

A collection of various colorful pills and capsules scattered on a white surface. The pills include round tablets in white, blue, yellow, orange, and pink, some with markings like 'E/10', '500', and '10'. There are also capsules in yellow, red, blue, and pink, some with visible internal contents. The text 'Pharmaceuticals Sales Analysis' is overlaid in a large, bold, black font across the center of the image.

Pharmaceuticals Sales Analysis

Executive Summary



City

City

All

Total Sales

\$11.94bn

Quantity Sold

29M

Top Product Class

Analgesics

\$2,40,28,98,794

Top Product

Ionclotide

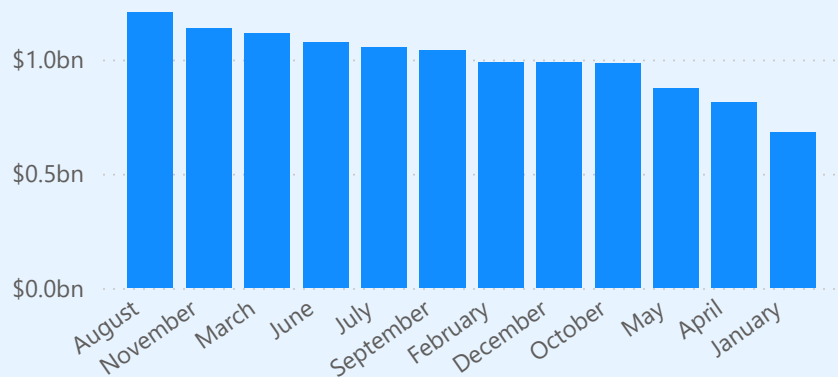
\$17,03,34,033

Top City

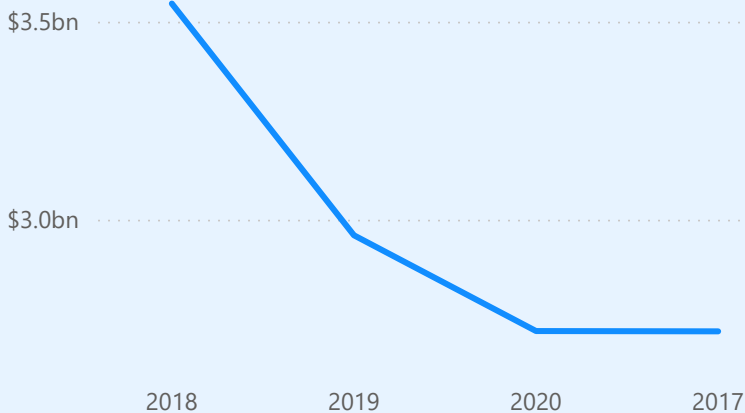
Butzbach

\$9,49,67,916

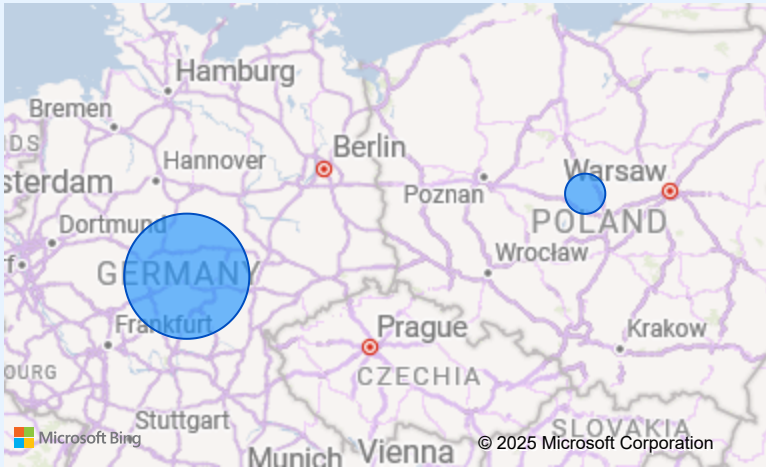
Sales by Month



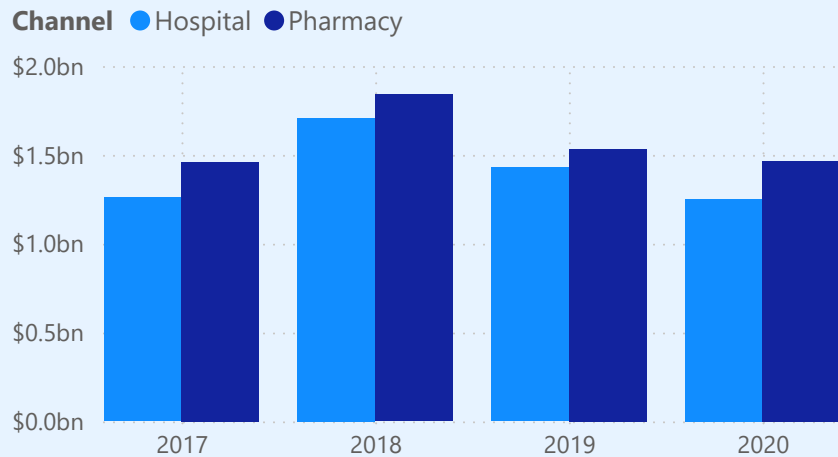
Sales by Year



