



PEP...TALK

Partners For Environmental Progress

December 2008

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2008 Calendar

Membership Breakfasts

January 14

March 19

May 21

July 16

September 17

November 19

Golf Tournament—May 1

Annual Meeting—May 14

Reverse Trade Show Attendance Hits Record High



The 8th Annual PEP Open House on October 16th drew a record crowd to Fort Whiting Auditorium on the Brookley Industrial Complex.

Thirty-four major manufacturers and purchasers from the Mobile-Baldwin Area staffed exhibit booths for the one-on-one exchanges with over 350 suppliers and vendors. The reverse show concept, which is the hallmark of the event, provided a venue for industrial suppliers and other vendors to “call on” decision-makers from the area’s large industries.

For the first time, contractors exhibited, including MMR Constructors, G.A. West & Associates and White-Spunner Construction.

Many members and other participants took advantage of the networking opportunities as well as the chance to eat some good barbecue!

PEP Kicks Off *By-Product Synergy Central Gulf Coast*

On November 13th, PEP officially kicked off its **By-Product Synergy Central Gulf Coast (BPS CGC)** project. More than 50 members of local industry, academia, and all levels of government learned the details of the project, process, participants and partnerships. EPA Region IV, Alabama Department of Environmental Management, and Mobile City and County were all represented at the meeting.

David Carroll, Sr. Advisor at Lafarge North America and Vice-President of the Board of the U.S. Business Council for Sustainable Development, provided the lessons learned by a company that had participated in other regional BPS programs. Jack Kimmit, Director of Engineering, Ciba Corporation, highlighted the financial and environmental benefits of a recent synergy between Ciba and Tate and Lyle typical of those discovered in BPS projects. Jim Backes, Executive Vice President, Hargrove and Associates, rounded out the morning explaining the partnerships, funding and project timeline.

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*Partners for
Environmental Progress
(PEP)*

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“A Clean Environment is Good for Business”



Many Thanks to Our Exhibitors...

- ❖ Aker Solutions
- ❖ Akzo Nobel Functional Chemicals
- ❖ Alabama Power-Barry Steam Plant
- ❖ Alabama State Port Authority
- ❖ Arkema
- ❖ Atlantic Marine Alabama
- ❖ Bender Shipbuilding & Repair
- ❖ Berg Spiral Pipe
- ❖ Ciba Corporation
- ❖ E. I. DuPont
- ❖ Evonik Degussa
- ❖ ExxonMobil-Mobile Bay Operations
- ❖ G.A. West & Co.
- ❖ Gulf States Engineering
- ❖ Hargrove & Associates
- ❖ Holcim
- ❖ Huntsman Advanced Materials
- ❖ Kemira Water Solutions
- ❖ Manufacture Alabama



- ❖ Mitsubishi Polysilicon
- ❖ MMR Constructors
- ❖ Mobile Area Chamber of Commerce
- ❖ Mobile Gas
- ❖ Northrop Grumman
- ❖ Olin Chlor-Alkali
- ❖ PegasusTSI
- ❖ Shell Chemical
- ❖ Southern Ionics
- ❖ Thompson Engineering
- ❖ ThyssenKrupp Stainless USA
- ❖ ThyssenKrupp Steel USA
- ❖ UOP
- ❖ White-Spunner Construction



THANK YOU to our members and
Board for
Open House volunteers,
donations, ticket sales, *and* for
recruiting new members.



"A Clean Environment is Good for Business"



PEP extends special thanks to Industrial Valve, Total Safety, Royal Cup Coffee, Waste Management and Long's Human Resource Services. These companies provided hospitality including food, beverages, staff and supplies for those attending the Open House.



Thank You PEP Volunteers

Thank you to the many committee volunteers that work to make PEP events a success!

PEP Golf Tournament

Charles Wilson, Total Safety**
Mark Wright, J.H. Wright & Associates**
Randi Patterson, J.H. Wright & Associates
Renee Sorenson, Long's Human Resource Services

PEP Membership Breakfast:

Steve Russell, Mobile Area Chamber of Commerce**

PEP Open House

Ernie Carlisle, Industrial Valve
Gary Criscione, Evonik Degussa**
Tom Damson, Long's Human Resource Services**
Bernie Fogarty, Alabama Power**
Charles Wilson, Total Safety**
Ryan Baya, Hand Arendall, LLC
Karen Marsal, Marsal Marketing
Katina Conboy, Hargrove & Associates

Judy Miller, WESCO Gas and Welding Supply
Howard Johnson, MMR Constructors
Debbie Simpson, Akzo Nobel Functional Chemicals
Renee Sorenson, Long's Human Resource Services
David Stewart, Alabama Power

** Designates member of PEP Board of Directors



What is By-Product Synergy Central Gulf Coast?

Under the leadership of PEP, *By-Product Synergy Central Gulf Coast* benefits area business by employing a multi-industry collaborative approach to identifying and realizing opportunities for cost savings and innovations.

At its core, *By-Product Synergy Central Gulf Coast* facilitates the transformation of one company's waste, or by-product, into an industrial input for another company. Synergies formed between participants turn costly waste streams into productive revenue streams while reducing the environmental impact of product

PEP's Executive Director, Jennifer Denson, will serve as the BPS project manager. Jennifer and a Steering Committee of PEP Board members will work in partnership with the U.S. Business Council on all aspects of the planning and execution of the program. The USBSCSD has an established and successful framework developed through implementing BPS projects around the country. Technical advisors will help with data gathering and synergy identification. We are exploring an academic partnership with the University of South Alabama, College of Engineering.

Endorsements

The FORUM and the Mobile Area Chamber of Commerce have endorsed the BPS CGC. EPA Region IV and ADEM have expressed interest and support for the project. We will continue to obtain endorsements from key city, county and state leaders through the first of next year.

Company Participants

Founding companies include Alabama Power, Ciba Corporations, E.I. DuPont, and Evonik Degussa. Geocycle, a subsidiary of Holcim, and Veolia Waste Management have recently committed to join BPS. Our goal is a working group of 25 companies. We plan to begin the data gathering process in February 2009. To do so, the participating 25 companies must have signed the confidentiality agreements and paid their participation fee.

How to Join BPS CGC

Please contact Jennifer Denson at PEP, 251-345-7269 or jdenson@pepmobile.org. She will be able to provide you with more information about the program, the members' commitment form and other necessary documents.

WELCOME NEW PEP MEMBERS

- Bishop State Community College—Workforce Development Department
- Byrd Construction Services
- ChemPro Services
- Design Frenzy
- Earth Consulting Group
- HydroChem Industrial Services
- Johnson Service Group
- Lablink Scientific Supply
- Rubber Hose and Gasket
- Supreme Cleaning

Many Thanks to our referring companies - we appreciate your efforts at growing PEP!