



PEP...TALK

Partners For Environmental Progress

November 2006

In this issue...

- ♦ Open House a Success
- ♦ New Members for 2006
- ♦ 2007 PEP Calendar

2007 Calendar

Membership Breakfasts

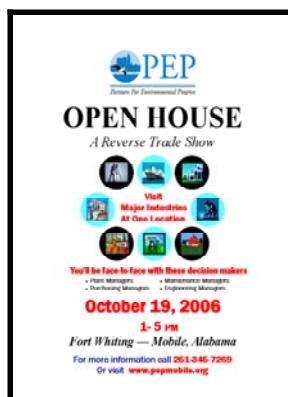
January 25
March 22
May 24
July 26
September 27
November 29

Golf Tournament—TBA

Annual Meeting—May 9

Open House—October 18

PEP's Reverse Trade Hits the Mark at New Venue



The 6th Annual PEP Open House on October 19th drew a large crowd to the newly-renovated Fort Whiting Auditorium on the Brookley Industrial Complex.

Twenty-eight major manufacturers and purchasers from the Mobile-Baldwin Area staffed exhibit booths for the one-on-one exchanges with nearly 200 suppliers and vendors. The reverse show concept, which is the hallmark of the event, provided a venue for industrial suppliers and other vendors to “call on” decision-makers from the area’s large industries. Participants commented that the “attentiveness of the

See Page 2



2006 PEP Open House

*Partners for
Environmental Progress
(PEP)*

754 Downtowner Loop West
 Mobile, AL 36609
 251-345-7269
 251-342-5575 fax
www.pepmobile.org

“A Clean Environment is Good for Business”



Many Thanks to Our Exhibitors...

Akzo Nobel Functional Chemicals
Alabama Power-Barry Steam Plant
Alabama State Port Authority
Arkema
Bender Shipbuilding
Calpine Corporation
Ciba Specialty Chemicals
Degussa
DuPont Agricultural
ExxonMobil-Mobile Bay Operations
Hargrove & Associates
Huntsman Advanced Materials
INEOS Phenol
Kemira Water Solutions
Manufacture Alabama
Mobile Area Water & Sewer
Mitsubishi Polysilicon
Mobile Area Chamber of Commerce
Mobile Gas
Northrop Grumman
Olin Chlor-Alkali
OxyChem
Shell Chemical
Southern Ionics
Syngenta Crop Protection
Thompson Engineering
TORP
UOP

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PEP's Reverse Trade Show Hits the Mark ... *continued*

industries presented set the show apart from others" and the show provided "quality face-time with customers that would have taken a week."

In turn, exhibitors noted that the show "made us take the time to meet and hear sales people" and provided a "good meeting point." Many members and other participants took advantage of the networking opportunities as well as the chance to "renew friendships and make new ones."

Participant were pleased with the spacious and accessible space of our new location.

**THANKS to our members for
Open House volunteers, donations,
ticket sales, and for recruiting
new members.**



PEP extends special thanks to companies who provided hospitality including food, beverages, staff and supplies to feed over the over three hundred attending: Industrial Valve, Total Safety, Royal Cup Coffee, Mobile Area Water & Sewer, and Long's Human Resource Services.

Welcome New Members for 2006

Alabama Protect Environmental	Payne Environmental
Allift Equipment	Process Machinery
Complete Environmental	Randy Delchamps Real Estate
Emerson Process Management	Sirius Technical Services
Johnstone, Adams, Bailey, Gordon & Harris, LLC	TORP Terminal LP
LC, Inc.	UOP, LLC
Level 3 Communications	USA Mitchell College of Business
Marsal Marketing, LLC	Webb & Murray
Mayer Electric Supply	Weston Solutions
Mitchell Containers	Wiltew, LLC

Year-Round Planning Key to Open House Success

This year's Open House Committee, headed by Ernie Carlisle of Industrial Valve began planning for the Open House last January. The group diligently contacted companies to exhibit and suppliers to purchase tickets. The committee developed new ideas including a continuous loop slide show of member logos, donated food and supplies, and website registration.

Assisting Ernie on the committee were: Tom Damson and Renee Sorensen of Long's Human Resource Services, Gary Criscione of Degussa Corporation, Charles Wilson of Total Safety, Carrie Kruchell of Aerostar Environmental, Jeff Tapley of Hargrove & Associates and Jeanne Harris, Executive Director of PEP. Kudos to all for a job well done.

We welcome new committee members. If you would like to join the Open House Committee for 2007, please call the PEP office at 345-7269.

"A Clean Environment is Good for Business"