Freelancer  
Proposal for sim (stock inventory management)

# Overview

Freelancer is pleased to submit this proposal for services to support Client in achieving its goals for effective stock management through a web-based application. The proposal for SIM (Stock Inventory Management) is at the heart of a Stock management tool kit. It combines key Stock information, Purchase orders, purchase invoice, sales orders, sales invoice and account details into a single document that can also serve as a basis for contract negotiations.

## The Objective

* Keep track of objects or materials of the store.
* Provides information to efficiently manage the flow of materials
* Automated stock inventory system from purchase order generation to billing.
* High availability of historical inventory data through a barcode based system

## The Opportunity

* Integrated functionality training on purchase, sales and stock within 1 week of go-live date.
* Monitor sales volume, return rates and stock volume metrics for 1 week following training.

# Our Proposal

With changes in distribution systems, impacts to Stock and related information management, and limitations that prevent taking full advantage of improvements in technology, the client faces the possibility of decreasing sales revenues due customer perceptions of slow delivery and services.

We have developed solutions to help businesses stay ahead of client satisfaction trends and propose that the client implement a logistics solution focused on order management and automation of many manual steps in your purchase request, stock management and delivery process. Our system can enable the client to fully realize the benefits of improved productivity throughout the entire purchase and sales cycle. Most importantly, we provide the training and support for this new solution that ensures your staff can ramp up quickly and realize concrete improvements in stock management, and sales metrics.

## Technical / Project Approach

* Work-Flow chart
* Project Proposal
* SRS
* Time sheet for deliverables.
* User Manual.

## Resources

The project team includes 8 persons. Roles are distributed as 4 Developers, 2 Testers and 2 project managers. The application will be developed using the latest open source technologies which will be described in detail in the SRS. Testing will be done manual.

## Project Deliverables

Delivery date will be confirmed once the proposal is approved

## Timeline for Execution

Project dates are outlined below. Dates are best-guess estimates and are subject to change until a contract is executed.

|  |  |
| --- | --- |
| Description | Duration |
| Development start | 14 days |
| Administrator Module | 15 days |
| Stock module | 35 days |
| Account Module | 40 days |
| Purchase Module | 20 days |
| Return module | 10 days |
| Sales Module | 35 days |
| Testing | 10 days |
| Real-Time Testing | 30 days |
| Full package delivery | 4 months |

# Pricing

The following table details the pricing for delivery of the services outlined in this **proposal** and the **working** **flowchart** submitted:

|  |  |
| --- | --- |
| Project Cost | Price |
| Project development | 1,00,000 INR |
| User-Manual & other Document | 5,000 INR |
| Manual Testing | 45,000 INR |
|  |  |
| Total | 1,50,000 INR\* |

|  |  |
| --- | --- |
|  | The price mentioned in preceding table Negotiable |

Disclaimer: The prices listed in the preceding table are an estimate for the services discussed. This summary is not a warranty of final price. Estimates are subject to change if project specifications are changed or costs for outsourced services change before a contract is executed.

# Conclusion

We look forward to working with the client and supporting your efforts to improve your sales cycle and stock management with Inventory management, and training and support services. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective IT support solution.

If you have questions on this proposal, feel free to contact Nidish Krishnan at your convenience by email at tantrik2017@gmail.com or by phone at 7559023992. Alternatively if any issue please contact Ifthiquar Ahammed at 9746863432. We will be in touch with you soon to arrange a follow-up conversation on the proposal.

Thank you for your consideration,

Nidish Krishnan