

## Revenue

In spite of average discount decreasing, overall revenue experiences decrease, suggesting the need for more advertisements and improvements.

**\$82.16**

Average of adr



**6.53K**

Total Nights



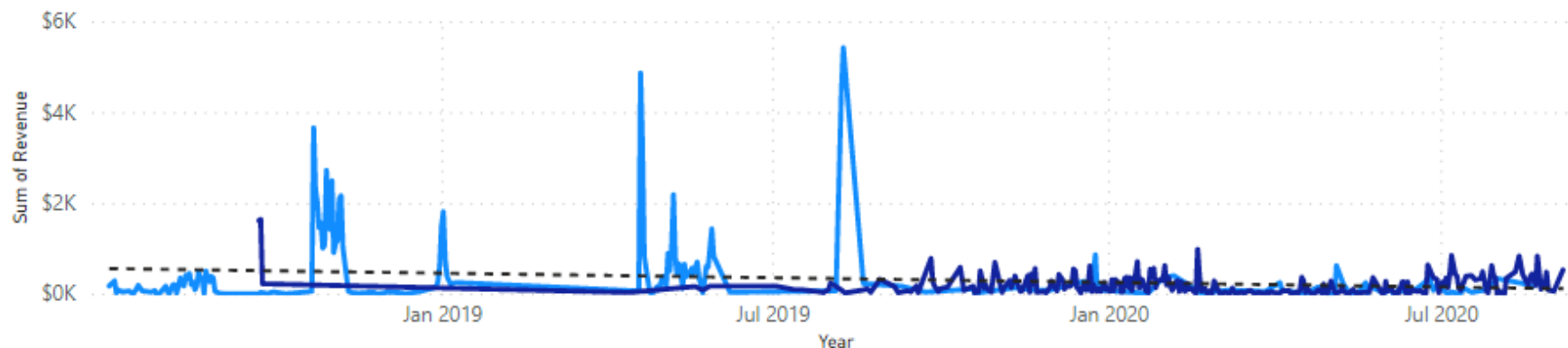
**25.26%**

Average of Discount



### Revenue by reservation\_status\_date and hotel

Hotel ● City Hotel ● Resort Hotel



country

All

hotel

All

Year

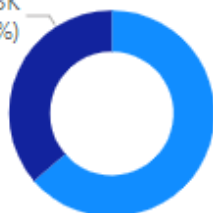
All

### Revenue By Hotel

**\$138.82K**

Sum of Revenue

\$50.43K  
(36.33%)



