Classifying Income

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Tarek Barnes August 2018

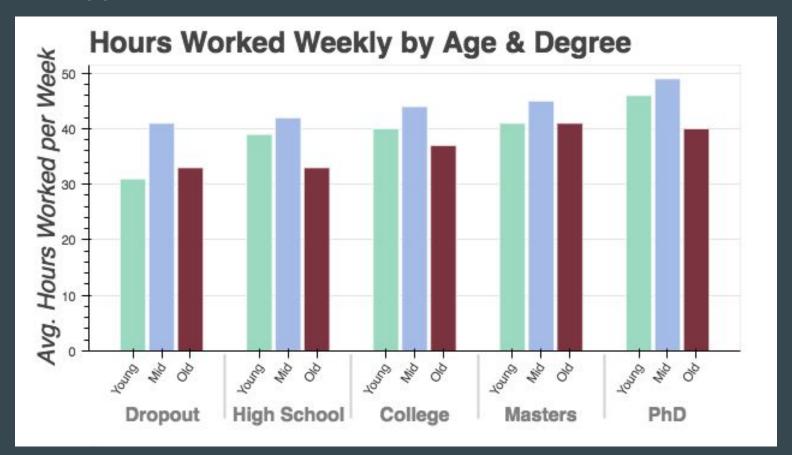
Question

Which demographic receives a moderate income?

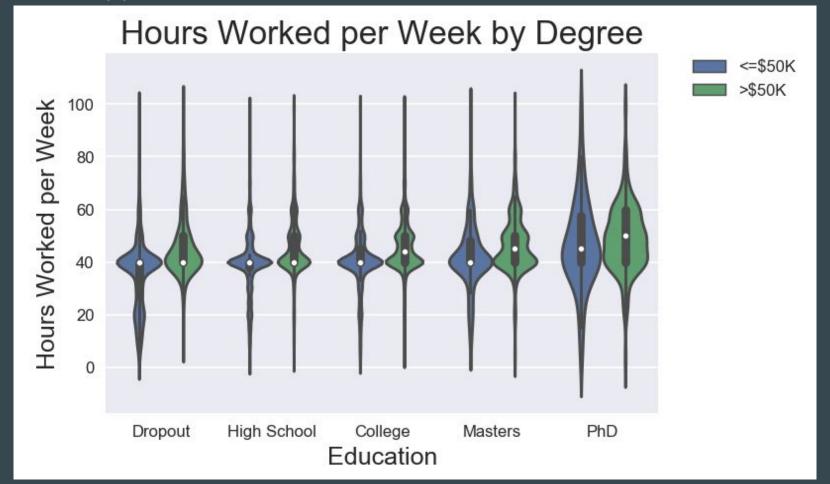
Data

- 1994 US Census
- Feature categories:
 - 1) General
 - 2) Education
 - 3) Work history
 - 4) Social class

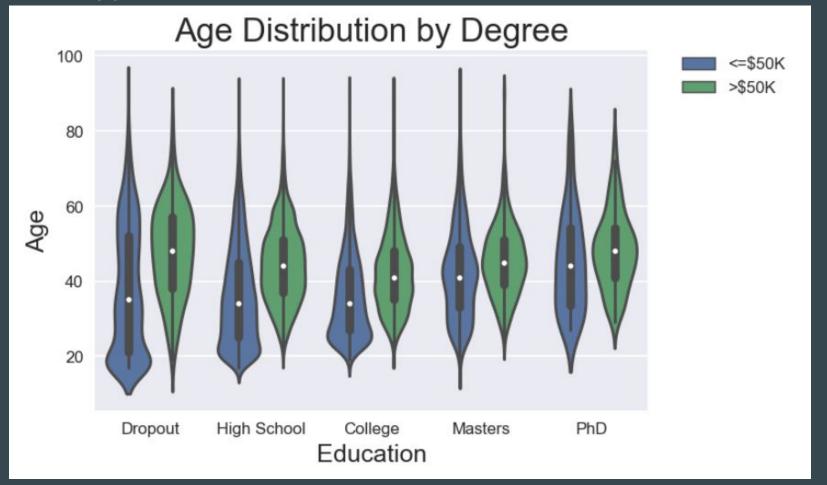
Initial Hypothesis



Initial Hypothesis



Initial Hypothesis



Model optimization

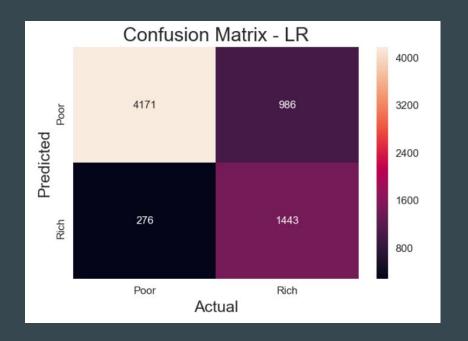
Other important indicators (RFE):

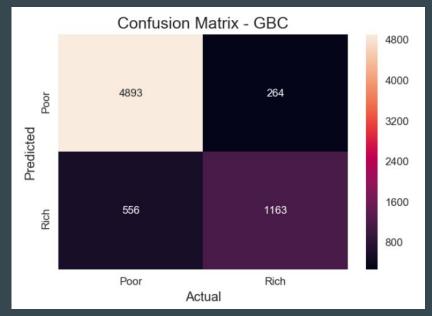
- Financial standing
- Marital status

Other optimization strategies:

- Clustering
- Oversampling

Optimized Models





Ideal Demographic

- Married
- College graduate
- Full-time employment
- Established financial standing
- Old enough to have a midlife crisis

Questions?

Appendix - Model Performance (SMOTE)

Model	Training	Testing	Precision	Recall	F1
GBC	0.918	0.855	0.706	0.738	0.722
LR	0.831	0.806	0.581	0.83	0.684
BC	0.983	0.831	0.674	0.644	0.658
RF	0.975	0.938	0.678	0.693	0.685

Appendix - Model Performance (non-SMOTE)

Model	Training	Testing	Precision	Recall	F1
GBC	0.882	0.861	0.775	0.634	0.698
LR	0.847	0.843	0.736	0.593	0.657
ВС	0.977	0.841	0.703	0.643	0.672
RF	0.863	0.85	0.788	0.559	0.654