



PEP...TALK

Partners For Environmental Progress

Summer 2010

AND THE WINNER IS. . .

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Safety Source team wins 10th anniversary Golf Tournament, Details p. 2



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2010 Calendar

Membership Breakfasts

July 15

September 16

November 18

Reverse Trade Show **October 14**

Save the Date:

PEP's Reverse Trade Show

October 14, 2010 1-5 pm

Ft Whiting Auditorium

PEP's popular Reverse Trade Show gives you the opportunity to save your time, money and gas by coming to one place, for one afternoon, to establish and strengthen business relationships with more than one hundred senior decision-makers from the area's leading manufacturers.

Last year more than 355 vendors and suppliers from as far away as Arizona and South Carolina "called" on more than 40 companies. This year's trade show, on October 14, 2010 from 1:00-5:00 pm, promises to be even better.

The event benefits all involved. Industrial leaders offer their afternoon to visit with the participants and to network with their counterparts from other companies. Sales representatives can meet leaders from numerous companies in just a few hours. And the savviest networkers don't stop there—meeting new companies and potential clients in the aisles can be just as valuable. There is no limit to the networking opportunities. The public is invited to attend.

As always, PEP members receive a significant discount on the cost of tickets. We will begin signing up exhibitors in June and tickets will go on sale September 1. Call PEP or check the website www.pepmobile.org for details.

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Jennifer Denson
Executive Director

"A Clean Environment is Good for Business"

Thank You to All Who Made the Tournament a Success!

PEP Extends a Special Thank You to our Corporate Sponsors:

Airgas	Orion Engineering
BakerCorp, Inc	Sirius Technical Services
BASF	Smith Industrial Services
Briggs Equipment	Talascend
Brock	Team One Communications
E.I. DuPont	TORP Terminal
ExxonMobil	Total Safety US
Hargrove Engineers + Constructors	
Iberville Companies	White-Spinner Construction
Instrument Technical Services	
Mitsubishi Polysilicon	Whitney Bank
MMR Constructors	Willis HRH of Alabama

Thank you to the many **Team and Individual Hole Sponsors** and the participation of **Member Companies**.



Columbia Fishing Shirt Sponsors: THANK YOU!

ACE
Hargrove E+C
Hurricane Electronics
J.H. Wright
Long's HRS
MMR Constructors
Thompson Engineering
TORP Terminal
White-Spinner Construction

In a surprise upset, **Safety Plus** won the **Golden Skillet** for best cooktent. For the second year in a row, **Star Services** was awarded **Best Jambalaya**.

Raffle winner, Ernie Carlisle sits atop his new 4-wheeler.



Thank you to the **Silent Auction donors**: Aerial Access equipment, Café 615, Carlisle Industries, General Insulation, J.H. Wright, Marriott, Total Safety, and USA.

Thank you to the PEP Golf Committee: Mark Wright, **J.H. Wright & Associates**, Charles Wilson, **Total Safety US**, Tony Brunson, **WESCO**, Ernie Carlisle, **Industrial Valve**, Greg Smith, **Smith Industrial Services**, and Renee Sorensen, **Long's HRS**.

Many thanks also to the rest of the Tournament organizers: the J.H. Wright staff, Randi Patterson, Aubrey Nix, Catherine Gallo-way, and Karen Marsal, Zebra Marketing who work tirelessly to make sure that this event is enjoyed by all.

Special thank you to the ladies of **Sirius Technical Services** for organizing the putting contest. And thank you to **Team One**, **BASE**, **MMR**, **Smith Industrial Services**, **Entec**, **Trane** and **Total Safety** for additional donated items.





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NEW BOARD OFFICERS

At their May meeting, PEP's Board of Directors elected new officers. The PEP Board would like to thank **Tom Damson, Longs Human Resource Services** who served as President from 2008-2010 and to **Bernie Fogarty, Alabama Power** who served as Secretary/Treasurer from 2003-2010. Both will continue serving as active members of the Board.

After 10 years of service on the PEP Board of Directors, both **Al Heffernan, Heffernan and Associates**, and **Don Williams, Industrial Valve** decided to end their tenure on the Board. Thank you for your expertise, wisdom and guidance!

President—Gary Criscione, Director of North America MRO/Procurement, Evonik Degussa

Vice-President—Greg Smith, President, Smith Industrial Services

Secretary/Treasurer—Allan Gustin, Division Manager, White-Spunner Construction

Howard Johnson, SE Regional Manager, MMR Constructors was appointed Membership Development Chair.

