November 2007

In this issue...

- ◆ Open House Has Record Attendance
- ◆ PEP Transitions to New Executive Director
- New Members for 2007
- ◆ 2008 PEP Calendar

2008 Calendar

Membership Breakfasts

January 24

March 27

May 22

July 24

September 25

November 20

Golf Tournament—April 11

Annual Meeting—May 7

Open House – October 16

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Reverse Trade Show Attendance Hits Record High



The 7th Annual PEP Open House on October 18th drew a record crowd to Fort Whiting Auditorium on the Brookley Industrial Complex.

Thirty-two major manufacturers and purchasers from the Mobile-Baldwin Area staffed exhibit booths for the one-on-one exchanges with over 225 suppliers and vendors. The reverse show concept, which is the hallmark of the event, provided a venue for industrial suppliers and other vendors to "call on" decision-makers from the area's large industries.

Many members and other participants took advantage of the networking opportunities as well as the chance to "renew friendships and make new ones."

See pages 2 and 3 for more on this year's show.

PEP Transitions to New Executive Director

December will be a transition month as PEP says goodbye to three-year director Jeanne Harris and welcomes our new executive director, Jennifer Denson.

Jennifer is a native of Mobile who has a distinguished career in the formulation of public policy on complex and controversial issues.

Jennifer's education started at Julius T. Wright here in Mobile, and she received a B.A. in International Studies from Emory University in Atlanta. After receiving her M.A. in International Relations from The American University in Washington, Jennifer spent more than 14 years in D.C. working for the Federation for American Immigration Reform (FAIR), a national non-profit public interest organization with more than 200,000 members, in positions of increasing responsibility.

At FAIR, she managed the government relations, field and research/publications programs. Serving as Associate Director and national spokesperson for FAIR, she appeared on CNN, FOXNEWS, MSNBC, and various national and local radio talk shows.

Jennifer and her husband Joe and son William moved back to Mobile two years ago, and they are vitally interested in balanced and sustainable growth for our area.

"A Clean Environment is Good for Business"

Many Thanks to Our Exhibitors...

- * Akzo Nobel Functional Chemicals
- * Alabama Power-Barry Steam Plant
- Alabama State Port Authority
- * Arkema
- * Atlantic Marine Alabama
- Bender Shipbuilding & Repair
- * Berg Spiral Pipe
- Ciba Specialty Chemicals
- * Degussa
- DuPont Agricultural
- ExxonMobil-Mobile Bay Operations
- * Gulf States Engineering
- Hargrove & Associates
- * Holcim
- Huntsman Advanced Materials
- Infirmary Health System
- * International Shipholding
- Kemira Water Solutions
- * Manufacture Alabama



- * Mitsubishi Polysilicon
- * Mobile Area Chamber of Commerce
- Mobile Gas
- Northrop Grumman
- * Olin Chlor-Alkali
- OxyChem
- * Shell Chemical
- * Southern Ionics
- * Teledyne Continental Motors
- * Thompson Engineering
- * TORP
- * UOP
- * USBCSD



THANKS to our members for

Open House volunteers, donations, ticket sales, and for recruiting new members.

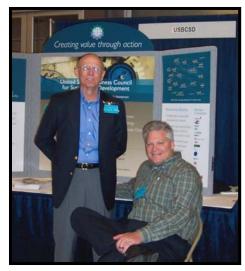


"A Clean Environment is Good for Business"



PEP extends special thanks to Industrial Valve, Total Safety, Royal Cup Coffee, and Long's Human Resource Services. These companies provided hospitality including food, beverages, staff and supplies for those attending the Open House.

The U.S. Business Council for Sustainable Development Visits the PEP Open House



Dennis Mulligan and Executive Director Andy Mangan explained sustainable development projects being sponsoring around the country.

New Members for 2007

Ashland Distribution
Atlantic Marine Alabama
AVS
Bay Shore Fluid Power
Berg Spiral Pipe
DeltaCom
Driven Engineering
Entec Services

G.A. West & Co.
Gexpro
HDR Engineering
Holcim
Infirmary Health System
IWR Therapy Systems
Kimberly-Clark
Marriott ExecuStay/AHI Corp.Housing

Marsal Marketing
McCullough Steel Products
MMR Constructors
Pixallure Design
PPM Consultants, Inc.
Shipyard Supply
Shred-it

"A Clean Environment is Good for Business"

On a personal note ...

As many of you know, I will be leaving the position of Executive Director of PEP effective January 1^{st} . I want to take this opportunity to tell you about my experiences at PEP.

The last three years have taken our organization in a positive direction. Membership, with its strength of locally-owned business and large industry, suppliers and decision-makers, continues to grow.

Our technical committee meetings have blossomed into bimonthly membership meetings with regular attendance of over fifty. Some members come for the opportunity to network. Others bring potential members. All come to hear the relevant programs about environmental, economic development, and regulatory issues.

Communication has developed. Our website is a lifeline for membership as well as the community at large. Our home page leads to event information and registration, access to our PEP Talk newsletter, articles about our annual PEP awards and more. And, our updated logo is now an easily recognized brand.

As is the trend, email communication has become a primary channel of information for our organization. Your responses to our stream of blast emails keep our office on track. We are happy to "get the word out" as well as hear your comments and make your event reservations.

Events have been the heartbeat of PEP. In so many ways, our golf tournament, annual meeting, membership breakfasts, and reverse trade show have brought our membership together and highlighted our presence in the community.

Partners for Environmental Progress is by its very name about economic growth and stewardship of our natural resources. It is also about partnerships. The regular presence of PEP in environmental, governmental and business groups and events has strengthened our bonds in the community. The stage is now set for a larger role for PEP.

So, where is Jeanne going? My degrees in communication and business and my experience have led me to a teaching position at the local university level. I will also continue consulting and conducting business training.

I have thoroughly enjoyed getting to know all of you through PEP. You have truly enriched my life.

There are no goodbyes in Mobile. Whether one has been here a short while or staked a claim for decades, the connection remains. So, as I contemplate my first experience of eating a pork chop on the links at the PEP golf tournament, I can only say, "See y'all soon."

Jeanne Harris