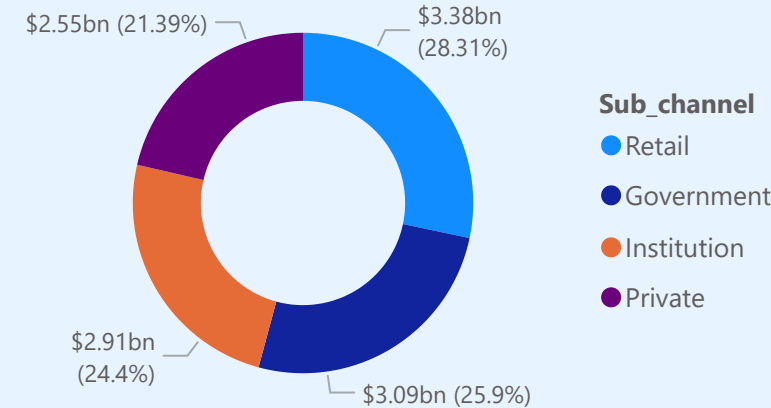
Sales by Country



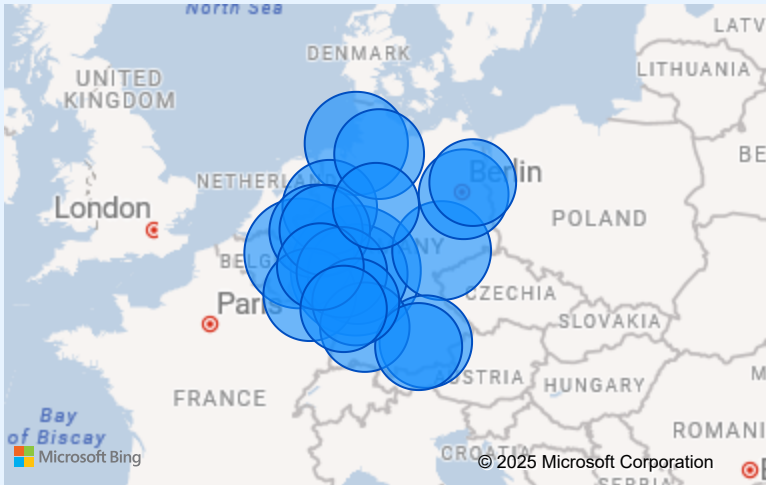
Sales by Year and Channel



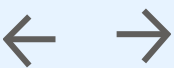
Sales by Sub-Channel



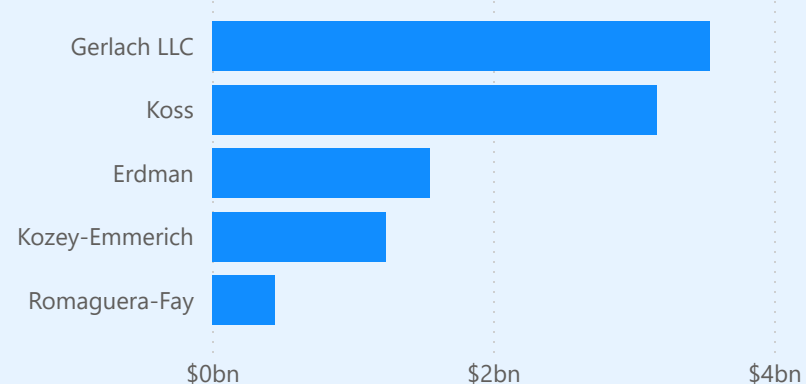
Sales by City



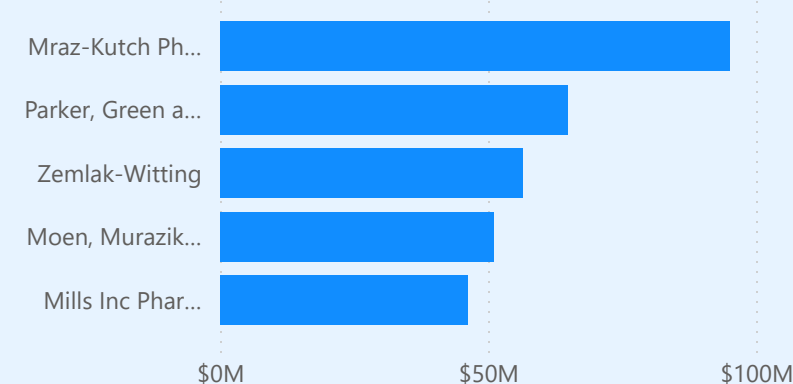
Distributor and Customer Analysis



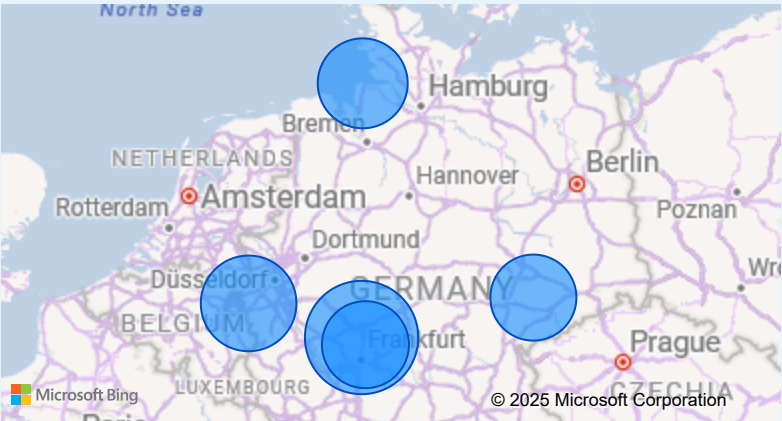
Sales by Distributor



Sales by Customer



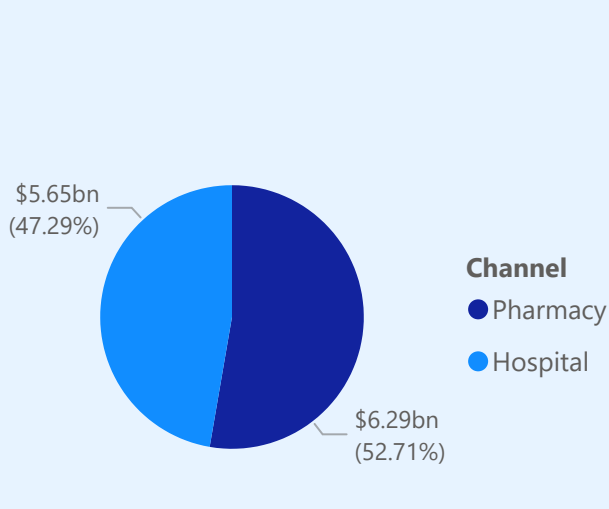
Top Cities



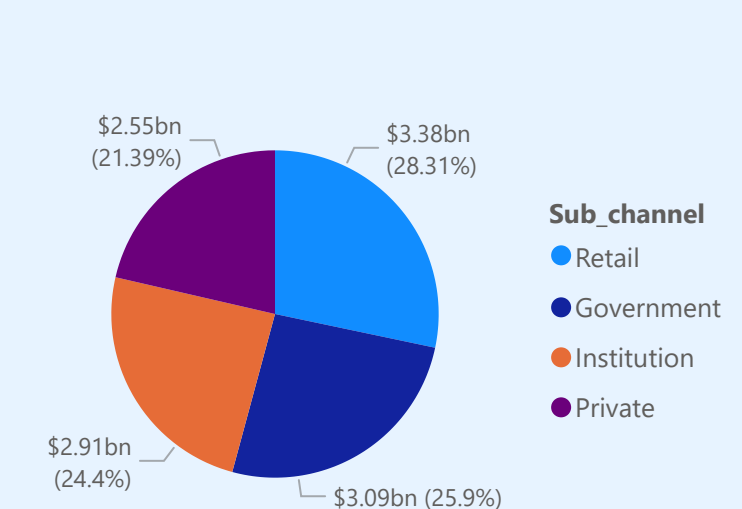
Country-wise Sales by Distributors

Distributor	Germany	Poland	Total
Bashirian-Kassulke	\$34,93,40,733		\$34,93,40,733
Beier		\$15,08,34,351	\$15,08,34,351
Carter-Conn		\$72,54,859	\$72,54,859
Cassin		\$5,86,60,003	\$5,86,60,003
Crist Inc	\$4,50,57,437		\$4,50,57,437
Daugherty-Rempel	\$23,36,35,902		\$23,36,35,902
Erdman	\$1,54,72,00,041		\$1,54,72,00,041
