "Strongly Disagree" and 7 being "Strongly Agree."
- Split the values to "above 6" and "below 5" to balance the target variable.

Data Cleaning

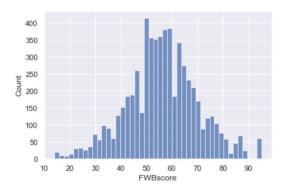
Data Wrangling

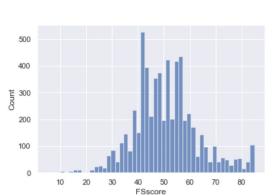
- Started with over 200 features which could lead to overfitting.
- Methods for feature reduction:
 - Combined financial wellness tests to an overall score.
 - Summed instances within the same category.
 - Averaged scores of features in the same category.
 - o Removed features that were not relevant to happiness or contained redundant information.
- This resulted in 3 target variables and 61 features.
- Replaced categorical features with descriptions rather than numerical values.
- Renamed features with better descriptions.

Exploratory Data Analysis (EDA)

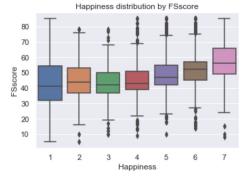
Financial Tests:

- Both the Financial Well-being and Financial Skill test scores have a normal distribution.
- The higher score looks correlated with a higher happiness.
- T-test showed that people with higher happiness also had a higher average test score for both tests.



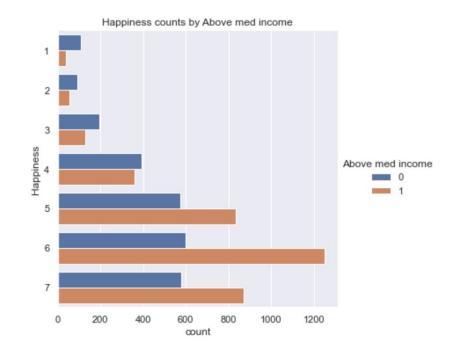






Above Median Income

- The distribution of the happiness seems to generally be higher for those that have an income above the median income level.
- Using a t-test, those that had a higher than median income also had higher happiness than those with income less than the median income.



Modeling

Model

- These are the Happiness variable prediction results.
- Logistic regression, random forest, and XGBoost had about the same performance.
- Logistic regression outperformed the other models in computation time.
- The training score and accuracy are approximately the same indicating that the model did not overfit.

| Model | Accuracy | Best training score |
|------------------------|----------|---------------------|
| Logistic Regression | 0.748 | 0.756 |
| Random Forest | 0.735 | 0.745 |
| XGBoost | 0.745 | 0.747 |

Results

- The advanced models could not outperform the logistic regression model.
- Most models could accurately predict Happiness for ~75% of respondents.
- Financial wellness is a good indicator for Happiness for most of the sample.
- But only so much Happiness can be explained by financial wellness.
- There are other variables that affect Happiness that are outside the scope of this model that cause the misclassification of the remaining ~25% of the sample.

Next Steps

- Use clustering algorithms to see if there are underlying trends in the data.
- Analyze the most important features for the respondents that were misclassified.
 - Were they outliers in these categories?
 - Are they similar to each other?
 - Are they vastly different from each other?
- Create a shortened financial wellness survey that questions the most important features and then predicts Happiness.
 - If they are in the lower Happiness criteria then introduce financial wellness resources.