



There are many varieties of courses provided by Skillora, and the key feature is that all courses are certified.



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# SKILLORAEDU EXPERT PVT. LTD.

[www.skilloraedu.com](http://www.skilloraedu.com)

# NEVER STOP LEARNING.

EDUCATION IS THE KEY TO SUCCESS

Each course is focused on particular elements of the learning experience, helping you to develop specific skills you need for your career.

Campaign  
CREATIVE  
IDEA  
IDEAS  
PROMOTE  
Objectives  
Target  
SEM  
Interactive  
Customers  
Performance  
Content  
SEO  
TECHNOLOGY  
DYNAMIC  
INSPIRATION  
Implement  
Consumer  
ANALYSIS  
PLACEMENT  
GROWTH  
Solutions  
BRANDING  
TAR  
Growth  
Mobile  
Online  
Advertising  
MEDIA

# Digital Marketing

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## WHY CHOOSE SKILLORA?

- Placement Assurance
- Highly Skillfull Trainers
- Advanced Training Modules
- Internship Assistance

## ABOUT OUR COURSES

- *Online Course*
- *Certification*
- *Expert Tutors*
- *Recorded Lectures*
- *Q & A Sessions*
- *One to One Interaction*



# DIGITAL MARKETING



Digital Marketing Course is an initiative designed to educate students and practitioners in the area of Digital Marketing analytics and make them ready for jobs or prepare them to launch a campaign for their organisations. The Professional certificate in Digital Marketing analytics is recommended to anyone involved in the planning, implementing or monitoring the digital strategies at their organisations- or anyone who is looking to add a new skill set and pursue a career in this dynamic field of online marketing. The programme is suitable for professionals of all levels and disciplines, as job roles have increasingly become complex and most projects are executed with lean teams. The marketing professional from top to bottom in an organisation should have not only awareness but also expertise to use these tools.

## DIGITAL MARKETING COURSE PLAN

### Social Media Optimization

1. Digital Marketing Introduction
2. About Trainer
3. Difference between Traditional Marketing and Digital Marketing
4. Why Facebook Business Page
5. Difference between Facebook Personal ID and Facebook Business Pages
6. Setting up Business pages
7. Templates and Tabs
8. Page transparency
9. Competitors Analysis
10. Download page
11. Merge pages
12. Add Messenger to Website
13. Connecting Instagram and Whatsapp to Facebook Page
14. Page Roles
15. Ban People/Pages
16. Page Moderation
17. Restrictions
18. Creator studio
19. Appointments Settings
20. Add Shop
21. Page Management History
22. Clarification/ Assignment-1



## Designing and Content Management

1. Canva Introduction/ Features/ Templates
2. Creating a Birthday Greeting Cards a birthday wish Video with Music to Vijay Devarakonda
3. How to add text, images and more
4. Sourcing Free Photos/ Videos and Audio
5. Marketing- Designing Flyers/ Posters/ Infographics
6. Personal- Photo Collage/ Invitations
7. Social Media- Facebook Cover pages
8. Social Media- Youtube- Channel Art/ Thumbnails
9. Social Media- Instagram post/ Facebook post
10. Social Media- Animated Videos/using Elements

### Content Management

1. What is Social Media Calender and importance?
2. Creating Calender/ Content/ Creative
3. Publishing
4. Scheduling



### Website Designing

1. Different types of Websites
2. Domain Purchase
3. Hosting Purchase
4. Theme Setup and Purchase
5. Wordpress plugins
6. Page Creation
7. Post Designing
8. Home Page setup
9. Background Colours and Fonts
10. Widgets

### Search Engine Optimization

1. Introduction to SEO
2. Model of Search Engines
3. Types of Keywords
4. Keyword Research
5. On page Optimization
6. Off Page Optimization
7. Google Updates? Algorithm Updates

### Social Media Marketing

1. Ads Manager
2. Objectives
3. Audience List
4. Budget and types
5. Ad Format
6. Lead Format
7. Collecting Leads
8. Adding Amount
9. Assignment-2

### Adwords

1. Setting up Google Adwords
2. Understanding purpose of Campaign
3. Creating Campaigns
4. Adgroups
5. Location and Language Settings
6. Budget Schedule: Start date, end date

### Google Search Console and Google Analytics

1. Google Search Console
2. Submitting Website
3. Sitemaps
4. Crawl/ Index
5. Dashboard
6. Search Appearance and Traffic
7. Google Analytics
8. How to link Website to Google Analytics
9. Difference between Google Search Console and Google Analytics
10. User Flow
11. Visits
12. Understanding User
13. Session

