

China Financial Services

Testing the 'Impossible Trinity' Part II: Assessing further losses on bank credit portfolios

In this second *Testing the 'Impossible Trinity'* report, we continue our analysis of the trade-offs between provisions, capital and dividends in the current environment. We assess the normalized provisioning level of banks, with the potential inclusion of further losses on banks' credit portfolios, in order to evaluate whether provision release remains an option to drive profits.

Shuo Yang, Ph.D.
+852-2978-0701 | shuo.yang@gs.com
Goldman Sachs (Asia) L.L.C.

With these, we address top of mind questions, namely 1) where we are in the property credit cycle, 2) hidden losses in non-loan assets, and 3) the adjusted ROE and NPL coverage ratio of banks. In summary:

- The property credit cycle continues with an increasing NPL formation rate. Large banks may face relatively less pressure given already high reported property NPL ratios, averaging 4.5%, vs. 1.8% for smaller banks which may continue to recognize more NPL.
- Risky non-loan assets including corporate bonds and shadow credit can be captured in debt investments, which allows us to calculate the implied loss ratio for covered banks averaging at 6% vs. 25% for **CMB** (Neutral). This suggests **CMB** has less room going forward to lower provisions on non-loan assets.
- Additional losses and provisions required by banks could amount to Rmb 337/429bn (USD 48/61bn). Adj. bank ROE would be 9.6% vs. 12.0% before adjustment. **BoCom** (Sell) and **Huaxia** (Sell) would see large ROE decreases of 450/438bps vs. 247bps on average.

For our investment views on each bank, please see the third report in this series, *Testing the 'Impossible Trinity' III: Increasing dividend risk; **PSBC** up to Buy, **ICBC/ABC/Industrial** down to Sell.*

The author would like to thank Zihan Wang and Claire Ouyang for their contributions to this report.

Goldman Sachs does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision. For Reg AC certification and other important disclosures, see the Disclosure Appendix, or go to www.gs.com/research/hedge.html. Analysts employed by non-US affiliates are not registered/qualified as research analysts with FINRA in the U.S.

I. Three questions answered: property credit cycle, non-loan asset losses and provisions, and adj. ROE with all loss

Banks have started to release provisions, which has supported profits at a time of soft revenue growth, against the backdrop of prolonged property credit cycle and overarching regulation to clean bank balance sheets. Although banks have built up a risk buffer since Covid, the sustainability of provision release to drive profit growth is top of investors' minds. We build a new bottom-up framework to assess potential additional NPL and provisions arising from banks' credit portfolios including property credits, loan book and debt investment. We conclude 1) Rmb ~337 bn (USD 48bn) more asset losses could be recognized, and Rmb ~429bn (USD 61bn) provisions required, resulting in an NPL coverage ratio decrease of -6ppts, book value dilution of -2%, CET1 ratio and ROE decrease by 20/239bps to 9.6%/11.5% in 2023E. We address three key investor questions below.

1. Where are we in property credit cycle?

To recap, we expect banks' loss taking order to be firstly property bonds and shadow credits given their mark-to-market pricing, and then bank loans (see Property Risk Monitor I, II, III and IV). As banks have reported increasing property NPL ratios and reduced total exposure (excluding mortgage) in five consecutive quarters, we expect most losses of property bonds and shadow credits to have been taken by market participants, and from here further losses should be recognized in bank balance sheets.

The framework suggests that divergence is set to widen between large banks and other banks, as the large banks have reported much higher NPL ratios for property loans, with an average of 4.5% vs. 1.8% for other covered banks. We would expect smaller banks to report more property NPLs going forward, while large banks such as **BOC** and **PSBC** could face less pressure on account of 1) the already high NPL ratio reported by **BOC**, which is close to our stressed estimates of ~8.0% loss ratio of banks; 2) the low property exposure of **PSBC**, which stands at 2% of total assets vs. 4% on average for covered banks. We expect Rmb 90/140bn (USD 13/20bn) losses and provisions to be recognized from property loans, with negative impacts on book value/ROE of -2%/-2ppts in aggregate for covered banks.

2. Can banks reduce provisions set aside on non-loan assets?

In the past few quarters, banks like **CMB** reduced the provisions set against non-loan assets to lower new provisions on bank credit portfolios, while more provisions were built up against the loan book. On net, this results in lowering provisions to drive profit growth, while the NPL coverage ratio based only on the loan book increased. Our analysis suggests that non-loan assets provision release could be increasingly difficult, as the implied loss ratio of credit portfolio in debt investment book could be 25% for **CMB** vs. 6% on average for covered banks.

3. What would happen if banks were to restate NPL in 2023E?

Our analysis suggests that covered banks would be able to maintain CET1 ratio above

the minimum requirement, book value dilution would not be significant, with 2% markdown on average for covered banks, but net profits would decrease by 21% in aggregate, with NPL coverage ratio down by 6ppts in aggregate and 23ppts on average. Notably, **CMB** could have the largest NPL coverage ratio decrease with 138ppts. To arrive at this conclusion, we assume banks fully recognize the loss in 2023E by booking provisions, although banks may recognize losses over multiple years, which would smooth earnings growth.

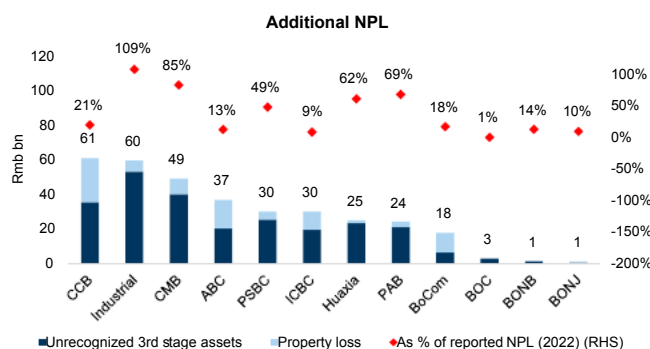
Exhibit 1: Summary of additional NPL and provision required for property risk and non-loan assets

Rmb bn

Rmb bn	Large						Joint-stock				Regional		Aggregate	Average
	ICBC	CCB	BOC	ABC	BoCom	PSBC	CMB	PAB	Industrial	Huaxia	BONJ	BONB		
NPL coverage ratio	202%	228%	189%	296%	176%	371%	437%	262%	215%	147%	368%	476%	239%	281%
NPL	368	337	246	301	113	66	63	41	56	47	11	9	1,658	138
LLR	745	768	465	892	198	244	275	108	120	69	41	43	3,967	331
Additional NPL	30	61	3	37	18	30	49	24	60	25	1	1	337	28
- unrecognized 3rd stage assets	19	35	3	20	6	25	40	21	53	23	0	1	247	21
- property loss	11	25	0	17	12	5	9	3	6	2	1	0	90	8
Existing debt provision	33	41	10	20	3	28	43	16	45	17	3	2	262	22
Additional provision	49	112	35	101	43	8	17	22	25	16	3	0	429	36
- unrecognized 3rd stage assets	33	74	35	76	26	0	3	14	15	13	0	0	289	24
- property loss	16	38	0	25	17	8	14	8	10	3	2	0	140	12
Adj. NPL coverage ratio	208%	231%	205%	300%	188%	292%	299%	223%	165%	142%	390%	451%	234%	258%
vs. before adj. (ppts)	5	4	16	4	12	-78	-138	-38	-50	-5	22	-25	-6	-23
Driven by NPL increase (ppts)	-15	-35	-2	-32	-24	-116	-191	-96	-111	-51	-27	-50	-40	-63
- unrecognized 3rd stage assets	-10	-22	-2	-18	-9	-103	-170	-87	-105	-49	-7	-50	-31	-53
- property loss	-5	-13	0	-14	-15	-13	-22	-9	-6	-2	-20	0	-9	-10
Driven by provision increase (ppts)	20	38	18	36	35	37	54	58	61	46	49	25	35	40
- unrecognized 3rd stage assets	16	29	18	29	22	29	41	47	53	42	31	25	28	32
- property loss	4	10	0	7	13	8	12	11	8	4	18	0	7	8
Adj. net NPL formation rate	0.8%	1.0%	0.7%	0.9%	1.2%	0.7%	2.7%	4.3%	2.0%	6.6%	12.0%	0.6%	1.3%	2.8%
Before adj.	0.7%	0.7%	0.7%	0.7%	0.9%	0.4%	2.0%	3.6%	0.9%	5.6%	11.9%	0.5%	1.0%	2.4%
Diff. (bps)	11	26	1	16	22	37	73	65	108	104	8	9	26	40
Impact (2023E):														
ΔNPAT (Rmb bn)	-42	-92	-29	-85	-41	-7	-14	-17	-22	-12	-2.2	-0.3	-363	-30
As % of NPAT	-11%	-28%	-12%	-32%	-42%	-8%	-9%	-34%	-23%	-47%	-11%	-1%	-21%	-22%
Adj. NPAT	328	241	209	183	56	86	137	34	71	14	18	26	1,402	117
Adj. book value	3,373	2,882	2,216	2,343	886	745	910	395	712	272	137	175	15,045	1,254
vs. before adj.	-1%	-2%	-1%	-2%	-3%	-1%	-1%	-4%	-2%	-3%	-1%	0%	-2%	-2%
Adj. ROE	10.1%	8.6%	9.8%	8.0%	6.4%	12.0%	15.8%	9.0%	10.4%	5.2%	13.4%	15.8%	9.6%	10.4%
Before adj.	11.3%	11.7%	11.1%	11.6%	10.9%	13.0%	17.3%	13.3%	13.4%	9.6%	15.0%	16.0%	12.0%	12.8%
diff. (bps)	-123	-314	-130	-357	-450	-97	-152	-429	-300	-438	-159	-20	-239	-247
Adj. CET-1 ratio	13.5%	13.1%	11.5%	10.4%	9.7%	9.2%	13.3%	8.2%	9.6%	9.0%	9.5%	9.4%	11.5%	10.5%
Before adj.	13.6%	13.4%	11.6%	10.7%	10.0%	9.2%	13.5%	8.5%	9.9%	9.3%	9.7%	9.4%	11.7%	10.7%
diff. (bps)	-12	-29	-11	-27	-31	-6	-14	-33	-21	-30	-11	-2	-20	-19