The Board appointed two new *ex officio* members:

Bill Sisson, Executive Director, Mobile Airport Authority

Dr. John Steadman, Dean, College of Engineering, University of South Alabama



Some of PEP's Board members and PEP's Executive Director at the annual membership meeting. For a complete list of Board members, please see PEP's website at www.pepmobile.org.

Board of Directors Election

At the annual PEP Membership Meeting on May 20th, the following members were elected to the Board of Directors:

Re-Elected Board Members are:

Beth Basham, E. I. DuPont

Don Blancher, Sustainable EcoSystem Restoration, LLC

Jack Kimmitt, BASF

Greg Smith, Smith Industrial Services

Mark Wright, J. H. Wright and Associates

Newly Elected Board Member:

Robin Hanes, Whitney Bank

Neil Johnston, Hand Arendall, LLC

John Naron, Akzo Nobel Functional Chemical

David Ray, Industrial Valve Sales & Service

Scott Rothermel, Performance Contractors

WELCOME NEW MEMBERS

American LubeFast

referred by Aaron Oil

Apex Environmental Services

referred by MMR Constructors

Communication Technology Services

referred by Tom Murray & Co.

General Insulation

referred by MMR Constructors

Hancock Bank

referred by J.H. Wright & Associates

InSource Solutions

referred by Prism Systems

Intertek

referred by BASF

McFadden Engineering

Trane

referred by MMR Constructors

Thank you to our referring members!



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PEP Spotlights Environmental Achievements of *By-Product Synergy Central Gulf Coast*

Partners for Environmental Progress (PEP) awarded their annual Environmental Stewardship Awards during its 10th Annual Membership Meeting on May 20th at 5 Rivers Delta Center. The PEP Board of Directors chose as recipients the 12 founding participants of the *By-Product Synergy Central Gulf Coast (BPS CGC)* program for their environmental leadership and commitment to sustainable development. PEP also recognized **Dr. John Steadman**, Dean of the College of Engineering at the University of South Alabama, for his guidance of the BPS Technical Committee. **Jim Backes**, Hargrove Engineers + Constructors, was recognized for his vision to bring the By-Product Synergy process to Mobile to help create a culture of sustainability along the Alabama Gulf Coast.



Last summer, PEP officially launched its *By-Product Central Gulf Coast* project to achieve significant economic benefits for participating companies while simultaneously advancing environmental protections. Using a process developed by the U.S. Business Council for Sustainable Development, PEP formed a diverse network of companies to actively seek opportunities to turn one company's waste or by-product into raw materials for another. This has resulted in "win-win" projects that will enhance the region's triple bottom line, by providing economic, environmental and social benefits.

The 12 founding participants have met in a series of workshops to review and analyze product streams. An experienced technical team, headed by **Dr. John Steadman**, categorized, analyzed and helped identify priority potential synergies that would be commercially viable and environmentally significant. Action plans were developed to address technical, regulatory or other barriers.

During the PEP annual meeting, BPS CGC Steering Committee Chair, **Jack Kimmitt**, BASF and Dr. Steadman described the projects' very successful first year as a result of the leadership of PEP, the participation of a variety of local industry partners and the creativity of the engineers, operators and managers who came together seeking innovative solutions. **The cumulative impact of the BPS project's first year is illustrated by the following results:**

- ◆ Implemented projects have resulted in more than \$1,600,000 of savings for participating companies.
- ◆ The BPS projects have diverted more than 18,000,000 lbs. of materials from landfills, wastewater treatment plants and other disposal sites.
- ◆ The economic savings are the equivalent of 50 jobs saved or created.
- ◆ An additional \$3,200,000 has been injected into the local economy.
- ◆ 5,300 tons of hydrochloric, hydrofluoric and nitric acids are no longer going into waste treatment plants.
- ◆ More than 8,000,000 Kg of CO₂ emissions were avoided.

PEP Environmental Stewardship Award Recipients

PEP is proud to claim as members or partners all of the entities that participated in the first year of the BPS program.

The 12 BPS Participants

Alabama Power Company

Arkema

BASF

E. I DuPont de Nemours and Company

Evonik Degussa

ExxonMobil

Huntsman Advanced Materials

Mitsubishi Polysilicon

Oil Recovery

Southern Ionics

University of South Alabama

Veolia Environmental Services

Project Partner Award Recipients

- ◆ John Steadman, Dean, College of Engineering, University of South Alabama
- ◆ Jim Backes, Executive Vice-President, Hargrove Engineers + Constructors

PEP would like to extend special thanks to **Jack Kimmitt**, Director of Engineering at BASF for his guidance as Steering Committee Chair and to USA professors **Dr. Dhawan Jagdish** and **Dr. Tom Thomas** for their expertise as part of the technical