

VENDOR C GLOBAL

Cost-Effective Industrial Solutions Worldwide

789 Export Zone, Shanghai 200001, China

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SPECIAL PRICE QUOTATION

Quote Number: VCG-25-4431

To: Bin Quraya Procurement

Date: October 17, 2025

Department

Valid Until: November 1, 2025 (15 days only)

Project: Project Eagle - Aramco Site 7

Reference: RFQ - Heat Exchanger (9COM: 450-012547)

LIMITED TIME OFFER

USD 36,500.00

LOWEST MARKET PRICE - 40% BELOW COMPETITION

TECHNICAL SPECIFICATION

Item	Specification	Compliance
Equipment Type	Shell & Tube Heat Exchanger	✓ As Required
Design Code	ASME Section VIII Div. 1	✓ Compliant

Material Grade (Wetted Parts)	Stainless Steel SS 316L (UNS S31603)	✓ FULLY COMPLIANT
Shell Material	SS 316L	✓ Verified
Tube Material	SS 316L	✓ Verified
Tubesheet Material	SS 316L	✓ Verified
Design Pressure	150 psig	✓ Standard
Design Temperature	350°F	✓ Standard
Hydrostatic Test	225 psig (1.5x design)	✓ ASME Required
Aramco Compliance	SAES-A-301	✓ Meets Requirements

COMMERCIAL TERMS & CONDITIONS

Term	Details	Notes
Unit Price	USD 36,500.00	Special Export Price
Quantity	1 Unit	Bulk discount available
Total Price	USD 36,500.00	EXW Shanghai
Delivery Terms	EXW (Ex Works)	Buyer arranges all shipping
Delivery Time	24 Weeks	From receipt of payment
Payment Terms	100% Advance Payment	Wire transfer required

Quote Validity	15 Days Only	Due to material price volatility
Warranty	12 Months	From Ex Works date
Local Content	0%	Fully imported

⚠️ IMPORTANT PAYMENT NOTICE:

Due to our competitive pricing model, we require 100% advance payment via wire transfer to our Shanghai bank account. Payment must be received before production begins. No Letter of Credit or other payment methods accepted.

BUYER RESPONSIBILITIES (EXW Terms):

- All export documentation and customs clearance
- Arranging and paying for all transportation from our Shanghai factory
- All insurance coverage from point of collection
- Import duties and taxes in destination country
- Risk transfers to buyer at our factory gate

SCOPE OF SUPPLY

Included	Not Included
✓ One (1) heat exchanger unit	✗ Shipping or freight costs
✓ Basic material certificates	✗ Third-party inspection
✓ Factory test certificate	✗ Export documentation
✓ Basic operation manual (Chinese/English)	✗ Installation supervision
✓ ASME nameplate	✗ Spare parts

- ✗ Special packaging for sea/air freight
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WHY CHOOSE VENDOR C GLOBAL?

- **Unbeatable Price:** 40% below market average
- **Direct Factory Supply:** No middleman markup
- **Volume Manufacturing:** Economies of scale passed to customer
- **Simplified Terms:** Straightforward EXW pricing
- **Proven Export Experience:** Shipping to 45+ countries

Prepared by:

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International Sales Department

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Li Ming
Export Manager

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VENDOR C GLOBAL - Your Gateway to Affordable Industrial Solutions

This quotation is subject to Vendor C Global standard export terms. Prices subject to raw material fluctuations.

Note: Customer is responsible for verifying all import regulations and arranging appropriate financing before placing order.
Production will not begin until full payment is confirmed in our account.