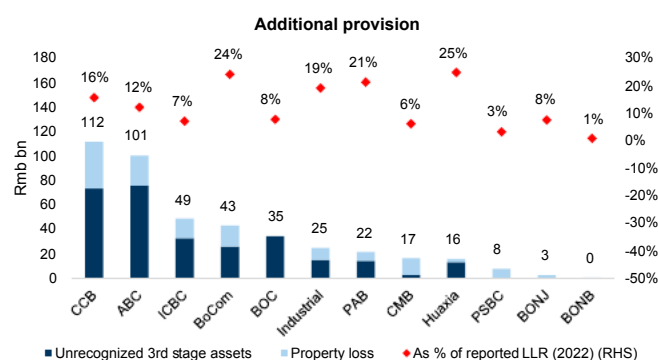
Source: Company data, Goldman Sachs Global Investment Research

Exhibit 2: Additional losses could amount to Rmb 337bn or USD 48bn (2023E)

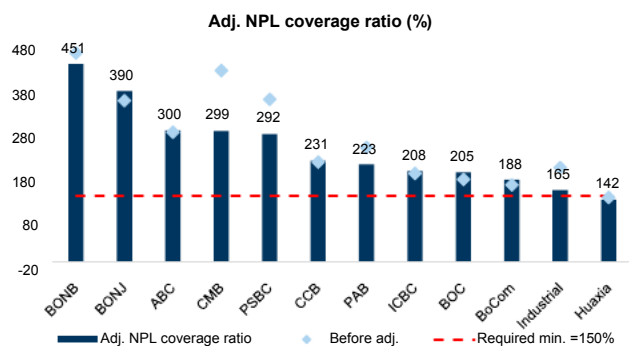


Source: Goldman Sachs Global Investment Research

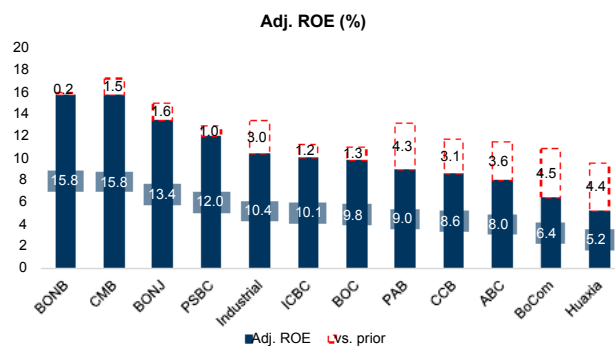
Exhibit 3: Additional provisions required by banks could amount to Rmb 429bn or USD 61bn (2023E)



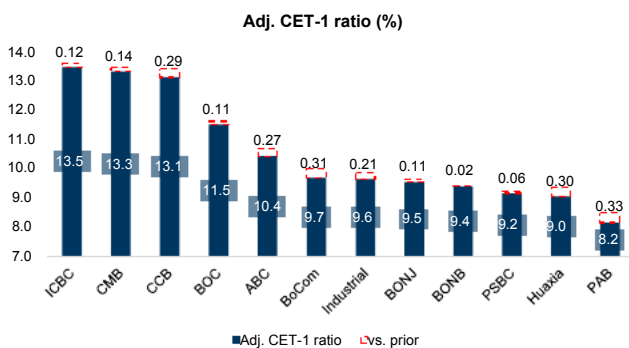
Source: Goldman Sachs Global Investment Research

Exhibit 4: Adj. NPL coverage ratio would be 234% vs. 239% before adjustment (2023E)

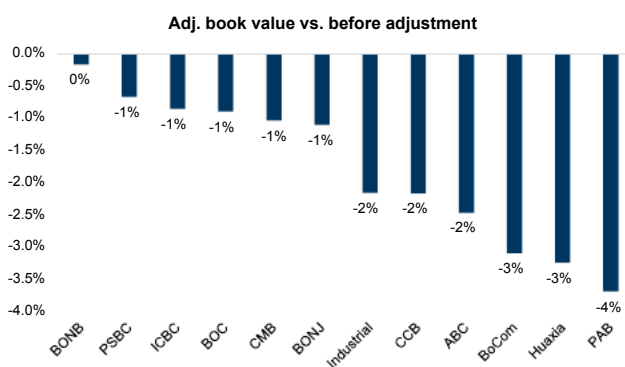
Source: Goldman Sachs Global Investment Research

Exhibit 5: The adj. bank ROE would be 9.6% vs. 12.0% before adjustment (2023E)

Source: Goldman Sachs Global Investment Research

Exhibit 6: Adj. Bank CET1 ratio would be 11.5% vs. 11.7% before adjustment (2023E)

Source: Goldman Sachs Global Investment Research

Exhibit 7: Adj. book value would be ~2% lower vs. before adjustment (2023E)

Source: Goldman Sachs Global Investment Research

II. Quantifying additional property losses and provisions

Banks have reported increasing property NPL ratio since 3Q21, and guide that sufficient provisions are in place against losses. Based on our Property Risk Monitor framework (see I, II, III and IV), we believe more losses should be recognized in bank loans as property bonds and shadow credits are mark-to-market and have taken losses. We believe the property NPL formation rate has not peaked out given deteriorating property sales volume and price. We estimate Rmb 90bn (USD 13bn) more NPL and Rmb 140bn (USD 20bn) more provisions required for covered banks, which could result in ROE/CET1 ratio decreasing by -78/-6bps, with adj. NPL coverage ratio on average decreasing to 274% from 281% prior. We note the adj. ROE of CMB would be 16.0% vs. 17.3% before adjustment.

To assess the property risk of individual bank, we consider three factors, namely 1) size, represented by % of total assets; 2) mix, the more non-loan assets, the higher risk; 3)

pace of NPL recognition, the higher reported NPL ratio, the more likely close to the peak of NPL cycle. We summarize the statistics as:

- **PAB/CMB** have the largest property exposure (excluding mortgage), with Rmb 403/605bn (USD 57/86bn) or 8%/6% of total assets.
- **ABC/BOC** have the largest loan mix, with 90%/89% of total exposure, **CMB/Industrial Bank** have the lowest, suggesting riskier property credit portfolio as the non-loan asset like bonds and shadow credits could take more losses.
- **BOC/ICBC** presented the highest property NPL ratios of 7.2%/6.1%, which is close to our estimated 8.0% from our ECL (Expected Credit Loss) model.

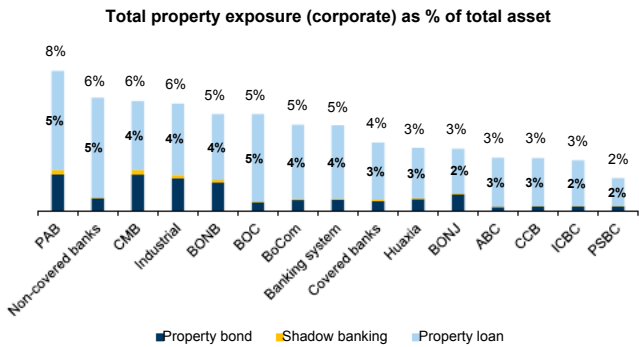
Given the further slowdown of property sales and guidance of banks to expect continued property risk, we expect property NPL formation rate has not peaked out yet, despite the record high printed in 4Q22. Thus, we expect the property NPL ratio of covered banks to continue to increase, which can drive widening divergence of banks, given their varying reported property NPL ratios. We expect large banks may face less pressure on smaller property exposure relative to their large balance sheets, which is 3% of total assets vs. 5% for smaller banks (Exhibit 8), and high reported property NPL ratio of 4.5% on average vs. 1.8% for smaller banks. Our analysis suggests **CMB** with large property exposure and low mix of property loans, and a reported property NPL ratio lower than that of large banks could recognize more property losses arising from its balance sheet.

We estimate that covered banks would recognize Rmb 90bn (USD 13bn) more property NPL, or 31% more of the total recognized NPL. With this setup, **PSBC/BONJ** may recognize more property NPL which takes 151%/132% of the reported, and **BOC/BONB** could be less pressured given smaller new property NPL to recognize. (Exhibit 12)

We also assess that Rmb 140bn (USD 20bn) more provisions would be required to cover the additional property NPL. We factor in bank guidance to set aside 2x of bank LLR (loan loss reserve) as the risk buffer against property loans, and expect banks to at least maintain the current provisioning level for both existing and newly recognized property NPL. The new provisions would result in a profit decrease of 7% for covered banks, and ROE, CET1 ratio and book value decrease of 78bps/6bps/-0.6%. Our analysis suggests **BoCom/PAB/BONJ/CMB** would recognize more provisions with ROE decreases of 178/147/133/125bps vs. 92bps average of peers. (Exhibit 12)

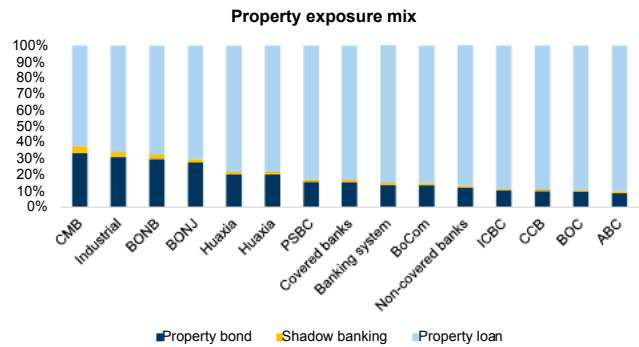
In summary, with inclusion of more NPL and provisions to recognize, the adj. ROE and NPL coverage ratio of covered banks on average could decrease to 11.9%/274% vs. 12.8%/281% prior. CMB's adj. ROE and NPL coverage ratio would be 16.0%/400% vs. 17.3%/437% prior.

