

NPTEL Online Certification Course



Indian Institute of Technology Roorkee

Course Name: Innovation in Marketing and Marketing of Innovation
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WEEK 10: ASSIGNMENT 10

- 1. Which of the following is a source of innovation outside a company?
 - a. Process Needs
 - b. Unexpected occurrences
 - c. Incongruities
 - **d.** Changes in perception
- 2. Which company introduced the Post-it Note?
 - a. Faber-Castell
 - b. 3M
 - c. Procter & Gamble
 - d. Camlin (Kokuyo Camlin)
- 3. According to the Innovation Landscape Map, which type of innovation requires a new business model but leverages existing technical competences?
 - a. Routine Innovation
 - b. Radical Innovation
 - c. Disruptive Innovation
 - d. Architectural Innovation
- 4. Which of the following best describes Routine Innovation in the Innovation Landscape Map?
 - a. It involves leveraging existing technical competences while requiring a new business model.
 - b. It requires both new technical competences and a new business model.
 - c. It leverages existing technical competences and an existing business model.
 - d. It requires new technical competences but retains an existing business model.
- 5. According to Drucker, effective innovations should be:
 - a. Complex and multi-functional
 - b. Simple and focused
 - c. Costly and resource-intensive
 - d. Based purely on technology
- 6. Why do knowledge-based innovations often take a long time to materialize?
 - a. They require multiple strands of knowledge to converge
 - b. They face resistance from policymakers and regulators
 - c. They are not supported by venture capital investments
 - d. They depend on market changes to gain acceptance
- 7. The digital payments revolution in India, spurred by demonetization, is an example of which source of innovation?

- a. Incongruities
- b. Industry and market changes
- c. Process need
- d. Changes in perception

8. What are the key costs consumers face when adopting a new product, as identified in the lecture?

- a. Learning costs, transaction costs, and obsolescence costs
- b. Manufacturing costs, distribution costs, and sales costs
- c. Promotion costs, advertising costs, and consumer education costs
- d. Development costs, research costs, and marketing costs

9. What is one major factor often overlooked by businesses when consumers resist innovation?

- a. Low product quality
- b. High advertising costs
- c. Psychological costs associated with change
- **d.** Lack of availability in rural markets

10. Which key questions should a robust innovation strategy address?

- a. How will innovation create value for customers?
- b. How will the company capture a share of the value its innovators generate?
- c. What types of innovations will allow the company to create and capture value, and what resources should each type receive?
- d. All of the above

ANSWERS

- 1. D
- 2. B
- 3. C
- 4. C
- 5. B
- 6. A
- 7. B
- 8. A
- 9. C
- 10. D