Gerlach LLC	\$3,53,86,39,069		\$3,53,86,39,069
Gleason	\$13,86,18,444		\$13,86,18,444
Gottlieb-Cruickshank		\$4,79,75,857	\$4,79,75,857
Graham and Sons		\$1,54,08,356	\$1,54,08,356
Hansen Group Pharm	\$11,72,231		\$11,72,231
Koss	\$3,16,42,14,009		\$3,16,42,14,009

Sales by Channel



Sales by Sub_channel



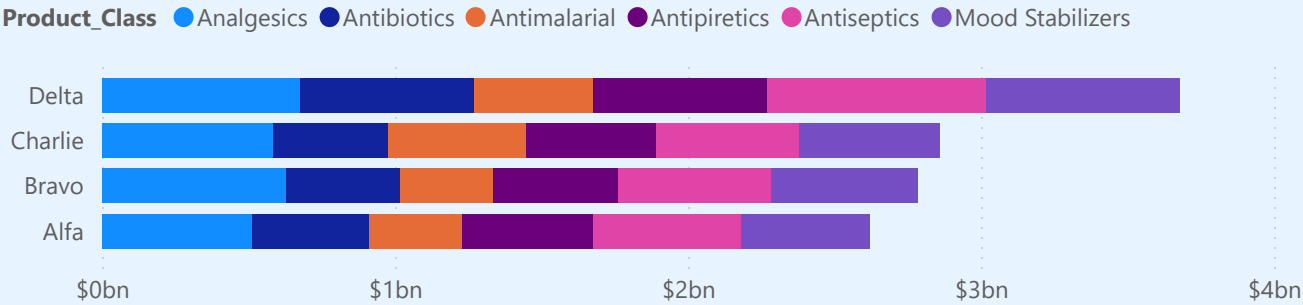
Sales Team Performance



January	February	March	April	May	June	July	August	September	October	November	December
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2017	2018	2019	2020
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Sales by Sales Team and Product Class



Product_Class	Alfa	Bravo	Charlie	Delta	Total
Analgesics	\$51,10,08,063	\$63,08,31,183	\$58,28,95,482	\$67,81,64,066	\$2,40,28,98,79
Antibiotics	\$40,16,46,870	\$38,56,95,536	\$39,52,57,102	\$59,21,51,003	\$1,77,47,50,51