Exhibit 8: Total property exposure (excl. mortgage) as % of total assets
As of 2022



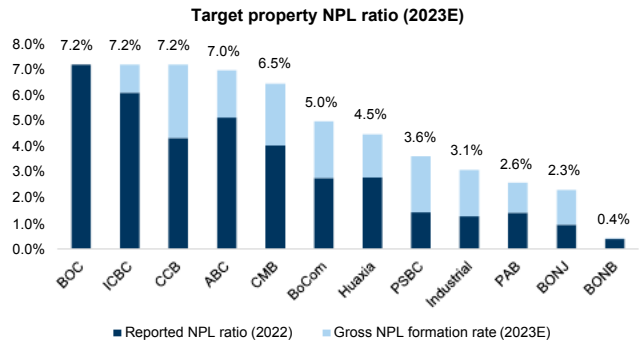
Source: Company data, Goldman Sachs Global Investment Research

Exhibit 9: Property exposure (excl. mortgage) mix
As of 2022



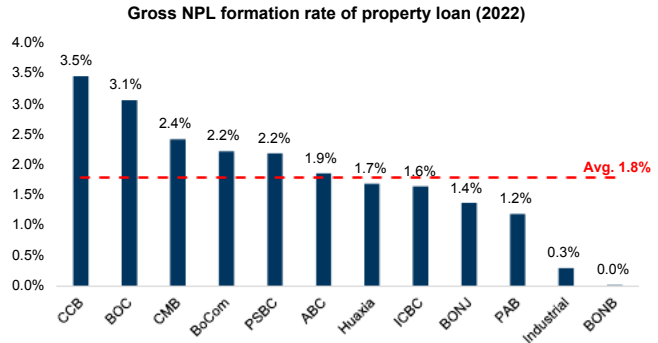
Source: Goldman Sachs Global Investment Research

Exhibit 10: Target property NPL ratio (2023E)



Source: Company data, Goldman Sachs Global Investment Research

Exhibit 11: Gross NPL formation rate of property loan (2022)



Source: Goldman Sachs Global Investment Research

Exhibit 12: Assessing additional NPL and provision of property risk

Rmb bn

Rmb bn	Large						Joint-stock				Regional	
	ICBC	CCB	BOC	ABC	BoCom	PSBC	CMB	PAB	Industrial	Huaxia	BONJ	BONB
Property loan (2022)	976	888	1,360	891	520	212	377	283	356	105	49	84
As % of total loan	4%	4%	8%	5%	7%	3%	6%	9%	7%	5%	5%	8%
As % of IEA	3%	3%	5%	3%	4%	2%	4%	5%	4%	3%	2%	4%
Reported NPL ratio (2022)	6.1%	4.4%	7.2%	5.2%	2.8%	1.5%	4.1%	1.4%	1.3%	2.8%	1.0%	0.4%
Gross property NPL formation rate (2023E)	1.1%	2.9%	0.0%	1.9%	2.2%	2.2%	2.4%	1.2%	1.8%	1.7%	1.4%	0.0%
Target NPL ratio	7.2%	7.2%	7.2%	7.0%	5.0%	3.6%	6.5%	2.6%	3.1%	4.5%	2.3%	0.4%
Additional NPL	11	25	0	17	12	5	9	3	6	2	1	0
LLR ratio of the bank	2.9%	3.3%	1.8%	4.0%	2.5%	3.0%	4.1%	2.9%	2.2%	2.9%	3.7%	0.2%
LLR ratio for property loan	5.7%	6.5%	3.6%	7.9%	4.9%	6.1%	8.2%	5.9%	4.3%	5.8%	7.5%	0.3%
93% Implied property NPL coverage ratio (based on reported NPL ratio)	93%	149%	49%	153%	175%	419%	201%	410%	332%	205%	779%	81%
Implied property NPL coverage ratio (based on target NPL ratio)	79%	90%	49%	113%	98%	167%	126%	224%	139%	129%	322%	79%
Target NPL coverage ratio for Δproperty NPL (150% min.)	150%	150%	150%	150%	150%	167%	150%	224%	150%	150%	322%	150%
Additional provisions	16	38	0	25	17	8	14	8	10	3	2	0
Adj. NPL coverage ratio	201%	222%	189%	289%	174%	357%	400%	259%	209%	147%	365%	476%
NPL coverage ratio (2023E)	202%	228%	189%	296%	176%	371%	437%	262%	215%	147%	368%	476%
vs. before adj. (ppts)	-1	-5	0	-8	-2	-13	-36	-3	-7	0	-3	0
Driven by NPL increase (ppts)	-6	-16	0	-15	-16	-24	-55	-20	-22	-5	-21	-1
Driven by provision increase (ppts)	4	11	0	8	14	11	19	17	16	5	19	0
Impact (2023E):												
ΔNPAT (Rmb bn)	-14	-31	0	-21	-16	-7	-12	-6	-8	-2	-1.8	0.0
As % of NPAT	-4%	-9%	0%	-8%	-17%	-8%	-8%	-12%	-9%	-8%	-9%	0%
Adj. NPAT	356	301	238	247	80	86	139	45	85	24	18	26
Adj. book value	3,392	2,924	2,236	2,388	903	745	912	405	721	279	138	175
vs. before	-0.3%	-0.7%	0.0%	-0.6%	-1.2%	-0.7%	-0.9%	-1.3%	-0.8%	-0.5%	-0.9%	0.0%
Adj. ROE	10.9%	10.7%	11.1%	10.7%	9.1%	12.0%	16.0%	11.8%	12.3%	8.8%	13.7%	16.0%
Before adj.	11.3%	11.7%	11.1%	11.6%	10.9%	13.0%	17.3%	13.3%	13.4%	9.6%	15.0%	16.0%
diff. (bps)	-40	-107	0	-87	-178	-97	-125	-147	-115	-72	-133	-1
Adj. CET-1 ratio	13.6%	13.3%	11.6%	10.6%	9.9%	9.2%	13.4%	8.4%	9.8%	9.3%	9.6%	9.4%
Before adj.	13.6%	13.4%	11.6%	10.7%	10.0%	9.2%	13.5%	8.5%	9.9%	9.3%	9.7%	9.4%
diff. (bps)	-4	-10	0	-7	-13	-6	-12	-11	-8	-5	-9	0

Source: Company data, Goldman Sachs Global Investment Research

III. Quantifying potential further losses and provisions for assets under stage 3

We estimate Rmb 247bn (USD 35bn) more NPL and Rmb 289bn (USD 41bn) more provisions in total would be required for assets under stage 3, with ROE and CET1 ratio decreasing by -167bps/-11bps. We calculate the implied loss ratio of debt investments (excluding gov. bond) is 6% on average, and 25% for CMB, while corporate bonds and non-standard credit assets (NSCA) are 9% of debt investments for CMB, compared with 16% for covered banks on average. This suggests to us that CMB is unlikely to benefit easily going forward from reduced provisions on non-loan assets that boosted earnings in the past quarters.

As assets under stage 3 are risky assets with high probability to incur losses, which should be recognized as NPL. This in our view means that the NPL should be at least equal to assets under stage 3, otherwise, the reported NPL would be understated. Like NPL, assets under stage 3 should be well provisioned with appropriate risk buffers. As such, we set the highest provisioning level of covered banks as the benchmark to assess the provision required for loans, and apply 100% provisioning level to debt investments (excluding gov. bonds) to assess the provision required. So we could have:

- In the loan book, Rmb 87bn (USD 12bn) more NPL to recognize, and Rmb 260bn (USD 37bn) more provisions required. (Exhibit 16)
- In the debt investment, Rmb 160bn (USD 23bn) more NPL to recognize, and Rmb 30bn (USD 4.3bn) more provisions required. (Exhibit 19)

To better assess the credit risk of debt investments, we exclude bonds from debt investments to have shadow credit, which is also called non-standard credit assets (NSCA), and add it back with corporate bonds to assess the implied loss of debt investment as we assume gov. bond remains risk free. Thus, we can calculate the implied loss ratio of the debt investment book, which could be 6% on average for covered banks with 25% for **CMB**.

In summary, combining the assessment of loss and provisions for both the loan and debt investment book ([Exhibit 13](#)):

- Most new loss is from debt investment book, which takes 65% of total loss we estimate. **CMB, Industrial, Huaxia** could recognize further losses of Rmb 34/40/20bn (USD 4.9/5.7/2.9bn) from debt investment, or 59%/73%/50% of the reported.
- Most new provisions are from bank loans, which take 90% of the total required provision. **ABC** would potentially require Rmb 76bn (USD 11bn) more provisions, or 9% of the reported loan provision, against the additional loss of Rmb 19bn (USD 2.7bn) in its loan book.

So there could be Rmb 247bn (USD 35bn) total losses to recognize and Rmb 289bn (USD 41bn) more risk buffer required for covered banks in aggregate, with profits/CET1 ratio down -14%/-11bps.

Moreover, we conclude that **CMB** is unlikely to be able to further reduce provisions easily on debt investment (non-loan assets) to drive profit growth, as it did in the previous quarters, and the adj. ROE and NPL coverage ratio could be 17.0%/312% vs. 17.3%/437% before adjustment.

