# A WORLD CONNECTED VIA MOBILE

new mobile

subscriptions

globally in

01 2014

India 28 millio

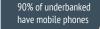
23

The GlobeOne® target audience is a highly networked segment with more than 34 of the audience using social media.

The proliferation of social media use and the decrease in price for mobile devices has created the possibility for banks to reach previously underserved markets with solutions to their financial needs in a medium that fits their lifestyle using GlobeOne.®

Our audience is far from disconnected. They are actually more active users of mobile phones and social media than the population at large. Due to this unprecedented connectivity, we can deliver

products and services faster, at a lower cost, and with less friction. Both GlobeOne's members and its member banks will benefit greatly from our innovative approach to financial inclusion.





ΔΡΔΟ





**GLOBEONE® IS** 

**BUILDING A** 

**FINANCIAL** 

COMMUNITY

**GLOBAL** 

# **EXPERTISE & EXPERIENCE**



# **GLOBEONE® IS PARTNERING WITH**

FOR THEIR SOCIAL MEDIA ACUMEN

Freshwire's pro team of writers, producers, designers, directors and strategists will be leading GlobeOne in the strategic and operational work needed to bring it's story to life online. With vast experience and the professional knowledge needed to cover all of the apects of a well- orchestrated campaign, as well as developing production in all forms and distribution strategies to amplify our message, Freshwire is committed to bringing GlobeOne's fresh content, served daily.



100%

both B2B and B2C targets and





Freshwire knows that it takes content that appeals to both the head and the heart, that is both informational and compelling; educational and inspiring. Their award-winning team will bring the sought-after advantage needed in the financial services market to

help GO member banks

succeed on many levels.

**HEARTWORK** 

# A SOCIAL STRATEGY FOR SUCCESS

OUR GOAL IS TO BUILD TRUST, CONFIDENCE AND CREDIBILITY. A REAL COMMUNITY, HOW? BY CREATING A TRUE SOCIAL NETWORK, WHY? BECAUSE "CONSUMERS TRUST THE COMMUNITY MORE THAN THEY TRUST THE BRAND."

THE MAIN THEMES OF OUR CAMPAIGN WILL BE:









#### THE GLOBEONE THOUGHT LEADERSHIP TEAM







**LANDRY** 



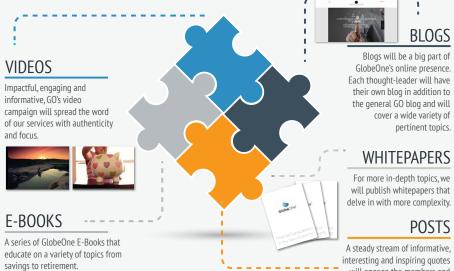


TINGEY

EACH THOUGHT-LEADER WILL HAVE THEIR OWN BLOG AND WILL CREATE A STEADY STREAM OF FOCUSED AND ENGAGING CONTENT IN THE BLOGS AND IN E-BOOKS AND WHITE PAPERS AMONG OTHER MEDIA.

# A COORDINATED & STRATEGIC APPROACH

We will use a multi-faceted approach in various media in a very strategic and synergistic campaign. Utilizing videos, blogs, e-books, white-papers, presentation sharing, and a posts that are substantive, engaging, inspirational and educational.



WHITEPAPERS For more in-depth topics, we

### POSTS

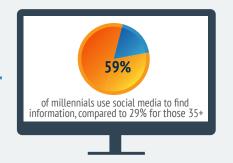
A steady stream of informative, interesting and inspiring quotes will engage the members and encourage them to participate in the growing GO global financial community.

Social media is one of the most highly successful (and inexpensive) channels in reaching our target audiences, and an increasingly important one in the banking world. GlobeOne® has identified the Millennials as opinion leaders that are early adopters and influence adoption by other groups. They will be our key primary target (along with Generation X) in our strategic international social media



of world's population are unbanked

but do have a mobile phone



#### **GLOBE**ONE® IS ONLINE AND ON-TARGET.

A recent study found that roughly 25% of the world's population are unbanked but do have a mobile phone, and we all know the research supporting Millennials' use of social media. Research has also uncovered that the most common complaint when consumers engage with financial institutions on social media is that the experience is not relevant. That's where we come in.

# A LOCAL FOCUS, GLOBALLY. THITTIT

With our worldwide network of 'social ambassadors' we focus on what is important to each market, country by country, not a generic company-wide approach like many banks. We recognize the key to a successful social media campaign is relevance, pertinence and focus on what is important to our members and the community.



# **OUR DIGITAL CONTENT ECOSYSTEM**









**FACEBOOK** 

**TWITTER** 





**B2B NEWSLETTER B2B CONTENT HUB** 

**B2C CONTENT HUB B2C NEWSLETTER** 





You

Tube

**PINTEREST**