

Tanuj Agarwal

Stock Market Trader

Certification course on Deep Dive in Data Science, AI and ML at SkillEnable

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Career Objective

- To be the part of an enthusiastic environment, where I can use my analytical and technical skills to accomplish my goals and contribute in making a difference to people's life.
- A good financial growth can't be neglected.

Academic Background

Degree	Institution	CGPA	Year
MBA (Marketing)	NMIMS Global Access School For Continuing Education	-	2019-2021
B.Tech (Chemical Engineering)	VIT University (Vellore Campus)	7.61	2013-17
Class 12 th	SMHS, Jaipur	9	2013
Class 10 th	SMHS, Jaipur	9	2011

Work Experience

Organization	Designation	Sector	From/Upto
Ravi Surya Developers Pvt.ltd	Marketing Executive	Real Estate	Aug'18 – Jan'19

Position of Responsibility

Marketing Executive

- Fostered strong relationships with the customers and related parties to elevate the brand awareness.
- Took major initiatives on strategic pitching, presenting and deal closing which helped in increasing the sales.

Organization	Designation	Sector	From/Upto
Panchsheel Colonizers Pvt.ltd	Marketing Executive	Real Estate	Aug'17 - July'18

Position of Responsibility

Marketing Executive

- Work with partners from across the real estate group, to identify issues and opportunities to develop new business or cross-sell.
- Supervise and manage sales staff, provide direction and required motivation to sales team in order to get achieve targets.

Software Known

- Python & TensorFlow (*Hands on Experience*)
- MS Excel (*Intermediate*)
- R- language (*Hands on Experience*)
- Tableau (*Hands on Experience*)
- C Language (*Beginner*)
- MATLAB (*Beginner*)
- SolidWorks (*Beginner*)

Project Overview

- Project was made to understand what makes an app performs well on Google Store – prize, size, category or multiple factors. Data was analysed and insights were presented in format consumable by business organizations supported with data visualizations. (*Python*)
- Waste water treatment by degrading methylene blue using advanced oxidation processes and MS Excel which really helped me to understand to Fenton processes. Basically MS Excel was used to create grids of text, numbers and formulas specifying calculations. (*MS Excel, MS PowerPoint*)
- Forecasting the value of gold using forecasting technique which is very much similar to predicting the stock prices. This has really helped me to understand the stock prices movement better as currently I am working in stock market. (*R language*)
- Studying the behaviour of customers towards different platform in telecom sector i.e. why they are moving towards particular platform by performing EDA and doing predictive analysis. As you know any data analysis report is considered ineffective if it lacks graphical representation of that analysis because it makes visualization of data easy. So R has helped me to understand the data in its most natural form (*R language*)
- Cab data aggregation where %cancellation, different reasons behind it, and the pricing algorithm were studied through building dashboards, advanced charts, storytelling etc. Implementation of Data analytics is straightforward in Tableau such

as consolidating data, reports gathered from databases, understanding of data, data manipulation. One can easily manage the high volume of data in Tableau software. This project has really helped me to understand how to handle huge amount of data and understand it

(Tableau)

- Understanding the refining process of heavy crude in aromatics refinery (Internship)
- Optimization of diameters of various containers (Computational methods)
- Modelling and simulation of industrial processes are useful to predict process behaviour and critical for decision making and optimization without putting the real process at risk. So project on milk processing on studied which helped to estimate the key physical properties of milk under a variety of processing conditions (Modelling and Simulation)
- Membrane separation techniques which selectively separates fractionates materials via pores and minute gaps in the molecular arrangement of a continuous structure (SEM analysis)

Internship

Observational Internship at **Reliance Industries Jamnagar Gujarat** in SEZ (Special Economic Zone) refinery

- Gathered information about the manufacturing process of Aromatics plant i.e. studied Performance and operating parameters of the same in detail during the in-plant training.

Extra-Curricular Activities

- Participated in various plays and sports competitions at school level and inter-school competition in Swimming.
- Member of Technoscape, International Conference on Separation Technologies in Chemical, Biochemical, Petroleum and Environmental Engineering (Oct, 2016)
- Event Coordinator and Student Organizer in SAE Convention, Gravitas VIT's technical fest (Sept, 2014)
- Collaborated in team environment to ensure even distribution and timely completion of work in various clubs and chapters in VIT (Sept – Oct, 2015)
- Volunteer at Events Committee, Riviera VIT's cultural fest (Feb, 2016)

Languages Known

- English (*Fluent*), Hindi (*Fluent*), French (*Intermediate*)