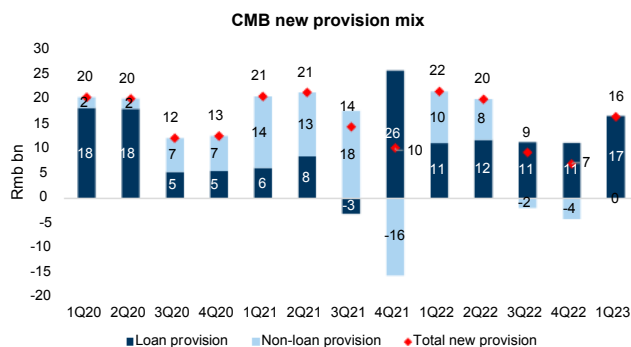
Exhibit 13: Aggregate impact of additional NPL and provisions in loan and debt investments

Rmb bn

Rmb bn	Large						Joint-stock				Regional	
	ICBC	CCB	BOC	ABC	BoCom	PSBC	CMB	PAB	Industrial	Huaxia	BONJ	BONB
Aggregate												
Total additional NPL	19	35	3	20	6	25	40	21	53	23	0.2	1
-Loans	16	15	0.1	19	4	5	6	4	14	3	-0.2	1
-Debt investments	3	20	2	1	2	20	34	17	40	20	0.4	0.3
Total additional provision	33	74	35	76	26	0.0	3	14	15	13	0.4	0.4
-Loans	32	71	32	76	25	0.0	1	7	8	6	0.4	0.4
-Debt investments	0.4	3	2	0.01	0.8	0.0	1.7	7.2	7.3	7.3	0.04	0.01
Adj. NPL coverage ratio	209%	237%	205%	308%	191%	299%	312%	223%	166%	142%	394%	452%
vs. before adj. (ppts)	7	9	16	12	15	-72	-125	-38	-49	-5	26	-25
Driven by NPL increase (ppts)	-10	-22	-2	-18	-9	-103	-170	-87	-105	-49	-7	-50
Driven by provision increase (ppts)	17	31	18	30	24	31	45	49	56	43	33	25
Impact (2023E):												
ΔNPAT (Rmb bn)	-28	-60	-29	-64	-24	0	-2	-11	-13	-10	-0.4	-0.3
As % of NPAT	-8%	-18%	-12%	-24%	-25%	0%	-2%	-22%	-14%	-39%	-2%	-1%
Adj. NPAT	342	272	209	204	72	93	148	40	80	16	19	26
Adj. book value	3,382	2,904	2,216	2,358	897	750	920	400	718	273	139	175
vs. before	-0.6%	-1.4%	-0.9%	-1.9%	-1.9%	0.0%	-0.2%	-2.4%	-1.3%	-2.7%	-0.2%	-0.2%
Adj. ROE	10.5%	9.7%	9.8%	8.9%	8.2%	13.0%	17.0%	10.5%	11.6%	5.9%	14.8%	15.8%
Before adj.	11.3%	11.7%	11.1%	11.6%	10.9%	13.0%	17.3%	13.3%	13.4%	9.6%	15.0%	16.0%
diff. (bps)	-86	-213	-135	-277	-276	0	-29	-292	-191	-373	-27	-20
Adj. CET-1 ratio	13.5%	13.2%	11.5%	10.5%	9.8%	9.2%	13.5%	8.3%	9.7%	9.1%	9.6%	9.4%
Before adj.	13.6%	13.4%	11.6%	10.7%	10.0%	9.2%	13.5%	8.5%	9.9%	9.3%	9.7%	9.4%
diff. (bps)	-7	-16	-9	-17	-18	0	-2	-17	-11	-19	-1	-1

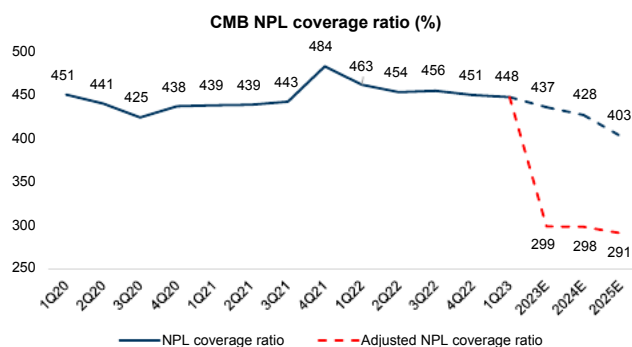
Source: Company data, Goldman Sachs Global Investment Research

Exhibit 14: CMB new provision mix



Source: Company data

Exhibit 15: CMB NPL coverage ratio



Source: Company data

Exhibit 16: In the loan book, Rmb 87bn more NPL to recognize, and Rmb 260bn more provisions required

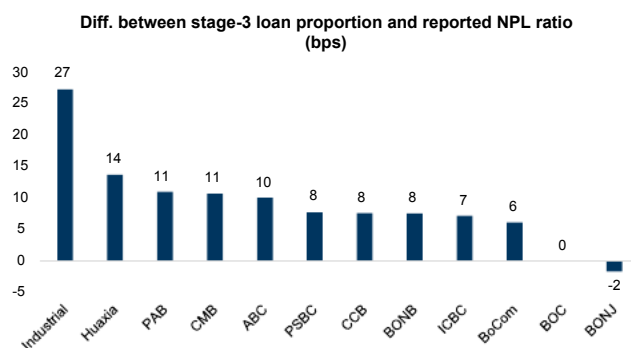
Rmb bn

Rmb bn	Large						Joint-stock				Regional	
	ICBC	CCB	BOC	ABC	BoCom	PSBC	CMB	PAB	Industrial	Huaxia	BONJ	BONB
Loans												
Loans in stage 3 as % of total	1.45%	1.46%	1.32%	1.47%	1.41%	0.92%	1.07%	1.16%	1.36%	1.89%	0.88%	0.83%
Reported NPL ratio	1.38%	1.38%	1.32%	1.37%	1.35%	0.84%	0.96%	1.05%	1.09%	1.75%	0.90%	0.75%
Diff. (bps)	7	8	0	10	6	8	11	11	27	14	-2	8
Additional NPL	16	15	0	19	4	5	6	4	14	3	0	1
Stage-3 loan coverage ratio	78%	64%	75%	61%	63%	89%	86%	70%	77%	74%	84%	85%
Target coverage ratio (sample max)	89%	89%	89%	89%	89%	89%	89%	89%	89%	89%	89%	89%
Diff (ppts)	-10	-24	-14	-28	-26	0.0	-2	-18	-12	-15	-5	-4
Additional provision	32	71	32	76	25	0.0	1	7	8	6	0.4	0.4

Source: Company data, Goldman Sachs Global Investment Research

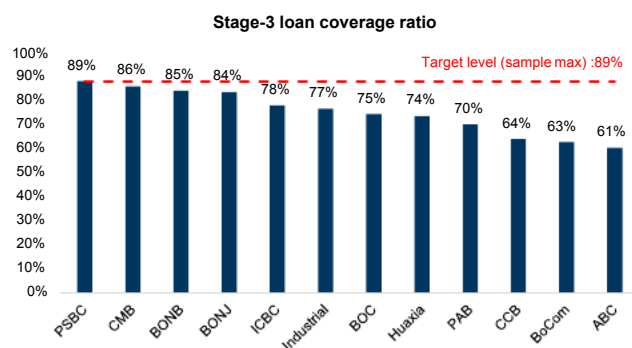
Exhibit 17: Diff between stage-3 loan proportion and reported NPL ratio as of 2022

bps



Source: Company data

Exhibit 18: Stage-3 loan coverage ratio as of 2022



Source: Company data

Exhibit 19: In the debt investment, Rmb 160bn more NPL to recognize, and Rmb 30bn more provisions required

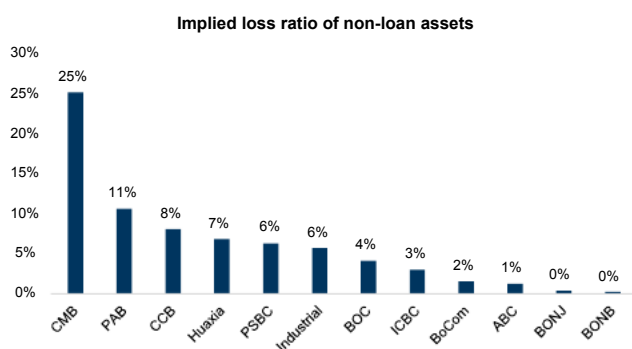
Rmb bn

Rmb bn	Large						Joint-stock				Regional	
	ICBC	CCB	BOC	ABC	BoCom	PSBC	CMB	PAB	Industrial	Huaxia	BONJ	BONB
Debt investments												
Additional NPL	3	20	2	1	2	20	34	17	40	20	0.4	0.3
Existing debt provision	33	41	10	20	3	28	43	16	45	17	3	2
Stage-3 debt investment coverage ratio	86%	87%	90%	99%	54%	100%	95%	58%	81%	64%	90%	95%
Target coverage ratio (sample max)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Diff (ppts)	-14	-13	-9	-1	-45	0.0	-5	-42	-18	-36	-10	-5
Additional provision	0.4	2.6	2.4	0.01	0.8	0.0	1.7	7.2	7.3	7.3	0.04	0.01

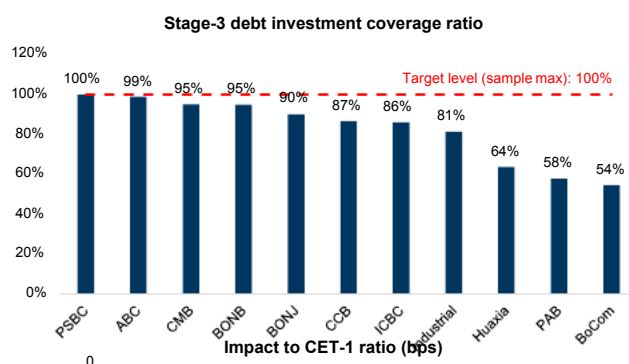
Source: Company data, Goldman Sachs Global Investment Research

Exhibit 20: Risky non-loan assets including corp. bonds and shadow credit can be captured in debt investments, which allows us to calculate the implied loss ratio for covered banks averaging 6%

As of 2022



Source: Company data, Goldman Sachs Global Investment Research

Exhibit 21: Stage-3 debt investment coverage ratio as of 2022

Source: Company data

Appendix: What our top-down asset quality model implies

Given the importance of property developers to China's economy, we assess the spillover risk to bank loan portfolios given the potential for property credit default. After incorporating 1Q23 earnings results for ~3,000 listed companies, our implied NPL data shows that systemwide implied PD decreased in 1Q23 to 12.8% from 13.5% in 4Q22.

