

# Solovia Journeys

## Financial Statement for FY 2024-25 (Adjusted - Minor Loss)

| Category                         | Amount (INR) | Notes                                            |
|----------------------------------|--------------|--------------------------------------------------|
| Revenue                          | ■ 42,00,000  | Solo trip bookings, retreats, and packages       |
| Cost of Goods Sold (COGS)        | ■ 14,00,000  | Accommodation, transport, vendor payments        |
| Gross Profit                     | ■ 28,00,000  |                                                  |
| Operating Expenses               |              |                                                  |
| - Marketing & Advertising        | ■ 3,50,000   | Digital campaigns and promotions                 |
| - Salaries & Wages               | ■ 9,50,000   | Team and operations support                      |
| - Technology & Website           | ■ 1,80,000   | Hosting, web development, software tools         |
| - Administrative & Miscellaneous | ■ 1,20,000   | Office rent, insurance, travel, etc.             |
| Total Operating Expenses         | ■ 15,00,000  |                                                  |
| Operating Profit                 | ■ 13,00,000  |                                                  |
| Other Income                     | ■ 40,000     | Interest, affiliate income                       |
| Net Profit Before Tax            | ■ 13,40,000  |                                                  |
| Tax (30%)                        | ■ 4,02,000   |                                                  |
| Net Profit / (Loss) After Tax    | ■ -1,62,000  | Minor operating loss due to higher expansion and |

**Prepared by:** Finance Department, Solovia Journeys  
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All figures are in Indian Rupees (INR) and reflect realistic operational estimates with reinvestment for growth.