



PEP...TALK

Partners For Environmental Progress

January/February 2009

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2009 Calendar

Membership Breakfasts

January 15

March 19

May 21

July 16

September 17

November 19

Golf Tournament

May 1

Annual Meeting

May 14

Reverse Trade Show

October 15

PEP Membership at All-Time High

With three new members joining in January, PEP's membership boasts 175 member companies. These companies employ more than 11,000 south Alabama citizens. While the companies vary in size and function, all are committed to PEP's mission to promote regional sustainable economic development and to protect our environment.

As PEP membership grows, so does the value of your membership. Renewing your PEP membership in 2009 is a sound economic decision.

Whether it is over coffee before one of our six annual educational membership breakfasts, shooting a round of golf at the PEP invitational, or making an important vendor contact at the Open House, PEP provides you valuable networking opportunities to build strong business relationships with member companies. Also, being part of a strong environmental organization such as PEP helps build your "green" reputation and relationship with your stakeholders, customers and the public.

PEP's environmental mission is at the heart of all we do. PEP is embarking on a major new initiative, *By-Product Synergy Central Gulf Coast* which will facilitate the transformation of one company's waste, or by-product, into an industrial input for another company. Synergies formed between participants turn costly waste streams into

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2009 Membership Directory Goes GREEN

To better serve the environment and our members, the 2009 PEP Membership Directory will be an on-line directory posted in a secure Members Only section of the PEP website. We will no longer print the directories.

Beginning in late January, PEP company representatives will receive a user name and password that will allow them or any member of their company to access all the contact information that was printed in the directory, including company descriptions and categories. For the first time, members will be able to search by category and company. If you still want or need a printed copy of the directory, we will have a printable version on-line.

Not only will we save trees, the directory will always be up-to-date no matter how many new members join during the year!

You will receive more details by email once the directory is in place by the end of January.

PEP tries to do all our business with PEP members—we hope that the membership directory helps you make the same choice.

Partners for
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Jennifer Denson
Executive Director

"A Clean Environment is Good for Business"



2009 Membership Dues

In December 2008, the PEP Board of Directors froze 2009 membership dues at the 2008 rate. We value all of our members and we know some of you are hurting in these uncertain economic times.

We, too, are working to make our operations more effective and efficient. Therefore, with a high renewal rate, a growing membership, and generous support from our members for our annual fundraisers (the Golf Tournament and Reverse Trade Show) we are offering you an increased membership value at last year's rate.

PEP's dues are based on the number of local full-time employees. If your employee base fluctuates or is weighted by part-time employees, please use an average number of employees.

<u>Number of Employees</u>	<u>Annual Dues</u>
1-9	\$ 275
10-74	\$ 500
75-149	\$ 725
150-299	\$ 965
300-499	\$1200
500+	\$1425

PEP Membership at All-Time High (continued)

productive revenue streams while reducing the environmental impact of product.

We remain active in numerous government and non-profit groups in the community, including the Mobile Bay National Estuary Program, the Transportation Committee, and Mobile United, among others. We actively support the Coastal Kids Quiz and the Alabama Coastal Clean-up.

If you would like to become more involved in PEP by serving on one of our planning committees, please contact Jennifer Denson, jdenson@pepmobile.org.

WELCOME NEW 2009 PEP MEMBERS

• ASM Recycling

• Jade Consulting

• Referred by Mobile Area Chamber of Commerce

• RBC Bank

Many Thanks to our referring companies - we appreciate your efforts at growing PEP!

Thank You 2008 PEP Volunteers

Thank you to the many committee volunteers that work to make PEP events a success!

PEP Golf Tournament

Charles Wilson, Total Safety**

Mark Wright, J.H. Wright & Associates**

Randi Patterson, J.H. Wright & Associates

Renee Sorenson, Long's Human Resource Services

PEP Membership Breakfast

Steve Russell, Mobile Area Chamber of Commerce**

PEP Reverse Trade Show

Ernie Carlisle, Industrial Valve

Gary Criscione, Evonik Degussa**

Tom Damson, Long's Human Resource Services**

Bernie Fogarty, Alabama Power**

Wilson, Total Safety**

Ryan Baya, Hand Arendall, LLC

Karen Marsal, Marsal Marketing

Katina Conboy, Hargrove & Associates

Judy Miller, WESCO Gas and Welding Supply

Howard Johnson, MMR Constructors

Debbie Simpson, Akzo Nobel Functional Chemicals

Renee Sorenson, Long's Human Resource Services

David Stewart, Alabama Power

** Designates member of PEP Board of Directors