1. Total implied PD of our listco sample decreased to 12.8% in 1Q23, -1.0/-0.7ppts vs. 1Q22/4Q22, primarily driven by falling aggregate EIC (6.18x in 1Q23 vs. 6.34x in 4Q22). We decompose changes in Earnings Interest Coverage (EIC) into three moving parts: total debt, interest rates and cash flow.

Total debt increased by 5% in 1Q23 vs. 4Q22 driven by strong credit growth. ([Exhibit 26](#))

Interest rate of corporate loans fell by 7bps in 1Q23 vs. 4Q22, driven by LPR cut and liquidity loosening such as the cut to RRR. ([Exhibit 27](#))

Cash flow deteriorated with 1Q23 EBIT falling 1.5% vs. 4Q22. ([Exhibit 25](#))

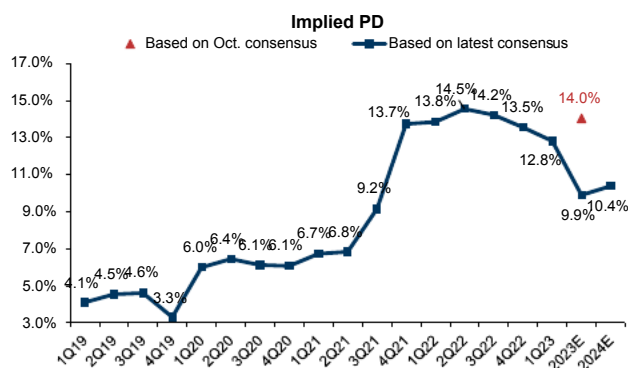
All in, the decline in interest rates (a 0.1x improvement in EIC) is not enough to offset the impact of increasing debt and decreasing EBIT (cash flow), which combined result in a 0.16x deterioration in total EIC. ([Exhibit 24](#))

2. What are consensus earnings estimates telling us? Based on the latest 2023E/2024E Wind consensus estimates, 2023E implied PD is expected to drop to 9.9%, lower than the peak of 2Q22, but rise to 10.4% in 2024E on macro challenges and cuts to consensus earnings.

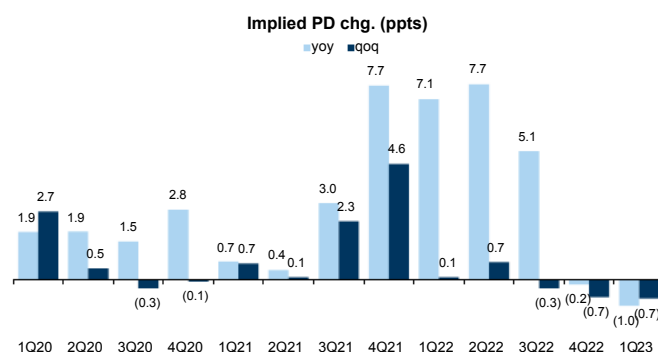
Banking sector margin of safety: Rmb 10.6tn (USD 1.5tn) in buffers vs. Rmb 8.4tn (USD 1.2tn) NPLs

We set our stress test at an 7% NPL ratio on the total loan book, factoring in the asset quality risk implied from A-share quasi-cash flow (as noted above: 12.8% PD, 55% LGD). This implies total systemwide losses of Rmb 8.4tn (USD 1.2tn) vs. total risk buffers of Rmb 10.6tn (USD 1.5tn) (above the minimum CET1 ratio). Overall, our covered banks appear well placed to absorb losses with Rmb 7.6tn (USD 1.1tn) of risk buffers vs. Rmb 4.9tn (USD 0.7tn) in NPLs.

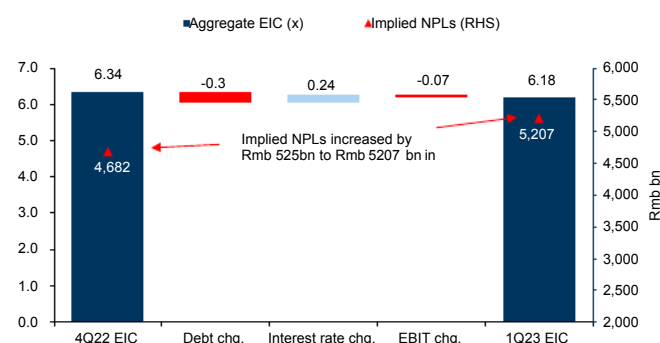
We could see widening divergence in banks' balance sheet strength. Incorporating our estimated loss of Rmb ~8.4tn (USD 1.2tn) we adjust the banks' book value, and compare them with our estimated book value. Our analysis suggests that most banks show limited further markdowns, such as 0%/3%/3% for **CMB/PSBC/PAB**, while **Huaxia/BoCom** could face more challenges if further property credit losses are recognized.

Exhibit 22: Total implied PD of our listco sample decreased to 12.8% in 10Q23...

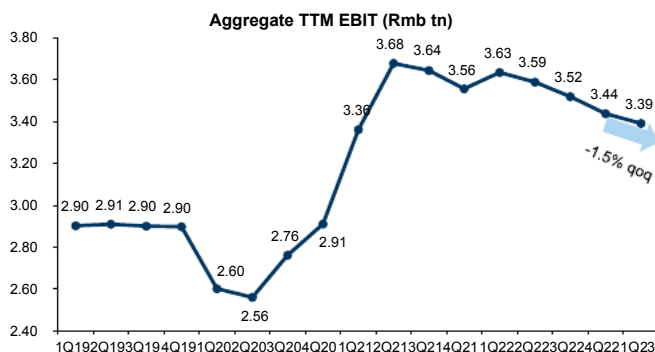
Source: Goldman Sachs Global Investment Research

Exhibit 23: ...-1.0/-0.7ppts vs. 10Q2/4Q22

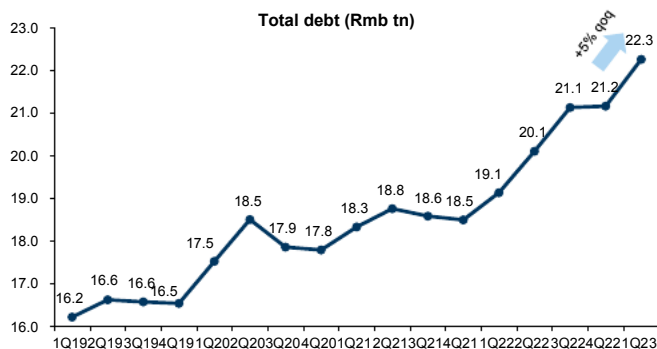
Source: Goldman Sachs Global Investment Research

Exhibit 24: The decline in interest rates (a 0.1x improvement in EIC) is not enough to offset the impact of increasing debt and decreasing EBIT (cash flow), which combined result in a 0.16x deterioration in total EIC

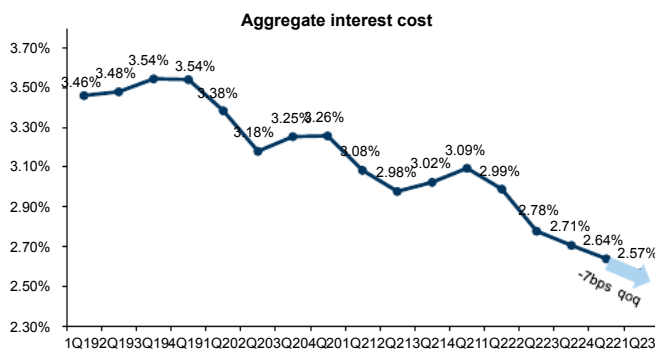
Source: Goldman Sachs Global Investment Research

Exhibit 25: Cash flow deteriorated with 10Q23 EBIT falling 1.5% vs. 4Q22

Source: Wind, Goldman Sachs Global Investment Research

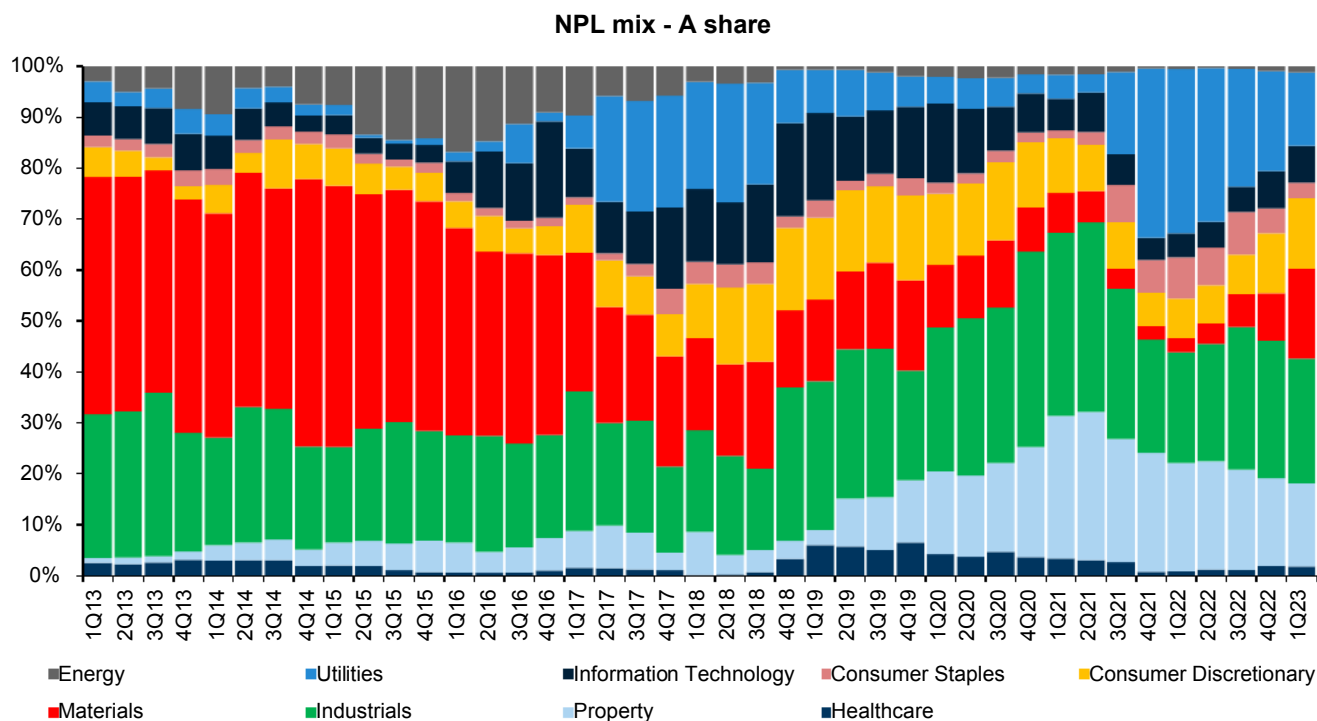
Exhibit 26: Total debt increased by 5% in 10Q23 vs. 4Q22, driven by strong credit growth