Hotel

● City Hotel

● Resort Hotel

Date

7/3/2018

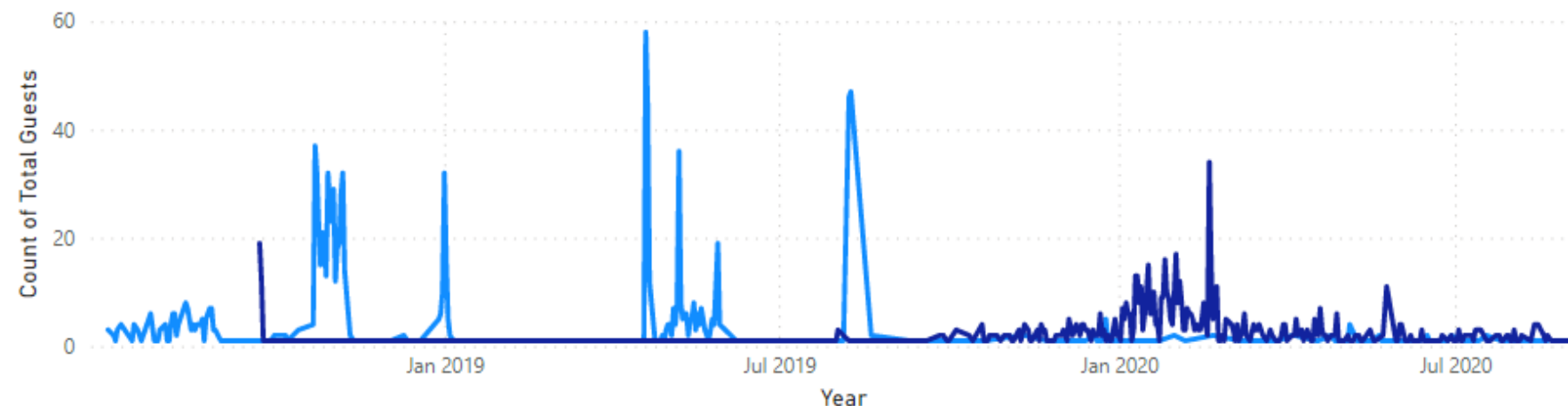


9/6/2020



## Total Guests By Date

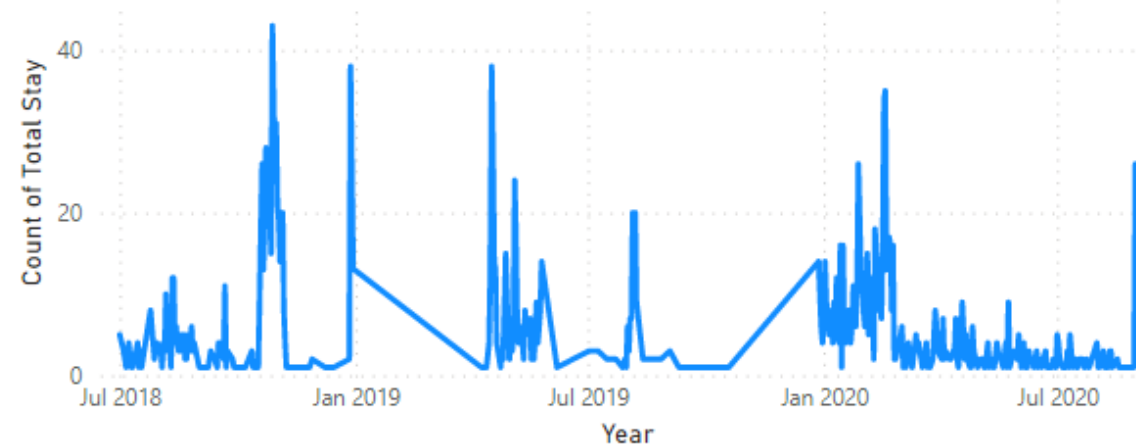
hotel ● City Hotel ● Resort Hotel



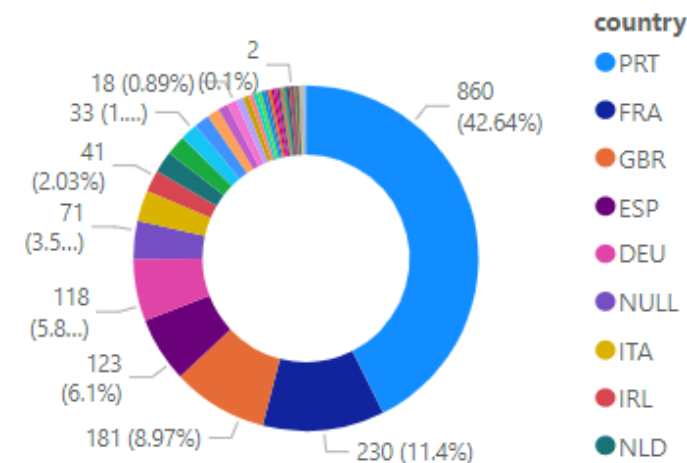
**Q1: Which quarters are peak seasons for guests?**

Length of stay does not demonstrate to be correlated with time of arrival, however guests most frequently visit during quarter 1 (Jan-Mar).

## Total Stay of Guests By Date



## Guest Demographic By Country



Year	Sum of Revenue	Sum of required_car_parking_spaces	Parking Percentage
2020	\$37,391.5775	133	0.06
2018	\$42,432.512000000004	37	0.02
2019	\$58,999.149999999993	22	0.01
2014	\$138.16	0	0.00
<b>Total</b>	<b>\$138,961.3995</b>	<b>192</b>	<b>0.03</b>

# 192

Total Cars Parked

# 7.83

Cars Parked Per Day On Average

# 112

Max Daily Cars Parked

## Q2: Given 150 parking spaces, is there need for more parking spaces?

In the near future; a small percentage of guests require a parking space. The maximum number of cars parked in one day is 112, with an average of ~8 cars requiring parking per day. However, our trendline predicts an overall increase in the need for parking spaces, implying expansion in the near future.

## Total Cars Parked Per Day

