



VIPADA SRISAWAT
SALES & MANAGEMENT

ABOUT

29 YEARS OLD, THAI

My main interests are language study, reading (Thrillers, Fictions and Literature), cooking, dancing, sports (gym, yoga, boxing) and travel.

I have been traveling in various countries such as Korea, Hong Kong, Switzerland, Australia, France, Myanmar and Vietnam.

CONTACT

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LANGUAGES

English
Fluent

Korean
Upper Intermediate

Vietnamese
Breakthrough

Chinese
Breakthrough

WORK EXPERIENCE

TEAM LEADER (1.5 year)

DestinationBeauty, Bangkok, Sep. 2014

Sales (฿21.4MM Total)

Lead a Team of 4: Team Meetings & Motivation Reviews, Recruitment, Trainig New Hires, Monitor Individual Targets, Team Building, Reporting.

Integrate Management Team: Marketing (Packages Design, Promotions), Organizing (Seminars, Company Trips & Diners), Sales Strategies, Meetings Reports.

CUSTOMER SERVICE EXECUTIVE (2.5 years)

DestinationBeauty, Bangkok, Mar. 2012

Sales (฿53.9MM Total), Clients Meetings, Complaints & Complications Management, Interfacing with Surgeons, Arrange Hotel & Transportation, Issue Invoices, Salesforce.

GUEST RELATION EXECUTIVE (1.5 year)

Grand President Hotel, Bangkok, Dec. 2010

VIP Customers support from arrival to departure, complaints management, development of customer loyalty.

SERVICE MANAGER

Thai On Southern, Melbourne, 2009

SHIFT SUPERVISOR

Simply Thai, Melbourne, 2008

WAITRESS

Thai Red Elephant, Melbourne, 2008

EDUCATION

ADVANCED DIPLOMA IN HOSPITALITY MANAGEMENT

Swinburne University of Technology, Melbourne, 2010

Customer Service Management, Finances & Budgeting, Lead & Manage People.

CERTIFICATE III IN HOSPITALITY

Swinburne College, Melbourne, 2009

Work with Colleagues & Customers, Deal with Conflict & Situations, Knowledge Management.

BACHELOR OF ARTS

Bangkok University, Bangkok, 2008

Advanced English Language (Communication & Literature, Business English), General Psychology, Politics and Economics.

PROFICIENCY & SKILLS

75.3 MM THAI BATH SOLD 6.8 % AVERAGE CONVERSION 408 TOTAL CLIENTS