Source: Wind, Goldman Sachs Global Investment Research

Exhibit 27: Interest rate of corporate loans fell by 7bps in 10Q23 vs. 4Q22

Source: Wind, Goldman Sachs Global Investment Research

Exhibit 28: Implied NPL mix of A share listed companies



Source: Wind, Goldman Sachs Global Investment Research

Exhibit 29: We estimate Rmb 10.6tn in systemwide risk buffers, comprising Rmb 7.6tn from covered (large cap) banks and Rmb 2.9tn from non-covered (small) banks

Rmb bn, as of 2023E

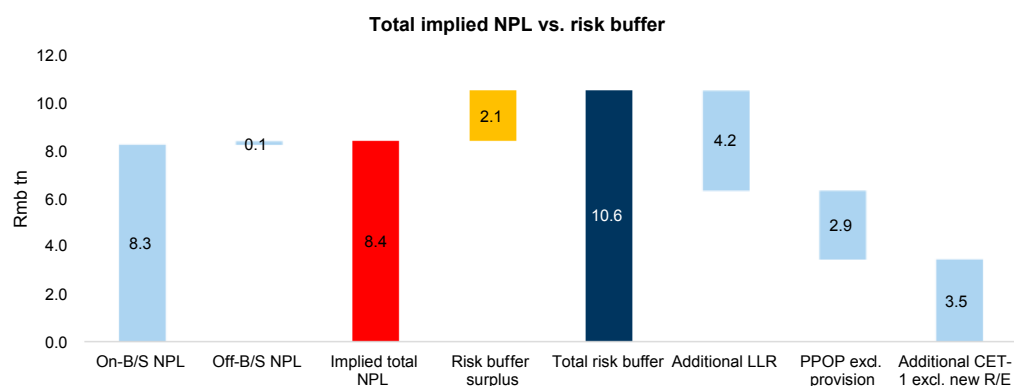
Rmb bn, as of 2023E	1st layer: Additional LLR				2nd layer: PPOP excl. provision			3rd layer: Additional CET-1 excl. new R/E					Total risk buffer
	LLR	NPL	Min. LLR ratio	Additional LLR	PPOP	Provision	PPOP excl. provision	CET-1	CET-1 ratio	Min. CET-1 ratio	New Retained earnings	Additional CET-1 excl. new R/E	
ICBC	745	368	70%	487	631	196	435	3,381	13.6%	9.0%	260	884	1,807
CCB	768	337	70%	532	555	148	407	2,941	13.4%	9.0%	241	729	1,668
BOC	465	246	70%	293	408	110	299	2,169	11.6%	9.0%	174	316	908
ABC	892	301	70%	681	461	145	316	2,402	10.7%	8.5%	187	307	1,304
PSBC	244	66	70%	198	135	35	100	745	9.2%	8.0%	65	34	332
BoCom	198	113	70%	119	166	64	102	907	10.0%	8.3%	67	92	314
CMB	275	63	70%	231	233	53	180	895	13.5%	8.3%	104	243	654
PAB	108	41	70%	79	135	70	65	389	8.5%	7.8%	45	0	144
Huaxia	69	47	70%	36	64	29	35	283	9.3%	7.8%	20	28	99
Industrial	120	56	70%	81	157	49	108	731	9.9%	8.3%	69	50	239
BONB	43	9	70%	37	40	11	29	174	9.4%	7.8%	23	8	74
BONJ	41	11	70%	33	33	10	23	140	9.7%	7.5%	14	17	74
Banking system	6,664	3,503	70%	4,212			2,885	23,198	10.7%	8.2%	1,970	3,458	10,554
Covered banks	3,967	1,658	70%	2,807	3,018	919	2,099	15,157	11.7%	8.6%	1,268	2,710	7,616
Non-covered banks	2,697	1,845	70%	1,405			786	8,042	9.2%	7.5%	702	747	2,938

Source: Goldman Sachs Global Investment Research

Exhibit 30: We forecast systemwide NPLs of Rmb 8.4tn, with possibility that non-covered small banks could exhaust their risk buffer
 Rmb bn

Rmb bn	Exposure			Loss rate			Implied NPL			Risk buffer (2023E)				NPL absorption				NPL ratio when...	
	On-B/S: Corporate loan	Off-B/S: Shadow banking	Total exposure	PD	LGD	NPL ratio	Implied on-B/S NPL	Implied off-B/S NPL	Implied total NPL	Additional LLR	PPOP excl. provision	Additional CET-1 excl. new R/E	Total	Additional LLR	PPOP excl. provision	Additional CET-1 excl. new R/E	Gap (as % of total buffer)	No dividend	Recap required
	2022	2022	2022							2023E	2023E	2023E	2023E						
ICBC	14,202	180	14,382	12.8%	55%	7.0%	1,001	13	1,013	487	435	884	1,807	100%	100%	10%	0%	13%	19%
CCB	12,164	169	12,333	12.8%	55%	7.0%	857	12	869	532	407	729	1,668	100%	83%	0%	0%	14%	21%
BOC	11,099	148	11,247	12.8%	55%	7.0%	782	10	793	293	299	316	908	100%	100%	64%	0%	8%	15%
ABC	12,159	162	12,321	12.8%	55%	7.0%	857	11	868	681	316	307	1,304	100%	59%	0%	0%	11%	17%
PSBC	3,164	70	3,234	12.8%	55%	7.0%	223	5	228	198	100	34	332	100%	30%	0%	0%	10%	18%
BoCom	4,930	101	5,031	12.8%	55%	7.0%	347	7	355	119	102	92	314	100%	100%	100%	13%	6%	12%
CMB	2,890	264	3,153	12.8%	55%	7.0%	204	19	222	231	180	243	654	96%	0%	0%	0%	21%	28%
PAB	1,282	74	1,356	12.8%	55%	7.0%	90	5	96	79	65	0	144	100%	25%	0%	0%	11%	20%
Huaxia	1,566	43	1,609	12.8%	55%	7.0%	110	3	113	36	35	28	99	100%	100%	100%	14%	6%	11%
Industrial	3,009	176	3,185	12.8%	55%	7.0%	212	12	224	81	108	50	239	100%	100%	70%	0%	8%	15%
BONB	655	33	688	12.8%	55%	7.0%	46	2	48	37	29	8	74	100%	40%	0%	0%	11%	18%
BONJ	675	25	700	12.8%	55%	7.0%	48	2	49	33	23	17	74	100%	71%	0%	0%	10%	16%
Banking system	117,459	1,940	119,399	12.8%	55%	7.0%	8,277	137	8,414	4,212	2,885	3,458	10,554	100%	100%	38%	0%	9%	15%
Covered banks	67,793	1,446	69,239	12.8%	55%	7.0%	4,777	102	4,879	2,807	2,099	2,710	7,616	100%	99%	0%	0%	11%	18%
Non-covered banks	49,666	494	50,160	12.8%	55%	7.0%	3,500	35	3,535	1,405	786	747	2,938	100%	100%	100%	20%	6%	10%

Source: Company data, Goldman Sachs Global Investment Research

Exhibit 31: Systemwide, risk buffer is sufficient to cover implied total NPL, with surplus of Rmb 2.1tn
 Rmb tn


Source: Goldman Sachs Global Investment Research

Exhibit 32: Adj. book value after absorbing implied NPL

	Book value (GSe)	Due to PPOP erosion	Due to CET-1 erosion (excl. gap)	Due to CET-1 erosion (gap)	Adj. BV	Diff. with GSe
Rmb bn	A, 2023E	B	C	D	E=A+B+C+D	F=E/A-1
ICBC	3,402	-260	-91	0	3,050	-10%
CCB	2,946	-200	0	0	2,746	-7%
BOC	2,236	-174	-201	0	1,860	-17%
ABC	2,403	-111	0	0	2,292	-5%
PSBC	750	-20	0	0	730	-3%
BoCom	914	-67	-92	-41	714	-22%
CMB	920	0	0	0	920	0%
PAB	410	-11	0	0	399	-3%
Huaxia	281	-20	-28	-14	218	-22%
Industrial	727	-69	-35	0	623	-14%
BONB	175	-9	0	0	166	-5%
BONJ	139	-10	0	0	129	-7%

Source: Goldman Sachs Global Investment Research

Disclosure Appendix

Reg AC

I, Shuo Yang, Ph.D., hereby certify that all of the views expressed in this report accurately reflect my personal views about the subject company or companies and its or their securities. I also certify that no part of my compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

Unless otherwise stated, the individuals listed on the cover page of this report are analysts in Goldman Sachs' Global Investment Research division.