Antimalarial	\$31,60,95,173	\$31,98,66,373	\$46,95,29,589	\$40,70,26,996	\$1,51,25,18,13
Antipiretics	\$44,74,39,067	\$42,61,88,668	\$44,49,16,278	\$59,15,17,402	\$1,91,00,61,41
Antiseptics	\$50,49,52,960	\$52,38,45,009	\$48,47,94,124	\$74,92,68,590	\$2,26,28,60,68
Mood Stabilizers	\$43,97,93,311	\$49,86,67,173	\$48,09,45,295	\$65,97,78,154	\$2,07,91,83,93
Total	\$2,62,09,35,444	\$2,78,50,93,942	\$2,85,83,37,870	\$3,67,79,06,211	\$11,94,22,73,46

Top Sales Managers

Britanny Bold **Delta**
Manager Sales_Team
\$3,67,79,06,211
Sum of Sales

Alisha Cord... **Charlie**
Manager Sales_Team
\$2,85,83,37,870
Sum of Sales

Top Sales Representatives

Jimmy Grey **Charlie**
Name_of_Sales_... Sales_Team
\$99,48,51,367
Sum of Sales

Abigail Tho... **Bravo**
Name_of_Sales_... Sales_Team
\$98,92,47,767
Sum of Sales

Sales by Product_Name and Sales_Team