GS Factor Profile

The Goldman Sachs Factor Profile provides investment context for a stock by comparing key attributes to the market (i.e. our coverage universe) and its sector peers. The four key attributes depicted are: Growth, Financial Returns, Multiple (e.g. valuation) and Integrated (a composite of Growth, Financial Returns and Multiple). Growth, Financial Returns and Multiple are calculated by using normalized ranks for specific metrics for each stock. The normalized ranks for the metrics are then averaged and converted into percentiles for the relevant attribute. The precise calculation of each metric may vary depending on the fiscal year, industry and region, but the standard approach is as follows:

Growth is based on a stock's forward-looking sales growth, EBITDA growth and EPS growth (for financial stocks, only EPS and sales growth), with a higher percentile indicating a higher growth company. **Financial Returns** is based on a stock's forward-looking ROE, ROCE and CROCI (for financial stocks, only ROE), with a higher percentile indicating a company with higher financial returns. **Multiple** is based on a stock's forward-looking P/E, P/B, price/dividend (P/D), EV/EBITDA, EV/FCF and EV/Debt Adjusted Cash Flow (DACF) (for financial stocks, only P/E, P/B and P/D), with a higher percentile indicating a stock trading at a higher multiple. The **Integrated** percentile is calculated as the average of the Growth percentile, Financial Returns percentile and (100% - Multiple percentile).

Financial Returns and Multiple use the Goldman Sachs analyst forecasts at the fiscal year-end at least three quarters in the future. Growth uses inputs for the fiscal year at least seven quarters in the future compared with the year at least three quarters in the future (on a per-share basis for all metrics).

For a more detailed description of how we calculate the GS Factor Profile, please contact your GS representative.

M&A Rank

Across our global coverage, we examine stocks using an M&A framework, considering both qualitative factors and quantitative factors (which may vary across sectors and regions) to incorporate the potential that certain companies could be acquired. We then assign a M&A rank as a means of scoring companies under our rated coverage from 1 to 3, with 1 representing high (30%-50%) probability of the company becoming an acquisition target, 2 representing medium (15%-30%) probability and 3 representing low (0%-15%) probability. For companies ranked 1 or 2, in line with our standard departmental guidelines we incorporate an M&A component into our target price. M&A rank of 3 is considered immaterial and therefore does not factor into our price target, and may or may not be discussed in research.

Quantum

Quantum is Goldman Sachs' proprietary database providing access to detailed financial statement histories, forecasts and ratios. It can be used for in-depth analysis of a single company, or to make comparisons between companies in different sectors and markets.

Disclosures

Distribution of ratings/investment banking relationships

Goldman Sachs Investment Research global Equity coverage universe

	Rating Distribution				Investment Banking Relationships		
	Buy	Hold	Sell		Buy	Hold	Sell
Global	48%	36%	16%		63%	56%	47%

As of April 1, 2023, Goldman Sachs Global Investment Research had investment ratings on 3,026 equity securities. Goldman Sachs assigns stocks as Buys and Sells on various regional Investment Lists; stocks not so assigned are deemed Neutral. Such assignments equate to Buy, Hold and Sell for the purposes of the above disclosure required by the FINRA Rules. See 'Ratings, Coverage universe and related definitions' below. The Investment Banking Relationships chart reflects the percentage of subject companies within each rating category for whom Goldman Sachs has provided investment banking services within the previous twelve months.

Regulatory disclosures

Disclosures required by United States laws and regulations

See company-specific regulatory disclosures above for any of the following disclosures required as to companies referred to in this report: manager or co-manager in a pending transaction; 1% or other ownership; compensation for certain services; types of client relationships; managed/co-managed public offerings in prior periods; directorships; for equity securities, market making and/or specialist role. Goldman Sachs trades or may trade as a principal in debt securities (or in related derivatives) of issuers discussed in this report.

The following are additional required disclosures: **Ownership and material conflicts of interest:** Goldman Sachs policy prohibits its analysts, professionals reporting to analysts and members of their households from owning securities of any company in the analyst's area of coverage.

Analyst compensation: Analysts are paid in part based on the profitability of Goldman Sachs, which includes investment banking revenues. **Analyst as officer or director:** Goldman Sachs policy generally prohibits its analysts, persons reporting to analysts or members of their households from serving as an officer, director or advisor of any company in the analyst's area of coverage. **Non-U.S. Analysts:** Non-U.S. analysts may not be associated persons of Goldman Sachs & Co. LLC and therefore may not be subject to FINRA Rule 2241 or FINRA Rule 2242 restrictions on communications with subject company, public appearances and trading securities held by the analysts.

Distribution of ratings: See the distribution of ratings disclosure above. **Price chart:** See the price chart, with changes of ratings and price targets in prior periods, above, or, if electronic format or if with respect to multiple companies which are the subject of this report, on the Goldman Sachs website at <https://www.gs.com/research/hedge.html>.

Additional disclosures required under the laws and regulations of jurisdictions other than the United States

The following disclosures are those required by the jurisdiction indicated, except to the extent already made above pursuant to United States laws and regulations. **Australia:** Goldman Sachs Australia Pty Ltd and its affiliates are not authorised deposit-taking institutions (as that term is defined in the Banking Act 1959 (Cth)) in Australia and do not provide banking services, nor carry on a banking business, in Australia. This research, and any access to it, is intended only for “wholesale clients” within the meaning of the Australian Corporations Act, unless otherwise agreed by Goldman Sachs. In producing research reports, members of Global Investment Research of Goldman Sachs Australia may attend site visits and other meetings hosted by the companies and other entities which are the subject of its research reports. In some instances the costs of such site visits or meetings may be met in part or in whole by the issuers concerned if Goldman Sachs Australia considers it is appropriate and reasonable in the specific circumstances relating to the site visit or meeting. To the extent that the contents of this document contains any financial product advice, it is general advice only and has been prepared by Goldman Sachs without taking into account a client’s objectives, financial situation or needs. A client should, before acting on any such advice, consider the appropriateness of the advice having regard to the client’s own objectives, financial situation and needs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests and a copy of Goldman Sachs’ Australian Sell-Side Research Independence Policy Statement are available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Brazil:** Disclosure information in relation to CVM Resolution n. 20 is available at <https://www.gs.com/worldwide/brazil/area/gir/index.html>. Where applicable, the Brazil-registered analyst primarily responsible for the content of this research report, as defined in Article 20 of CVM Resolution n. 20, is the first author named at the beginning of this report, unless indicated otherwise at the end of the text. **Canada:** This information is being provided to you for information purposes only and is not, and under no circumstances should be construed as, an advertisement, offering or solicitation by Goldman Sachs & Co. LLC for purchasers of securities in Canada to trade in any Canadian security. Goldman Sachs & Co. LLC is not registered as a dealer in any jurisdiction in Canada under applicable Canadian securities laws and generally is not permitted to trade in Canadian securities and may be prohibited from selling certain securities and products in certain jurisdictions in Canada. If you wish to trade in any Canadian securities or other products in Canada please contact Goldman Sachs Canada Inc., an affiliate of The Goldman Sachs Group Inc., or another registered Canadian dealer. **Hong Kong:** Further information on the securities of covered companies referred to in this research may be obtained on request from Goldman Sachs (Asia) L.L.C. **India:** Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (India) Securities Private Limited, Research Analyst - SEBI Registration Number INH000001493, 951-A, Rational House, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India, Corporate Identity Number U7140MH2006FTC160634, Phone +91 22 6616 9000, Fax +91 22 6616 9001. Goldman Sachs may beneficially own 1% or more of the securities (as such term is defined in clause 2 (h) the Indian Securities Contracts (Regulation) Act, 1956) of the subject company or companies referred to in this research report. **Japan:** See below. **Korea:** This research, and any access to it, is intended only for “professional investors” within the meaning of the Financial Services and Capital Markets Act, unless otherwise agreed by Goldman Sachs. Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (Asia) L.L.C., Seoul Branch. **New Zealand:** Goldman Sachs New Zealand Limited and its affiliates are neither “registered banks” nor “deposit takers” (as defined in the Reserve Bank of New Zealand Act 1989) in New Zealand. This research, and any access to it, is intended for “wholesale clients” (as defined in the Financial Advisers Act 2008) unless otherwise agreed by Goldman Sachs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests is available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Russia:** Research reports distributed in the Russian Federation are not advertising as defined in the Russian legislation, but are information and analysis not having product promotion as their main purpose and do not provide appraisal within the meaning of the Russian legislation on appraisal activity. Research reports do not constitute a personalized investment recommendation as defined in Russian laws and regulations, are not addressed to a specific client, and are prepared without analyzing the financial circumstances, investment profiles or risk profiles of clients. Goldman Sachs assumes no responsibility for any investment decisions that may be taken by a client or any other person based on this research report. **Singapore:** Goldman Sachs (Singapore) Pte. (Company Number: 198602165W), which is regulated by the Monetary Authority of Singapore, accepts legal responsibility for this research, and should be contacted with respect to any matters arising from, or in connection with, this research. **Taiwan:** This material is for reference only and must not be reprinted without permission. Investors should carefully consider their own investment risk. Investment results are the responsibility of the individual investor. **United Kingdom:** Persons who would be categorized as retail clients in the United Kingdom, as such term is defined in the rules of the Financial Conduct Authority, should read this research in conjunction with prior Goldman Sachs research on the covered companies referred to herein and should refer to the risk warnings that have been sent to them by Goldman Sachs International. A copy of these risks warnings, and a glossary of certain financial terms used in this report, are available from Goldman Sachs International on request.

European Union and United Kingdom: Disclosure information in relation to Article 6 (2) of the European Commission Delegated Regulation (EU) (2016/958) supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council (including as that Delegated Regulation is implemented into United Kingdom domestic law and regulation following the United Kingdom’s departure from the European Union and the European Economic Area) with regard to regulatory technical standards for the technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of conflicts of interest is available at <https://www.gs.com/disclosures/europeanpolicy.html> which states the European Policy for Managing Conflicts of Interest in Connection with Investment Research.

Japan: Goldman Sachs Japan Co., Ltd. is a Financial Instrument Dealer registered with the Kanto Financial Bureau under registration number Kinsho 69, and a member of Japan Securities Dealers Association, Financial Futures Association of Japan Type II Financial Instruments Firms Association, The Investment Trusts Association, Japan, and Japan Investment Advisers Association. Sales and purchase of equities are subject to commission pre-determined with clients plus consumption tax. See company-specific disclosures as to any applicable disclosures required by Japanese stock exchanges, the Japanese Securities Dealers Association or the Japanese Securities Finance Company.

Ratings, coverage universe and related definitions

Buy (B), Neutral (N), Sell (S) Analysts recommend stocks as Buys or Sells for inclusion on various regional Investment Lists. Being assigned a Buy or Sell on an Investment List is determined by a stock’s total return potential relative to its coverage universe. Any stock not assigned as a Buy or a Sell on an Investment List with an active rating (i.e., a stock that is not Rating Suspended, Not Rated, Coverage Suspended or Not Covered), is deemed Neutral. Each region manages Regional Conviction lists, which are selected from Buy rated stocks on the respective region’s Investment lists and represent investment recommendations focused on the size of the total return potential and/or the likelihood of the realization of the return across their respective areas of coverage. The addition or removal of stocks from such Conviction lists are managed by the Investment Review Committee or other designated committee in each respective region and do not represent a change in the analysts’ investment rating for such stocks.

Total return potential represents the upside or downside differential between the current share price and the price target, including all paid or anticipated dividends, expected during the time horizon associated with the price target. Price targets are required for all covered stocks. The total return potential, price target and associated time horizon are stated in each report adding or reiterating an Investment List membership.

Coverage Universe: A list of all stocks in each coverage universe is available by primary analyst, stock and coverage universe at <https://www.gs.com/research/hedge.html>.

Not Rated (NR). The investment rating, target price and earnings estimates (where relevant) have been suspended pursuant to Goldman Sachs policy when Goldman Sachs is acting in an advisory capacity in a merger or in a strategic transaction involving this company, when there are legal, regulatory or policy constraints due to Goldman Sachs’ involvement in a transaction, and in certain other circumstances. **Rating Suspended (RS).** Goldman Sachs Research has suspended the investment rating and price target for this stock, because there is not a sufficient fundamental basis for determining an investment rating or target price. The previous investment rating and target price, if any, are no longer in effect for this stock and should

not be relied upon. **Coverage Suspended (CS).** Goldman Sachs has suspended coverage of this company. **Not Covered (NC).** Goldman Sachs does not cover this company. **Not Available or Not Applicable (NA).** The information is not available for display or is not applicable. **Not Meaningful (NM).** The information is not meaningful and is therefore excluded.

Global product; distributing entities

Goldman Sachs Global Investment Research produces and distributes research products for clients of Goldman Sachs on a global basis. Analysts based in Goldman Sachs offices around the world produce research on industries and companies, and research on macroeconomics, currencies, commodities and portfolio strategy. This research is disseminated in Australia by Goldman Sachs Australia Pty Ltd (ABN 21 006 797 897); in Brazil by Goldman Sachs do Brasil Corretora de Títulos e Valores Mobiliários S.A.; Public Communication Channel Goldman Sachs Brazil: 0800 727 5764 and / or contatogoldmanbrasil@gs.com. Available Weekdays (except holidays), from 9am to 6pm. Canal de Comunicação com o Público Goldman Sachs Brasil: 0800 727 5764 e/ou contatogoldmanbrasil@gs.com. Horário de funcionamento: segunda-feira à sexta-feira (exceto feriados), das 9h às 18h; in Canada by Goldman Sachs & Co. LLC; in Hong Kong by Goldman Sachs (Asia) L.L.C.; in India by Goldman Sachs (India) Securities Private Ltd.; in Japan by Goldman Sachs Japan Co., Ltd.; in the Republic of Korea by Goldman Sachs (Asia) L.L.C., Seoul Branch; in New Zealand by Goldman Sachs New Zealand Limited; in Russia by OOO Goldman Sachs; in Singapore by Goldman Sachs (Singapore) Pte. (Company Number: 198602165W); and in the United States of America by Goldman Sachs & Co. LLC. Goldman Sachs International has approved this research in connection with its distribution in the United Kingdom.

Goldman Sachs International ("GSI"), authorised by the Prudential Regulation Authority ("PRA") and regulated by the Financial Conduct Authority ("FCA") and the PRA, has approved this research in connection with its distribution in the United Kingdom.

European Economic Area: GSI, authorised by the PRA and regulated by the FCA and the PRA, disseminates research in the following jurisdictions within the European Economic Area: the Grand Duchy of Luxembourg, Italy, the Kingdom of Belgium, the Kingdom of Denmark, the Kingdom of Norway, the Republic of Finland and the Republic of Ireland; GSI - Succursale de Paris (Paris branch) which is authorised by the French Autorité de contrôle prudentiel et de résolution ("ACPR") and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers ("AMF") disseminates research in France; GSI - Sucursal en España (Madrid branch) authorized in Spain by the Comisión Nacional del Mercado de Valores disseminates research in the Kingdom of Spain; GSI - Sweden Bankfilial (Stockholm branch) is authorized by the SFSA as a "third country branch" in accordance with Chapter 4, Section 4 of the Swedish Securities and Market Act (Sw. lag (2007:528) om värdepappersmarknaden) disseminates research in the Kingdom of Sweden; Goldman Sachs Bank Europe SE ("GSBE") is a credit institution incorporated in Germany and, within the Single Supervisory Mechanism, subject to direct prudential supervision by the European Central Bank and in other respects supervised by German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht, BaFin) and Deutsche Bundesbank and disseminates research in the Federal Republic of Germany and those jurisdictions within the European Economic Area where GSI is not authorised to disseminate research and additionally, GSBE, Copenhagen Branch filial af GSBE, Tyskland, supervised by the Danish Financial Authority disseminates research in the Kingdom of Denmark; GSBE - Sucursal en España (Madrid branch) subject (to a limited extent) to local supervision by the Bank of Spain disseminates research in the Kingdom of Spain; GSBE - Succursale Italia (Milan branch) to the relevant applicable extent, subject to local supervision by the Bank of Italy (Banca d'Italia) and the Italian Companies and Exchange Commission (Commissione Nazionale per le Società e la Borsa "Consob") disseminates research in Italy; GSBE - Succursale de Paris (Paris branch), supervised by the AMF and by the ACPR disseminates research in France; and GSBE - Sweden Bankfilial (Stockholm branch), to a limited extent, subject to local supervision by the Swedish Financial Supervisory Authority (Finansinspektionen) disseminates research in the Kingdom of Sweden.

General disclosures

This research is for our clients only. Other than disclosures relating to Goldman Sachs, this research is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. The information, opinions, estimates and forecasts contained herein are as of the date hereof and are subject to change without prior notification. We seek to update our research as appropriate, but various regulations may prevent us from doing so. Other than certain industry reports published on a periodic basis, the large majority of reports are published at irregular intervals as appropriate in the analyst's judgment.

Goldman Sachs conducts a global full-service, integrated investment banking, investment management, and brokerage business. We have investment banking and other business relationships with a substantial percentage of the companies covered by Global Investment Research. Goldman Sachs & Co. LLC, the United States broker dealer, is a member of SIPC (<https://www.sipc.org>).

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients and principal trading desks that reflect opinions that are contrary to the opinions expressed in this research. Our asset management area, principal trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this research.

The analysts named in this report may have from time to time discussed with our clients, including Goldman Sachs salespersons and traders, or may discuss in this report, trading strategies that reference catalysts or events that may have a nearterm impact on the market price of the equity securities discussed in this report, which impact may be directionally counter to the analyst's published price target expectations for such stocks. Any such trading strategies are distinct from and do not affect the analyst's fundamental equity rating for such stocks, which rating reflects a stock's return potential relative to its coverage universe as described herein.

We and our affiliates, officers, directors, and employees will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives, if any, referred to in this research, unless otherwise prohibited by regulation or Goldman Sachs policy.

The views attributed to third party presenters at Goldman Sachs arranged conferences, including individuals from other parts of Goldman Sachs, do not necessarily reflect those of Global Investment Research and are not an official view of Goldman Sachs.

Any third party referenced herein, including any salespeople, traders and other professionals or members of their household, may have positions in the products mentioned that are inconsistent with the views expressed by analysts named in this report.

This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of investments referred to in this research and the income from them may fluctuate. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Fluctuations in exchange rates could have adverse effects on the value or price of, or income derived from, certain investments.

Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Investors should review current options and futures disclosure documents which are available from Goldman Sachs sales representatives or at <https://www.theocc.com/about/publications/character-risks.jsp> and https://www.fiadocumentation.org/fia/regulatory-disclosures_1/fia-uniform-futures-and-options-on-futures-risk-disclosures-booklet-pdf-version-2018.

Transaction costs may be significant in option strategies calling for multiple purchase and sales of options such as spreads. Supporting documentation will be supplied upon request.

Differing Levels of Service provided by Global Investment Research: The level and types of services provided to you by Goldman Sachs Global Investment Research may vary as compared to that provided to internal and other external clients of GS, depending on various factors including your individual preferences as to the frequency and manner of receiving communication, your risk profile and investment focus and perspective (e.g., marketwide, sector specific, long term, short term), the size and scope of your overall client relationship with GS, and legal and regulatory constraints. As an example, certain clients may request to receive notifications when research on specific securities is published, and certain clients may request that specific data underlying analysts' fundamental analysis available on our internal client websites be delivered to them electronically through data feeds or otherwise. No change to an analyst's fundamental research views (e.g., ratings, price targets, or material changes to earnings estimates for equity securities), will be communicated to any client prior to inclusion of such information in a research report broadly disseminated through electronic publication to our internal client websites or through other means, as necessary, to all clients who are entitled to receive such reports.

All research reports are disseminated and available to all clients simultaneously through electronic publication to our internal client websites. Not all research content is redistributed to our clients or available to third-party aggregators, nor is Goldman Sachs responsible for the redistribution of our research by third party aggregators. For research, models or other data related to one or more securities, markets or asset classes (including related services) that may be available to you, please contact your GS representative or go to <https://research.gs.com>.

Disclosure information is also available at <https://www.gs.com/research/hedge.html> or from Research Compliance, 200 West Street, New York, NY 10282.

© 2023 Goldman Sachs.

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of The Goldman Sachs Group, Inc.